



# Long Beach Water

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1800 E. Wardlow Road, Long Beach, CA 90807-4931  
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## Board of Water Commissioners

March 12, 2020 Board Meeting

CHRISTOPHER J. GARNER, General Manager

### Subject:

Adopt Resolution WD-1425 authorizing the General Manager to enter into a Cooperative Purchasing Agreement with GeoTab USA, Inc., under the purchase conditions specified in the existing State of California, Department of General Services (DGS) Cooperative Purchasing Agreement for the purchase of Global Positioning System (GPS) tracking software, hardware installation, and telemetry services for an amount not to exceed \$49,857 for one year and the option to renew for two additional one year periods.

### Executive Summary:

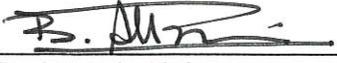
The Long Beach City Charter provides an alternative procurement method by permitting the Board of Water Commissioners (Board) to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the Board.

The Fleet Services Bureau of the City's Department of Financial Management has recently selected GeoTab to replace their current GPS system, Zonar. The Water Department has reviewed GeoTab as a potential vendor to replace the Department's current GPS system, Network Fleet, whose contract has now expired. In addition to physical tracking capabilities, GeoTab will provide vehicle performance information and vehicle analytics on 126 vehicles and equipment.

### Recommendation/Fiscal Impacts

Adopt Resolution WD-1425 authorizing the General Manager to enter into a Cooperative Purchasing Agreement with GeoTab USA, Inc., under the purchase conditions specified in the existing State of California, Department of General Services (DGS) Cooperative Purchasing Agreement for the purchase of Global Positioning System (GPS) tracking software, hardware installation, and telemetry services for an amount not to exceed \$49,857 for one year and the option to renew for two additional one year periods.

**Fiscal Impact:** The cost to the Water Fund will be incurred during FY 20 and FY 21 with the actual annual amounts unknown at this time but the total amount will not exceed the contract total of \$49,857. These costs are included in the Water Fund FY 20 Budget and financial projections.

  
B. Anatole Falagan  
Assistant General Manager  
3/4/2020  
Date

  
Christopher J. Garner  
General Manager  
3/4/20  
Date



OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802

1 RESOLUTION. NO. WD-1425

2  
3 A RESOLUTION OF THE BOARD OF WATER  
4 COMMISSIONERS OF THE CITY OF LONG BEACH  
5 AUTHORIZING THE GENERAL MANAGER TO ENTER INTO  
6 AN AGREEMENT WITH GEOTAB USA, INC. FOR  
7 FURNISHING AND DELIVERING GLOBAL POSITIONING  
8 SYSTEM TRACKING SOFTWARE, HARDWARE  
9 INSTALLATION, AND TELEMTRY SERVICES, THROUGH  
10 THEIR CONTRACT WITH THE STATE OF CALIFORNIA,  
11 DEPARTMENT OF GENERAL SERVICES IN AN AMOUNT  
12 NOT TO EXCEED \$49,857 FOR A PERIOD OF ONE YEAR

13  
14 WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the  
15 Board of Water Commissioners ("Board") to purchase services, supplies, materials,  
16 equipment, and labor with other government agencies by purchasing under their contracts  
17 on a voluntary and selective basis when authorized by resolution; and

18 WHEREAS, the Water Department of the City of Long Beach needs to  
19 replace their current Global Position System (GPS); and

20 WHEREAS, the State of California, Department of General Services has an  
21 agreement with Geotab USA, Inc. for Telemetry and Global Positioning System (GPS)  
22 equipment, Agreement No. 1-19-58-69 ("State Agreement"); and

23 WHEREAS, the Board's participation in the State Agreement will facilitate  
24 acquisition of the needed GPS tracking software, hardware installation and telemetry  
25 services as well as provide considerable cost benefits to the Board; and

26 WHEREAS, if the Board had to go to formal bid rather than participate in the  
27 State Agreement considerably more funds would be required;

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OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Lana Beach, CA 90802

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NOW, THEREFORE, the Board of Water Commissioners of the City of Long Beach resolves as follows:

Section 1. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. The Board hereby authorizes the General Manager to execute an Agreement with GeoTab USA, Inc. for GPS tracking software, hardware installation and telemetry services, on substantially the same terms as the State of California, Department of General Services except as modified by mutual agreement of the Board and GeoTab USA, Inc., in an amount not to exceed Forty-Nine Thousand Eight Hundred Fifty-Seven Dollars (\$49,857) including tax and shipping, for a period of one (1) year, with the option to renew for two (2) additional one-year periods.

Section 3. This Resolution shall take effect immediately upon its adoption by the Board, and the Secretary to the Board shall certify the vote adopting this Resolution.

I hereby certify that this Resolution was adopted by the Board of Water Commissioners of the City of Long Beach at its meeting on March 12, 2020 by the following vote:

Ayes: Commissioners: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Noes: Commissioners: \_\_\_\_\_

Absent: Commissioners: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
Secretary  
Board of Water Commissioners