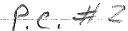


To: msxavier87@hotmail.com >



# **Important Grant Program Announcement!**



# Office of Cannabis Oversight

# Additional Grant Funding Opportunity for Eligible Equity Businesses

The Office of Cannabis Oversight is pleased to announce an additional direct grant opportunity for eligible equity businesses using approximately \$250,000 in remaining grant funds provided by the former Bureau of Cannabis Control (BCC), now known as the Department of Cannabis Control (DCC).

Equity businesses may receive up to an additional \$90,000 in grant funds for eligible expenses including monthly lease/rent/mortgage payments, utilities, equipment, and construction related expenses. Businesses eligible to receive these remaining grant funds are those equity businesses that have already completed *Milestone #1: Cannabis Business License Application Review* in the City's licensing process.

The deadline to apply for the grant is November 7, 2021 at 11:59 pm. Incomplete or late grant applications will not be accepted.



If you have any questions, please email the Office of Cannabis Oversight at cannabisoversight@longbeach.gov.

Want to know more about other cannabis initiatives in the City?

Check out our New Policy Initiatives page.

longbeach.gov/cannabis



April 12, 2023

DREGLO CANNABIS TESTING LABORATORY C8-23-0000001-APP

Dear Applicant,

Thank you for submitting your application for a commercial cannabis license with the Department of Cannabis Control (Department). We appreciate the time and effort you have put into the application process. Your application was identified as incomplete on January 10, 2023, and a letter was sent to notify you of that status. However, the Department has still not received the requested information and you have until **July 9, 2023**, to submit the missing items.

According to the California Code of Regulations, if you fail to provide the information requested by July 9, 2023, your application will be considered abandoned and will not move forward in the application review process. Once your application is abandoned, you may submit a new application and application fee to seek a commercial cannabis license.

The incomplete or missing items can be addressed by logging into your account on the Department's licensing portal and uploading any needed information and/or documentation.

To address the deficient items on the Department's licensing portal:

The owner applicant logs into their online user account:

- Go to "My Records."
- Select the application record ID that you want to add attachments to. A new page should open.
- · Select the "Record Info" dropdown.
- Select "Attachments."
- When the page loads, select the "Add" button. A new window will open.
- · Select the files you wish to upload to the application record

If you have questions regarding the information in this communication, please contact me at sinh.nguyen@cannabis.ca.gov.

Sincerely,

Department of Cannabis Control



The following items have been identified as being incomplete or missing for this application.

# **Premises - Premises Diagram**

The premises diagram is insufficient because it is missing the following components:

- Dimensions, entrances, and exits, interior partitions, walls, rooms, windows, doorways, common or shared entryways.
- The diagram shall be to scale to clearly determine the bounds of the premises.
- Please identify an area for "Product Storage."
- Identification of all limited-access areas on the diagram. California Code of Regulations Title 4 §15000(II) definition of "Limited-access area" means an area in which cannabis or cannabis products are stored or held and is only accessible to a licensee and authorized persons. Cannabis good must be stored or held in that area to be considered a limited-access area.
  - Please identify an area inside the premises for "Loading/Unloading of Shipments" and label this area as "Limited Access Area."
  - Please identify any laboratory rooms/equipment/main instruments and label all these areas as "Limited Access Area."
- Show where all cameras are located and assign a number to each camera for identification purposes.
  - Please ensure a numbered camera is identified on both sides of any entrance/exit into the premises, that there are numbered cameras in all limited access areas as well as any surveillance storage areas.



# Re: Lack of Social Equity in Long Beach

Mae Bereal <maebereal@gmail.com>

Fri, Apr 14 at 5:15 PM

To: Jillian Xavier <dregloceo@gmail.com>, Valencia Mota <Valencia.Mota@longbeach.gov>, CannabisOversight <CannabisOversight@longbeach.gov>

Cc: <info@cannabis.ca.gov>, <CEG@gobiz.ca.gov>, CannabizLB <CannabizLB@longbeach.gov>, Equity@Cannabis <equity@cannabis.ca.gov>, Evelyn Amado <Evelyn.Amado@longbeach.gov>, Mayor <mayor@longbeach.gov>, Council District 8 <district8@longbeach.gov>, Council District 6 <District6@longbeach.gov>, <citymanager@longbeach.gov>, <cac@cannabis.ca.gov>, <madison@lifedevelopmentgroup.org>, <senator.gonzalez@senate.ca.gov>

# Great afternoon All,

I have been a part of the Social Equity Cannabis Program within the City of Long Beach, since 2019. I am Applicant #7 within their System, with pending licenses for Manufacturing, Cultivation, Distribution and I'm currently in the running for a Dispensary. I have also Co-Founded a social equity alliance called LBSEE, which stands for Long Beach Social Equity Entrepreneurs, as well as the NASEE which is the National Alliance of Social Equity Entrepreneurs. Through those YEARS, I have conversed with many people who have worked within the Office of Cannabis Oversight in Long Beach. Watching the 'Cannabis Managers', and employees change, like the changing of the color of leaves. Yet, not much progress has been made for Equity.

Only now, after 6+ years, is Equity allowed to have a Dispensary... and not an equal amount to those already operating, 32 non-equity dispensaries, yet only 8 for Equity. We have waited, and lobbied for the opportunity to erect a Dispensary within The City, while we watched The Others make millions of dollars within our own neighborhoods. We have waited for years, to be able to have a Delivery Service... though thats still not an option in Long Beach. We have waited years, to be able to have a Shared Use Manufacturing Facility... though thats still not an option either. We have waited years, to be able to put on a licensed cannabis event within the City... still not an option. Initially, the cause for the delay was 'staffing shortages', but after numerous additions to the Staff, we still do not have what we are supposed to, with the constant narrative of 'Thank you for your patience'.

After visiting the Go-Biz website, and finding out that Long Beach has received over 8 MILLION dollars since 2019 (plus more from other outlets), yet only about 2 Applicants have made it through The Program and were licensed, plus about 6 more who are currently Pending in the System, it leaves one to wonder, WHERE IS THE MONEY GOING? Is it being funneled back into the pockets of The City with increased staffing, higher licensing rates for Equity, or spending mass amounts on 'Technical Assistance', yet low amounts actually going into The Equity Applicants hands to cross the finish line?

This email thread was only started due to the fact that we were wronged by The City. We were promised 445k to complete the process, then a month after signing our 6 year leases, we were told the funding amount has changed drastically, and there was nothing we could do about it. While in a ROOM FULL of people I asked the then Manager if we could get 'grandfathered in', and she stated, 'YES', we would still get what was promised to us. Only for her to renege on what she said, and tell us the best solution is for us to go 'find an investor'. The Pending people in the System need help. They are drowning, and relied on what was promised to our detriment... detrimental reliance.

