

RESOLUTION NO. RES-21-0117

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH CONFIRMING, FOLLOWING HEARING, THE ANNUAL REPORT OF THE BELMONT SHORE BUSINESS ASSOCIATION, CONTINUING THE LEVY OF ANNUAL ASSESSMENT AS SET FORTH IN SAID REPORT AND SETTING FORTH OTHER RELATED MATTERS

WHEREAS, pursuant to Section 36533 of the California Streets and Highways Code, the Belmont Shore Business Association has caused a Report to be prepared for Fiscal Year 2021-2022 relating to the Belmont Shore Parking and Business Improvement Area which is located along the commercial corridor of Second Street generally between Livingston Drive and Bayshore Avenue within the City of Long Beach; and

WHEREAS, said Report contains, among other things, all matters required to be included by the above-cited Section 36533; and

WHEREAS, on October 5, 2021 at 5:00 p.m., the City Council conducted a public hearing relating to that Report in accordance with its Resolution of Intention No. RES-21-0108, adopted September 14, 2021, at which public hearing all interested persons were afforded a full opportunity to appear and be heard on all matters relating to the Report as well as past years' proceedings and assessments; and

WHEREAS, a majority protest not having been received, it is the City Council's desire to confirm the Report as originally filed and continue the levy of the Annual Assessment as described in the Report;

NOW THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. A public hearing having been conducted on October 5, 2021 at 5:00 p.m., and all persons having been afforded an opportunity to appear and be heard, the City Council hereby confirms the Report of the Belmont Shore Business Association, previously filed and approved by Resolution No. RES-21-0108, adopted September 14, 2021, as originally filed, and declares that this resolution shall constitute the levy of the Assessment referred to in the Report for Fiscal Year 2021-2022, as more specifically set forth in Exhibit "A" attached hereto and incorporated herein.

Section 2. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of October 5, 2021, by the following vote:

Ayes:	Councilmembers:	Zendejas, Allen, Supernaw, Saro,
		Uranga, Austin, Richardson.

Noes:	Councilmembers:	None.
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Absent:	Councilmembers:	Price, Mungo.
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Recusal(s):	Councilmembers:	None.
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City Clerk

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

EXHIBIT "A"

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2021- 2022 Annual Report Belmont Shore Parking and Business Improvement Area

SUBMITTED BY THE BELMONT SHORE BUSINESS ASSOCIATION
TO THE CITY OF LONG BEACH
AUGUST 2ND, 2021

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DISTRICT OVERVIEW

District Background

The Belmont Shore Business Association was incorporated on May 21, 1948 as a non-profit Corporation under California State law by the City of Long Beach City Council.

In 1983, the City Council of the City of Long Beach adopted Ordinance C-5963, which established the Belmont Shore Parking and Business Improvement Area, providing for the levy of an additional business license assessment to be paid by businesses in the Belmont Shore commercial corridor.

In 2008, the City Council of the City of Long Beach adopted Ordinance 08-0026 modifying the boundaries of the BSPBIA.

The BSBA is contracted by the City of Long Beach to manage the Parking and Business Improvement District. Assessment revenues are generally spent on activities that market the corridor and its businesses, as well as promote a safe, clean and vibrant environment.

The purpose of the BSBA is to form a common bond among business owners located in and around the Belmont Shore area whose goals are to promote, protect, and maintain prosperity for the Belmont Shore Community.

This association is for its members and the immediate neighborhood, seeking to provide a united front to express opinions, protect tranquility and promote a better understanding among merchants, institutions, professionals, and residents.

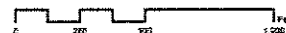
There are no proposed changes to the district boundaries.

There are no proposed changes to the district boundaries.



**Belmont Shore
Parking & Business Improvement Area (PBIA)**

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District Advisory Board

The Belmont Shore Business Association Board of Directors serves as the Advisory Board to the City Council of the City of Long Beach on matters related to the Belmont Shore Parking and Business Improvement Area.

The BSBA has 14 available positions on its Board of Directors. Five of the elected directors serve as officers of the Association. All (14) of the directors and officers are known as the Board of Directors.

Elections for the 2021-22 Board of Directors are being held during August - September of 2021. An elected board member term of office is two years. Officers are voted in every year by the Board of Directors in September before the new terms begin.

