

# R-29

June 6, 2023

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including subsequent amendments, with Los Angeles Truck Centers, LLC, dba Velocity Truck Centers, of Whittier, CA, an authorized distributor of Crane Carrier trucks, for the purchase of 20 CNG Crane Carrier side loader refuse trucks, with New Way side loader refuse bodies, on the same terms and conditions afforded to Sourcewell, in a total amount not to exceed \$9,322,091, inclusive of taxes and fees. (Citywide)

## DISCUSSION

City Council approval is requested to enter into a contract with Los Angeles Truck Centers, LLC, dba Velocity Truck Centers, for the purchase of 20 CNG Crane Carrier with New Way side loader refuse trucks. The proposed units will replace 20 current side-loading refuse trucks used by the Department of Public Works, Environmental Service Bureau (ESB) for daily operations that include collecting refuse and removing litter and debris in public rights-of-way. Ten of the twenty proposed units are direct replacements of the same Sidewinder design of the current automated side loaders. The remaining 10 are slated to be ordered with the dual-purpose Roto-Pac design, pending a performance review and route study of the newer design. The proposed units will be dual-purpose to support the statewide mandatory organic waste collection program as well as regular refuse pickup, thereby reducing the total number of trucks required. Collection and diversion of organic material was mandated in 2016 when Governor Brown signed into law California Senate Bill (SB) 1383, effective January 1, 2022. With the passage of SB 1383, the City of Long Beach (City) will utilize a third bin to collect the organic material (yard debris and food scraps) from commercial and residential accounts to be processed separately from municipal solid waste.

These units are replacing 20 CNG refuse side loaders and are in the approved Fiscal Years 2023 and 2024 Replacement Plans. Sufficient funds have been collected for the replacement of this equipment. The current units are seven years old and nearing the end of their useful lifecycle. Purchasing the replacement units now enables the City to allow for the industry's extended build lead times which are currently 12 months and more. Additionally, it will minimize repair downtime and ensure the lowest net operational costs for the City.

The Fleet Services Bureau of the Department of Financial Management researched procurement options for purchase of side loader refuse trucks and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the cooperative agreement options and determined that the contract between Sourcewell and Crane Carrier, through their local distributor, Los Angeles Truck Centers, provided the best value to the City. Crane Carrier was selected based on their competitive pricing, best overall quality, and selection of equipment/product offerings to meet the needs of cooperative members and other governmental authorities.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor using existing contracts from other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor Anderson on May 12, 2023, Purchasing Agent Michelle Wilson on May 10, 2023, and by Revenue Management Officer Geraldine Alejo on May 18, 2023.

### SUSTAINABILITY

The City is a recognized leader in the use of alternative fuels, having been named number two municipal Green Fleet in the nation by the National Association of Fleet Administrators (NAFA) in 2022. The City is embracing zero-emission vehicles (ZEVs) as quickly as they become available (along with funding and infrastructure support). The fleet includes 81 ZEVs (including its first fully electric pickup) and 90 plug-in hybrids. On March 21, 2023, the City Council authorized the purchase of two heavy-duty fully electric refuse trucks for long-term piloting of range and capacity in actual working conditions. The City will be evaluating this technology once those units are delivered, in its pursuit of a viable zero-emissions refuse truck fleet, to enable future purchases such as this to be fully ZEV.

These new refuse trucks use “near-zero” CNG-powered engines that are significantly below Nitrogen Oxide (NOx) standards and are fully compliant with the State of California and local district air quality regulations. They will be using clean burning renewable natural gas fuel to further reduce air toxic and pollutant emissions.

### TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on June 6, 2023, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The total amount of the contract will not exceed \$9,322,091, inclusive of taxes and fees. The unit price of the Sidewinder refuse truck is \$414,157, and the unit price of the Roto-Pac refuse truck is \$433,290. The actual cost to the City for all 20 units will be based on the number of units selected per model depending on operational need, but will remain within the not to exceed contract amount of \$9,322,091. This purchase is budgeted in Fleet Services Fund Group in the Financial Management Department. Ongoing maintenance, fuel, and replacement costs for each unit are estimated at \$131,377 annually, and will be billed to the Refuse and Recycling Fund Group in the Public Works Department through the Fleet Services Bureau Memorandum of Understanding (MOU) process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with the City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER  
DIRECTOR OF FINANCIAL MANAGEMENT



ERIC LOPEZ  
DIRECTOR OF PUBLIC WORKS

APPROVED:



