

BID NUMBER PA-00208

TO: CITY OF LONG BEACH  
CITY MANAGER  
ATTN: CITY CLERK  
333 West Ocean Boulevard, Plaza Level  
Long Beach, California 90802



INVITATION TO BID

MULTI VEHICLE - MULTI YEAR

CONTRACT NO. 30410

- COMPLETE CONTRACT:**  
This Invitation to Bid, together with THE NOTICE INVITING BIDS, the entire Bid (including Specifications), or any items(s) thereof, the signature page, Instructions to Bidders, General Conditions, Special Conditions, Bid Section, Addendums, and when required, CONTRACTOR'S BOND shall become the Contract upon its acceptance by the City Manager or designee on behalf of the City of Long Beach, Contractor will be provided with a copy of the executed Contract. All materials or services provided by the Contractor shall comply with the City Charter, and all applicable Federal, State and City Laws.
- SERVICES TO BE PROVIDED BY THE CONTRACTOR:**  
Contractor shall upon acceptance of this Bid by the City, furnish the goods and services herein specified according to the terms and conditions set forth herein.
- AMOUNT TO BE PAID:**  
The City shall pay Contractor for the goods or services as described in the section entitled "PAYMENT" in the Instructions to Bidders.
- CHOICE OF ALTERNATE PROVISIONS; OPTIONS; NOTIFICATION:**  
When alternative provisions are requested, or options are offered, Contractor will be notified as to which provision, or option, is being accepted at the same time that he is notified that he is the successful Bidder.
- DECLARATION OF NON-COLLUSION:**  
The undersigned certifies or declares under penalty of perjury that this Bid is genuine and not sham or collusive, or made in the interest or on behalf of any person or entity not herein named; that the Bidder has not directly or indirectly induced or solicited any other Bidder to submit a sham bid, or any other person or entity to refrain from bidding, and that the Bidder has not in any manner sought by collusion to secure to himself any advantage over other Bidders.

**BIDDER MUST COMPLETE AND SIGN BELOW:**

(Signature of Corporate Officers or persons authorized to sign bids and contracts on behalf of the Contractor - refer to page 2 Instructions Concerning Signatures.)

EXECUTED AT: Pasadena CA ON THE 16<sup>th</sup> DAY OF October, 2007  
CITY STATE MONTH

COMPANY NAME: Pasadena Ford TIN: [REDACTED]  
(FEDERAL TAX IDENTIFICATION NUMBER)

STREET ADDRESS: 1365 E. Colorado Blvd CITY: Pasadena STATE: CA ZIP: 91106

PHONE: (626) 993-3673 FAX: (626) 795-3210

S/ [Signature] President  
(SIGNATURE) (TITLE)

Lawrence Reemtsen LREEMTVEW@PASADENAFORD.COM  
(PRINT NAME) (EMAIL ADDRESS)

S/ [Signature] C.F.O.  
(SIGNATURE) (TITLE)

Thomas Frew TomFrew@Pasadenaford.com  
(PRINT NAME) (EMAIL ADDRESS)

ALL SIGNATURES MUST BE NOTARIZED FOR ALL COMPANIES LOCATED OUTSIDE THE STATE OF CALIFORNIA.  
NO OUT-OF-STATE BID WILL BE CONSIDERED UNLESS A NOTARIAL ACKNOWLEDGMENT IS ATTACHED.  
NOTARIES ARE NOT REQUIRED FOR CALIFORNIA BIDDERS.

IN WITNESS WHEREOF the City of Long Beach has caused this contract to be executed as required by law as of the date stated below.

THE CITY OF LONG BEACH  
BY [Signature] 12/21/07  
Director of Financial Management Date

APPROVED AS TO FORM 12/20, 2007.  
ROBERT E. SHANNON  
CITY ATTORNEY  
[Signature]  
Deputy

Rev 06/26/07

**BID NUMBER PA-00208**

The City of Long Beach is committed to provide maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBBEs and OBEs) to compete successfully in supplying our needs for products and services.

**The following information is submitted regarding the Bidder:**

**Legal Form of Bidder:**

Corporation  State of California  
Partnership  State of \_\_\_\_\_  
General  Limited   
Joint Venture   
Individual  DBA \_\_\_\_\_  
Limited Liability Company  State of \_\_\_\_\_

**Composition of Ownership (more than 51% of ownership of the organization):**

**OPTIONAL**

**Ethnic (Check one):**

Black  Asian  Other Non-white  
 Hispanic  American Indian  Caucasian

**Non-ethnic Factors of Ownership (check all that apply):**

Male  Yes - Physically Challenged  Under 65  
 Female  No - Physically Challenged  Over 65 is the firm certified as a Disadvantaged Business:

Yes  No

Has firm previously been certified as a minority-owned and/or woman-owned business enterprise by any other agency?

Yes  No

Name of certifying agency: \_\_\_\_\_

**INSTRUCTIONS CONCERNING SIGNATURES**

Please use the proper notary form, which applies to your type of organization on all Bid documents, attachments and bonds requiring a signature by officers of your company.

**NOTE: FAILURE TO COMPLY MAY RESULT IN DISQUALIFICATION OF YOUR BID.**

**INDIVIDUAL (Doing Business As)**

- a. The only acceptable signature is the owner of the company. (Only one signature is required.)
- b. The owner's signature must be notarized if the company is located outside of the state of California.

**PARTNERSHIP**

- a. The only acceptable signature(s) is/are that of the general partner or partners.
- b. Signature(s) must be notarized if the partnership is located outside of the state of California.

**CORPORATION**

- a. Two (2) officers of the corporation must sign.
- b. Each signature must be notarized if the corporation is located outside of the state of California.

**OR**

- a. The signature of one officer or the signature of person other than an officer is acceptable if the Bid is accompanied by a certified corporate resolution granting authority to said person to execute contracts on behalf of the corporation.
- b. Signature(s) must be notarized if the corporation is located outside of the state of California.

**LIMITED LIABILITY COMPANY**

- a. The signature on the Bid must be a member or, if the Articles provide for a manager, must be the manager. (Only one signature is required.)
- b. Signature must be notarized if the company is located outside of the state of California.

**THIS INFORMATION IS AVAILABLE IN AN ALTERNATIVE FORMAT BY CONTACTING 562-570-6362.**

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

State of \_\_\_\_\_

County of \_\_\_\_\_

On \_\_\_\_\_ Before me, \_\_\_\_\_  
DATE NAME, TITLE OF OFFICER - E.G. "JANE DOE, NOTARY PUBLIC"

Personally appeared \_\_\_\_\_  
NAME(S) OF SIGNER(S)

personally known to me - OR -  proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.

**WITNESS** my hand and official seal.

\_\_\_\_\_  
SIGNATURE OF NOTARY

## OPTIONAL

Though the data below is not required by law, it may prove valuable to persons relying on the document and could prevent fraudulent reattachment of this form.