You could NEVER repay us for the harm/damage done by the War on Drugs aka the War on People, yet helping them through the process, COMPLETELY, is a good start.

Please do not leave us high and dry, with your hands behind your back, though having a bank account filled with millions.

Long Beach RECEIVED: 2022-2023: \$1,454,089.16

https://business.ca.gov/wp-content/uploads/2023/02/CEG-Program-Grant-Recipients-2022-23.pdf

2021-2022: \$3,235,202.88 ....

https://business.ca.gov/wp-content/uploads/CEG-Program-Grant-Recipients-2021-22.pdf

2020-2021: \$1,267,044.26

https://business.ca.gov/wp-content/uploads/2021/10/CEG-Program-Grant-Recipients-2020-21.pdf

2019-2020: \$2,700,000.00

https://business.ca.gov/wp-content/uploads/2020/12/CEG-Program-Grant-Recipients-2019-20.pdf

TOTAL OF \$8,656,335



On Apr 13, 2023, at 11:00 PM, Jillian Xavier <dregloceo@gmail.com> wrote:

Does this include the Theft of Social Equity Ability To Own 100% Of Our Companies? Alongside with cities refusing to ensure success of Social Equity Applicants. The significant reduction of grants is a a major red flag. Like housing and the red line where qualified people off color.

Our Ancestors were denied and not allowed to OWN/OR reach their full Potentials.

Cities never intended for Social Equity Entrepreneurs, who are/were directly affected by the war drugs. To succeed this was a setup for applicants to fail.

However where there is a WILL there is a WAY!

I'm reporting a Theft in regards to the right off OWNERSHIP and Detrimental Reliance imposed via The Cannabis Oversight Committee and The City of Long Beach. AGAINST SOCIAL EQUITY ENTREPRENEURS!

Jillian L.Xavier 562.274.2755

<IMG\_3616.jpg>

On Thu, Apr 13, 2023 at 12:15 PM Jillian Xavier <dregloceo@gmail.com> wrote:

Well said Miriel! In addition we fought for every grant we got. The location grant was given, because of Miriel's and I suggestion at the Town Hall meeting. Where the then manager Emily could not figure out what to do. As funds were needed to be returned to Go-Biz if it was not used by a certain time.

Now grants were increased due to additional funding from Go-Biz. Then the Cannabis Oversight Committee had another Town Hall Meeting. Explaining the changes in the grant. Miriel asked then manager Emily "Would the applicants who have applications submitted. Would they be grandfathered in?" Emily replied YES and a week later backtracked.

Prompting LBSEE/ Long Beach Social Equity Entrepreneurs. To rally at every City Hall meeting, needless to say The City quickly released her. We did receive the first milestone after fighting for it. But the grant was never restored we continued to voice our concerns, at City Hall meetings only for them to fall on deaf ears.

A month after signing our leases the grant was reduced. Funding is now based on square footage which makes no sense. Opening a Cannabis Testing Laboratory equipment is not priced based on square footage. Go-Biz sent another round off funding thank you. But understand while two applicants were able to get half a million dollars each. Funding is now below the level it's designed for the applicants to fail.

Now bear in mind that's the only two applicants that made it through the program.

Help is needed to move through the state and city process. Valencia you have to see where a need is and fill it. I've provided the architect invoice along with contact information. You can verify if you choose to make this program equitable for all applicants.

Attached are the old and new grant structure. I've also attached a letter received from the DCC with a deadline on my application. I'm in need off help those who have a heart and ears please hear us!

Thank you,
Jillian L. Xavier
562.274.2755
DREGLO Cannabis Testing Laboratory
100% Owner/ CEO

On Thu, Apr 13, 2023 at 10:56 AM Mae Bereal <maebereal@gmail.com> wrote: | Great morning Valencia!

On this email thread I have looped in Go-Biz, through their Cannabis Equity Grants Program, the DCC and their Dept of Equity, as well as the Mayor of Long Beach.

I have also attached a screen shot from the Go-Biz website, which depicts their goals in giving Local Jurisdictions money, to aide Equity, and limit the amount of 'illegal/blackmarket' type activities within our State.

Moving forward, the problem is not with the 'illegal market', which once was the route taken to get consumers their 'medications', it is with Local Jurisdictions failing to pour in the amount of capital required to help Equity abide by the now strenuous ask of cannabis licensing requirements (timelines, documentation, certifications, costs etc). Despite having received millions, if not billions, in cannabis tax dollars, why is only a small amount of that money getting into the hands of those who really need it? Why do we have to beg, lobby, protest, and fight... for what should be ours... as stated on the California State website to 'ASSIST with securing the capital **NEEDED**'?

You all have the capital, see the need, and understand the goal...

Currently there are only a handful of Social Equity Applicants in the system to receive cannabis licensing with Long Beach City, while hundreds of others wait on the sidelines. We also have another 8, that will be coming in the system within the next 6 months since Social Equity Dispensaries are FINALLY on the table, yet that doesn't negate the fact of helping those who have pending licenses with The City and The State. If the goal is to erect more 'legal' cannabis businesses, then help those who are in the process, who need help. Holding out on funds, thinking that others will join in the Program is not the way to go, as you all have seen (back in 2021), doing so caused you to almost lose 1.2m in Go-Biz funding.

The more Equity businesses that are in operation, means the less 'blackmarket' businesses that will be operating. The People HAVE to see that it can be done, and that it is 'safe' to 'trust', the same ones who hunted and prosecuted us... showing the world that we CAN work together, forgive, move forward and grow (pun intended).

Jillian is on this email thread, she would be the first black woman owned testing lab. She has no investors, no partners, no 49% of her equity to give up, she owns 100%. THAT, would be in Long Beach. Then you have myself... I would open the first black woman owned seed-to-sale Corporation. No investors, no partners, 100% of my business owned by me. Would also be in Long Beach, right next door to her.

Lastly, you have many others in your current Program who need the help, especially since our heart is to incubate other Applicants.

Help us... Help you.

-M. Bereal

<Screen Shot 2023-04-13 at 10.14.54 AM.png><Screen Shot 2023-04-13 at 10.45.51 AM.png>

<Unknown.png>

On Apr 13, 2023, at 9:55 AM, Valencia Mota < Valencia. Mota@longbeach.gov> wrote:

Hi Jillian & Mae,

I appreciate your ideas about creating a supplemental grant for those currently in the licensing process.

