

## **R-45**

October 5, 2021

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

### **RECOMMENDATION:**

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary amendments, with Charter Communications Operating, LLC, dba Spectrum Enterprise (Charter), of Cerritos, CA, to provide local and long distance telephone, data communications, and internet services, on the same terms and conditions afforded under the California Network and Telecommunications (CALNET) 3, State of California Agreement No. C4-DNCS-19-001-33, in an annual amount not to exceed \$1,300,000 until the CALNET contract expires on June 30, 2025, with the option to renew for as long as the CALNET contract is in effect, at the discretion of the City Manager; and,

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any necessary amendments, with Verizon Business Network Services, Inc. (Verizon), of Basking Ridge, NJ, to provide local and long distance telephone, data communications, and internet services, on the same terms and conditions afforded under the California Network and Telecommunications (CALNET) 3, State of California Agreement No. C4-LEG-13-02-TS-08, in an annual amount not to exceed \$500,000 until the CALNET contract expires on April 5, 2026, with the option to renew for as long as the CALNET contract is in effect, at the discretion of the City Manager. (Citywide)

### **DISCUSSION**

City Council approval is requested to enter into contracts with Charter and Verizon to provide local and long-distance telephone, data communications, and internet services.

The Technology and Innovation Department (TI) is responsible for purchasing, deploying, and maintaining local and long distance telephone, data communications, and internet services that support citywide facilities, technologies, and staff, including mobile workforce and vehicles. The services provided by Charter and Verizon enable a diverse range of communications and technology services to operate, and their infrastructure provides the City alternatives for meeting new and emergent communication technology needs.

The City has over 150 facilities using local and long distance telephone, data communications, and internet services, and over 50 of these facilities are currently using Charter or Verizon. As needs and emerging circumstances arise, the City routinely adds and removes facilities and services to meet the City's operational needs.

Until the City can migrate to a City fiber network, TI needs to continue to expand and modify the existing telecommunication systems to support new facilities such as the new Health Worsham Distribution facility, the new Police Academy, multiple new Fire Stations, and new citywide business applications and services, including LBCOAST, the Enterprise Document Management System, the Customer Relationship Management System, Network Cameras, and Body Worn Cameras.

The Telecommunications Division of TI researched procurement options for local and long distance telephone, data communications, and internet services and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed and determined that the contract between California Network and Telecommunications (CALNET) 3, State of California agreements with Charter and Verizon provided the best value to the City.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on September 15, 2021, Business Services Bureau Manager Tara Yeats on September 8, 2021 and by Budget Analysis Officer Greg Sorensen on September 15, 2021.

#### TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award contracts concurrently is requested on October 5, 2021, to ensure that City telecommunication network services are uninterrupted.

#### FISCAL IMPACT

The total annual aggregate amount of the contracts will not exceed \$1,800,000. Sufficient appropriation is budgeted in the General Services Fund Group in the Technology and Innovation Department. Costs are recovered from client departments through the annual TI Memorandum of Understanding (MOU). This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

#### SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA D. ERIKSEN  
DIRECTOR OF TECHNOLOGY AND INNOVATION

APPROVED:



THOMAS B. MODICA  
CITY MANAGER

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH CHARTER COMMUNICATIONS OPERATING, LLC DBA SPECTRUM ENTERPRISE TO PROVIDE LOCAL AND LONG DISTANCE TELEPHONE, DATA COMMUNICATIONS, AND INTERNET SERVICES, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE STATE OF CALIFORNIA, DEPARTMENT OF TECHNOLOGY (CALNET) IN AN ANNUAL AMOUNT NOT TO EXCEED \$1,300,000 UNTIL THE CALNET AGREEMENT EXPIRES ON JUNE 30, 2025 WITH THE OPTION TO RENEW FOR AS LONG AS THE CALNET AGREEMENT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City of Long Beach desires to purchase local and long distance telephone, data communications, and internet services; and