### CAPACITY CLAIMED BY SIGNER

### DESCRIPTION OF ATTACHED DOCUMENT

- INDIVIDUAL
- CORPORATE OFFICER

\_\_\_\_\_  
TITLE OR TYPE OF DOCUMENT

- PARTNER(S)
  - LIMITED
  - GENERAL

\_\_\_\_\_  
NUMBER OF PAGES

- ATTORNEY-IN-FACT
- TRUSTEE(S)
- GUARDIAN/CONSERVATOR
- OTHER:

\_\_\_\_\_  
DATE OF DOCUMENT

**SIGNER IS REPRESENTING:**  
NAME OF PERSON(S) OR ENTITY(IES):

\_\_\_\_\_  
SIGNER(S) OTHER THAN NAMED ABOVE

## INSTRUCTIONS TO BIDDERS

### 1. PREPARATION OF BID:

The preparation of the Bid, including visits to the Site prior to submittal of the Bid, shall be at the expense of Bidder. All prices and notations must be typewritten or written in ink. Any markings in pencil shall not form part of the Bid and shall be disregarded by the City. Any changes or corrections in the Bid must be initialed in ink by the person signing the Bid. Bidder shall state brand name or make of each item bid. If not bidding on item as described, the manufacturer's name and catalog number of the substitute must be given. Bidder shall also attach specifications and furnish other data to establish the suitability of the substitute. Bidder shall quote separately on each item. Bidder shall quote his lowest price and best delivery date as no changes are permitted after the bid opening. Cash discounts offered for payment within fourteen (14) days or less will not be considered when evaluating bids. No telephonic, telegraphic or fax Bids are acceptable.

**NOTE: ALL PAGES OF THE INVITATION TO BID MUST BE RETURNED.**

### 2. EXAMINATION OF BID:

Bidder is responsible for examining the Invitation to Bid and submitting its Bid complete and in conformance with these instructions.

### 3. CONDITIONS OF WORK:

Bidder shall carefully examine the Site to become fully informed regarding all existing and expected conditions and matters, which could affect performance, cost or time of the Work.

### 4. DISCREPANCIES IN BID DOCUMENTS:

If Bidder finds discrepancies in or omissions from the Invitation to Bid, if the intent of the Invitation is not clear, or if provisions of the Specifications restrict Bidder from bidding, he may request in writing that the deficiency(s) be modified. Such request must be received by the City Purchasing Agent at least five (5) working days before bid opening date. Bidders will be notified by Addendum of any approved changes in the Invitation to Bid.

### 5. ORAL STATEMENTS:

The City of Long Beach shall not be bound by oral statements made by any employee or agent concerning this Invitation to Bid. If Bidder requires specific information, Bidder must request it in writing and obtain a reply in writing from the City.

### 6. BRAND NAMES AND SPECIFICATIONS:

The detailed specifications and/or brand names stated are descriptive only and indicate quality, design and construction of items required. Offers will be considered to supply articles substantially the same as those described herein but with minor variations. Bidders must describe variations in the Bid. Substitute items must be equal in quality, utility and performance. The phrase "or approved equal" throughout the specifications means that the City in its sole and absolute discretion shall make the final determination whether or not the substitute items are equal.

### 7. AWARD:

Bid shall be subject to acceptance by the City for a period of three (3) months unless a lesser period is prescribed in the quotation by Bidder. The City reserves the right to award all items to one Bidder, or to award separate items or groups of items to various Bidders, or to increase or decrease the quantities of any item. Bidder may submit alternate prices or name a lump sum or discount conditional on two or more items being awarded to him.

The City's purchases of goods and services are based on the City's actual needs and requirements. The City is obligated under this contract/purchase order to purchase and pay for only those goods and services that the City needs and requires, and that the City actually orders and receives. Any dollar amount identified as a "not to exceed:" amount in any City document is not a guaranteed payment amount to any contractor or service provider. Furthermore, the City may determine that its needs and requirements may be met by City labor or by a second contractor or service provider, even after an award is made to one contractor or service provider. An award is not a promise or guarantee of exclusivity.

Bidders are cautioned that comments and statements, whether oral or written, made by City employees regarding the validity of Bids, the waiver of deviations from Specifications, the possibility or probability of an award being made to a particular Bidder, and other similar matters are NOT binding on the City. Bidders should not order materials, obtain financing or take other actions based on such comments and statements. Only authorization of a Contract by the City Council or issuance of a Purchase Order is conclusive and binding on the City with respect to this Bid and its resulting Contract or Purchase Order. However, prior to authorization by the City Council or issuance of the Purchase Order, Bidders may rely on: (1) approval of an "equal" or "substitute" item which will be issued in writing, and (2) written notice of intent to award by the City Council, which is often issued prior to the authorization by the City Council so that a Bidder can order materials that have a long lead time.

### 8. PAYMENT:

Payment terms are NET/30 unless Bidder otherwise quotes. All Cash Discounts shall be taken and computed from the date of delivery or completion and acceptance of the material, or from date of receipt of invoice, whichever occurs last. Invoices must be submitted as specified at the time of shipping authorization. Partial payments may be made by the City on delivery & acceptance of goods and on receipt of goods and on receipt of Contractor's invoice.

In the event the Contract to be awarded hereunder, including specifications and other documents incorporated therein by reference, provides for the withholding of moneys by the City to ensure performance of such Contract, Contractor may deposit with the City, as a substitute for said withheld moneys, securities listed in Section 16430 of the California Government Code or bank or savings and loan certificates of deposit, or both, equivalent to the amount withheld, provided Contractor requests permission to make such substitution and bears all expenses in connection therewith.

### 9. SAFETY APPROVAL:

Where required by City Regulations, any items delivered must carry Underwriters Laboratories Approval or City of Long Beach City Safety Officer approval. Failure to so comply will be cause to reject Bid. Also, any equipment must conform with the Safety Orders of the California Division of Industrial Safety and OSHA regulations.

**INSTRUCTIONS TO BIDDERS**

**10. PUBLIC WORK AND PREVAILING WAGES:**

In the performance of public work under any Contract, Contractor shall comply with the provisions of Standard Specifications for Public Works Construction, latest edition, and City of Long Beach Amendments thereto. Where labor is required for public work as part of this Contract, Contractor shall pay no less than the prevailing wages set by the Director of the Department of Industrial Relations of the State of California. A copy of the wage schedule can be obtained from the City Engineer.

The Director of Public Works of the City by and on behalf of the City Council has obtained from the Director of the Department of Industrial Relations of the State of California the general prevailing rate of per diem wages and the general prevailing rate of holiday and overtime work in the locality in which the public work is to be performed for each craft, classifications or type of workers needed to execute the Contract, and the same is on file with the City Engineer, 9<sup>th</sup> floor, City Hall, 333 W. Ocean Boulevard, Long Beach, California 90802. It shall be mandatory upon the Contractor to whom the Contract is awarded, and his Subcontractors to pay not less than the said prevailing rate of wages to all workers employed by Contractor or said Subcontractors in the execution of the Contract.