However, at this time, it is not feasible to create a supplemental grant for a myriad of reasons. This includes guidance from our grantor, GO-Biz, to create an equitable and sustainable grant program so that equity applicants across the program (as opposed to a select few) are able to access the funding and consideration for new businesses coming onboard in the next few months.

The equity program is not intended to cover all the costs of starting a cannabis businesses. Therefore, it is essential that equity applicants identify other sources of capital to cover the startup costs of their business. No matter who is responsible for overseeing the Cannabis Equity Program, the parameters set by GO-Biz on the eligible uses of funding and standard government fiscal responsibility, will not change. I hope that everyone can come to this understanding moving forward. Thank you.

## Valencia Maria Mota, MPA

Manager of Cannabis Oversight/Assistant to the City Manager Pronouns: She, Her, Hers

# Office of the City Manager I Office of Cannabis Oversight

411 W. Ocean Blvd., 10th Floor I Long Beach, CA 90802

Office: 562.570.5173

<image001.png>

# <image002.png>

From: Jillian Xavier <a href="mailto:dregloceo@gmail.com">dregloceo@gmail.com</a>>
Sent: Wednesday, April 12, 2023 6:58 AM
To: Mae Bereal <a href="mailto:dregloceo@gmail.com">dregloceo@gmail.com</a>>

Cc: CannabisOversight < CannabisOversight@longbeach.gov>; CannabizLB

<a href="mailto:<calebooks:2007/color: blue;">CannabizLB@longbeach.gov>; Evelyn Amado</a><a href="mailto:Evelyn.Amado@longbeach.gov">Evelyn Amado@longbeach.gov</a><a href="mailto:Evelyn.Amado@longbeach.gov">Evelyn Amado@longbeach.gov</a><a href="mailto:Evelyn.Amado@longbeach.gov">Evelyn Amado@longbeach.gov</a><a href="mailto:Evelyn.Amado@longbeach.gov">Evelyn Evelyn Amado@longbeach.gov</a><a href="mailto:Evelyn.Amado@longbeach.gov">Evelyn Evelyn Evelyn

<a href="mailto:</a> <a href="mailto:Valencia.Mota@longbeach.gov">Valencia.Mota@longbeach.gov</a> <a href="mailto:Subject: Re: Social Equity X LB">Subject: Re: Social Equity X LB</a>

### -EXTERNAL

Valencia,

Everyone one in life have a purpose a channel. To assist those who are Called to make a deliberate change. In this life...know that your journey does not have to continue in the shadows off Emily. You're called to make a difference maybe you should lead by faith not by example. <image003.jpg>

Blessings, Jillian L.Xavier 562.274.2755

On Tue, Apr 11, 2023 at 11:55 AM Mae Bereal <<u>maebereal@gmail.com</u>> wrote:

Great morning Valencia!

After receiving the attached message, I would suggest to offer it to those who are **currently** in the Program, who have completed Milestone #2, so it is 'equitable' and 'fair'.

I believe there are only a handful of us who are currently in the process, excluding those who have already completed the process & those who had to return their grant funds. Maybe 8?

Now, I do understand that the additional grant funds were a 'one-time' thing, yet, it was to help those who were currently in the process to make it through.

Back then, Tamika and Sanjeeve got over a half a million dollars to cross the finish line, though now, the funds to accomplish such are much lower while costs are higher.

I am aware that you all received another round of funding (millions), which is in place to assist us, in addition to LB needing to match the funds given, and also, help us... so with that, please help those who need it.

Those who are IN the process... looking to cross the finish line.

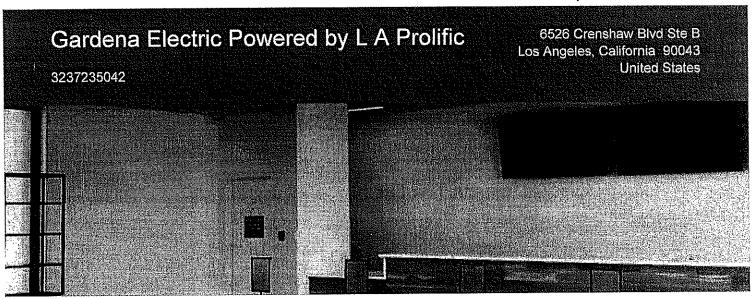
Not many have made it to this point, and us who are in the race, give hope to those who are looking to start the race.

After talking with Yan, he has stated, how telling our stories to the other Applicants helped to give them 'hope'.

Please do everything within your power to help us. Even if you offered the same amount of 250k total, to those who are CURRENTLY in the Process, with having Milestone #2 completed, it still would help give us a 'boost' to get over certain hurdles, and finish the race while leaving millions in the bank for others.

-M.

P.C. # Z



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Description	Rate	Qty	Line Total
High-Performance Liquid Chromatography HPLC done by others EC power only	\$50,000.00 +CA	0	\$0.00
Mass Spectrometry Done by others	\$9,636.00	0	\$0.00
Gas Chromatography With Headspace Autosampler	\$0.00 :: :	1	\$0.00
Gas Chromatography With Mass Spectrometry	\$0.00	1	\$0.00
C02 and Butane Extractors	\$0.00	1	\$0.00
HVAC	\$18,500.00	1	\$18,500.00
Lighting	. \$254.00	14	\$3,556.00
Air and Water Filtration Done by others	\$3,500.00	0	\$0.00
Testing and Packaging Equipment	\$0.00	1	\$0.00

Prepared For
Jillian Xavier
DREGLO Cannibas Testing
Laboratory
2226 E Anahiem Street
Long Beach, California 90804
United States

Proposal Number 00056756

Proposal Date 01/18/2023

Labor to install HPLC HPLA MASS SPECTROMETER Done by others	\$8,900.00	0	\$0.00
Water purification Water purification system done by others	\$12,000.00	0	\$0.00
GCMS Nitrogen generator done by others	\$43,000.00 +CA	0	\$0.00
QPCR QPCR MICRO TESTER Done by others	\$40,000.00 +CA	0	\$0.00
Labor install GCMS AND QPCR Done by others	\$8,000.00	O	\$0.00
Heavy Metals tester ICP MASS SPECOMETER Done by others	\$56,528.00 +CA	0	\$0.00
Labor to install ICP- MASS SPEC Done by others	\$7,985.00	O	\$0.00
Fume Hood . Fume Hood for sample preparation Done by others	\$100,000.00 +CA	0	\$0.00
Flammable Storage Cabinet Done by others	\$12,000.00	0	\$0.00
CENTRI FUGE PIPPETTS CENTRI FIGE PIPETTES Done by others	\$3,800.00	0	\$0.00
ADA CONVERSION Covert existing bathroom to ADA	\$7,900.00	1	\$7,900.00
T bar ceiling T bar Ceiling	\$6.60 +CA	1145	\$7,557.00
Electrical Power to each equipment with new sub panel	\$10,580.00	1	\$10,580.00
Teller security partition Teller security partition	:\$21,500.00 ; +CA	1	\$21,500.00