Officers

PRESIDENTKurt Schneider, Maverick Investments
1st VP OF FINANCEDave Shlemmer, Shlemmer Investments
VP OF PROMOTIONS.Aaron Tofani, Rance's Pizza
SECRETARYMatt Peterson, Legends
TREASURER.....Tula Trigonis, Salon Soma

Directors

Frank Colonna, Colonna Realty
Bart DeLio, Thatinsuranceguy.com, Associate Member
Heather Duncan, Blue Windows
Stacy Evans, Domenico's
Ryan Hofman, Saint & Second
Eric Johnson, Legends Sports Bar & Restaurant
Joel McCullough, Mac's on 2nd
Alexis Rabenn, Quinn's Pub
Mike Sheldrake, Sheldrake's Coffee Roasters

District Personnel

Jessie Artigue, Executive Director

METHOD OF ASSESSMENT

CATEGORIES	BASE RATE	EMPLOYEE RATE
Financial Institution & Insurance	\$1,646.22	\$16.50
Service Real Estate Office	\$638.70	\$22.00
Retail - Restaurant w/alcohol & RTE	\$640.19	\$9.63
Retail - Other	\$548.73	\$8.25
Consulting	\$425.80	\$22.00
Construction Contractor	\$425.80	\$22.00
Insurance Agent Professional	\$425.80	\$22.00
Professional	\$425.80	\$22.00
Service - Other	\$319.35	\$16.50
Misc. Rec/Ent, Vending, Manufacturing, Unique & Wholesale	\$319.35	\$16.50
39% Reduced Rate for Service-related Independent Contractors	\$194.80	\$16.50
Non-profits	0.00	

Proposed Changes

The Belmont Shore Business Association Board of Directors proposes no changes to the method and basis of levying the assessment.

CPI Adjustments

The Belmont Shore Business Association Board of Directors is not requesting a Consumer Price Index adjustment for the 2020-2021 contract year.

ESTIMATED BUDGET 2021-2022

<u>INCOME</u>		<u>AMOUNT</u>
4200	Membership Dues	
4210	BIA Fund	120,000.00
4220	Associate members	300.00
4200 TOTAL		120,300.00
4400	Corporate Sponsorship	
4420	September Event (2022)	15,000.00
4485	February Event	0.00
4440	Summer Series	0.00
4470	Holiday Celebration	30,000.00
4495	Chalk Walk	0.00
4400 TOTAL		45,000.00
4600	Investment Returns	
4610	Interest on Checking	25.00
	Heartland	75.00
4600 TOTAL		100.00
4800	Promotional Events	
4820	September Event	10,000.00
4840	Summer Series	
4842	May	10,000.00
4844	June	43,000.00
4845	July	43,000.00
4846	August	43,000.00
4870	Holiday Celebration	42,000.00
4885	February Event	8,000.00

4895	April Event	7,000.00
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4800 TOTAL	206,000.00
INCOME TOTAL	371,400.00

<u>EXPENSES</u>	<u>AMOUNT</u>
6200 ADMINISTRATION	
6201 Independent Contractors	70,000.00
6220 Rent	25,000.00
6230 Office	1,500.00
6232 Postage	100.00
6234 Printing	5,000.00
6236 Supplies	1,500.00
6238 Equipment	1,500.00
6240 Insurance	6,500.00
6250 Telephone	2,600.00
6260 Accounting	1,125.00
6270 Meetings/Mixers	1,600.00
6280 Dues & Subscriptions	500.00
6200 TOTAL	116,925.00
6600 ONGOING PROMOTIONS	
6660 Marketing	36,675.00
6852 Entertainment	0
6612 Christmas Decoration	19,800.00
6630 Welcome Wagon	1,000.00
6640 Shore Corp	3,000.00
6600 TOTAL	60,475.00

6800 PROMOTIONAL EVENTS

6896	April Event	5,000.00
6820	September Event	6,000.00
6840 Summer Series		
6842	May	8,000.00
6844	June	40,000.00
6845	July	40,000.00
6846	August	40,000.00
6870	Holiday Celebration	45,000.00
6855	Chalk Walk	0.00
6865	Holiday Shopping	5,000.00
6885	February Event	5,000.00
6800 TOTAL		194,000.00
EXPENSE TOTAL		371,400.00

Surplus or Deficit Carryover

The Belmont Shore Business Association does anticipate a surplus at the end of Fiscal Year 2020-2021. This is primarily due to the cancellation of events that were previously budgeted for and the ultimate use of those funds will likely go toward supplementing our bank reserves.

