AMENDMENT NO. ONE TO CONTRACT NO. 35935 35935

RE: Amendment One of ITB FS 21-031, Contract No. 35935 for the purchase and delivery of light and medium duty vehicles for the City of Long Beach (Munis Contract #32100805)

This Amendment to Contract No. 35935 is made and entered as of April 19, 2023, by and between the CITY OF LONG BEACH, a municipal corporation, and FFBH Motors, LLC dba Frontier Ford.

Contract No. 35966 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- X 1. 1st renewal option adding \$5,200,000
- X 2. Term period 06/30/2023 06/29/2024
 - 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "B", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "C", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by ____%
- 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract,
- Current permits, licenses, insurance and other required information are attached as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR:

(Signature)

(Print / Type Name)

President / Vice President / Secretary / Treasurer {circle one}

THE CITY OF LONG BEACH:

Minda J. Jatum for THOMAS B. MODICA, City Manager

EXECUTED PURSUANT TO SECTION 301 OF THE CITY CHARTER.

(Signature) (Print / Type Name)

resident 11/4ce President / Secretary / Treasurer (circle one)

Appro	oved as to form:	
Dawn	McIntosh, Cily Attorney	
	V	
Que	-An-	

Deputy



May 23, 2023

Polina Dou Assistant Admin Analyst Department of Financial Management Fleet Services 2600 Temple Avenue, 2nd Floor Long Beach, CA 90806

Reference: Amendment No. One to Contract No. 35935

Polina,

Based on the current price increases that we have received from Ford Motor Company during the last two production years, and some as high as a 25% price increase, we are estimating that the manufacturer will continue with new price adjustments in the range of 10% for the 2024 model year.

In working with our fabricators and suppliers, the price of steel has had a tremendous increase and there is still supply chain issues, which not only increase pricing of products but there are many delays in ordering, production and deliveries.

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Virginia M. Harper Government Sales Manager FFBH Motors LLC dba Frontier Ford PH: 909-592-5349 Email: <u>thelmaandlouise@vtaig.com</u>

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