	•		
Moisture Balance Moisture Balance Done by others	\$5,800.00 +CA	0	\$0.00
Analytical Balance Analytical balance Done by others	\$3,000.00 +CA	0	\$0.00
Vortexer	\$0.00	1	\$0.00
Epoxy Flooring Material Includes basic coverage quantities and typical overage. Excludes sales tax, delivery upcharges, and items not included in the description and notes. 1133 sq ft \$4,096.58 \$5,394.45 Labor Includes on site setup, site preparation, job completion, trash removal and work area cleanup.	\$10,500.00	1	\$10,500.00
Paint Paint Drywall finishes	\$6,500.00 +CA	1	\$6,500.00
General labor General labor	\$19,500.00	1	\$19,500.00
Overhead Cost of doing business includes insurance office and soft cost 10 % percent	\$0.00	0.1	\$0.00
Profit This is the companies profit from the project listed above 10%	\$0.00	0.1	\$0.00

106,093.00	· Subtotal
3,289.02	CA (9.25%)
den de la completa de	수리는 (생물)는 사용을 사용한 문화를 통해는 것을 가끔 경제 발생하는 것들은 것들이 받고 생물이 되었다. 학교
\$109,382.02	Proposal Total (USD)

# Terms

1. 2. 3.

THE CONTRACTOR accepts the relationship of trust and confidence established between him and the Owner by this Agreement. Contractor agrees to furnish the construction services set forth herein and agrees to furnish efficient business administration and superintendence, and to use his best efforts to complete the Project in the best and soundest way and in the most expeditious and economical manner consistent with the interests of the Owner.

4.

1.1 The Construction Team: The Contractor and the Owner, called the "Construction Team" shall work from the beginning of the Project through construction completion.

6.

7. 1.2 Extent of Agreement: This Agreement represents the entire agreement between the Owner and the Contractor and supersedes all prior negotiations, representations or agreements. This Agreement shall not be superseded by any provisions of the documents for construction and may be amended only by written instrument signed by both Owner and Contractor.

8.

9. 1.3 Definitions: The Project is the total construction of the Building, constructed per the Drawings and Specifications of which the Work is a part. The Work comprises the completed construction required by the Drawings and Specifications. The term day shall mean calendar day unless otherwise specifically designated.

10.

11.

12. 13.

14. ARTICLE 2

15.

16. Contractor's Responsibilities

17.

18. 2.1 Contractor's Services

1<del>9</del>.

20. 2.1.1 The Contractor shall be responsible for furnishing the construction of the Project. The Owner and Contractor shall develop a construction phase schedule and the Owner shall be responsible for prompt decisions and approvals so as to maintain the approved schedule.

21. 22.

 23. 2.1.2 The Contractor will secure permits necessary for the construction of the Project.

24. 25.

26. 2.2 Responsibilities With Respect to Construction

27.

28. 2.2.1 The Contractor will provide all construction supervision, inspection, labor, materials, tools, construction equipment and subcontracted items necessary for the execution and completion of the Project. 30. 2.2.2 The Contractor will pay all sales, use, gross receipts and similar taxes related to the Work provided by the Contractor which have been legally enacted at the time of execution of this Agreement and for which the Contractor is liable.

31.

32. 2.2.3 The Contractor will prepare and submit for the Owner's approval an estimated progress schedule for the Project. This schedule shall indicate the dates for the starting and completion of the various stages of the design and construction. It shall be revised as required by the conditions of the Work and those conditions and events which are beyond the Contractor's control.

33.

34. 2.2.4 The Contractor shall at all times keep the premises free from the accumulation of waste materials or rubbish caused by his operations. At the completion of the Work, he shall remove all of his waste material and rubbish from and around the Project as well as all his tools, construction equipment, machinery and surplus materials.

35.

- 36, 2.5
- 37. The Contractor will give all notices and comply with all laws and ordinances legally enacted at the date of execution of the Agreement, which govern the proper execution of the Work.

38.

39. 2.2.6 The Contractor shall take necessary precautions for the safety of his employees on the Work, and shall comply with all applicable provisions of federal, state and municipal safety laws to prevent accidents or injury to person on, about or adjacent to the Project site. He shall erect and properly maintain, at all times, as required by the conditions and progress of Work, necessary safeguards for the protection of workmen and the public. It is understood and agreed, however, that the Contractor shall have no responsibility for the elimination or abatement of safety hazards created or otherwise resulting from Work at the job site carried on by other persons or firms directly employed by the Owner as separate contractors or by the Owner's tenants, and the Owner agrees to cause any such separate contractors and tenants to abide by and fully adhere to all applicable provisions of federal, state and municipal safety laws and regulations and to comply with all reasonable requests and directions of the Contractor for the elimination or abatement of any such safety hazards at the job site.

40.

41. 2.2.7 The Contractor shall keep such full and detailed accounts as may be necessary for proper financial management under this Agreement. The system shall be satisfactory to the Owner, who shall be afforded access to all the Contractor's records, books, correspondence, instructions, drawings, receipts, vouchers, memoranda and similar data relating to this Agreement. The Contractor shall preserve all such records for a period of three years after the final payment or longer where required by law.

43. 2.3 Royalties and Patents

44

45. 2.3.1 The Contractor shall pay all royalties and license fees for materials, methods and systems incorporated in the work. He shall defend all suits or claims for infringement of any patent rights and shall save the Owner harmless from loss on account thereof except when a particular design, process or product is specified by the Owner. In such case the Contractor shall be responsible for such loss only if he has reason to believe that the design, process or product so specified is an infringement of a patent, and fails to give such information promptly to the Owner.

46.

47. 2.4 Warranties and Completion

48

49. 2.4.1 The Contractor warrants to the Owner that all materials and equipment furnished under this Agreement will be new, unless otherwise specified, and that all Work will be of good quality, free from improper workmanship and defective materials and in conformance with the Drawings and Specifications. The Contractor agrees to correct all Work performed by him under this Agreement which proves to be defective in material and workmanship within a period of one year from the Date of Substantial Completion as defined in Paragraph 5.2, or for such longer periods of time as may be set forth with respect to specific warranties contained in the Specifications.

50.

51. 2.4.2 The Contractor will secure required certificates of inspection, testing or approval and deliver them to the Owner.

52.

53. 2.4.3 The Contractor will collect all written warranties and equipment manuals and deliver them to the Owner.

54.

