

# Security System Services

April 28, 2021



# Background

- America's Water Infrastructure Act of 2018
  - Risk & Resilience Assessment
- Security 5-year Master Plan
  - Preventative Maintenance
  - Targets improvements to physical security infrastructure

# Scope and Term

- Services
  - Preventative Maintenance on camera and access control equipment
  - Time and materials for:
    - Hardware Installation
    - Software Enhancements to video management system
- Term
  - Initial 3 year term
  - 2 optional 1 year renewals

# Selection Process

- Airport solicited proposals
  - Selection Committee
    - Airport
    - Police
    - Technology & Innovation
    - Experienced third-party consultant
  - Convergent Technologies awarded contract
- Discussed performance with Airport
- Utilize the Airport selection process
  - Including terms, conditions, and pricing

# Cost Estimates

FISCAL YEAR	PREVENTATIVE MAINTENANCE	HARDWARE INSTALLATION	SOFTWARE ENHANCEMENTS
2021	\$62,462	\$115,000	\$15,000
2022	64,312	157,000	75,000
2023	66,262	370,500	65,000
2024	68,229	217,000	75,000
2025	70,275	165,000	

# Staff Recommendation

Authorize the General Manager to execute an agreement with DG Investment Intermediate Holdings 2, Inc., dba Convergent Technologies, LLC (Convergent) to provide security system services to the Long Beach Water Department (LBWD) for three-years with the option to renew for two additional one-year periods, for a total contract amount not-to-exceed \$1,600,000.

Thank You!