

**BOARD OF UTILITIES COMMISSIONERS**

1800 E. Wardlow Road, Long Beach, CA 90807
562.570.2300 | LBUutilities.org

Date May 17, 2023

Recommendation

Adopt Specifications WD-22-016 and authorize the General Manager to execute an agreement with Los Angeles Truck Centers, LLC dba Velocity Truck Center to furnish and deliver one crane truck in an amount not to exceed \$620,000.

Executive Summary

Bids for Specification WD-22-016 to furnish and deliver one crane truck were opened on February 24, 2023. Two conforming bids were received, and the bid submitted by Los Angeles Truck Centers is the lowest responsive bid.

This purchase is a scheduled fleet vehicle replacement. It is recommended that a contract in an amount not to exceed \$620,000 be awarded to Los Angeles Truck Centers, LLC dba Velocity Truck Center for one crane truck.

Fiscal Impact

The cost to the Water Fund will be incurred in FY 23, with the total amount not to exceed the contract total of \$620,000. These costs are included in the Water Fund FY 23 Budget and financial projections.

Tai Tseng
Assistant General Manager - Operations

Christopher J. Garner
General Manager

Attachment

**Furnish and Deliver One Crane Truck
WD-22-016**

Rank	Vendor	Identification/ Certification	*Weighted Cost
1	Los Angeles Truck Center	Disclosed, N/A	\$ 611,979
2	Global Trade	FSBE	\$ 912,120
		Average Bid	\$ 762,049

DBE: Disadvantaged Business Enterprise	SBE: Small Business Enterprise
MBE: Minority Business Enterprise	VSBE: Veteran-owned Small Business Enterprise
MIC: Microbusiness	WBE: Women-owned Business Enterprise
OSB: California Office of Small Business	FSBE: Federal Small Business Enterprise

The Notice Inviting Bids (NIB) document was made available from the Purchasing Division website at <https://www.longbeach.gov/finance/business-info/purchasing-division/>.

- 123 potential vendors were notified of this opportunity
- 3 prospective bidders downloaded the bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 38 local, minority-owned, and women-owned business groups.

- 2 bids were received on February 24, 2023 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on the Long Beach Buys database to download RFPs.

- 24 Long Beach vendors were notified to submit bids
- 1 downloaded the plans and specifications
- 0 submitted a bid