

1 FIRST AMENDMENT TO AGREEMENT NO. 34895

2 **34895**

3 THIS FIRST AMENDMENT TO PARKING OPERATIONS AND
4 MANAGEMENT AGREEMENT NO. 34895 is made and entered, in duplicate, as of June
5 20, 2018, for reference purposes only, pursuant to a minute order adopted by the City
6 Council of the City of Long Beach at its meeting on June 19, 2018, by and between LAZ
7 PARKING CALIFORNIA, LLC, a Connecticut limited liability company ("Operator"), with a
8 place of business at 10635 Santa Monica Blvd., Suite 145, Los Angeles, California 90025,
9 and the CITY OF LONG BEACH, a municipal corporation ("City").

10 WHEREAS, City requires specialized services requiring unique skills to be
11 performed in connection with Citywide Parking Operations and Management Services; and

12 WHEREAS, City and Operator (the "Parties") entered into Agreement No.
13 34895 whereby Operator agreed to perform these services; and

14 WHEREAS, the Parties desire to add additional parking locations and
15 increase the Agreement by \$4,522,813;

16 NOW, THEREFORE, in consideration of the mutual terms, covenants, and
17 conditions in this Agreement, the Parties agree as follows:

18 1. Section 1.A. of Agreement No. 34895 is hereby amended to read as
19 follows:

20 "A. Operator shall provide all parking management services
21 necessary to operate, maintain and manage the parking facilities ("Parking
22 Facilities") more particularly described in Exhibit "A-2" and referenced appendices,
23 attached to this Agreement and incorporated herein by this reference, in accordance
24 with the standards of the profession, and City shall pay for these services in the
25 manner described below, not to exceed Thirteen Million Nine Hundred Seventy-One
26 Thousand Seven Hundred Ninety-One Dollars (\$13,971,791), at the rates or
27 charges shown in Exhibit "B" (the "Cost Proposal").

28 2. Appendix A-1 to Exhibit "A-2" is amended to include additional parking

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

locations attached hereto and incorporated herein as Exhibit "A-3".

3. The Rates in Exhibit "B" (the "Cost Proposal") to the Agreement are hereby amended in accordance with Exhibit "B-1", attached hereto and incorporated by this reference.

4. Except as expressly modified herein, all of the terms and conditions contained in Agreement No. 34895 are ratified and confirmed and shall remain in full force and effect.

IN WITNESS WHEREOF, the Parties have caused this document to be duly executed with all formalities required by law as of the date first stated above.

LAZ PARKING CALIFORNIA, LLC, a
Connecticut limited liability company

_____, 2018

By [Signature]
Name Michael Harth
Title President, West Region

_____, 2018

By _____
Name _____
Title _____

"Operator"

CITY OF LONG BEACH, a municipal
corporation

8/7, 2018

By [Signature]
City Manager

"City"

This First Amendment to Agreement No. 34895 is approved as to form on
8-8, 2018.

CHARLES PARKIN, City Attorney

By [Signature]
Deputy

EXHIBIT “A-3”

Additional Scope of Work

Type	Name	Address	Number of Spaces
Structure	PIKE parking garage	65 Cedar	2100
Lot	Catalina Surface Lot	Catalina Landing Parking Structure	350
Lot	PW Surface Lot	Pine Ave/Shoreline Drive	150
Beach Lot	Golden Shore	101 Golden Shore	65
Beach Lot	72 nd Place	7203 E Ocean Blvd	160

EXHIBIT “B-1”

**Parking Operations and Management Services
Amendment 1 - Cost Proposal**

	Year 1	Year 2	Year 3	Total	Total (+20% contingency)
PIKE	\$ 958,746.34	\$ 1,153,550.00	\$ 1,061,097.78	\$ 3,173,394.12	\$ 3,808,072.94
Catalina Lot	\$ 12,848.00	\$ 28,633.00	\$ 28,931.00	\$ 70,412.00	\$ 84,494.40
PW lot	\$ 114,661.34	\$ 204,385.92	\$ 206,157.97	\$ 525,205.23	\$ 630,246.28
Total	\$ 1,086,255.68	\$ 1,386,568.92	\$ 1,296,186.75	\$ 3,769,011.35	\$ 4,522,813.62
20% contingency					\$ 753,802.27
Total					\$ 4,522,813.62