**11. RIGHT TO REJECT:**

The City reserves the right to reject at any time any or all Bids, or parts thereof, and to waive any variances, technicalities and informalities which do not impair the quality, utility, durability or performance of the items.

**12. SAMPLES:**

Samples of items when requested or required must be furnished to the City free of expense to the City and, if not destroyed by tests, will upon request be returned at Bidder's expense.

**13. PRICES:**

Prices shall be in accordance with those extended to other governmental agencies. In case of error in extension of prices, unit price will govern. All prices must be firm for the Contract term unless the City specifically provides for adjustment.

**14. CITY'S POLICY FOR MINORITY AND WOMEN-OWNED BUSINESSES:**

The City of Long Beach is committed to providing maximum opportunities for Disadvantaged, Minority, Women, Long Beach and Other Business Enterprises (DBEs, MBEs, WBEs, LBEs, and OBEs) to compete successfully in supplying our needs for products and services.

Please visit <http://www.longbeach.gov/diversity> for more information on the City's Diversity Outreach Program.

**SUBCONTRACTORS**

To assist the City in maintaining records of its Minority and Women Outreach Program, Bidder is requested to provide the following information. Answers are optional, and failure to answer will not disqualify Bid. If additional space is required, Bidder shall attach a separate sheet.

The following Minority- or Woman-owned subcontractors are to be utilized to provide equipment, material, supplies and/or services for this Contract requirement:

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Commodity/Service Provided: \_\_\_\_\_

Circle appropriate designation: MBE WBE

Ethnic Factors of Ownership: (more than 51%)

Black ( ) American Indian ( )  
Hispanic ( ) Other Non-white ( )  
Asian ( ) Caucasian ( )

Certified by: \_\_\_\_\_

Valid thru: \_\_\_\_\_

Dollar value of participation: \$ \_\_\_\_\_

**15. BID SUBMITTAL AND WITHDRAWAL OF BIDS:**

Each Bid must be delivered to the location and received on or before the due date and time stated herein. Bids will not be accepted after the date and time stated herein. Bids may be withdrawn without prejudice providing the written request is received by the City Clerk no later than the time set for opening Bids. Withdrawals will be returned to Bidder unopened. Failure to respond to three (3) Invitations to Bid without reason may constitute cause to remove Bidder's name from the bidding list.

**SUBMIT TO:**  
CITY OF LONG BEACH  
**CITY CLERK**  
333 W OCEAN BLVD/PLAZA LEVEL  
LONG BEACH CA 90802

**BID DUE DATE:** October 16, 2007

**TIME:** 11:00 am

IF BIDDER HAS ANY QUESTIONS REGARDING THIS INVITATION TO BID PLEASE CONTACT THE FOLLOWING CITY PERSONNEL.

**A. COMMERCIAL (TERMS AND CONDITIONS, ETC)**

MICHELLE KING (562) 570-6020  
BUYER TELEPHONE NUMBER

**B. TECHNICAL (SPECIFICATIONS, DRAWINGS, ETC.)**

JOHN SEEVERS (562) 570-5406  
DEPARTMENT CONTACT TELEPHONE NUMBER

**16. BID OPENING PROCEDURES:**

All Bids will be publicly opened and read at the date and time specified in Instructions to Bidders, item 15.

It is our policy not to release price information on these Bids until the department has reviewed them and award has been approved by the City Council and the City Attorney. At that time, the information becomes public. You are welcome to review the results at that time by calling the buyer that handled that Bid and setting up an appointment. Due to the large volume of Bids received, Bid results will not be given out by phone and information will not be faxed.

After the Purchasing Division has analyzed the Bids, the name of the apparent low Bidder will be posted on the Internet for a period of one (1) month, together with the rankings of the top three Bidders. These rankings will not contain price information.

**CAUTION: Only the City Council has authority to make an award, and a contract is not in effect until the City Council makes an award and contract documents (including insurance and bonds) are signed, submitted and approved.**

Bid protest procedures may be obtained from the Buyer. Protests must be submitted within seven (7) calendar days after the date of the Bid opening.

**INSTRUCTIONS TO BIDDERS**

**17. INTER-AGENCY PARTICIPATION:**

IF OTHER AGENCIES EXPRESS AN INTEREST IN PARTICIPATING IN THIS BID, WOULD YOU SUPPLY THE SAME ITEMS.

YES \_\_\_\_\_ NO   X  

*(If yes, any agency electing to participate in this Bid will order its own requirements without regard to the City of Long Beach. The City of Long Beach assumes no liability or payment guarantee on any units sold to participating agencies.)*

**18. AMERICANS WITH DISABILITIES ACT:**

Contractor shall have and be allocated the sole responsibility to comply with the Americans with Disabilities Act of 1990 ("ADA") with respect to performance hereunder and contractor shall defend, indemnify and hold the City, its officials and employees harmless from and against any and all claims of failure to comply with or violation of the ADA as said claim relates to this Contract.

