



Board Agenda Item No. 09 September 23, 2021

RECOMMENDED ACTION

To authorize the President and CEO to enter into a contract with Sirius Computer Solutions, Inc., to deploy the network infrastructure at LBT Corporate Office.

STAFF REPRESENTATIVE

Patrick Pham, Executive Director/VP, Information Technology

BACKGROUND

Long Beach Transit (LBT) conducts its operation from three locations in Long Beach:

1. LBT1, the current administrative headquarters, located at 1963 E. Anaheim St.;
2. LBT2, which serves as a maintenance facility and bus garage/parking lot, located at 6860 Cherry Ave.; and
3. Transit & Visitor Information Center (TVIC), located at 130 E. First St.

To occupy LBT's corporate offices (LBTCO), the following information technology (IT) services must be in place for LBT to conduct business:

- Internet access
- Interconnectivity between LBTCO and LBT's current network
- Telephone service
- Network connectivity to each office and desk for staff to connect their computers, printers, and telephone equipment

LBT needs to deploy equipment to connect the network infrastructure within LBT's occupied space and manage the network traffic from endpoints, such as computer workstations, phones and printers to allow LBT staff to access LBT's software applications, the Internet and cloud-based applications.

LBT needs a firm experienced in the deployment of network infrastructure to supply, physically install, and provide initial configuration to the equipment and software to support the new network deployment for the corporate office.

The contracted services include software licenses, equipment, and services required to assess, plan, prepare and deploy the new network infrastructure, knowledge transfer to LBT staff, and post deployment support.

PROCUREMENT

LBT issued a Request for Proposal (RFP) to multiple firms nationwide and received three qualified proposals.

The proposals were evaluated based on the following criteria:

- Proposed Product Quality
- Understanding of technical requirement of Scope of Work



Board Agenda Item No. 09 September 23, 2021

- Firm Experience, Qualifications and Warranty
- Price

The total amount of possible points for the technical evaluation was 60. Pricing made up an additional 40 points, for a total of 100 points.

The combined technical score and overall cost resulted in the selection of Sirius Computer Solutions, Inc., which received the highest score of 86 points.

Sirius Computer Solutions, Inc., headquartered in San Antonio, Texas, with offices in Irvine and Los Angeles, California, was found to be responsive and compliant by LBT's Purchasing department at a cost of \$600,840 for a five-year contract. Due to complexity of the project, staff is requesting a 10% contingency in the amount of \$60,084, for unforeseen issues.

DBE/SBE PARTICIPATION

A Small Business Enterprise (SBE) goal of 19% was established for this procurement. Sirius Computer Solutions, Inc., was responsive. Sirius Computer Solutions, Inc., has committed to use Mobilematics, Inc. for supplies. Mobilematics, Inc. is SBE certified by the State of California Department of General Services and will provide 20% of the overall contract cost.

ALTERNATIVES CONSIDERED

There is no alternative to the network deployment, as this is the required foundation for LBT's network infrastructure.

BUDGETARY/FISCAL IMPACT

Funds for this project at a total authorized amount not to exceed \$660,924, including a 10% contingency have been included in the previously approved Fiscal Year 2021 capital budget. Local funds will be utilized for this procurement.

STAFF RECOMMENDATION

Staff is recommending LBT's Board of Directors to authorize the President and CEO to enter into a contract with Sirius Computer Solutions, Inc., to deploy the network infrastructure at LBT's new corporate office for \$600,840, with a 10% contingency of \$60,084, for a total authorization amount not to exceed \$660,924.

A handwritten signature in blue ink, reading 'K. McDonald'.

Kenneth A. McDonald
President and Chief Executive Officer