---

THOMAS B. MODICA  
CITY MANAGER

1 RESOLUTION NO.  
2

3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO EXECUTE AN AGREEMENT WITH LOS  
6 ANGELES TRUCK CENTERS, LLC DBA VELOCITY TRUCK  
7 CENTER OF WHITTIER, CA (VELOCITY), FOR THE  
8 PURCHASE OF TWENTY CNG CRANE CARRIER SIDE  
9 LOADER REFUSE TRUCKS ON THE SAME TERMS AND  
10 CONDITIONS THROUGH THEIR CONTRACT WITH  
11 SOURCEWELL, OF STAPLES, MN, WITH CRANE  
12 CARRIER COMPANY, LLC AND SCRANTON  
13 MANUFACTURING COMPANY, INC. TO BE PROVIDED BY  
14 LOCAL DEALER VELOCITY TRUCK CENTERS, IN A  
15 TOTAL AMOUNT NOT TO EXCEED \$9,322,091, INCLUSIVE  
16 OF TAXES AND FEES  
17

18 WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802,  
19 permits the City to purchase services, supplies, materials, equipment and labor with other  
20 government agencies by purchasing under their contracts on a voluntary and selective  
21 basis when authorized by resolution; and

22 WHEREAS, the City desires to purchase twenty (20) CNG Crane Carrier side  
23 loader refuse trucks with New Way side loader refuse bodies, designated for collecting  
24 refuse and removing litter and debris in public rights-of-way; and

25 WHEREAS, Sourcewell is a State of Minnesota local government agency  
26 and service cooperative created under the laws of the State of Minnesota (Minnesota  
27 Statutes Section 123A.21) that offers cooperative procurement solutions to its members;  
28 and

1           WHEREAS, collection and diversion of organic material was mandated in  
2 2016 when Governor Brown signed into law California Senate Bill SB1383, effective  
3 January 1, 2022; and

4           WHEREAS, currently refuse and recycling are collected in their own separate  
5 bins, however, with the passage of SB1383, the City will now utilize a third bin to collect  
6 the organic material (yard debris and food scraps) from commercial accounts to be  
7 processed separately from municipal solid waste; and

8           WHEREAS, these twenty high capacity side loader refuse trucks are  
9 specialized to pick up large refuse bins, and are critical in servicing the City's commercial  
10 refuse accounts; and

11           WHEREAS, the truck chassis and service bodies are similar to what is in the  
12 current refuse fleet, enabling more efficient and cost-effective service; and

13           WHEREAS, the Fleet Services Bureau and the Purchasing Division for the  
14 Department of Financial Management researched procurement options, for CNG refuse  
15 trucks and discovered other agencies had completed an open, fair, transparent, and  
16 competitive procurement process; and

17           WHEREAS, the City reviewed Sourcewell agreement options and  
18 determined that Sourcewell's contract with Crane Carrier and Scranton Manufacturing  
19 through their local dealer, Velocity Truck Centers, who will assemble the trucks to meet the  
20 City's needs and specifications provided the best value to the City while allowing for timely  
21 acquisition and delivery; and

22           WHEREAS, there are currently no dealers or manufacturers of refuse trucks  
23 with these specifications; and

24           WHEREAS, Crane Carrier and Scranton Manufacturing were selected based  
25 on their competitive pricing, service level, and ability to deliver a produce that meets City  
26 quality standards and the Public Works Department's implementation timeline; and

27           WHEREAS, Sourcewell has a Contract for the purchase of the twenty CNG  
28 Crane Carrier side loader refuse trucks with New Way side loader refuse bodies, Contract

1 No. 060920-CRN with Crane Carrier Company, LLC and Contract No. 091219-NWY with  
2 Scranton Manufacturing Company/New Way Trucks (collectively "Sourcewell Contracts");  
3 and

4 WHEREAS, the City's participation in these Sourcewell Contracts will  
5 facilitate the City's ability to purchase as well as provide considerable cost benefits to the  
6 City; and

7 WHEREAS, if the City had to utilize a formal bid process rather than  
8 participate in these Sourcewell Contracts, considerably more funds would be required;

9 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
10 follows:

11 Section 1. The above recitals are true and correct and are incorporated  
12 herein by this reference.

13 Section 2. The City Manager or designee is hereby authorized to enter an  
14 agreement with Scranton Manufacturing Company/New Way Trucks and Crane Carrier  
15 Company, LLC, via their local dealer, Los Angeles Truck Centers, LLC dba Velocity Truck  
16 Center to purchase twenty (20) CNG Crane Carrier side loader refuse trucks with New Way  
17 side loader refuse bodies, of the same type and kind identified in the Sourcewell Contracts  
18 except as modified by mutual agreement of the City and Velocity, and the purchase by the  
19 City shall be on the same terms and conditions afforded to Sourcewell in an amount not to  
20 exceed Nine Million Three Hundred Twenty Two Thousand Ninety-One Dollars  
21 (\$9,322,091) including taxes and fees.

22 ///

23 //

24 //

25 //

26 //

27 ///

28 ///

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2023, by the following vote:

Ayes: Councilmembers: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_  
\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_  
\_\_\_\_\_

Recusal(s): Councilmembers: \_\_\_\_\_

\_\_\_\_\_

City Clerk