55. 2.4.4 The Contractor with the assistance of the Owner's maintenance personnel, will direct the checkout of utilities and operations of systems and equipment for readiness, and will assist in their initial start-up and testing.

56.

57.

58, 2.5 Additional Services

59

60. 2.5.1 The Contractor will provide the following additional services upon the request of the Owner. A written agreement between the Owner and Contractor shall define the extent of such additional services and the amount and manner in which the Contractor will be compensated for such additional services.

61.

62. 2.5.2 Services related to investigation, appraisals or evaluations of existing conditions, facilities or equipment, or verification of the accuracy of existing drawings or other Owner furnished information.

- 64. 2.5.3 Services related to Owner furnished equipment, furniture and furnishings which are not a part of this Agreement.
- 65.
- 66. 2.5.4 Services for tenant or rental spaces not a part of this Agreement.
- 67.
- 68. 5.5

Obtaining and training maintenance personnel or negotiating maintenance service contract.

# **ARTICLE 3**

# Owner's Responsibility

- 3.1 The Owner shall provide full information regarding his requirements for the Project.
- 3.2 The Owner shall designate a representative who shall be fully acquainted with the Project, and has authority to approve changes in the scope of the Project, render decisions promptly, and furnish information expeditiously and in time to meet the dates set forth in Subparagraph 2.2.3.
- 3.3 the Owner shall furnish for the site of the Project all necessary surveys describing the physical characteristics, soils reports and subsurface investigations, legal limitations, utility locations, and a legal description.
- 3.4 The Owner shall secure and pay for necessary approvals, easements, assessments and charges required for the construction, use, or occupancy of permanent structures or for permanent changes in existing facilities.
- 3.5 The Owner shall furnish such legal services as may be necessary for providing the items set forth in Paragraph 3.4, and such auditing services as he may require.
- 3.6 If the Owner becomes aware of any fault or defect in the Project or non-conformance with the Drawings or Specifications, he shall give prompt written notice thereof to the Contractor.
- 3.7 The Owner shall bear the costs of any bonds that may be required.
- 3.8 The services and information required by the above paragraphs shall be furnished with reasonable promptness at the Owner's expense and the Contractor shall be entitled to rely upon the accuracy and the completeness thereof.

- 3.9 The Owner shall furnish reasonable evidence satisfactory to the Contractor, prior to commencing Work and at such future times as may be required, that sufficient funds are available and committed for the entire cost of the Project. Unless such reasonable evidence is furnished, the Contractor is not required to commence or continue any Work, or may, if such evidence is not presented within a reasonable time, stop Work upon 15 days notice to the Owner. The failure of the Contractor to insist upon the providing of this evidence at any one time shall not be a waiver of the Owner's obligation to make payments pursuant to this Agreement nor shall it be a waiver of the Contractor's right to request or insist that such evidence be provided at a later date.
- 3.10 The Owner shall have no contractual obligation to the Contractor's Subcontractors and shall communicate with such Subcontractors only through the Contractor.

## **ARTICLE 4**

## Subcontracts

- 4.1 All portions of the Work that the Contractor does not perform with his own forces shall be performed under subcontract.
- 4.2 A Subcontractor is a person or entity who has a direct contract with the Contractor to perform any Work in connection with the Project. The term Subcontractor does not include any separate contractor employed by the Owner or the separate contractors' subcontractors.
- 4.3 No contractual relationship shall exist between the Owner and any Subcontractor. The Contractor shall be responsible for the management of the Subcontractors in the performance of their work.

http://www.calplandesign.com/ 4273 Canoga Ave, Woodland Hills, CA 91364 rbplandesign@gmail.com

T: 310.562.5382

References provided upon request AIA: ALLIED INDIVIDUAL MEMBERSHIP

AIA Number: 38800449

# RamonBaguio CAS LLC

# Agreement/Invoice

PROJECT INFO

DREGLO CANNABIS TESTING, POINT OF CONTACT
JILLIAN XAVIER, 562-274-3711
DREGLOCEO@GMAIL.COM
2226 E Anaheim St
Long Beach, CA, 90804-3450
(N) CANNABIS TESTING SITE

SOCIAL EQUITY APPLICATION

REF#

771

Date: Terms: 03/14/2023 NET 0

Due Date:

03/14/2023

Description	Quantity	Rate	Amount
TOTAL 10000	. 1	\$3,000.00	\$3,000.00
INITIAL DEPOSIT 3000			
PLANS TO BE COMPLETED WITHIN 14 DAYS OF 1ST PAYMENT			
ALL REVISIONS IN RESPONSE TO CORRECTIONS ARE INCLUDED			
DESCRIPTION ON COVER PAGE:			
CHANGE OF USE: (E) RETAIL SITE TO BE CANNABIS TESTING FACILITY			
PLANS FOR BUILDING DEPT, HEALTH DEPT, PLANNING DEPT AND FIRE DEPT FOR APPROVAL			
SCOPE OF WORK:			
1. VICINITY MAP			
2. EXISTING SITE PLAN			
3. PROPOSED SITE PLAN			
4. LANDSCAPE PLAN			
5. PARKING MATRIX			
6. EXISTING FLOOR PLAN			
7. PROPOSED FLOOR PLAN			
3. OCCUPANCY CALCULATIONS			•
9. PLUMBING FIXTURE COUNT CALCULATIONS			
10. ADA PLAN			
11. EGRESS PLAN			
12. ELEVATIONS. EXISTING AND PROPOSED			
13. ROOF PLAN			
14. LIGHTING PLAN			
15. PHOTO INDEX			
16. ADA DETAILS			
PERMIT FEES NOT INCLUDED			
NOT INCLUDED			
MECHNICAL, ELECTRICAL & PLUMBING ENGINEERING NOT INCLUDED			
	0.1		da non no
	Subtotal		\$3,000.00
	TAX 0%		\$0.00
	Total		\$3,000,00

