



## Legislation Details (With Text)

**File #:** 07-0942      **Version:** 1      **Name:** FM - Agreement SunTrust - ambulance billing  
**Type:** Contract      **Status:** CCIS  
**File created:** 8/15/2007      **In control:** City Council  
**On agenda:** 8/21/2007      **Final action:** 8/21/2007  
**Title:** Recommendation to authorize City Manager to execute a lease-purchase agreement and related financing documents under the Master Lease Agreement with SunTrust Leasing Corporation in the amount of \$158,000, payable over a five-year period, for ambulance billing and collection software. (Citywide)  
**Sponsors:** Financial Management  
**Indexes:** Agreements  
**Code sections:**  
**Attachments:** 1. 082107-C-7sr&att.pdf

Date	Ver.	Action By	Action	Result
8/21/2007	1	City Council	approve recommendation	Pass

Recommendation to authorize City Manager to execute a lease-purchase agreement and related financing documents under the Master Lease Agreement with SunTrust Leasing Corporation in the amount of \$158,000, payable over a five-year period, for ambulance billing and collection software. (Citywide)

On May 15, 2007, the City Council authorized the purchase of an ambulance billing and collection software system to provide the Department of Financial Management with an efficient and modern system that can adequately manage the complexity and quantity of workload demands in paramedic/ambulance billing, accounts receivables and collections from services provided by the City Fire Department through the Advanced Life Support (ALS) division. (Attachment A)

An RFP process was completed and a committee consisting of members from the Fire, Technology Services and Financial Management departments selected Zoll Data Systems as the vendor that will provide the best overall solution at a reasonable cost and with the lowest risk of disruption to operations. Zoll Data Systems solutions has capabilities that will directly support the City's billing priorities and provide many benefits including:

- > Automated manual billing activities associate with ALS transports.
- > Enhanced customer service by enabling staff to maintain billing and health coverage information for future transports and customer inquiries.
- > Improved coordination of interdepartmental operations by providing multi-department access to comprehensive and real-time date of account information.
- > Ability to analyze data by customer payment type and identify trends and effectively project revenues.
- > Streamlined ability to gather and report performance data.

City Council action on this matter is requested on August 21, 2007 in order to continue implementation of the ambulance billing and collection system.

The amount to be financed under the Lease Agreement is \$158,000 at a fixed interest rate of 3.93 percent over five years, for a total cost of \$174,300. FY 08 lease payment costs are estimated at \$35,000. Additional costs for project management and required programming interfaces are estimated at \$98,700 and will be included in the FY 08 budget.

Approve recommendation.

Michael A. Killebrew  
Director of Financial Management

NAME  
TITLE

APPROVED:

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ANTHONY W. BATTS  
CITY MANAGER