### CONTRACT -- GENERAL CONDITIONS

1. Acceptance of the offer contained in this Contract is expressly limited to the terms and conditions of such offer as herein stated.
2. No charges for taxes, transportation, boxing, packaging, crating or returnable containers will be allowed and paid by the City unless separately stated hereon. All sales, use, excise or similar taxes to be paid by the City must be itemized separately hereon and on invoices. The City is exempt from payment of Federal Excise Tax under Certificate No. 95-73 0502K and none shall be charged to the City.
3. The City's obligation to pay the sum herein stated for any one fiscal year shall be contingent upon the City Council of the City appropriating the necessary funds for such payment by the City in each fiscal year during the term of this Contract. For the purposes of this section a fiscal year commences on October 1 of the year and continues through September 30 of the following year. In the event that the City Council of the City fails to appropriate the necessary funds for any fiscal year, then, and in that event, the Contract will terminate at no additional cost or obligation to the City.
4. Contractor shall deliver the materials, equipment, supplies or services, or cause the work to be performed, within the time and in the manner specified in the Contract. Times and dates stated herein are of the essence. If at any time Contractor has reason to believe that deliveries will not be made as scheduled, written notice setting forth the cause of the anticipated delay shall be given immediately to the City. Deliveries must be prepaid. C.O.D. shipments will not be accepted.
5. The City reserves the right at any time to make changes in drawings and specifications, in methods of shipment and packaging and in place of delivery as to any articles covered by this Contract. In such event there will be made an equitable adjustment in price and time of performance mutually satisfactory to Contractor and the City; but any claim by Contractor for such an adjustment must be made within thirty (30) days of such change.
6. Contractor warrants that the goods, machinery or equipment delivered or the work performed hereunder shall conform to the specifications, drawings, samples or other description specified by the City and shall be fit and sufficient for the purpose intended, merchantable, of good material and workmanship, in good working order and free from defect or faulty workmanship for a period of ninety (90) days. When defective goods, machinery, or equipment or faulty workmanship is discovered which requires repair or replacement pursuant to this warranty, Contractor shall provide all labor, materials, parts and equipment to correct such defect at no expense to the City.
7. Contractor shall defend, indemnify and hold the City, its officials and employees harmless from any and all loss, damage, liability, demands, claims, causes of action, costs and expenses (including reasonable attorney' fees) for injuries to persons (including death) or damage or destruction of property connected with or arising from the negligent acts or omissions of Contractor, its officers, agents and employees in the performance of this Contract.
8. The City reserves the right to terminate this Contract at any time in whole or in part even though Contractor is not in default hereunder. In such event there will be made an equitable adjustment of the terms that is mutually satisfactory to the City and Contractor. Upon receipt of any notice of such termination, Contractor shall, unless such notice otherwise directs, immediately discontinue all work on the Contract and deliver, if and as directed, to the City all completed and partially completed articles, work in process and materials purchased or acquired for performance of the Contract. The provisions of this section shall not limit or affect the right of the City to terminate this Contract immediately upon written notice of breach.
9. The City reserves the right to cancel this Contract or any part thereof and reject delivery of goods if delivery is not undertaken and completed when specified and in accordance with specifications. Contractor shall be charged for any direct losses, but not any consequential damages, sustained by the City by reason of such delay or failure, excepting losses caused by a delay for reasons beyond Contractor's reasonable control. Direct losses shall include any costs to the city in excess of the Contract price of obtaining goods from other sources similar to those cancelled or rejected hereunder.
10. The City shall pay to Contractor the price(s) specified in the Contract on delivery of the materials, equipment, supplies or services and acceptance thereof by the City Manager or his designee, or upon completion of the work to be performed and accepted thereof, as specified in the Contract. Defective articles or articles not in accordance with the City's specifications shall be held for Contractor's instructions at Contractor's risk, and if Contractor so directs will be returned at Contractor's expense.
11. No return or exchange of material, equipment or supplies shall be permitted without written approval of the City Purchasing Agent.
12. All royalties for patents, or charges for the use of patents, which may be involved in any article to be furnished under this Contract shall be included in the Contract price.
13. In cases where a price subject to escalation has been agreed upon, the price escalation shall be shown as a separate item on the invoice. Unless an escalator clause has been shown as a specific part of this Contract Contractor shall not be entitled to reimbursement for costs incurred due to escalation.

## CONTRACT – GENERAL CONDITIONS

14. All materials, supplies and equipment provided under this Contract shall be in full compliance with the Safety Orders and Regulations of the Division of Industrial Safety of the State of California, Title 8, California Code of Regulations (CAL/OSHA) and all applicable OSHA regulations as well as all other applicable California Code of Regulations. Contractor shall indemnify and hold the City, its officials, and employees harmless for, of and from any and all loss, including but not limited to fines, penalties and corrective measures, the City may sustain by reason of Contractor's failure to comply with said laws, rules and regulations in connection with the performance of this Contract.
15. Contractor shall keep confidential and not disclose to others or use in any way to the detriment of the City confidential business or technical information that the City may disclose in conjunction with this Contract or Contractor may learn as a result of performing this Contract.
16. This Contract shall not be assigned in whole or in part, nor any duties delegated without the City's prior written approval.
17. The remedies herein reserved shall be cumulative and additional to any other remedies at law or in equity. The waiver of any breach of this Contract shall not be held to be a waiver of any other or subsequent breach. The City's failure to object to provisions contained in any communication from Contractor shall not be deemed an acceptance of such provisions or a waiver of the provisions of this Contract.
18. This Contract shall not be amended or modified, except by written agreement signed by the parties and expressly referring to this Contract.
19. Contractor shall indemnify, hold harmless and defend the City, its officials and employees from any damage, claim, loss, cost, liability, cause of action or expense, including reasonable attorney's fees, whether or not reduced to judgment, arising from any infringement or claimed infringement of any patent, trademark or copyright, or misappropriation of confidential information or trade secrets of any third party and based on the manufacture, sale or use of goods, machinery or equipment supplied hereunder.
20. Contractor shall furnish further itemization and breakdown of the Contract price when requested by the City.
21. Contractor, in the performance of any work or the furnishing of any labor under this Contract, shall be considered as an independent contractor. Contractor, his agents and employees shall not be considered as employees of the City.
22. Contractor and subcontractor(s) shall not discriminate against any person in the performance of this Contract and shall comply with applicable federal, state and city equal employment opportunity laws, ordinances, rules and regulations. Contractor and subcontractor(s) shall not discriminate against any employee or applicant for employment or against any subcontractor on the basis of race, color, religion, national origin, sex, sexual orientation, AIDS, HIV status, age, disability, or handicap, subject to federal and state laws, rules and regulations.
23. Contractor shall comply with all applicable federal, state and local laws pertaining to the subject matter hereof.
24. Contractor shall submit samples of all documents that Contractor may require the City to execute to complete this transaction. By accepting these samples as part of the bid or by awarding the Contract to a Contractor who has submitted said samples, the City does not agree to the terms stated in said samples. This Invitation to Bid and Contractor's bid shall take priority over said samples and this Invitation and Contractor's bid shall become the Contract between the City and the Contractor.
25. All quantities stated herein are only ESTIMATES. The City reserves the right to increase or decrease these estimated quantities based on its actual needs and funds available.
26. The City reserves the right to exercise, at its option, an increase in expenditures by ten (10) percent annually, but the City does not guarantee such an increase.
27. Contractor shall cooperate with the City in all matters relating to taxation and the collection of taxes, particularly with respect to the self-accrual of use tax. Contractor shall cooperate as follows: (i) for all leases and purchases of materials, equipment, supplies or other tangible personal property totaling over \$100,000 shipped from outside California, a qualified Contractor shall complete and submit to the appropriate governmental entity the form in Appendix "A" attached hereto; and (ii) for construction contracts and subcontracts totaling \$5,000,000 or more, Contractor shall obtain a sub-permit from the California Board of Equalization for the Work site. "Qualified" means that the Contractor purchased at least \$500,000 in tangible personal property that was subject to sales or use tax in the previous calendar year.

In completing the form and obtaining the permit(s), Contractor shall use the address of the Work site as its business address and may use any address for its mailing address. Copies of the form and permit(s) shall also be delivered to the Purchasing Agent. The form must be submitted and the permit(s) obtained as soon as Contractor receives a notice of award. Contractor shall not order any materials or equipment over \$100,000 from vendors outside California until the form is submitted and the permit(s) obtained and, if Contractor does so, it shall be a material breach of the Agreement. In addition, Contractor shall make all purchases from its Long Beach sales office and the Long Beach sales office of its vendors if those vendors have a Long Beach office and all purchases made by Contractor under this Agreement which are subject to use tax of \$500,000 or more shall be allocated to the City of Long Beach. Contractor shall require the same form and permit(s) from its subcontractors.