*****	
\$3,000.00	Total
\$0.00	PAID
¢3 000 00	Ralanca Dua

Balance Due \$3,000.00

# Comments

TOTAL FEE: 10000.00

1ST DRAW: COMMENCE WORK,

3,000.00

2ND DRAW, PLANS APPROVED

7000

# RamonBaguio CAS LLC - Agreement/Invoice 771 - 03/14/2023

PLANS AND APPLICATION SUBMITTED WITHIN 30 BUSINESS DAYS OF 1ST PAYMENT

FIRST PAYMENT CONSTITUTES AGREEMENT TO THESE TERMS

PAY VIA VENMO, OR ZELLE OR CREDIT/ATM CARD

# **Direct Grants Program Funding Matrix**

NurseryIndoor cultivation of pacialitySpeciality CottageIndoor cultivation of pacialitySpecialityIndoor cultivation of pacialitySmallIndoor cultivation of pacialityMediumSmall manufactureType S - Shared-Use ManufacturingSmall manufactureType P - Packaging and LabelingManufacturers that cooking oils, infusionsType N - InfusionsManufacturers that etc.).Type 6 - Non-Volatile ManufacturingManufacturers that etc.).Type 7 - Volatile ManufacturingManufacturers that cather cather and cather cather and cather cathe	Cultivation
	Indoor cultivation of only clones, immature plants, seeds, or other types of cannabis used for propagation.
	tivation site with 500 square feet or less of total canopy.
	tivation site between 501 and 5,000 square feet of total canopy.
	fivation site between 5,001 and 10,000 square feet of total canopy.
	Indoor cultivation site between 10,001 and 22,000 square feet of total canopy.
	Manufacturing
	Small manufacturers who use a shared manufacturing facility to conduct extraction using butter or
	ils, infusions, and packaging and labeling.
	Manufacturers that can only package and label products.
	Manufacturers that conduct infusions of cannabis into cannabis products (cookies, candies, vape pens,
	urers that conduct extractions of cannabis oil using non-volatile solvents.
	urers that conduct extractions of cannabis oil using volatile solvents.
	Distribution
	Distributors that can only transport product between cultivation, manufacturing, and distribution premises.
Distributors that ca	Distributors that can transport product between cultivation, manufacturing, and distribution premises,
Type 11 - Distribution   move finished proc	move finished product to retail premises, provide storage services for other licensed businesses, and
arrange for testing	arrange for testing of cannabís goods.
	Lab Testing
Type 8 - Lab Testing Facility that tests or	Facility that tests cannabis goods prior to final sale at a retailer.
	Microbusiness
Business th	nat conducts at least three (3) of the following activities: cultivation up to 10,000 square feet,
Iype 12 - Microbusiness   manufacturing (Ty)	uring (Type 6, P, or N), distribution (Type 11 or 13), and retail (dispensary or delivery).

Funding amounts by business type are on the following pages.

# **Cultivation Grant Funding Amounts**

	Milestone I	Milestone 2	Milestone &	Milesione 4
	. Securing Business Location	Diawing Up Plans	Starting Construction	Opening Your Business
Nursery D	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$2,500	\$15,000	\$5,000
Specially Cottage (up to 500 sq ft of cultivation canopy)	Contingent on Business Plan, LOI ferms, location and zoning requirements.	Up to \$2500	. Up to \$15000	Up to \$5000
	Contingent on Business Plan, LOI terms, location and zoning requirements.	Up to \$15,000	Up to \$65,000	Up to \$30,000
of	Confingent on Business Plan, LOI terms, location and zoning requirements.	Up to \$25,000	Up to \$95,000	Up to \$50,000
2,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	000'0E\$ o‡ dN	Up to \$110,000	Up to \$60,000

Square Feet	Milestone 1* Securing Business Location	Milestone 2* Drawing Up Plans	Milesione 3** Starting Construction	Milestone 4** Opening Your Business	Toldl [Excluding Millestone 1]
		Specially Coltage			
0-500	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$2,500.00	\$15,000.00	\$5,000.00	\$22,500.00
		Specially			
501-1,000	Confingent on Business Plan, LOI terms, location and zoning requirements.	\$5,000.00	\$25,000.00	\$10,000.00	\$40,000.00
1,001-2,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$7,500.00	\$35,000.00	\$15,000.00	\$57,500.00
2,001-3,000	Confingent on Business Plan, LOI terms, location and zoning requirements.	\$10,000.00	\$45,000.00	\$20,000.00	\$75,000.00
3,001-4,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$12,500.00	\$55,000.00	\$25,000.00	\$92,500.00
4,001-5000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$15,000.00	\$45,000.00	\$30,000.00	\$110,000.00
		Smail	· 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		
5,001-7,500	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$20,000.00	\$80,000.00	\$40,000.00	\$140,000.00
7.501-10.000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$25,000.00	\$95,000.00	\$50,000.00	\$170,000.00
		Medium			
10.001+	Contingent on Business Plan, LOI terms,	\$30,000.00	\$110,000.00	\$40,000.00	\$200,000.00
				The state of the s	

\* Based upon the suite/building square footage

<sup>\*\*</sup> Based upon the square footage of the space utilized for the particular cannabis activity as indicated on the approved architectural plans

# Manufacturing Grant Funding Amounts

	MIGSIONE	Milesione 2	Milesione 3	Milesione 4
Stole (Icense Mpe	Securing Business Iocalion	Drawing Up Plans	Starling Construction Opening Your Business	Opening Your Business
Type 7: Volatile Solvent Manufacturina	Contingent on Business Plan, LOI terms, location and zoning requirements.	Up to \$11,500	Up to \$115,000	Up to \$21,000
Type 6: Non-Volatile Solvent	Contingent on Business Plan, LOI terms,	-	-	-
Manufacturing or	location and zoning requirements.	005,114 of qu	Up to \$120,000	000,12¢ or qu
Mechanical Extraction				
Type N:	Contingent on Business Plan, LOI terms,	115 +0 \$11 500	112 42 \$80 000	000 163 04 011
Infusion of Products	location and zoning requirements.	000,114,01,00	الممريمية ما طو	000,124 01 qu
Type P:	Contingent on Business Plan, LOI terms,	115 45 611 500	112 to \$55 000	112 +0 €01 000
Packaging and Labeling	location and zoning requirements.	000,114 01 qu	ODD, CCA OI CO	000,124 Ut QU
Type S: Manufacturers Who				
Work in a Shared-Use	. <b>A/</b> N	A/N	A/N	\$25,000
Facility	4			