Contributions from Other Sources

The Belmont Shore Business Association has multiple sources of income outside of the Belmont Shore Parking and Business Improvement Area assessment funds.

These sources of income can include promotional events, corporate sponsorship, associate memberships and investment returns. The estimated income for these sources is listed in the estimated 2021-22 revenue section of this report.

DISTRICT PROGRAMS

Member Communications

Most of the BSBA office to BSBA member communication has been done by email, virtual meetings, and phone calls. The Executive Director also walks the district weekly to drop in on business owners, especially targeting those who may be less than likely to reach out on their own.

Our bi-monthly e-blast that goes out to all BSBA Officers and members currently sees an average open rate of 50%, which is well over the expected industry standard. In an effort to increase our ability to connect with our members, the Officers have also been tasked with reaching out to their colleagues directly, whenever possible.

Our BSBA board meetings are now being held in person and the general membership meetings have become a quarterly event. Our board meetings are held on the last Friday of the month (unless otherwise noted) and this schedule has been shared with our members and posted on the belmontshore.org website.

Marketing & Social Media

The BSBA district is marketed as an iconic travel destination and a local hot-spot for Long Beach and beyond. We are currently advertising in multiple print and digital publications including The Grunion Gazette, Travel Host Magazine, LB Post, Press Telegram, and more.

In 2021, the Belmont Shore Business Association had its primary website rebuilt (belmontshore.org) and also purchased an additional domain (visitbelmontshore.org) in an effort to increase traffic and improve organic SEO. The Virtual 2nd St website that was created last summer (virtualon2nd.com) has been deactivated in an effort to encourage in-person patronage, as opposed to online shopping.

We are placing an emphasis on our social media presence for FY21-22 and have developed a robust content marketing strategy that is intended to reach the desired audiences. An outside agency has been contracted to manage the strategic engagement plan and the collaborations with local influencers along with providing a consistent presence at relevant events.

Community Outreach

The BSBA Executive Director attends the following monthly community meetings: Belmont Shore Residents Association (BSRA), Friends of Belmont Shore (FOBS), and other residential meetings organized by the 3rd District Council office.

The Executive Director attends the weekly meetings of Council of Business Associations (COBA) and the monthly Belmont Shore Parking & Business Improvement Area Advisory Commission (BSPBIAAC).

In April, the Executive Director attended a career fair for tourism and hospitality students at Browning High School in Long Beach and also appears at professional speaking opportunities throughout the year.

An additional community highlight has been a new program called *Window Works* that has been developed in partnership with the Arts Council of Long Beach in an effort to feature the work of local artists in the vacant storefronts along Second Street.

The BSBA also collaborates with other non-profits in the area (Special Olympics, Olive Crest, etc.) and we plan to continue developing these partnerships throughout the year.

Security

The BSBA coordinates with the Police Department's East Division and invites them to attend monthly BSBA meetings if there are concerns or necessary updates.

As part of a pilot program budgeted by the Parking Commission and overseen by the BSBA, we have contracted the coverage of CSI Security to patrol the area on bicycles from Thursday - Monday during the hours of 8am-2pm, approximately. They are also available around the clock via their dispatch system (including during non-scheduled hours) and our BSBA businesses are encouraged to call for assistance whenever needed.

Our ongoing communication with Commander Chad Ellis, Lieutenant Ryan Watson and Officer Brendan Murphy have all been crucial parts of keeping the neighborhood safe and the community informed of those efforts.

Special Events

Our ability to host special events in the past year has been hampered by the COVID-19 health and safety protocol. As the restrictions continue to change, we have made a concerted effort to be flexible and creative. Events allow us to gain valuable exposure for the area through press coverage and an increased number of patrons. Many businesses benefit directly from the events and all members are encouraged to participate.

The on-going logistical challenges related to parklets, street closure permits, and health code compliance have given us the opportunity to reimagine our traditionally planned calendar. Our planning process has become more nimble as we aim to be resourceful and hyper-targeted with our efforts and our expectations. Events for the beginning of our Fiscal Year 2021-2022 are as follows: Chalk Walk + Art Contest (October 16th, 2021), Trick or Treat on 2nd Street (October 31st, 2021), Small Business Saturday (November 27, 2021), Annual Holiday Celebration (December 4th, 2021).

Our specific events for 2022 will be developed according to the committee that forms after elections for this year have been completed.