



## Legislation Details (With Text)

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**On agenda:** 8/16/2011      **Final action:** 8/16/2011  
**Title:** Recommendation to receive and file the Investment Report for Quarter Ending June 30, 2011.  
(Citywide)  
**Sponsors:** Financial Management  
**Indexes:** Budget, Report  
**Code sections:**  
**Attachments:** 1. 081611-R-15sr&att.pdf

| Date      | Ver. | Action By    | Action                 | Result |
|-----------|------|--------------|------------------------|--------|
| 8/16/2011 | 1    | City Council | approve recommendation | Pass   |

Recommendation to receive and file the Investment Report for Quarter Ending June 30, 2011.  
(Citywide)

The Department of Financial Management, City Treasurer's Office, invests the City's funds in compliance with the California Government Code, Section 53600 et seq., and the City's Investment Policy. As of June 30, 2011, these funds had a market value of approximately \$1.84 billion, with approximately \$766 million, or approximately 41 percent of funds, maturing within six months, ensuring that sufficient funds are available to meet the City's liquidity needs.

### Statutory Compliance

All investment transactions have been executed in conformance with the City's Investment Policy and the California Government Code. According to the California Government Code, the maturity term of all investments is limited to a maximum of five years, unless the local agency legislative body gives prior approval to exceed this limitation. The City's Investment Policy currently requires that all funds invested in the City's investment pool not exceed a weighted average maturity of three years. In addition, the Investment Advisory Committee, composed of the Assistant City Manager, the Deputy City Auditor, Assistant City Attorney, Director of Financial Management/CFO, City Treasurer, City Controller, Budget and Performance Management Bureau staff, and designated representatives from the Harbor, Water and Development Services departments, meets monthly, or as needed, to review investment policies, strategies and performance.

### Investment Pool Rating

As of March 31, 2011, Standard and Poor's reaffirmed the City's investment portfolio rating of AAf and one of the lowest volatility ratings of S1. This rating confirms the safety of the City's invested funds and qualifies the investment pool as an alternative investment for proceeds from bonds issued by the City.

### Investment Performance

The City Treasurer's Office invests in a variety of fixed-income securities that vary in maturity from one day to five years (excluding the Health Select Auction Variable Rate Securities loan) as authorized by the City's Investment Policy and the California Government Code. The City's adopted 2011 Investment Policy divides the City's investment portfolio into a short-term, intermediate-term and a long-term portfolio whose benchmarks are the Three-Month Treasury Bill, One-Year Constant Maturity Treasury (CMT) and the Merrill Lynch One-to-Five Year Treasury/Agency Index, respectively. All are market indices that change daily; therefore, actual returns can vary depending on book yields and security calls before the final maturity date. The weighted average book yield for the period was 0.53 percent (annualized). Book yield represents the return received on the total investment portfolio on an annualized basis.

On June 30, 2011, the City's investment pool market yield was 0.38 percent (annualized). During the quarter, the average short-term benchmark decreased by seven basis points, while the intermediate-term benchmark decreased by eight basis points. The long-term benchmark decreased by thirty-one basis points. The following table summarizes the City's investment pool market yield and performance for the quarter ending June 30, 2011:

| Investment Portfolio Funds | Amount of Funds         | Quarter End Values  |                        |                     |
|----------------------------|-------------------------|---------------------|------------------------|---------------------|
|                            |                         | Benchmark Return**  | Weighted Avg Maturity* | Yield**             |
| Short-Term Pool            | \$ 745,798,859          | 0.02 percent        | 0.29 years             | 0.29 percent        |
| Intermediate-Term Pool     | \$ 679,430,197          | 0.19 percent        | 0.83 years             | 0.41 percent        |
| Long-Term Pool             | \$ 415,650,861          | 0.46 percent        | 1.89 years             | 0.50 percent        |
| <b>Total Pool</b>          | <b>\$ 1,840,879,717</b> | <b>0.19 percent</b> | <b>0.81 years</b>      | <b>0.38 percent</b> |

\* Weighted Average Maturity assumes securities are not called or sold prior to the actual maturity date. \*\* Benchmark Return and Market Yield of Portfolio are at quarter end.

The following table summarizes the purchase yield of the new investments versus the average benchmark yield in the short-term portfolio by month for the quarter ending June 30, 2011:

**SHORT-TERM PORTFOLIO**

| Month              | Amount of Funds Invested | Benchmark vs. Purchase Yield Analysis |                     |                               |
|--------------------|--------------------------|---------------------------------------|---------------------|-------------------------------|
|                    |                          | Benchmark Return*                     | Purchase Yield**    | Over/(Under) Benchmark*       |
| April, 2011        | \$ 113,100,000           | 0.05 percent                          | 0.13 percent        | 0.08 percentage points        |
| May, 2011          | \$ 115,000,000           | 0.03 percent                          | 0.17 percent        | 0.14 percentage points        |
| June, 2011         | \$ 122,125,000           | 0.03 percent                          | 0.29 percent        | 0.26 percentage points        |
| <b>Total Funds</b> | <b>\$ 350,225,000</b>    | <b>0.04 percent</b>                   | <b>0.20 percent</b> | <b>0.16 percentage points</b> |

\* 91-Day T-Bill and other returns listed are weighted averages for the period. \*\*Purchase Yields stated to maturity assume the securities are not called or sold prior to the maturity date.