r ja

	Mexione P	Milesione 25	Milestone 3**	- Milesione 4**	1949
Molecused and the second of th	Securing Business tocollon	aroning Up Plans	Skuling Construction	Opening Your Business	(Excluding Milestone 1)
	Type 7: Vold	Type 7: Volatile Solvent Manufacturing	ing		
	Contingent on Business Plan, LOI terms,	\$0 500 00	\$ 45 000 00	\$5 000 DD	<b>€</b> 50 500 00
0-500	location and zoning requirements.	42,300.00	440,000.00	45,000,00	س.مص.مب م
	Contingent on Business Plan, LOI terms,	\$5 000 DO	\$45 DOD DO	\$10,000	\$80,000,00
501-1,000	location and zoning requirements.	00.000,04	00:000,004	00.000	00:000:000
	Contingent on Business Plan, LOI terms,	00 000 8\$	\$00 000 00	\$15 500 00	\$113 500.00
1,001-2,500	location and zoning requirements.	00.000,0¢	470,000,00	00.000	00,000,0114
	Contingent on Business Plan, LOI terms,	¢11 500 00	¢115,000,00	\$21,000,00	\$147 500 00
2,500+	location and zoning requirements.	٠٠٠٠٠٠ الله	4112,000,00	\$21,000.00	00.000, 14.14
, 19 10 10 10 10 10 10 10 10 10 10 10 10 10	Type 6: Non-V	Type 6: Non-Volatile Solvent Manufacturing	:turing		
	Contingent on Business Plan, LOI terms,	\$2 500 00	435 000 00	\$5,000 DD	\$42 500 00
0-500	location and zoning requirements.	\$2,000.00	0000000	20000	00.000
	Contingent on Business Plan, LOI terms,	\$ 5 000 00	\$40,000,00	\$10,000,00	\$75 000 00
501-1,000	location and zoning requirements.	00.000,04	00:000	\$5.500.00	00.00000
	Contingent on Business Plan, LOI terms,	00 000 8\$	490 000 00	¢15 500 00	\$113 500 00
1,001-2,500	location and zoning requirements.	20,200,00	٥٥٠٠٥٥٥/٥٤	00.000,0	٥٠٠٠٠٠٠ ا ب

				-	
2.500+	Contingent on Business Plan, LOI terms, location and south requirements	\$11,500.00	\$120,000.00	\$21,000.00	\$152,500.00
		Type N: Infusions			
0-500	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$2,500.00	\$25,000.00	\$5,000.00	\$32,500.00
501-1,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$5,000.00	\$40,000.00	\$10,000.00	\$55,000.00
1,001-2,500	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$8,000.00	\$60,000.00	\$15,500.00	\$83,500.00
2,500+	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$11,500.00	\$80,000.00	\$21,000.00	\$112,500.00
		Type P: Packaging & Labeling			
0-500	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$2,500.00	\$15,000.00	\$5,000.00	\$22,500.00
501-1,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$5,000.00	\$25,000.00	\$10,000.00	\$40,000.00
1,001-2,500	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$8,000.00	\$40,000.00	\$15,500.00	\$63,500.00
2,500+	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$11,500.00	\$55,000.00	\$21,000.00	\$87,500.00
		Type S: Shared Use Manufacturer			
¥/Z	Contingent on Business Plan, LOI ferms, location and zoning requirements	<b>∀</b> /Z	N/A	\$20,000.00	\$20,000.00

\* Based upon the suite/building square footage

<sup>\*\*</sup> Based upon the square footage of the space utilized for the particular cannabis activity as indicated on the approved architectural plans

# Distribution Grant Funding Amounts

State License Type	Milestone 1 Securing Business Location	Milestone 2 Drawing Up Plans	Milestone 3 Starting Construction	Milestone 4 Opening Your Business
Type 11: Distributor	Contingent on Business Plan, LOI terms, location and zoning requirements.	Up to \$17,500	Up to \$55,000	Up to \$30,000
Type 13: Transport- Only Distributor	N/A	N/A	N/A	\$30,000

	Milestone 1*	Milesione 2*	Milesione 3**	Milesione 4 <sup>m</sup>	10 G
soludie Feer	Securing Business Location	Drawing Up Plans	Souting Construction	Opening Your Business	(Excluding Milestone I)
		Type 11			
	Contingent on Business Plan, LOI terms,	\$5 000 00	\$10 000 00	\$5,000,00	\$20,000.00
501-1,000	location and zoning requirements.	, , , , , , , , , , , , , , , , , , ,	000000	20:00/04	
	Contingent on Business Plan, LOI terms,	\$7 500 00	\$15 000 00	\$10,000,00	\$32,500.00
1,001-2,000	location and zoning requirements.	۵۵:۵۵۰٬	) )	2000000	
	Contingent on Business Plan, LOI terms,	\$10,000,00	\$25 000 00	\$15,000,00	\$50,000,00
2,001-3,000	location and zoning requirements.	410,000,00	00.000,074	00:0000	
	Contingent on Business Plan, LOI terms,	\$12 500 DO	\$35 000 00	\$20.000.00	\$67.500.00
3,001-4,000	location and zoning requirements.	412,000.00		222222	
	Contingent on Business Plan, LOI terms,	\$15 000 00	\$45,000,00	\$25,000,00	\$85,000.00
4,001-5000	location and zoning requirements.	\$0.000,014	000000	22:222	
	Contingent on Business Plan, LOI terms,	\$17 500 00	\$55,000,00	\$30,000.00	\$102,500.00
5,001+	location and zoning requirements.	00:000,714	0000	****	

\* Based upon the suite/building square footage

<sup>\*\*</sup> Based upon the square footage of the space utilized for the particular cannabis activity as indicated on the approved architectural plans

# Lab Testing Grant Funding Amounts

Milestone: 2 Milestone 3 Milestone Drawing Up Plans Starting Construction Opening Your Bu	100 000 0013 ct all 000 0013 ct all 000 0000	200,0014 01 00	
Milestone 1 Securing Business Location	Contingent on Business Plan, LOI terms,	location and zoning requirements.	
State License Type	e 8:	- Testing	

	Milestone 1*	Milesione 2*	Milestone 3"	Milestone 4**	Total
	Securing Business location	Dictiving the Plans	Starting Construction	Starting Construction   Opening Your Business	(Excluding Milestone 1)
		Type 8: Lab Testing			
501-1,000	Contingent on Business Plan, LOI terms, location and zoning requirements,	\$5,000.00	\$25,000.00	\$5,000.00	\$35,000.00
1,001-2,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$7,500.00	\$40,000.00	\$10,000.00	\$57,500.00
2,001-3,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$10,000.00	\$55,000.00	\$15,000.00	\$80,000.00
3,001-4,000	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$12,500.00	\$70,000.00	\$20,000.00	\$102,500.00
4,001~5000	Contingent on Business Plan, LOI ferms, location and zoning requirements.	\$15,000.00	\$85,000.00	\$25,000.00	\$125,000.00
5,001+	Contingent on Business Plan, LOI terms, location and zoning requirements.	\$17,500.00	\$100,000.00	\$30,000.00	\$147,500.00

\* Based upon the suite/building square footage

<sup>\*\*</sup> Based upon the square footage of the space utilized for the particular cannabis activity as indicated on the approved architectural plans



Sustamability Government Affairs Tidelands Special Events Hame

Home » City Manager » Office Of Cannabis Oversight » Cannabis Social Equity Program » Direct Grants

# DIRECT GRANTS PROGRAM.

The City of Long Beach Direct Grants Program provides financial assistance to eligible equity applicants and equity businesses to gain entry into, and successfully operate in, the regulated cannabis marketplace. The purpose of direct grants is to offset non-City costs associated with completing each phase of the cannabls business license application and permitting process.

