

Budget Performance

as of May 31, 2018
(66% through Fiscal Year)

	FY18 Budgeted	FY17 YTD Actual	FY18 YTD Actual	% Change	FY17 Year-End Actual	FY18 Projected	% Change
PASSENGER ACTIVITIES							
ENPLANEMENTS	1,750,000	1,171,292	1,330,771	14%	1,799,510	1,964,000	9%
DEPLANEMENTS	1,750,000	1,172,485	1,333,324	14%	1,800,369	1,967,000	9%
	3,500,000	2,343,777	2,664,095	14%	3,599,879	3,931,000	9%
	FY 18 Adjusted Budget	FY 17 YTD Actual	FY 18 YTD Actual	% Change	FY 17 Year-end Actual	FY 18 Year-end Estimate	% Change
OPERATING							
REVENUE							
LANDING & RAMP FEES	\$ 9,124,200	\$ 6,535,244	\$ 6,205,124	-5%	\$ 11,216,056	\$ 10,700,000	-5%
GATE USE FEES	2,332,100	1,695,562	1,632,474	-4%	2,916,295	2,780,000	-5%
COMMON USE	4,978,100	3,368,807	3,305,145	-2%	5,747,931	5,510,000	-4%
PARKING	10,062,500	6,100,240	5,978,207	-2%	9,153,922	9,100,000	-1%
CAR RENTALS	3,675,000	1,765,675	1,734,619	-2%	3,151,756	3,120,000	-1%
GROUND TRANSPORTATION	585,000	92,625	1,046,484	**	654,365	1,342,000	105%
OTHER AIRPORT CONCESSIONS	2,876,000	1,556,535	1,748,009	12%	2,769,808	3,100,000	12%
AVIATION LAND RENT/USE**	4,200,000	3,021,385	2,977,212	-1%	4,328,804	4,350,000	0%
NON-AVIATION ***	4,290,000	2,450,786	2,565,547	5%	4,983,257	3,974,000	-20%
OTHER	1,081,761	968,834	1,449,323	50%	1,842,069	1,949,800	6%
	\$ 43,204,661	\$ 27,555,693	\$ 28,642,143	4%	\$ 46,614,492	\$ 45,925,800	-1%
EXPENSES							
SALARIES, WAGES AND BENEFITS	\$ 13,002,585	\$ 6,773,816	\$ 7,301,116	8%	\$ 11,157,298	\$ 11,964,933	7%
MATERIALS, SUPPLIES AND SERV	8,310,881	3,909,544	3,589,016	-8%	6,854,833	6,749,828	-2%
INTERNAL SUPPORT	12,340,736	6,723,087	6,808,536	1%	11,456,119	11,873,609	4%
CAPITAL PURCHASES	318,764	82,789	105,214	27%	222,020	317,327	43%
	\$ 33,972,966	\$ 17,489,236	\$ 17,803,880	2%	\$ 29,690,270	\$ 30,905,697	4%
REVENUE IN EXCESS OF EXPENSES	<u>\$ 9,231,695</u>	<u>\$ 10,066,457</u>	<u>\$ 10,838,263</u>	8%	<u>\$ 16,924,222</u>	<u>\$ 15,020,103</u>	-11%

** Aviation Land Rent/Use includes fixed base operators, aviation related uses of land and facilities, aerospace manufacturing, aircraft tie-downs, hangar operations, etc.

*** In FY17, a one-time \$1.12M revenue transaction was recorded for a lease extension in the Airport Plaza Business Park.