The following table summarizes the purchase yield of the new investments versus the average benchmark yield in the intermediate-term portfolio by month for the quarter ending June 30, 2011:

**INTERMEDIATE-TERM PORTFOLIO**

| Month              | Amount of Funds Invested | Benchmark vs. Purchase Yield Analysis |                     |                               |
|--------------------|--------------------------|---------------------------------------|---------------------|-------------------------------|
|                    |                          | Benchmark Return*                     | Purchase Yield**    | Over/(Under) Benchmark*       |
| April, 2011        | \$ 89,500,000            | 0.25 percent                          | 0.44 percent        | 0.19 percentage points        |
| May, 2011          | \$ 72,500,000            | 0.19 percent                          | 0.47 percent        | 0.28 percentage points        |
| June, 2011         | \$ 50,000,000            | 0.18 percent                          | 0.64 percent        | 0.46 percentage points        |
| <b>Total Funds</b> | <b>\$ 212,000,000</b>    | <b>0.21 percent</b>                   | <b>0.50 percent</b> | <b>0.29 percentage points</b> |

\* One Year CMT and other returns listed are weighted averages for the period. \*\*Purchase Yields stated to maturity assume the securities are not called or sold prior to the maturity date.

The following table summarizes the purchase yield of the new investments versus the average benchmark yield in the long-term portfolio by month for the quarter ending June 30, 2011. Our Investment Advisor, Chandler Asset Management, manages the long-term portfolio through activity pre-approved by the City Treasurer or a designated representative before execution.

**LONG-TERM PORTFOLIO**

| Month              | Amount of Funds Invested | Benchmark vs. Purchase Yield Analysis |                     |                               |
|--------------------|--------------------------|---------------------------------------|---------------------|-------------------------------|
|                    |                          | Benchmark Return*                     | Purchase Yield**    | Over/(Under) Benchmark*       |
| April, 2011        | \$ 24,950,000            | 0.68 percent                          | 1.48 percent        | 0.81 percentage points        |
| May, 2011          | \$ 10,700,000            | 0.52 percent                          | 1.36 percent        | 0.84 percentage points        |
| June, 2011         | \$ 10,500,000            | 0.30 percent                          | 0.64 percent        | 0.34 percentage points        |
| <b>Total Funds</b> | <b>\$ 46,150,000</b>     | <b>0.56 percent</b>                   | <b>1.27 percent</b> | <b>0.71 percentage points</b> |

\* Merrill Lynch One-to-Three Year Treasury/Agency Index and other returns listed are weighted averages for the period.  
 \*\*Yields are stated to maturity and assume the securities are not called or sold prior to the maturity date.

As of June 30, 2011, the City has approximately \$100,000,000 in the State Treasurer’s Local Agency Investment Fund (LAIF) pool.

A complete listing of investment balances, portfolio distribution and performance values can be found in Attachment A.

The City’s investment pool consists of all City funds except certain bond and special assessment district proceeds. The non-pooled investments are invested separately in accordance with bond indenture provisions or other legal requirements.

**Short-Term Strategy**

The City has adopted an investment strategy for the short-term portfolio that maintains sufficient liquidity within a rolling 12-month period to satisfy the City’s cash needs.

**Intermediate-Term Strategy**

The City has adopted an investment strategy for the intermediate-term portfolio that maintains a weighted maturity of one year and provides cash needs for maturities greater than six months.

**Long-Term Investment Strategy**

Chandler Asset Management began reviewing and recommending a strategy for the long-term investment portfolio with the Investment Advisory Committee in October 2009. Given historically low interest rates, the Investment Advisory Committee has recommended a temporary strategy to benchmark the long-term portfolio to the One-Three Year Treasury/Agency Index.

**Cash Management Goals**

The City's cash management goals are to maintain and preserve the safety of funds in custody and provide adequate liquidity for anticipated expenditure needs.

This matter was reviewed by Assistant City Attorney Heather A. Mahood and the City’s Investment Advisory Committee on July 26, 2011, and Budget Management Officer Victoria Bell on July 15, 2011.

This item is not time critical.

There is no fiscal impact or local job impact associated with this action

Approve recommendation.

JOHN GROSS  
 DIRECTOR OF FINANCIAL MANAGEMENT/CFO

APPROVED:

PATRICK H. WEST  
CITY MANAGER