



Long Beach Water

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Board of Water Commissioners

January 6, 2022

CHRISTOPHER J. GARNER, General Manager

Subject

Adopt Specifications WD-12-22 and authorize the General Manager to execute an agreement with Univar Solutions USA Inc., to furnish and deliver Liquid Caustic Soda (50% solution) in an amount not to exceed \$180,500 for a period of six months.

Executive Summary

Bids for Specification WD-12-22 to furnish and deliver Liquid Caustic Soda, a water treatment chemical used at Long Beach Ground Water Treatment Plant, were opened on December 3, 2021. It was determined that the bid submitted by Univar Solutions USA Inc, conforms to all bid document requirements and is the lowest responsive bidder. Univar Solutions USA Inc. has previously supplied Caustic Soda to LBWD and did meet performance specifications during their contract period.

Recommendation

Adopt Specifications WD-12-22 and authorize the General Manager to execute an agreement with Univar Solutions USA Inc., to furnish and deliver Liquid Caustic Soda (50% solution) in an amount not to exceed \$180,500 for a period of six months.

Fiscal Impact: The cost to the Water Fund will be incurred during FY22, with the actual amounts unknown at this time but the total amount will not exceed the contract total of \$180,500 for the contract term. These costs are included in the FY22 budget.

Tai Tseng
Assistant General Manager - Operations

Christopher J. Garner
General Manager

Attachment: Bid Tabulation

Furnish and Deliver Liquid Caustic Soda

WD-12-22

Rank	Vendor	Identification/ Certification	Total Bid
1	Univar Solutions USA Inc.	Undisclosed	\$180,500
2	North Star Chemical, Inc.	Undisclosed	\$218,750
3	JCI Jones Chemicals Inc.	Undisclosed	\$252,500
		Average Bid	\$217,250

DBE: Disadvantaged Business Enterprise
MBE: Minority Business Enterprise
MIC: Microbusiness
OSB: California Office of Small Business

SBE: Small Business Enterprise
VSBE: Veteran-owned Small Business Enterprise
WBE: Women-owned Business Enterprise

The Notice Inviting Bids (NIB) document was made available from the Purchasing Division website at <https://www.longbeach.gov/finance/business-info/purchasing-division/>.

- 566 potential vendors were notified of this opportunity
- 2 prospective bidders downloaded the Bid document

An NIB announcement was also included in the City's Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 38 local, minority-owned, and women-owned business groups.

- 3 bids were received on December 3, 2021 (see above matrix)

Local Business Outreach

In an effort to align with the City's outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The City's Purchasing Division also assists businesses with registering on the PlanetBids database to download plans and specifications.

- 52 Long Beach vendors were notified to submit bids
- 0 downloaded the plans and specifications
- 0 submitted a bid