## **ELIGIBILITY REQUIREMENTS**

To participate in the direct grants program, the following eligibility requirements must be met:

- Qualify as an Equity Applicant To qualify as an Equity Applicant, you must have received a Cannabis Social Equity Program Verification Letter issued by the Office of Cannabis Oversight (OCO). For more information on how to qualify, please click here.
- . Qualify as an Equity Business To qualify as an Equity Business, you must have submitted an adultuse cannabis business license application to the City and received a Verification of Equity Business Status Letter issued by the Business License Division. For more information on how to qualify, please click here.

### CANNABIS BUSINESS LICENSING DIRECT GRANT MILESTONES

Equity Applicants and Equity Businesses who complete the following cannabis business licensing direct grant milestones are eligible to receive the grant amounts associated with each milestone.

Direct grants funding has been made available through the State of California, Governor's Office of Business and Economic Development (GO-Biz), The requirements to qualify for each milestone and/or grant amount may vary.

The City of Long Beach reserves the right to adjust or change direct grant milestones and grant amounts at any time to ensure that grant funds are continuously available in the areas that need it the most. Any changes to the grant milestones, GO-Biz amounts available will be posted in the 'Important Updates' section of this webpage.

Cannabis Business Licensing Direct Grant Milestones	Grant Amount Available
Pre-Application Milestone A: Equity Status Verification Issued Before July 23, 2020	\$5,000
Pre-Application Milestone B: Equity Workshop Scheduled or Attended Before july 23, 2020	\$5,000
Milestone #1: Cannabis Business Lícense Application Review	\$100,000
Milestone #2: Completion of Conditional Use Permit (CUP) or Administrative Use Permit (AUP) Process	\$80,000
Milestone #3: Submittal of Facility Architectural Plans	\$85,000
Milestone #4: Issuance of Building Permit	\$80,000
Milestone #5: Final Building Sign-Off or Issuance of Certificate of Occupancy	\$20,000
Milestone #6: Issuance of Cannabls Business License	\$80,000
Total Possible Grant Funding (excluding pre-application milestones)	\$445,000

# IMPORTANT UPDATES ON GO-BIZ GRANT FUNDING:

Effective October 16, 2021, Milestones #1

# **CANNABIS PROGRAM** MENU

New Policy Initiatives

Office of Cannabis Oversight

Cannabls Social Equity Program

- » Open an Equity Business
- » Direct Technical
- Assistance
- » Get a Job in Cannabis
- » Community Reinvestment
- » Fresh Start Program

Cannabis Business information

Health & Cannabis

Helpful Resources

Contact Us



SIGN-UP FOR UPDATES



FILE A COMPLAINT

Valencia,

I've also attached a pre-construction grant request for your consideration. Even if it's coming out my construction grant. Funding is needed for me to move forward which is the architect fee. Initially I received \$7500 the current plans are based on what I had. However the current architect is still charging \$10,000 to update my current plans.

Also the state is also requiring changes to my current plans see below;

Thank you again this is critical for me to move forward. Gratefulness,
Jillian L.Xavier
562.274.2755
Sent from my iPad

On Apr 4, 2023, at 4:44 AM, Jillian Xavier < msxavier87@hotmail.com > wrote:

Hi Valencia,

Gratefulness and Understood. I appreciate your response and support!

Thank you, Jillian L.Xavier 562.274.2755

Sent from my iPad

On Apr 3, 2023, at 5:45 PM, Valencia Mota < Valencia.Mota@longbeach.gov> wrote:

Hi Jillan,

It was a pleasure meeting with you on 3/22/23 via Microsoft Teams. I appreciate you taking the time to share this information with us, including the quotes and receipts. We will take into consideration your pitch to create a special grant (or perhaps a new milestone) and/or increase the milestone funding amounts for the lab testing license as we continue to finetune our Direct Grants Program.

Keep in mind that the City's grantor (GO-Biz) requires us to disburse direct grants in an equitable and sustainable way to ensure access to all equity applicants in our program (currently 164). There is no guarantee that the City will continue to receive GO-Biz funding in perpetuity and/or future awards to the City may be significantly reduced as more cities are implementing equity programs while the overall funding pool remains the same. In the future, the Direct Grants Program may need to be adjusted with lower funding amounts for each milestone to accommodate for the latter. Hence, it is strongly encouraged by GO-Biz and the City that equity applicants find other sources capital as the direct grants program is not able nor intended to cover all the costs associated with opening in cannabis business.

Also, big kudos on being one of the panelists for the women's history month event! Feel free to share other events with us in the future so we can listen in and continue learning from you. Thank you as always for being an advocate for cannable equity in Long Beach.

Kind regards,

Valencia Maria Mota, MPA
Manager of Cannabis Oversight/Assistant to the City Manager
Pronouns: She, Her, Hers

Office of the City Manager | Office of Cannable Oversight

\$378,802.44	28.3	\$528,620.00	LCMS-8060NX	SSI-208310-K9H7	1
198384.5	29.9	\$283,118	GCMS-2020NX	SSI-208412-H5N2	2
\$160,700.62	29.7	\$228,699	ICPMS-2030	SSI-208419-C4P3	1
49648.9	33.1	74262.0000	abis Analyzer (includes 3	SSI-208418-J1G9	1
\$161,843.31	27.0	221696.0000	GCMS-TQ8050NX	SSI-208416-F8L5	1
5556.7		7409.0000	Balances+Standards		
\$43,368.00	20%	\$54,210.00	LCMS-8060NX - 3YVP		1
	····				
\$33,321.60	20%	\$41,652.00	2x GCMS-2020NX 3YVP		1
\$20,913.60	20%	\$26,142.00	ICPMS-2030 - 3YVP		<u>.</u> 1
\$17,671.20	20%	\$22,089.00	GCMS-TQ8050NX3YVP		1
					<u>-</u> -
\$1,070,211.0			<u> </u>		

\$528,620.00 \$566,236.00 \$228,699.00 \$74,262.00 Included are the necessary consumables for each instrument-mobile phases, columns #REFI \$954,936.62 Installation, familiarization, and onsite technical support training. Free phone support fc \$0.00 \$221,696.00 \$0.00 \$41,652.00 Service-3Yrs \$26,142.00 \$115,274.40 \$22,089.00 \$0.00

\$1,070,211.02 Total Instruments & Service

\$90,718.98 Taxes 9.5%

\$1,160,930.00 Total with Taxes