## CONTRACT – GENERAL CONDITIONS

Contractor shall not be entitled to and by signing this Contract waives any claim or damages for delay against City if Contractor does not timely submit these forms to the appropriate governmental entity. Contractor may contact Eugene Fong at 562-570-5023 for assistance with the form.

28. The California Integrated Waste Management Act (Public Resources Code, Sec. 40000 et seq.) requires governmental entities to achieve fifty (50) percent diversion of waste. In conjunction with the City's Integrated Resources Bureau, the City is currently developing an Environmentally Preferable Product (EPP) procurement plan. These guidelines enable the City Purchasing Agent to greatly expand procurement programs by moving beyond a singular consideration of "recycled-content". EPP procurement facilitates the purchase of products that qualify within a broad range of "environmentally preferable" criteria, such as: minimal packaging; energy savings; non-toxic; manufactured from sustainably-harvested materials. Contractor shall monitor products that fall within the EPP guidelines and document all criteria that qualifies the product as an EPP. Documentation from the manufacturer will be acceptable and may be required during the term of the Contract.

29. **NOTICE TO BIDDERS REGARDING THE PUBLIC RECORDS ACT:**

Responses to this Invitation to Bid become the exclusive property of the City of Long Beach. All Bids submitted in response to this Invitation to Bid are a matter of public record and shall be regarded as public records. Exceptions will be only those elements in each Bid that are defined by the Bidder as business or trade secrets and are marked as "Trade Secrets", "Confidential" or "Proprietary".

The City shall not be liable or responsible in any way for disclosure of any records not marked as "Trade Secrets", "Confidential" or "Proprietary". The City shall not be liable or responsible in any way for disclosure of any records so marked if disclosure is deemed to be required by law or by a court order.

30. **THE FOLLOWING ADDITIONAL CONDITIONS APPLY ONLY IN CASES WHERE CONTRACTOR IS TO PERFORM WORK ON CITY PROPERTY:**

A. If at any time during the progress of the Work, Contractor shall allow any indebtedness to accrue for labor, equipment or materials, or which may become a claim against the City, Contractor shall immediately upon request from the City pay such claim or indebtedness or cause such lien to be dissolved and discharged by giving a bond or otherwise and, in case of his failure so to do, the City may withhold any money due Contractor until such claim or indebtedness is paid or may apply such money toward the discharge thereof; or in such event the City may, at its option, declare this Contract to be terminated, take possession and control of the Work, and complete the same or cause the same to be completed according to the specifications. Contractor shall pay to the City the difference between the Contract price and the actual cost to the City in completing or causing the Work to be completed.

B. Contractor shall carry on the Work at its own risk until the same is fully completed and accepted and shall, in case of any accident, destruction or injury to the Work or materials before its final completion and acceptance, repair or replace the Work or materials so injured, damaged and destroyed, at his own expense and to the satisfaction of the City. When materials and equipment are furnished by others for installation or erection by Contractor, Contractor shall receive, unload, store and handle same at the Site and become responsible therefore as though such materials and equipment were being furnished by Contractor under the Contract.

C. Contractor shall procure and maintain at Contractor's expense for the duration of the Contract the following insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the Contract by Contractor, its agents, representatives, employees or subcontractors:

- (1) Comprehensive General Liability: \$1,000,000 combined single limit for each occurrence or \$2,000,000 General Aggregate for bodily injury, personal injury and property damage, including products and completed operations coverage.

The City, its officials, employees and agents shall be named as additional insureds as respects: liability arising out of activities performed by or on behalf of Contractor; products and completed operations of Contractor; and premises owned, leased or used by Contractor.

- (2) Automobile Liability: \$500,000 combined single limit per accident for bodily injury and property damage covering owned, non-owned and hired vehicles.

- (3) Workers' Compensation as required by the California Labor Code and Employers Liability limits of \$1,000,000 per accident.

Any self-insurance program and self-insured retention must be separately approved in writing by the City.

Each insurance policy shall be endorsed to state that coverage shall not be cancelled by either party or reduced in coverage except after thirty (30) days prior written notice to the City.

**CONTRACT – GENERAL CONDITIONS**

Contractor shall maintain at its expense, until completion of performance and acceptance by City, from an insurer:

- a. Admitted (licensed) in the State of California with a current financial responsibility rating of A (Excellent) or better and a current financial size category (FSC) of V (capital surplus and conditional surplus funds of greater than \$10 million) or greater rating as reported by A.M. Best Company or equivalent, unless waived in writing by City's Risk Manager, or
- b. Non-admitted in the State of California with a current financial responsibility rating of A (Excellent) or better and a current financial size category (FSC) of VIII (capital surplus and conditional surplus funds of greater than \$100 million) or greater rating as reported by A.M. Best Company or equivalent, unless waived in writing by City's Risk Manager.

All coverages for Subcontractors shall be subject to the requirements stated herein and shall be maintained at no expense to the City.

Contractor shall furnish the City with certificates of insurance and original endorsements providing coverage as required above. The certificates and endorsements for each insurance policy are to be signed by a person authorized by that insurer to bind coverage on its behalf.

Before any of Contractor's or Subcontractor's employees shall do any Work on the City's property, Contractor shall furnish the City with the required certificates evidencing that such insurance is being maintained. Such certificates shall specify the date when such insurance expires. Such insurance shall be maintained until after the Work under the Contract has been completed and accepted.

Such insurance as required herein or in any other documents to be considered a part hereof shall not be deemed to limit Contractor's liability under this Contract.

- D. Contractor shall defend, indemnify and hold harmless the City, its officials and employees from and against any and all liability for claims for bodily injury and property damage arising out of negligent acts, omissions or errors of any employee of Contractor at the Site.
- E. Contractor shall list the name and location of the place of business of each Subcontractor who will perform work, labor or services for Contractor, or who specially fabricates and installs a portion of the Work or improvement in an amount in excess of one-half of one percent of Contractor's total contract cost. The Subcontractor list shall be submitted with Contractor's Bid.

**MANDATORY PRE-BID CONFERENCE**

A mandatory Pre-Bid Conference shall be held for the purpose of answering questions. Due to the nature of the scope of work and the specific standards required by the City, no bid will be accepted from a bidder who fails to attend the Pre-Bid Conference as scheduled. Bidders shall be required to sign-in at the Pre-Bid Conference.

**MANDATORY PRE-BID CONFERENCE SCHEDULE**

Date: Thursday, September 27, 2007  
Time: 2:30 PM  
Location: City of Long Beach, Fleet Services Bureau  
2600 Temple Ave., Long Beach, CA 90806  
Contact: Michelle Miller (562) 570-6020

Bidders shall confirm their intent to attend by contacting the City of Long Beach Purchasing Division, Annie Casey at (562) 570-6362 no later than 3:00 PM September 26, 2007.

