



Long Beach Water

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Board of Water Commissioners

January 6, 2022

CHRISTOPHER J. GARNER, General Manager

Subject

Authorize the General Manager to execute the First Amendment to Agreement WD-3577 to exercise a one-year contract term extension with The Gualco Group to provide state advocacy and lobbying services, in an amount not to exceed \$95,000.

Executive Summary

In December 2020, the Long Beach Water Department (LBWD) issued a Request for Proposals (RFP) for a state advocacy and lobbying consultant to support LBWD staff in the development and pursuit of Department legislative and regulatory priorities, as articulated in the Board-approved LBWD Policy Platform and Guidelines.

LBWD entered into a one-year contract with The Gualco Group, with options to renew for two additional one-year periods with Board approval. This is the first renewal of the current contract with The Gualco Group with one more renewal remaining, not to exceed 36 months in full.

In order to maintain a strong, effective and respected Sacramento presence for LBWD, The Gualco Group will continue to consult, monitor, represent, assist, and lobby the Legislature, the Office of the Governor, and various regulatory agencies including, but not limited to, the State Water Resources Control Board, the California Water Commission, and the Department of Water Resources. The Gualco Group will continue regular communication with the Board coordinated through the General Manager and Government Affairs staff.

Recommendation

Authorize the General Manager to execute the First Amendment to Agreement WD-3577 to exercise a one-year contract term extension with The Gualco Group to provide state advocacy and lobbying services, in an amount not to exceed \$95,000.

Fiscal Impact: The maximum FY 22 cost of the contract to the Water Fund will be \$95,000. These costs are included in the Water Fund FY 22 Budget and financial projections.

B. Anatole Falagan
Assistant General Manager

Christopher J. Garner
General Manager