EXPENSE CATEGORY	JAN-2018	FEB-2018	MAR-2018	APR-2018	MAY-2018	JUN-2018	JUL-2018	AUG-2018	SEP-2018	OCT-2018	NOV-2018	DEC-2018	FY2018
WAGES (ASST. MANAGER)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
WAGES (MANAGER)	\$ 612.06	\$ 612.06	\$ 765.07	\$ 612.06	\$ 612.06	\$ 765.07	\$ 612.06	\$ 765.07	\$ 612.06	\$ 612.06	\$ 612.06	\$ 765.07	\$ 7,966.75
WAGES (HOURLY)	\$ 785.00	\$ 780.00	\$ 1,170.00	\$ 390.00	\$ 780.00	\$ 780.00	\$ 744.00	\$ 1,170.00	\$ 780.00	\$ 750.00	\$ 750.00	\$ 750.00	\$ 9,606.00
WAGES (UNWEIGHTED)	\$ 1,397.06	\$ 1,392.06	\$ 1,935.07	\$ 1,002.06	\$ 1,392.06	\$ 1,545.07	\$ 1,356.06	\$ 1,935.07	\$ 1,392.06	\$ 1,362.06	\$ 1,362.06	\$ 1,515.07	\$ 17,552.75
PAYROLL TAXES	\$ 187.97	\$ 190.02	\$ 264.14	\$ 136.78	\$ 190.02	\$ 210.90	\$ 194.69	\$ 264.14	\$ 190.02	\$ 185.92	\$ 195.92	\$ 206.81	\$ 2,397.32
PRO	\$ 75.74	\$ 76.56	\$ 106.43	\$ 55.11	\$ 76.56	\$ 84.98	\$ 74.42	\$ 106.43	\$ 76.56	\$ 74.91	\$ 74.91	\$ 83.33	\$ 965.95
WC	\$ 103.28	\$ 104.40	\$ 145.13	\$ 75.15	\$ 104.40	\$ 115.88	\$ 101.48	\$ 145.13	\$ 104.40	\$ 102.15	\$ 102.15	\$ 113.63	\$ 1,317.21
BENEFITS	\$ 141.46	\$ 143.02	\$ 199.08	\$ 102.43	\$ 143.02	\$ 138.49	\$ 138.97	\$ 199.08	\$ 143.02	\$ 139.90	\$ 139.90	\$ 155.36	\$ 1,803.74
CONTRACTED LABOR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TRAINING	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EMP VERIFICATION/RECRUITING	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LABOR SUBTOTAL	\$ 1,885.51	\$ 1,906.06	\$ 2,649.85	\$ 1,374.52	\$ 1,906.06	\$ 2,115.32	\$ 1,952.51	\$ 2,649.85	\$ 1,906.06	\$ 1,864.95	\$ 1,864.95	\$ 2,074.20	\$ 24,646.97
AUTO DAMAGE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SUPPLIES/KEYS/LOCKS	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 650.00	\$ 200.00	\$ 200.00	\$ 3,050.00
TICKETS/PERMITS/DECALS	\$ -	\$ -	\$ 3,600.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,600.00
SIGNAGE	\$ -	\$ 300.00	\$ -	\$ -	\$ 300.00	\$ -	\$ -	\$ 300.00	\$ -	\$ -	\$ 300.00	\$ -	\$ 1,200.00
UNIFORMS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SECURITY	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 3,344.25	\$ 40,131.00
MAINT. & REPAIR	\$ -	\$ -	\$ 600.00	\$ 3,500.00	\$ -	\$ 600.00	\$ -	\$ -	\$ 600.00	\$ -	\$ -	\$ 600.00	\$ 5,900.00
ELEVATOR	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LIGHTING	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 122.50	\$ 1,470.00
LANDSCAPING	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 600.00	\$ 7,200.00
MAINT. SUPPLIES & TOOLS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SKIDAT/REPAIR & MAINT.	\$ 6,750.00	\$ 1,450.00	\$ 550.00	\$ 6,750.00	\$ 1,450.00	\$ 550.00	\$ 6,750.00	\$ 1,450.00	\$ 22,550.00	\$ 6,750.00	\$ 1,450.00	\$ 550.00	\$ 57,000.00
PRESSURE WASHING, SWEEPING, & STRIPING	\$ 350.00	\$ 350.00	\$ 350.00	\$ 10,350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 14,200.00
REFUELS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SHUTTLE RENTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LICENSES & PERMITS	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00
TELECOMMUNICATIONS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
UTILITIES	\$ 570.00	\$ 735.00	\$ 785.00	\$ 385.00	\$ 375.00	\$ 390.00	\$ 300.00	\$ 535.00	\$ 520.00	\$ 345.00	\$ 385.00	\$ 565.00	\$ 5,890.00
LIABILITY INS.	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 240.00	\$ 2,880.00
PROPERTY TAX	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OPERATING SUBTOTAL	\$ 13,176.75	\$ 7,341.75	\$ 10,931.75	\$ 12,491.75	\$ 6,591.75	\$ 6,395.75	\$ 11,390.75	\$ 7,421.75	\$ 23,325.75	\$ 12,601.75	\$ 6,591.75	\$ 6,571.75	\$ 143,421.00
VALET PARKING LEASE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
LEASE SUBTOTAL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
OFFICE SUPPLIES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
PRINTING & POSTAGE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
BANK FEES	\$ 1,950.00	\$ 2,010.00	\$ 1,880.00	\$ 2,000.00	\$ 1,410.00	\$ 1,905.00	\$ 2,050.00	\$ 2,050.00	\$ 2,020.00	\$ 1,940.00	\$ 1,950.00	\$ 1,805.00	\$ 22,990.00
COMPUTER IT	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SOFTWARE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
EQUIPMENT LEASES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ADVERTISING	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TRAVEL	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MEALS	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

