



Legislation Details (With Text)

**File #:** 20-0776      **Version:** 1      **Name:** FD - Contract with Galls for furnishing and delivering fire uniforms  
**Type:** Resolution      **Status:** Adopted  
**File created:** 8/4/2020      **In control:** City Council  
**On agenda:** 8/18/2020      **Final action:** 8/18/2020

**Title:** Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract with Galls, LLC, of Lexington, KY, for furnishing and delivering fire uniforms, on the same terms and conditions afforded to the Orange County Fire Authority, in an annual amount of \$500,000, with a 10 percent contingency of \$50,000, for a total annual amount not to exceed \$550,000, until the Orange County Fire Authority contract expires on October 2, 2022, with the option to renew for as long as the Orange County Fire Authority contract is in effect, at the discretion of the City Manager. (Citywide)

**Sponsors:** Fire

**Indexes:**

**Code sections:**

**Attachments:** 1. 081820-C-10sr&att.pdf, 2. RES-20-0099.pdf

Date	Ver.	Action By	Action	Result
8/18/2020	1	City Council	approve recommendation and adopt	Pass

Recommendation to adopt resolution authorizing City Manager, or designee, to execute a contract with Galls, LLC, of Lexington, KY, for furnishing and delivering fire uniforms, on the same terms and conditions afforded to the Orange County Fire Authority, in an annual amount of \$500,000, with a 10 percent contingency of \$50,000, for a total annual amount not to exceed \$550,000, until the Orange County Fire Authority contract expires on October 2, 2022, with the option to renew for as long as the Orange County Fire Authority contract is in effect, at the discretion of the City Manager. (Citywide)

City Council approval is requested to enter into a contract with Galls, LLC, to furnish and deliver fire uniforms. This contract will meet safety and quality standards for the Long Beach Fire Department and ensure the timely availability of uniforms for personnel.

The Purchasing Division in the Financial Management Department researched procurement options and learned that the Orange County Fire Authority had recently completed a Request for Proposals process for the purchase of fire uniforms, and has a contract with Keystone, a company acquired by Galls, LLC, that meets the City’s needs. The Orange County Fire Authority was competitively bid in March 2019. This cooperative purchase agreement will allow the City to obtain competitive pricing due to increased buying power.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

This matter was reviewed by Deputy City Attorney Sarah E. Green on July 8, 2020 and by Deputy Finance Director Sandy Tsang-Palmer on July 15, 2020. Due to time constraints, no Budget Office review was able to be conducted.

City Council action is requested on August 18, 2020, to ensure the contract is in place expeditiously.

The annual contract cost will not exceed \$550,000. Sufficient funds are budgeted in the General Fund Group and in the Tidelands Operating Fund Group in the Fire Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. This contract will provide continued support to our local economy by assisting in the preservation of employment for 27 employees residing in Long Beach.

Approve recommendation.

[Enter Body Here]

XAVIER ESPINO  
FIRE CHIEF

APPROVED:

THOMAS B. MODICA  
CITY MANAGER