**ADDENDUM**

Bidders shall check the purchasing web page at [www.longbeach.gov/purchasing](http://www.longbeach.gov/purchasing) or contact the assigned buyer three (3) days prior to the bid closing date to inquire about and include any addendums incorporated into this bid. Failure to include the addendum(s) with the bid may cause the bid to be rejected.

**CONTRACT PERIOD**

The Contract term shall be two (2) years from date of award unless the City determines, in it's sole discretion, that a later commencement date is necessary, in which case the City will notify the Contractor of such date upon award of the proposed Contract. This Contract may be extended by mutual agreement of the parties for up to two (2) additional one-year periods in accordance with the terms and conditions stated herein.

It is agreed that if the City intends to renew this Contract, the City shall so notify the Contractor ninety (90) days prior to the expiration date. Contractor shall be required to submit any proposed price increases to the City Purchasing Agent for approval at least sixty (60) days prior to expiration of the Contract. Said notice shall show the item number, price, Contract number, and purchase order number. The City reserves the right to accept or reject any price increase, and to cancel the renewal notice if price increases are not acceptable.

*v.H. Letter (2 pages)*

**PRICE INCREASE**

*See attached pages "11A" for price increases.*

- A. Shall not exceed \_\_\_\_\_ % during the first renewal period.
- B. Shall not exceed \_\_\_\_\_ % during the second renewal period.

## **SPECIAL CONDITIONS**

### **SHIPPING INSTRUCTIONS**

Prices quoted shall include all delivery and unloading charge F.O.B. the City of Long Beach.

### **BASIS OF AWARD**

**The City reserves the right to award portions of this bid to one or more Contractors or to withdraw this bid at any time.**

Without limiting the power and authority with which it is vested, the City shall be the sole authority on determining the lowest responsible Bidder, taking into consideration the experience of the Bidder, references, operations, quality, fitness, capacity, and adaptability in respect to the requirements of these specifications for the services proposed by any Bidder hereunder.

In case of error in extension of unit prices, unit price shall govern. **All prices must be firm for the Contract term. The bid shall be subject to acceptance by the City for a period of one hundred-twenty (120) days unless a lesser period is bid by the Bidder.**

### **INVOICING**

The City of Long Beach pay invoices NET30. Discounts from the bidder will not be allowed.

## SUPPLEMENTAL CONDITIONS

SPEC	VEHICLE TYPE	Estimated	
		08 QTY	09 QTY
A	4 DOOR SUB COMPACT HYBRID SEDAN	45	5
B	4 DOOR MID SIZE SEDAN	5	5
C	MINI CARGO VAN	7	7
D	FORD RANGER, 2WD COMPACT REGULAR CAB PICK UP	10	15
E	FORD RANGER, 4WD COMPACT REGULAR CAB PICK UP	5	5
F	FORD RANGER, 2WD COMPACT REGULAR CAB LONG BED PICK UP	5	5
G	FORD RANGER 4WD COMPACT REGULAR CAB LONG BED PICK UP	3	5
H	FORD RANGER, 2WD COMPACT EXTENDED CAB PICK UP	3	3
I	FORD RANGER, 4WD COMPACT EXTENDED CAB PICK UP	3	3
J	FORD ESCAPE, 2WD COMPACT HYBRID 4 DOOR SUV	20	15
K	FORD ESCAPE, 4WD COMPACT HYBRID 4 DOOR SUV	15	5
L	2WD MID SIZE 4 DOOR SUV	5	5
M	4WD MID SIZE 4 DOOR SUV	5	5
N	½ TON CARGO VAN	7	5
O	½ TON PASSENGER VAN – 8 PASSENGER	3	3
P	1 TON CARGO VAN	2	2
Q	1 TON PASSENGER VAN – 12 PASSENGER	2	2
R	½ TON 2WD REGULAR CAB, LONG BED PICK UP	5	5
S	½ TON 2WD EXTENDED CAB, SHORT BED PICK UP	5	5
T	½ TON 4WD, 4 DOOR, LONG BED PICK UP	5	5
U	¾ TON 2WD, REGULAR CAB, LONG BED, PICK UP	5	3
V	2WD, LARGE SUV	2	2
W	4WD, LARGE, SUV	2	10
X	2WD, EXTRA LARGE, SUV	2	2
Y	4WD, EXTRA LARGE, SUV	5	5
Z	¾ TON SERVICE BED TRUCK	20	10
AA	FORD, POLICE CERTIFIED SEDAN, SOLID COLOR, PARK RANGER, & MARINE PATROL	5	5
BB	FORD, POLICE CERTIFIED SEDAN, BLACK & WHITE	15	50
CC	FORD, POLICE CERTIFIED SEDAN, SOLID COLOR, POLICE, & FIRE	20	23

**TOTALS      236      220**

## **SUPPLEMENTAL CONDITIONS**

### **Bid Intention:**

It is the intention of The City of Long Beach, Public Works Department, Fleet Services Bureau to secure fixed pricing, and product availability for a period of no less than two (2) years, with a third and fourth year option.

The purchase Contract shall be stated as two (2) years, with the option for two (2) consecutive extensions upon mutual consent.

The Contract will be awarded to the two (2) lowest responsible bidders, and they shall be assigned as one primary, and one secondary vendor.

The Fleet Service Bureau retains the option to order for purchase from either the primary or the secondary vendor during the Contract duration. This discretion lies solely in the hands of the Fleet Services Bureau Manager and or/ the Fleet Services Acquisitions Superintendent.

### **Instructions:**

State comments and/or exceptions in the blank spaces provided for each section regarding the vehicle or equipment offered corresponding to the specifications set forth. **FAILURE TO COMPLETE ALL BLANK SPACES SHALL OTHERWISE BE DETERMINED AS BIDDER MEETING SPECIFICATION MINIMUMS.**

### **General:**

It is the intent of the following specifications to describe new current production vehicles.

The body, finish and fittings shall be the latest model, shall not have been used in demonstrator or other service, and shall be factory standard in all respects not in conflict with the following specific requirements. All work and material furnished shall be subject to the approval of the Fleet Services Bureau.

These specifications indicate minimum requirements for the needs of the City of Long Beach as concerns this equipment. However, it shall in all respects meet standards and safety requirements established for equipment of this type by the appropriate State and Federal agencies.

Evidence of compliance with requirements of these specifications shall be based on manufacturer's data sheets applicable to this equipment. Such data sheets shall be included with and made a part of this quotation. Bids shall be considered on equipment complying substantially with these specifications, provided all deviations are stated and all substitutions are described, including technical data where applicable, in a letter attached to the bid.

The City of Long Beach reserves the right to determine whether such substitutions are within the intent of these specifications and shall reasonably meet the service requirements of the City of Long Beach.

Each unit provided through bid purchase shall be provided with five (5) additional keys for each lock type and two (2) remotes, and all related manuals to include service and operators. The bidder shall supply any operator training necessary at no cost to the City.

Bidders shall state the time required for delivery, and quotations shall include delivery to the City of Long Beach at 2600 Temple Avenue, Long Beach, CA 90806-2209.

