

## Budget Performance

as of July 31, 2018

(83% through Fiscal Year)

	FY18 Budgeted	FY17 YTD Actual	FY18 YTD Actual	% Change	FY17 Year-End Actual	FY18 Projected	% Change
<b>PASSENGER ACTIVITIES</b>							
ENPLANEMENTS	1,750,000	1,491,223	1,686,082	13%	1,799,510	1,995,000	11%
DEPLANEMENTS	1,750,000	1,491,438	1,688,020	13%	1,800,369	1,997,000	11%
	3,500,000	2,982,661	3,374,102	13%	3,599,879	3,992,000	11%
	FY 18 Adjusted Budget	FY 17 YTD Actual	FY 18 YTD Actual	% Change	FY 17 Year-end Actual	FY 18 Year-end Estimate	% Change
<b>OPERATING</b>							
REVENUE							
LANDING & RAMP FEES	\$ 9,124,200	\$ 8,396,994	\$ 7,915,886	-6%	\$ 11,216,056	\$ 10,475,000	-7%
GATE USE FEES	2,332,100	2,180,684	2,083,567	-4%	2,916,295	2,765,000	-5%
COMMON USE	4,978,100	4,325,557	4,259,815	-2%	5,747,931	5,585,000	-3%
PARKING	10,062,500	7,518,769	7,533,809	0%	9,153,922	9,093,000	-1%
CAR RENTALS	3,675,000	2,295,062	2,221,641	-3%	3,151,756	3,177,000	1%
GROUND TRANSPORTATION	585,000	178,045	1,356,474	**	654,365	1,665,700	155%
OTHER AIRPORT CONCESSIONS	2,876,000	1,980,119	2,270,253	15%	2,769,808	3,040,000	10%
AVIATION LAND RENT/USE**	4,200,000	3,752,492	3,832,529	2%	4,328,804	4,480,000	3%
NON-AVIATION ***	4,290,000	4,277,315	3,267,515	-24%	4,983,257	3,974,000	-20%
OTHER	1,081,761	1,192,378	1,796,402	51%	1,842,069	2,205,281	20%
	\$ 43,204,661	\$ 36,097,413	\$ 36,537,890	1%	\$ 46,614,492	\$ 46,459,981	0%
EXPENSES							
SALARIES, WAGES AND BENEFITS	\$ 13,002,585	\$ 9,257,647	\$ 9,577,044	3%	\$ 11,157,298	\$ 11,929,052	7%
MATERIALS, SUPPLIES AND SERV	8,310,881	4,829,923	4,948,936	2%	6,854,833	7,133,067	4%
INTERNAL SUPPORT	12,340,736	8,567,297	9,060,009	6%	11,456,119	11,898,344	4%
CAPITAL PURCHASES	318,764	82,789	105,214	27%	222,020	129,097	-42%
	\$ 33,972,966	\$ 22,737,656	\$ 23,691,202	4%	\$ 29,690,270	\$ 31,089,560	5%
REVENUE IN EXCESS OF EXPENSES	<u>\$ 9,231,695</u>	<u>\$ 13,359,757</u>	<u>\$ 12,846,689</u>	-4%	<u>\$ 16,924,222</u>	<u>\$ 15,370,421</u>	-9%

\*\* Aviation Land Rent/Use includes fixed base operators, aviation related uses of land and facilities, aerospace manufacturing, aircraft tie-downs, hangar operations, etc.

\*\*\* In FY17, a one-time \$1.12M revenue transaction was recorded for a lease extension in the Airport Plaza Business Park.