

1800 E. Wardlow Road, Long Beach, CA 90807-4931 562.570.2300 | Ibwater.org

Board of Water Commissioners

August 4, 2022

CHRISTOPHER J. GARNER, General Manager

Subject

Adopt Specification WD-44-22 and authorize the General Manager to execute an agreement with Haaker Equipment Company to furnish and deliver hydraulic cleaning tools, miscellaneous equipment, and repair services to the Long Beach Water Department in an amount not to exceed \$90,000 for a one-year period, and to exercise the option to renew for two additional one-year periods subject to a maximum increase of 10% for each renewal period.

Executive Summary

Bids for Specification WD-44-22 to furnish and deliver hydraulic cleaning tools, miscellaneous equipment, and repair services were opened on June 21, 2022. Three bids were received and evaluated. Haaker Equipment Company was deemed to be the lowest responsive bidder and the bid document conformed to all specification requirements.

Recommendation

Adopt Specification WD-44-22 and authorize the General Manager to execute an agreement with Haaker Equipment Company to furnish and deliver hydraulic cleaning tools, miscellaneous equipment, and repair services to the Long Beach Water Department in an amount not to exceed \$90,000 for a one-year period, and to exercise the option to renew for two additional one-year periods subject to a maximum increase of 10% for each renewal period.

Fiscal Impact: The total FY 22 cost of the contract to the Sewer Fund will not exceed \$90,000. These costs are included in the Sewer Fund FY 22 Budget and financial projections.

Tai Tseng

Assistant General Manager - Operations

Christopher J. Garner

General Manager

Attachment

Hydraulic Cleaning Tools, Miscellaneous Equipment, and Repair Services WD-44-22

| Rank | Vendor | Identification/ Certification | *Weighted Cost |
|------|--|-------------------------------|----------------|
| 1 | Haaker Equipment Co. | WBE | \$41,354.41 |
| 2 | Municipal Equipment Exporters, Inc. | None | \$53,256.55 |
| 3 | Advanced Infrastructure Technologies, LLC. | LBE | \$57,004.43 |
| | | Average Bid | \$50,538.46 |

| DBE: | Disadvantaged Business Enterprise | SBE: Small Business Enterprise |
|------|-------------------------------------|---|
| MBE: | Minority Business Enterprise | VSBE: Veteran-owned Small Business Enterprise |
| MIC: | Microbusiness | WBE: Women-owned Business Enterprise |
| OSB: | California Office of Small Business | LBE: Local Business Enterprise |

The Notice Inviting Bids (NIB) document was made available from the Purchasing Division website at https://www.longbeach.gov/finance/business-info/purchasing-division/.

- 359 potential vendors were notified of this opportunity
- Planet Bids identified one (1) prospective bidder
- · No vendors downloaded the spec.

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 20 local, minority-owned, and women-owned business groups.

• Three (3) bids were received on June 21, 2022 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on the PlanetBids database to download RFPs.

- 24 Long Beach vendors were notified to submit bids
- 0 downloaded the plans and specifications
- 0 submitted a bid