**Brand Names:**

Whenever in the specifications any material or process is indicated or specified by patent or proprietary name and/or by name of manufacturer, such specifications shall be used for the purpose of facilitating descriptions of the material and/or process desired and shall be deemed to be followed by the words "or equivalent".

The Contractor may offer any material or process which shall be equal in every respect to that so indicated or specified, provided however, that if the material, process or article offered by the Contractor is not, in the opinion of the City of Long Beach, equal in every respect to that specified, then the Contractor must furnish the material, process or article specified or one that in the opinion of the City of Long Beach is the equal thereof in every respect.

If the Bidder desires to bid an "approved equal" item, the Bidder shall submit a request to do so to the City in writing no later than seven (7) working days before bid opening. The request shall include all data necessary to substantiate that the item is equal. The City will notify the Bidder, in writing, of approval or disapproval of the equivalent item no later than three (3) working days before bid opening.

**Conditions:**

The design of the complete unit shall embody the latest approved automotive engineering practices and the workmanship must be of the highest quality in its respective field. The Contractor shall be responsible for the integrity of the completed unit. The unit shall be completely equipped as specified and be ready for immediate service upon delivery.

The unit shall comply with the latest editions of the California Vehicle Code, California Code of Regulations, SAE Standards, Federal Motor Vehicle Safety Standards, DOT Standards, provisions of Cal/OSH0A, and ANSI Z245.1 Safety Standards. The omission from the specifications of any standard feature as shown in the manufacturer's brochure shall not alleviate the Contractor from its responsibility of furnishing a specified vehicle with all of the manufacturer's latest improvements in current production unless specifically deleted in the specifications. The complete unit(s) and all components shall be standard production items unless otherwise specified.

**Bid information:**

Vehicle specifications listed are written as generic specifications. The Bidder shall identify each spec bid, with manufacturer name, make, model name and or number. Each specification represents a multiple unit purchase; price each spec as a single unit purchase, to include itemized unit cost, tire cost, and taxes. Delivery charges if any should be covered in unit cost.

**Warranty:**

The Contractor shall guarantee the complete unit furnished under these specifications against defects in material and workmanship for a minimum period of three (3) years or 36,000 miles, whichever occurs first from the date the unit is placed in service. The Contractor shall repair or replace any such item(s) necessary during the warranty period at its own cost and expense, without cost to the City.

**Vehicle Registration:**

The Contractor shall supply all vehicle certification and registration necessary for operation in the State of California.

1. Vehicle weight certificates shall be supplied when the vehicle has been constructed from a cab, and chassis configuration.
2. Vehicles shall be registered with California exempt licensing, using DMV form 5050.
3. Vehicle registration shall be as follows:

City of Long Beach  
2600 Temple Ave.  
Long Beach, CA 90806



WE ARE PLEASED TO SUBMIT THIS BID IN ACCORDANCE WITH THE CITY OF LONG BEACH INVITATION TO BID, SPECIFICATIONS AND TERMS AND CONDITIONS TO FURNISH AND DELIVER THE FOLLOWING EQUIPMENT, MATERIAL, SUPPLIES OR SERVICES **FOB DESTINATION CITY OF LONG BEACH**

**SUMMARY OF BID ITEMS**

**SPEC A**

**(SPEC A) 4 DOOR, SUB COMPACT, HYBRID, SEDAN**

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	4 Door, sub compact, hybrid, sedan			
Trim level	Standard baseline			
Wheelbase	106 in.			
Engine	4 cylinder, gasoline			
Electric motor	Permanent magnet			
Power Output Net	110 HP			
EPA Mileage (City/Highway)	42 city / 50 highway			
Emissions Rating	AT-PZEV			
Transmission	Electronic variable control			
Brakes	Power assist, w/ 4 wheel antilock			
Wheels & Tires	5, P185/65R15 BWS			
Fuel Tank Capacity	12 gallons			
Alternator	Factory standard			
Battery ( Vehicle system )	12V Maintenance			
Bumpers, Front & Rear	Manufacturers standard			
Air Conditioning	Baseline standard			
Radio	AM/FM / Sgl. disk CD / Clock			
Restraint System	3 Point belts, W/ airbags			
Windows	Tinted, electric control			
Mirrors	Remote control side view			
Seats	Cloth cover, medium gray color			
Flooring	Carpeted, medium gray color			
Paint	Exterior, standard White			

SPEC A

4 DOOR, SUB COMPACT, HYBRID SEDAN

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR \_\_\_\_\_

MANUFACTURER \_\_\_\_\_

VEHICLE MODEL \_\_\_\_\_

\$ No Bid COST FOR VEHICLE

\$ \_\_\_\_\_ TIRE TAX

\$ \_\_\_\_\_ DELIVERY

\$ \_\_\_\_\_ SALES TAX

\$ \_\_\_\_\_ TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY \_\_\_\_\_

PAYMENT TERMS \_\_\_\_\_

(Discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC B**

(SPEC B) 4 DOOR MID SIZE FWD SEDAN

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	4 Door mid size FWD Sedan		✓	
Wheelbase	113 in.	107.4"		✓
Engine	3.0 liter Gasoline		✓	
Emissions	California emissions package		✓	
Power	250 HP	221 @ 6250 rpms		✓
Transmission	5 spd automatic overdrive	6-Speed auto		✓
Steering	Factory Power		✓	
Axle Ratio,	2.73	3.46		✓
Brakes	Power 4 wheel disk/ 4 wheel antilock		✓	
Wheels & Tires	5, P215/60R17 BSW	P205/60R16		✓
Fuel Tank Capacity	20 gal.	17.5 gallons		✓
Alternator	110 AMP	generator 90amps @ 1600rpms to 150amps @ 6000rpms	✓	
Battery	12V-650 CCA, Maintenance Free	590 CCA's		✓
Bumpers, Front & Rear	Model Standard		✓	
Air Conditioning	Factory manual control		✓	
Radio	AM/FM / Stereo / 1 Disk CD / Clock	6 Disc CD	✓	
Restraint System	3 Point belts w/ airbags		✓	
Windows	Electric control		✓	
Mirrors	Electric control		✓	
Seats	Standard seating / medium gray vinyl	Cloth Trim		✓
Flooring	Carpeted medium gray	light stone.	✓	
Paint	Standard White		✓	

SPEC B

4 DOOR, MID SIZE, FWD SEDAN

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Fusion SE (PO7)

\$ 16,430.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$        DELIVERY

\$ 1,355.47 SALES TAX

\$ 17,794.22 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 70 - 120 days

PAYMENT TERMS Not applicable  
(Discounts offered) Net 30 days.

