

C-13

November 1, 2022

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager, or designee, to execute all documents necessary to amend or enter into a contract with Contract No. 36251 with College of Instrument Technology, of Bellflower, CA; Contract No. 36260 with Long Beach Memorial Medical Center, of Long Beach, CA; Los Angeles Unified School District, of Los Angeles, CA; Contract No. 36246 with Nurses Development Center Inc., of Cypress, CA; and Contract No. 36250 with Regents of the University of California, a public nonprofit educational institution, on behalf of University Extension of the University of California, Los Angeles dba University of California Los Angeles Extension, of Los Angeles, CA, to provide training and employment services to residents, to increase the total aggregate contract amount by \$500,000, for a revised total aggregate amount not to exceed \$1,500,000, and extend the term of the contracts to December 31, 2023. (Citywide)

DISCUSSION

City Council approval is requested to enter into or amend Contract No. 36251 with College of Instrument Technology; Contract No. 36260 with Long Beach Memorial Medical Center; Los Angeles Unified School District; Contract No. 36246 with Nurses Development Center Inc., and Contract No. 36250 with Regents of the University of California, a public nonprofit educational institution, on behalf of University Extension of the University of California, Los Angeles DBA University of California Los Angeles Extension, to continue providing training and employment services to Long Beach residents.

On February 15, 2022, the City Council adopted a Resolution to execute the contracts in the total aggregate amount of \$1,000,000 through December 31, 2022. Pacific Gateway will continue to work with the contracted vendors to provide specialized workforce training services delivered through America's Job Center of California (AJCC) in support of strategies that provide training and employment services to residents and job seekers. Pacific Gateway administers the federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City of Long Beach (City). Those funds support job training programs and business services delivered by the Workplace, Harbor Gateway WorkSource Center, Harbor YouthSource Center, Youth Opportunity Center, and selected community-based organizations to assist residents to acquire skills leading to employment in high-demand occupations with local employers.

Pacific Gateway utilizes labor market information, industry feedback, and changes in the industry to monitor hiring needs. Such practices ensure that local skill training design and investments are in industries with growth and demand leading to employment for residents. For training programs not associated with Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL). Vendors under the ETPL are exempt from other local procurements, as are employers participating in On-the-Job (OJT), and Customized Training (CT) programs, as mandated by WIOA. A City procurement process for vendor selection is not required.

Pacific Gateway will continue to partner with the training and service providers outlined below, based on customer demand.

The following provides the proposed amounts for each intended contract:

Service Provider	Primary Area of Instruction/ Services/ Product	Current Amount	Requested Adjustments	New Contract Term/Amounts
College of Instrument Technology (CIT)	<ul style="list-style-type: none"> • Truck Driving • Heavy Equipment Operator 	\$300,000	Add: 1 year Add: \$150,000	2/8/22 – 12/31/23 \$450,000
Long Beach Memorial Medical Center (LBMMC)	<ul style="list-style-type: none"> • Patient Care Assistant (PCA) Customized Training • On-the-Job Training 	\$200,000	Add: 1 year Add: \$100,000	2/8/22 – 12/31/23 \$300,000
Los Angeles Unified School District (LAUSD)	<ul style="list-style-type: none"> • Welding • Computer Operations Specialist • Medical Assistant 	\$100,000	Add: 1 year Add: \$100,000	2/8/22 – 12/31/23 \$200,000
Nurses Development Center Inc.	<ul style="list-style-type: none"> • Nursing Assistant 	\$200,000	Add: 1 year Add: \$150,000	2/1/22 – 12/31/23 \$350,000
University of California Los Angeles Extension (UCLA)	<ul style="list-style-type: none"> • Certificate in Database Management • Human Resource Management • Project Management 	\$200,000	Add: 1 year No additional funds	2/8/22 – 12/31/23 \$200,000

This matter was reviewed by Deputy City Attorney Monica Kilaita and Purchasing Agent Michelle Wilson on October 10, 2022, and by Budget Operations and Development Officer Rhutu Amin Gharib on October 12, 2022.

TIMING CONSIDERATIONS

City Council action to enter into a contract with or amend Contract No. 36251 with College of Instrument Technology; Contract No. 36260 with Long Beach Memorial Medical Center; Los Angeles Unified School District; Contract No. 36246 with Nurses Development Center Inc. and Contract No. 36250 with Regents of the University of California, a public nonprofit educational institution, on behalf of University Extension of the University of California, Los Angeles DBA University of California Los Angeles Extension, is requested on November 1, 2022, to ensure there is no interruption to services.

FISCAL IMPACT

The requested action increases the contract authority with the College of Instrument Technology by \$150,000; Long Beach Memorial Medical Center by \$100,000; Los Angeles Unified School District by \$100,000; and Nurses Development Center Inc. by \$150,000 for a total increase of \$500,000. The total aggregate amount of the contracts will not exceed \$1,500,000, through December 31, 2023. These contracts are supported by federal Workforce Innovation and Opportunity Act grant funding and sufficient appropriation is budgeted in the Community Development Fund Group in the Economic Development Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

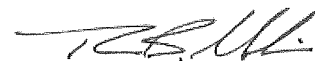
Approve recommendation.

Respectfully submitted,



JOHNNY M. VALLEJO
ACTING DIRECTOR
ECONOMIC DEVELOPMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER