

November 9, 2021

C-20

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including subsequent amendments, with LDV, Inc., of Burlington, WI, for the purchase of a mobile command center, with related equipment and accessories, on the same terms and conditions afforded to the Houston-Galveston Area Council of Governments (HGAC), in an amount not to exceed \$1,318,180, including taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with LDV, Inc., (LDV) for the purchase of a 2022 Freightliner M2 106 truck chassis with a Cummins engine and Allison transmission, including all needed communication equipment, cabinets, fiberglass insulation and other accessories. This mobile command unit will be used by the Fire Department for emergency response operations.

The Fleet Services Bureau of the Department of Financial Management researched procurement options for mobile command response units and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City of Long Beach (City) reviewed the cooperative agreement options and determined that the contract between HGAC and LDV provided the best value to the City. The City has used both regional and national cooperative purchase agreements to complement its own contracting initiatives. Cooperative purchasing enables City departments to evaluate a broader range of contracting opportunities and to share resources with other jurisdictions. Cooperative purchasing also leverages internal and external resources to maximize cost-saving opportunities for the City.

LDV was selected based on the best value and competitive pricing for the mobile command center specification submitted by the Fire Department. LDV is a well-known leader in manufacturing custom specialty vehicles. The City has worked with LDV previously to build a mobile command center for the Police Department. Use of this procurement method increases pricing competitiveness and lowers capital costs through volume buying. It is often more cost-effective to eliminate the cost and time spent on the competitive bid process, especially for large and complex specifications, and purchase items and services through a cooperative purchasing program.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson on October 12, 2021, Business Services Bureau Manager Tara Mortensen on September 23, 2021, and by Revenue Management Officer Geraldine Alejo on October 21, 2021.

SUSTAINABILITY

Emergency response vehicles are not currently mandated to comply with California or local air district emission standards. However, the Cummins engine in the mobile command unit is a clean diesel engine with advanced emissions controls, which significantly reduces greenhouse gas, nitrous oxide, and particulate emissions.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award a contract concurrently is requested on November 9, 2021, to ensure that grant funds are expended within the time limits and the contract is in place expeditiously.

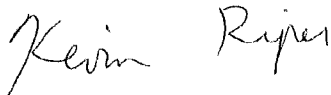
FISCAL IMPACT

The total contract amount will not exceed \$1,318,180, inclusive of fees and taxes. This unit is funded by the UASI 2020 subgrant with the City of Los Angeles and is appropriated in the General Grants Fund Group in the Fire Department. Ongoing maintenance costs for this unit are estimated at \$6,867 annually and will be billed through the Fleet Services Bureau Memorandum of Understanding (MOU) process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



KEVIN RIPER
DIRECTOR OF FINANCIAL MANAGEMENT



XAVIER ESPINO
CHIEF, FIRE DEPARTMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH LDV, INC. TO PURCHASE A MOBILE COMMAND CENTER THROUGH THEIR CONTRACT WITH HOUSTON-GALVESTON AREA COUNCIL OF GOVERNMENTS FOR A ONE-TIME PURCHASE NOT TO EXCEED \$1,318,180, INCLUDING TAXES AND FEES

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase a mobile command center 2022 Freightliner M2 106 truck chassis with a Cummins engine and Allison transmission, including all needed communication equipment, cabinets, fiberglass insulation and other accessories, to be used by the Fire Department for emergency response operations; and

WHEREAS, the Fleet Services Bureau of the Financial Management Department researched procurement options for mobile command response units and discovered other agencies had completed an open, fair, transparent, and competitive procurement process; and

WHEREAS, the City of Long Beach reviewed the cooperative agreement options and determined that the contract between HGAC and LDV, Inc. provided the best value to the City; and

WHEREAS, the Houston-Galveston Area Council of Governments ("HGAC") has a contract for the purchase of these special emergency vehicles, Blanket

1 Purchase Order/Contract/Agreement etc. No. AM10-20 (“Contract”); and

2 WHEREAS, the City’s participation in the HGAC Contract will facilitate the
3 City’s ability to purchase as well as provide considerable cost benefits to the City; and

4 WHEREAS, if the City had to utilize a formal bid process rather than
5 participate in the HGAC Contract considerably more funds would be required;

6 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
7 follows:

8 Section 1. The above recitals are true and correct and are incorporated
9 herein by this reference.

10 Section 2. The City Manager or designee is hereby authorized to enter
11 an agreement with LDV, Inc., to purchase a mobile command center of the same type
12 and kind identified in the HGAC Contract except as modified by mutual agreement of the
13 City and LDV, Inc., and the purchase by the City shall be on the same terms and
14 conditions afforded to the HGAC in an amount not to exceed One Million Three Hundred
15 Eighteen Thousand One Hundred Eighty Dollars (\$1,318,180) including tax and shipping.

16 Section 3. This resolution shall take effect immediately upon its adoption
17 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

18 ///

19 ///

20 ///

21 ///

22 ///

23 ///

24 ///

25 ///

26 ///

27 ///

28 ///

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2021, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

Recusal(s): Councilmembers: _____

City Clerk