WHEREAS, Charter Communications Operating, LLC dba Spectrum Enterprise has an Agreement with the State of California, Department of Technology, (Calnet), Agreement No. C4-DNCS-19-001-33 (the "Calnet Agreement"); and

WHEREAS, the City's participation in the Calnet Agreement will facilitate

1 timely acquisition of the local and long distance telephone, data communications, and  
2 internet services as well as provide considerable cost benefits to the City; and

3 WHEREAS, if the City had to utilize a formal bid process rather than  
4 participate in the Calnet Agreement considerably more funds would be required;

5 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
6 follows:

7 Section 1. The above recitals are true and correct and are incorporated  
8 herein by this reference.

9 Section 2. The City Manager or designee is hereby authorized to enter  
10 an agreement and any amendments thereto with Charter Communications Operating,  
11 LLC dba Spectrum Enterprise to provide local and long distance telephone, data  
12 communications, and internet services on the same terms and conditions afforded to the  
13 State of California, Department of Technology, Agreement No. C4-DNCS-19-001-33, in  
14 an annual amount not to exceed One Million Three Hundred Thousand Dollars  
15 (\$1,300,000), until the Calnet Agreement expires on June 30, 2025 with the option to  
16 renew for as long as the Calnet Agreement is in effect, at the discretion of the City  
17 Manager.

18 Section 3. This resolution shall take effect immediately upon its adoption  
19 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802-4664

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I hereby certify that the foregoing resolution was adopted by the City  
Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2021  
by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

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Noes: Councilmembers: \_\_\_\_\_

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Absent: Councilmembers: \_\_\_\_\_

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Recusal(s): Councilmembers: \_\_\_\_\_

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\_\_\_\_\_  
City Clerk

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH VERIZON BUSINESS NETWORK SERVICES, INC. TO PROVIDE LOCAL AND LONG DISTANCE TELEPHONE, DATA COMMUNICATIONS, AND INTERNET SERVICES, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE STATE OF CALIFORNIA, DEPARTMENT OF TECHNOLOGY (CALNET), AGREEMENT NO. C4-LEG-13-02-TS-08, IN AN ANNUAL AMOUNT NOT TO EXCEED \$500,000 UNTIL THE CALNET AGREEMENT EXPIRES ON APRIL 5, 2026 WITH THE OPTION TO RENEW FOR AS LONG AS THE CALNET AGREEMENT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City of Long Beach desires to purchase local and long distance telephone, data communications, and internet services; and

WHEREAS, Verizon Business Network Services, Inc. has an Agreement with the State of California, Department of Technology (Calnet), Agreement No. C4-LEG-13-02-TS-08 (the "Calnet Agreement"); and

WHEREAS, the City's participation in the Calnet Agreement will facilitate timely acquisition of the local and long distance telephone, data communications, and

1 internet services as well as provide considerable cost benefits to the City; and

2 WHEREAS, if the City had to utilize a formal bid process rather than  
3 participate in the Calnet Agreement considerably more funds would be required;

4 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
5 follows:

6 Section 1. The above recitals are true and correct and are incorporated  
7 herein by this reference.

8 Section 2. The City Manager or designee is hereby authorized to enter  
9 an agreement and any amendments thereto with Verizon Business Network Services,  
10 Inc. to provide local and long distance telephone, data communications, and internet  
11 services on the same terms and conditions afforded to the State of California,  
12 Department of Technology, Agreement No. C4-LEG-13-02-TS-08, in an annual amount  
13 not to exceed Five Hundred Thousand Dollars (\$500,000), until the Calnet Agreement  
14 expires on April 5, 2026 with the option to renew for as long as the Calnet Agreement is  
15 in effect, at the discretion of the City Manager.

16 Section 3. This resolution shall take effect immediately upon its adoption  
17 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City  
Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2021  
by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

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Noes: Councilmembers: \_\_\_\_\_

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Absent: Councilmembers: \_\_\_\_\_

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Recusal(s): Councilmembers: \_\_\_\_\_

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\_\_\_\_\_  
City Clerk