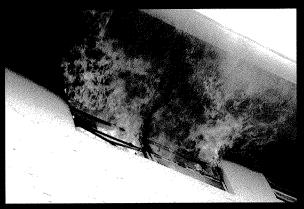
Presented by

Robert Rowe, Executive Director
Fire Sprinkler Advisory Board of Southern California





WHY ARE SPRINKLERS IMPORTANT FOR LIFE SAFETY?

- Sprinklers do not rely upon human factors such as familiarity with escape routes or emergency assistance. They go to work immediately to reduce the danger.
- Sprinklers prevent the fast developing fires of intense heat which are capable of trapping and killing dozens of building occupants.





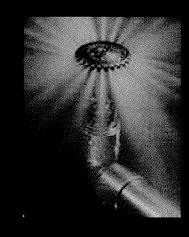


WHAT IS THE LIFE SAFETY RECORD FOR FULLY SPRINKLERED BUILDINGS?

- Aside from fire fighting and explosion fatalities, there has never been a multiple loss of life in a fully sprinklered building due to fire or smoke.
- In 2005 there were 396,000 residential fires 3,055 civilian fire deaths, 13,825 civilian fire injuries and \$6.9 billion in property damage
- Studies by the Federal Emergency Management Agency's United States Fire Administration indicate that the installation of residential fire sprinkler systems could have saved thousands of lives; prevented a large portion of those injuries; and eliminated hundreds of millions of dollars in property losses.

CAN SPRINKLERS DISCHARGE ACCIDENTALLY?

Loss records of Factory Mutual Research indicate that the probability of a standard response spray sprinkler discharging accidentally due to a manufacturing defect is only 1 in 16,000,000 sprinklers per year in service.



WHAT ABOUT WATER DAMAGE?

- Reports of water damage due to fires in sprinklered buildings are often exaggerated due to comparisons with the small fire loss which occurs thanks to the sprinklers.
- The amount of water which is put on a fire by fire department hoses in an unsprinklered building fire is significantly greater than the amount of water discharged from a fire sprinkler during a fire.
- Only those sprinklers closest to the fire activate, limiting the total amount of water needed. The fire damage, as reflected by insurance claims, is also many times greater.





ARE SPRINKLERS REALLY A GOOD INVESTMENT?

- Yes! Sprinklers are a good investment for both home builders and home buyers.
- A fire occurs in a residential structure every 79 seconds, according to the U.S. Fire Administration.
- Families with children, senior citizens, and handicapped members have special fire protection needs. Home sprinkler systems provide added protection for these people.
- In case of a home fire, firefighters will have less risk of injury or life loss since they will be fighting a fire of less intensity.

- Allocation of community resources can be improved with the adoption of home sprinkler technology.
- Communities will be able to make better utilization of available land and thereby increase their tax base.
- Insurance discount Insurance from homeowner underwriters will vary depending on type of coverage. The discounts now range between 5-20%, with a projected increase in available discounts.

ADDED BENEFITS OF AN AUTOMATIC FIRE SPRINKLER ORDINANCE

- Allows the Fire Department to perform their other functions better (Medical Aid, Transport, Training, Rescue, Hazardous Materials, Fire Prevention Inspections, Equipment Maintenance, etc.)
- Response time enhancement
- Reduces out-of-service time while on-scene at a fire call
- Automatic Fire Sprinkler Ordinances are long range planning elements and will be beneficial for years and decades to come.

- If the fire problem for the community/jurisdiction has been researched and found to be in specific occupancies, you will be solving the fire problem's of the future for your community today.
- Automatic Fire Sprinkler Ordinances can be used to enhance water conservation programs and/or policies.
- Credit for smaller water mains, based on historic fire-flow demand tables.

HOW DO I KNOW MY SYSTEM WILL BE INSTALLED CORRECTLY?

The list of Fire Sprinkler Contractors provided in the next few slides consist of highly trained journeypersons and apprentices who work in the specialized field of fire suppression. They take pride in providing not only the best-trained, but the best-qualified sprinkler fitters in all aspects of fire protection.