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Catalina Lot Year 3	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-17	Nov-17	Dec-17	TOTAL
EXPENSES													0.00
6010 Salaries & Wages, Holiday	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6050 Payroll Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6070 Payroll Processing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6080 Worker's Compensation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6090 Health Benefits, Retirement	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6120 Contract Labor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6140 Training & Recruiting	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6155 Employment Verifications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LABOR SUBTOTAL	-	-	-	-	-	-	-	-	-	-	-	-	0.00
6210 Auto Damage, Customer Service	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6230 Supplies, Keys & Locks	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6240 Tickets/Permits/Decals	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6250 Signage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6260 Uniforms	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6270 Professional Security	198.45	198.45	198.45	198.45	198.45	198.45	198.45	198.45	198.45	198.45	198.45	198.45	2,381.40
6280.1 Maintenance & Repair - Lot	0.00	0.00	0.00	4,400.00	0.00	0.00	0.00	355.00	0.00	0.00	0.00	630.00	5,385.00
6280 Elevator	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6280.2 Lighting	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	125.00	1,500.00
6280.3 Landscaping	350.00	2,850.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00	6,700.00
6280.4 Maintenance Supplies and Tools	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6280 Rev Equip Repairs and Maint	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6290 Cleaning/Striping	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6300 Shopping Tests, Misc., Special Projects, Key Card Refunds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6350 Vehicle Maintenance & Gas	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6360 Vehicle Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6380 License & Permits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6390 Telecommunications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6415 Water/Sewer	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	3,000.00
6415 Electricity	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	3,600.00
6420 Liability Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6430 Operating/Property Taxes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6450 Bad Debts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6455 Start Up Costs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPERATING SUBTOTAL	1,223.45	3,723.45	1,223.45	5,623.45	1,223.45	1,223.45	1,223.45	1,578.45	1,223.45	1,223.45	1,223.45	1,853.45	22,566.40
6630 Overflow Parking Lease Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6640 Office Lease Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LEASE SUBTOTAL	-	-	-	-	-	-	-	-	-	-	-	-	0.00
6710 Office Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6730 Printing & Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6740 Bank Service Charge	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6760 Computer/IT/Phone Equip	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6770 Software applications	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6775 Equipment Leases	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6815 Public Relations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6820 Advertising/Marketing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6830 Travel	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

[illegible]

COMPANY RESOLUTION
OF
MEMBERS OF LAZ PARKING CALIFORNIA, LLC

THE UNDERSIGNED, LAZ KARP ASSOCIATES, LLC, being the sole member of LAZ PARKING CALIFORNIA, LLC, a limited liability company organized and existing under the laws of the State of California and authorized to do business in the State of California (the "Company") hereby represents that:

A Meeting of the Members of the Company was held on January 1, 2018.

At said meeting after motion duly made and seconded, the following Resolutions were unanimously adopted:

RESOLVED, that the Company is hereby authorized to sign any and all documents, contracts and agreements in regard to the City of Long Beach proposal ("Premises");

FURTHER RESOLVED, that Michael Harth as President West Coast is authorized to sign such documents, contracts and agreements and such documents, contracts and agreements shall be binding upon the Company.

DATED at Hartford, Connecticut, this 12th day of January, 2018

LAZ KARP ASSOCIATES, LLC

By _____

Glenn T. Terk
Corporate Counsel