



Long Beach Water

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Board of Water Commissioners

January 6, 2022

CHRISTOPHER J. GARNER, General Manager

Subject

Adopt Specification WD-08-22 and authorize the General Manager to execute an agreement with All American Asphalt to provide street repair services in an amount not to exceed \$4,500,000 for a one-year period, and to exercise the option to renew for two additional one-year periods in an amount not to exceed 15% for each renewal period.

Executive Summary

Bids for Specification WD-08-22 to Provide Street Repair Services were opened on December 16, 2021. Three bids were received and evaluated. All American Asphalt was determined to be the lowest responsive bidder.

It is recommended that a contract amount not to exceed \$4,500,000.00 be awarded to All American Asphalt for projects and street repairs. The \$4,500,000 will be split between Long Beach Water Department (LBWD) and Long Beach Energy Resources (ER), with \$3,500,000 dedicated for LBWD projects and repairs and the additional \$1,000,000 to be available for ER street paving projects and repairs which will be funded by ER.

Recommendation

Adopt Specification WD-08-22 and authorize the General Manager to execute an agreement with All American Asphalt to provide street repair services in an amount not to exceed \$4,500,000 for a one-year period, and to exercise the option to renew for two additional one-year periods in an amount not to exceed 15% for each renewal period.

Fiscal Impact: The maximum FY 22 cost of the contract to the Water Fund will be \$3,500,000. These costs are included in the Water Fund FY 22 Budget and financial projections. Funds for services requested by Energy Resources would be a net zero impact on LBWD's Budget.

Tai Tseng
Assistant General Manager - Operations

Christopher J. Garner
General Manager

Attachment

Provide Street Repair Services WD-08-22

Rank	Vendor	Identification/ Certification	*Weighted Cost
1	All American Asphalt	N/A	\$3,062,393
2	Sully Miller	N/A	\$3,825,172
3	Excel Paving	N/A	\$5,340,112
		Average Bid	\$4,075,892

***Method of Weighting:**

Small-sized projects (e.g. Service patches): 85%

Mid-sized projects (e.g., Main breaks, Sewer jobs): 10%

Large projects (e.g. Capital Improvement Projects): 5%

DBE: Disadvantaged Business Enterprise	SBE: Small Business Enterprise
MBE: Minority Business Enterprise	VSBE: Veteran-owned Small Business Enterprise
MIC: Microbusiness	WBE: Women-owned Business Enterprise
OSB: California Office of Small Business	

The Notice Inviting Bids (NIB) document was made available from the Purchasing Division website at <https://www.longbeach.gov/finance/business-info/purchasing-division/>.

- 563 potential vendors were notified of this opportunity
- 3 prospective bidders downloaded the bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 20 local, minority-owned, and women-owned business groups.

- 3 bids were received on December 16, 2021 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on the PlanetBids database to download RFPs.

- 32 Long Beach vendors were notified to submit bids
- 0 downloaded the plans and specifications
- 0 submitted a bid