These contractors install, repair, maintain, inspect, and service all types of fire suppression systems in commercial, residential, and industrial sites. Every journeyman fitter has completed a well-rounded 5 yr apprenticeship program and attends regularly scheduled update classes to keep them abreast of any new technological advances in fire suppression.

Each fitter realize the overwhelming responsibility of installing fire systems that will operate properly every time, to not only safeguard valuable property but human life as well.









WHO INSTALLS FIRE SPRINKLER SYSTEMS?

24/7 Fire Protection Services, Inc. 12540 East Slauson Avenue, Unit C Santa Fe Springs, CA 90670 P: (562) 698-3830 F: (562) 698-3823

A-1 Fire Protection, Inc. 8655 Miramar Place San Diego, CA 92121 P: (858) 623-2733 F: (858) 623-2753

A & B Fire Protection Inc. 4032 West Avenue, Suite L-6 Quartz Hill, CA 93536 P: (661) 943-3855 F: (661) 943-3855

R. Merante Corporation 23404 Lyons Avenue, Suite 150 Santa Clarita, CA 91321 P: (661) 645-1278 F: (661) 288-1863

Advance Fire Protection Company, Inc. 1451 West Lambert Road La Habra, CA 90631 P: (562) 691-0918 F: (562) 691-5482

Allan Automatic Sprinkler Corp. of SoCal 3233 Enterprise Street Brea, CA 92821 P: (714) 993-9500 F: (714) 993-5708

Allready Fire Sprinkler 818 North Grand Avenue Covina, CA 91723 P: (626) 332-7066 F: (626) 339-3778

Approved Fire Pumps, Inc. 1151 Pomona Road, Suite 'B' Corona, CA 92882 P: (951) 738-9100 F: (951) 738-9191 A.S.P.E.N. Fire Protection Inc. 795 Indigo Court, Suite #D Pomona, CA 91767 P: (909) 621-9640 F: (909) 621-9750

Aztec Fire Protection 5121 W. Jefferson Boulevard Los Angeles, CA 90016 P: (323) 939-3013 F: (323) 939-6951

Bluewater Plumbing & Fire Protection 15007 Oxnard Street Van Nuys, CA 91411 P: (818) 781-9481 F: (818) 781-2833

Bradshaw Engineering Corporation 8645 Argent Street, Suite B Santee, CA 92071 P: (619) 448-4300 F: (619) 448-0535

C.H. Stone Plumbing Company, Inc. 13170 Spring Street Baldwin Park, CA 91706 P: (626) 962-5001 F: (626) 962-5505

California Central Fire Protection 358 Apache Trail Arroyo Grande, CA 93420 P: (805) 481-1331 F: (805) 481-3466

Cease Fire Sprinkler Systems, Inc. 6203 Wisteria Drive Simi Valley, CA 93063 P: (805) 579-6000 F: (805) 579-0006

Century Fire Sprinkler Company 2505 Mira Mar Avenue Long Beach, CA 90815 P: (562) 498-6444 F: (562) 494-0282 Community Fire Protection, Inc. 3500 W. Manchester Blvd #365 Inglewood, CA 90305 P: (310) 365-8919 F: (310) 674-0234

Cornerstone Fire Protection, Inc. 9260 Isaac Street, Suite #C Santee, CA 92071
P: (619) 562-2012 F: (619) 562-2013

Cosco Fire Protection, Inc. 501 West Southern Avenue Orange, CA 92865 P: (714) 974-8770 F: (714) 974-3451

Daart Engineering Company 1598 North H Street San Bernardino, CA 92405 P: (909) 888-8696 F: (909) 888-9626

Detection Logic Fire Protection, Inc. 7605 N. San Fernando Road Burbank, CA 91505 P: (818) 683-1500 F: (818) 683-1530

F.E. Moran, Inc. Special Hazard Systems 2265 Carlson Drive Northbrook, IL 60062 P: (847) 498-4800 F: (847) 498-1746

Guardian Fire Protection 1424 South Allec Street Anaheim, CA 92805 P: (714) 776-6395 F: (714) 776-6399

Glenn A. Holt Fire Protection 1726 Stow Street Simi Valley, CA 93063 P: (805) 526-1948 F: (805) 526-1948 J.M. Carden Sprinkler Company, Inc. 2909 Fletcher Drive Los Angeles, CA 90065 P: (323) 258-8300 F: (323) 255-2895

