



Legislation Details (With Text)

File #: 17-0060 **Version:** 1 **Name:** TI - Contract w/TMG Consulting for Utility Systems
Type: Resolution **Status:** Adopted
File created: 1/18/2017 **In control:** City Council
On agenda: 2/7/2017 **Final action:** 2/7/2017

Title: Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract with TMG Utility Advisory Services, Inc., dba TMG Consulting, Inc., of Austin TX, including any amendments thereto, to assist with the Request for Proposals development, vendor evaluation, and contract negotiation for managed and professional services support for the City's utility software systems, in a total contract amount not to exceed \$144,760; and

Increase appropriations in the General Services Fund (IS 385) in the Technology and Innovation Department (TI) by \$144,760, offset by charges to departments utilizing the utility billing system. (Citywide)

Sponsors: Technology and Innovation

Indexes:

Code sections:

Attachments: 1. 020717-C-13sr&att.pdf, 2. RES-17-0008.pdf

Date	Ver.	Action By	Action	Result
2/7/2017	1	City Council	approve recommendation and adopt	Pass

Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract with TMG Utility Advisory Services, Inc., dba TMG Consulting, Inc., of Austin TX, including any amendments thereto, to assist with the Request for Proposals development, vendor evaluation, and contract negotiation for managed and professional services support for the City's utility software systems, in a total contract amount not to exceed \$144,760; and

Increase appropriations in the General Services Fund (IS 385) in the Technology and Innovation Department (TI) by \$144,760, offset by charges to departments utilizing the utility billing system. (Citywide)

In 2011, the City Council awarded a contract to Ernst & Young, LLP (EY), for Managed Services to provide maintenance and integration support related to the City's key utility software systems (Utility Systems), including the Customer Care and Billing System (CC&B), Mobile Workforce Management (MWM), and Advanced Metering Infrastructure (AMI). This agreement is due to expire on February 28, 2017.

The City is preparing to conduct a RFP for Managed Services for its Utility Systems, a system that helps manage the utility billing process for the City and bill an estimated \$200 million in revenue annually. To ensure continuity of service, concurrently, under a separate agenda item, City Council authorization is requested to extend the contract with EY for Managed Services for nine months while the new RFP is being prepared.

An essential part of the RFP development is an understanding of resources currently being used, where those resources can be better used, and the balance between City resources and contractual resources. Because TMG has already performed an excellent study for the City on resource utilization and staffing assessment for the Utility Systems technical support, TMG is in a unique position to assist with preparing the RFP for technical support and can do so more quickly, economically and with fewer City resources, resulting in an RFP for Utility Systems designed to ensure long-term minimal costs and the best services to the City.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process, but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Amy R. Webber on January 23, 2017 and by Budget Management Officer Rhutu Amin Gharib on January 19, 2017.

City Council action is requested on February 7, 2017, to ensure the timely and knowledgeable development of the RFP for managed and professional services for the City's Utility Systems.

Total cost to conduct the RFP with TMG will not exceed \$144,000. As this amount is unbudgeted in FY 17, an appropriation increase of \$144,000 is necessary in the General Services Fund (IS 385) in the Technology and Innovation Department (TI). The total cost will be allocated to the four operations (Gas, Water, Sewer, Refuse), which currently utilize the City's utility billing function (no General Fund impact). The allocation is equal to each department's proportionate usage of the system. The participating departments are aware of the increase in costs and will request increases in budget appropriation, if needed, to cover these additional costs. There is no local job impact associated with this recommendation.

Approve recommendation.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH TMG UTILITY ADVISORY SERVICES, INC. DBA TMG CONSULTING, INC. WITHOUT ADVERTISING FOR BIDS, TO ASSIST WITH THE REQUEST FOR PROPOSAL (RFP) DEVELOPMENT, VENDOR EVALUATION, AND CONTRACT NEGOTIATION FOR MANAGED AND PROFESSIONAL SERVICES FOR THE CITY'S UTILITY SOFTWARE SYSTEMS, FOR A TOTAL NOT TO EXCEED AMOUNT OF \$144,760

BRYAN M. SASTOKAS

DIRECTOR OF TECHNOLOGY AND INNOVATION

APPROVED:

PATRICK H. WEST
CITY MANAGER