Jericho Fire Protection Company, Inc. 1380 North Hulbert Avenue Fresno, CA 93728-1137 P: (559) 255-6446 F: (559) 255-0771

Kelly Fire Protection 20112 Cove Circle Huntington Beach, CA 92646 P: (714) 964-0355 F: (714) 968-4610

Kilian Fire Sprinkler Corporation 300 South Walnut Street, Box 924 La Habra, CA 90631 P: (562) 694-2107 F: (562) 697-8670

Link-Nilsen Corporation 130 East Santa Clara Street Arcadia, CA 91006 P: (626) 445-3414 F: (626) 445-3441

Master Fire Guard Corporation 3712 W. Jefferson Boulevard Los Angeles, CA 90016 P: (323) 732-4200 F: (323) 732-2772

McDaniel Fire Systems, Inc. 1055 West Joliet Road Valparaiso, IN 46385 P: (219) 462-0571 F: (800) 611-2907

N & D Fire Protection Inc. 3764 San Gabriel River Parkway Pico Rivera, CA 90660 P: (562) 908-1660 F: (562) 908-1670

WHO INSTALLS FIRE SPRINKLER SYSTEMS?

National Fire Protection Systems, Inc. 555 Arden Avenue Glendale, CA 91203 P: (818) 242-3473 F: (818) 502-2051

Northstar Fire Protection of San Francisco, Inc. 875 Blue Gentian Road Eagan, MN 55121 P: (651) 456-9111 F: (651) 456-9222

Ortiz Fire Protection, Inc. 130 South Highland Avenue Fullerton, CA 92832 P: (714) 680-5174 F: (714) 680-5750

Qualco Fire Protection, Inc. 8609 Chetle Avenue Santa Fe Springs, CA 90670 P: (562) 945-7404 F: (562) 945-7795

R & F Fire Protection 723 Sonora Avenue Glendale, CA 91201 P: (818) 265-3953 F: (818) 265-0936

Rawlings Mechanical Corporation 11615 Pendleton Street Sun Valley, CA 91352 P: (323) 875-2040 F: (323) 875-2047

RLH Fire Protection 310 30th Street Bakersfield, CA 93301 P: (661) 322-9344 F: (661) 322-6816 Salamander Fire Protection Inc. 6103 Tyrone Street Van Nuys, CA 91401 P: (818) 787-3645 F: (818) 787-8429

Scott E. Campbell Company 2532 East 49th Street, Box 58721 Vernon, CA 90058 P: (323) 582-5103 F: (323) 582-4370

Security Fire Protection Company 3115 West Mission Road Alhambra, CA 91803 P: (626) 300-8350 F: (626) 300-0036

Service-Pro Fire Protection, Inc. 1730 Westar Drive Oxnard, CA 93033 P: (805) 487-1477 F: (805) 487-2975

Shelton Fire Protection Company 22745 La Palma Avenue Yorba Linda, CA 92887 P: (714) 692-3573 F: (714) 692-3575

Southwest Fire Protection Company 215 East El Sur Street Monrovia, CA 91016 P: (626) 359-0034 F: (626) 359-6117

Summit Fire Protection Inc. 520 Texas Street Redlands, CA 92374 P: (909) 793-0676 F: (909) 792-4383 Underwriters Fire Protection of California 12781 Western Avenue, Suite A Garden Grove, CA 92841 P: (714) 379-9020 F: (714) 379-9070

United Automatic Sprinklers, Inc. 14161 Elsworth Street, Unit H Moreno Valley, CA 92553 P: (951) 413-1700 F: (951) 653-2380

Universal Fire Protection, Inc. 357 N. Sheridan Street Corona, CA 92880 P: (951) 340-3391 F: (951) 340-0908

Western States Fire Protection 3335 East Miraloma Avenue, Suite 142 Anaheim, CA 92806 P: (714) 572-3990 F: (714) 790-3875

XL Fire Protection Company 3022 North Hesperian Way Santa Ana, CA 92706 P: (714) 554-6132 F: (714) 554-9377



FIRE SPRINKLERS SAVE LIVES AND PROPERTY!