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC C

(SPEC C) MINI CARGO VAN

COMMENTS

COMPLY  
YES NO

Vehicle Classification	FWD MINI CARGO VAN	COMMENTS	COMPLY	YES	NO
GVWR	5550 lbs.				
Payload	1340 lbs.				
Wheelbase	113 in.				
Engine	3.0 liter 6 cyl. Min.				
Power	180 HP				
Transmission	4 spd automatic overdrive				
Axle Ratio,	2.49				
Brakes	Power 4 wheel disk				
Wheels & Tires	5, P215/65R15 BSW				
Fuel Tank Capacity	20 gal.				
Alternator	110 AMP				
Battery	12V Maintenance Free				
Bumpers, Front & Rear	Standard Equipment				
Air Conditioning	Manual control				
Radio	AM/FM / Stereo / Clock				
Restraint System	3 point belts w/ airbags				
Windows	Tinted, manual control				
Side door	Passenger side sliding				
Rear doors	2, swing out type				
Mirrors	Manual side view				
Seats	Bucket type, medium gray vinyl				
Flooring	Black vinyl				
Paint	Standard White				

SPEC C  
MINI CARGO VAN  
BID SECTION

VENDOR Pasadena Ford

MODEL YEAR \_\_\_\_\_

MANUFACTURER \_\_\_\_\_

VEHICLE MODEL \_\_\_\_\_

\$ No Bid COST FOR VEHICLE

\$ \_\_\_\_\_ TIRE TAX

\$ \_\_\_\_\_ DELIVERY

\$ \_\_\_\_\_ SALES TAX

\$ \_\_\_\_\_ TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY \_\_\_\_\_

PAYMENT TERMS \_\_\_\_\_  
(Discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC D

(SPEC D) FORD RANGER 2WD, REG CAB, COMPACT PICK UP

COMMENTS

COMPLY  
YES NO

Vehicle Classification	Compact, 2WD, Reg. Cab pick up	COMMENTS	COMPLY	YES	NO
GVWR	4300 lbs.		✓		
Payload	1260 lbs.		✓		
Bed Size	6.0 ft.		✓		
Wheelbase	112 in.		✓		
Engine	2.0 liter min.		✓		
Power	140 HP.		✓		
Transmission	5 spd. Automatic overdrive		✓		
Axle Ratio, Rear	3.51	3.73			✓
Brakes	Power assist, w/ 4 whl. antilock		✓		
Wheels & Tires	5, steel wheel, P225/70R15 BSW		✓		
Fuel Tank Capacity	17 gal.		✓		
Alternator	110 AMP		✓		
Battery	12V, Maintenance Free		✓		
Bumpers, Front & Rear	Factory Standard		✓		
Trailer Tow Package	Class II, w/ 4 wire connector	Not available w/ 4 Cyl engine - Pro 10 Std			✓
Air Conditioning	Manual Control		✓		
Radio	AM/FM/ Stereo / Clock		✓		
Restraint System	3 Point belt w, air bags		✓		
Windows	Tinted, manual control		✓		
Mirrors	Standard side view		✓		
Seats	Bench, gray vinyl	Split bench	✓		
Flooring	Black vinyl		✓		
Paint	Standard White		✓		

SPEC D

FORD RANGER 2WD, REG. CAB, COMPACT PICK UP

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Ranger (R10)

\$ 10,320.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$      DELIVERY

\$ 851.40 SALES TAX

\$ 11,180.15 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 130 days.

PAYMENT TERMS Net 30 days.  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



**SPEC E**

(SPEC E) FORD RANGER 4WD, REG CAB, COMPACT PICK UP

COMMENTS

COMPLY  
YES NO

Vehicle Classification	Compact, 4WD, Reg. Cab pick up			
GVWR	4300 lbs.			✓
Payload	1260 lbs.			✓
Bed Size	6.0 ft.			✓
Wheelbase	112 in.			✓
Engine	3.0 liter min.			✓
Power	148 HP.			✓
Transmission	5 speed Automatic overdrive			✓
Axle Ratio, Rear	3.73	4.10		✓
Brakes	Power assist, w/ 4 wheel antilock			✓
Wheels & Tires	5, steel wheel, P235/70R15 BSW			✓
Fuel Tank Capacity	17 gal.			✓
Alternator	110 AMP			✓
Battery	12V, Maintenance Free			✓
Bumpers, Front & Rear	Factory Standard			✓
Trailer Tow Package	Class II, w/ 4 wire connector	Class III - includes receiver hitch + plug		✓
Air Conditioning	Manual Control			✓
Radio	AM/FM/ Stereo / Clock			✓
Restraint System	3 Point belt w, air bags			✓
Windows	Tinted, manual control			✓
Mirrors	Standard side view			✓
Seats	Bench, gray vinyl	Split bench seat		✓
Flooring	Black vinyl			✓
Paint	Standard White			✓

SPEC E

FORD RANGER, REG. CAB, 4X4, COMPACT PICK UP

BID SECTION

VENDOR Paradema Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Ranger 4x4 (R11)

\$ 13,900.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 1216.25 SALES TAX  
\$ 15,125.00 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-130 days

PAYMENT TERMS  
(discounts offered)

Net 30-days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

## SPEC F

(SPEC F) FORD RANGER, REG. CAB, COMPACT PICK UP

COMMENTS

COMPLY  
YES NO

Vehicle Classification	Compact, 2WD, Reg. Cab pick up	COMMENTS	COMPLY	YES	NO
GVWR	4300 lbs.		✓		
Payload	1260 lbs.		✓		
Bed Size	7.0 ft.		✓		
Wheelbase	118 in.		✓		
Engine	2.0 liter min.		✓		
Power	140 HP.		✓		
Transmission	5 speed Automatic overdrive		✓		
Axle Ratio, Rear	3.51	4.10			✓
Brakes	Power assist, w/ 4 wheel antilock		✓		
Wheels & Tires	5, steel wheel, P225/70R15 BSW		✓		
Fuel Tank Capacity	17 gal.		✓		
Alternator	110 AMP		✓		
Battery	12V, Maintenance Free		✓		
Bumpers, Front & Rear	Factory Standard		✓		
Trailer Tow Package	Class II, w/ 4 wire connector	<i>100 lbs not available w/ 4 Cyl. engine - plug std</i>			✓
Air Conditioning	Manual Control		✓		
Radio	AM/FM/ Stereo / Clock		✓		
Restraint System	3 Point belt w, air bags		✓		
Windows	Tinted, manual control		✓		
Mirrors	Standard side view		✓		
Seats	Bench, gray vinyl	<i>60/40 Split bench</i>	✓		
Flooring	Black vinyl		✓		
Paint	Standard White		✓		

SPEC F

FORD RANGER 2WD, REG. CAB, LONG BED, COMPACT PICK UP

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Range (R10)

\$ 11,470.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 946.27 SALES TAX  
\$ 12,425.02 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-130 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC G

(SPEC G) FORD RANGER, REG. CAB, 4X4, COMPACT PICK UP

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	Compact, 4X4, Reg. Cab Pick Up		✓	
GVWR	4780 lbs.		✓	
Payload	1260 lbs.		✓	
Bed Size	7.0 ft.		✓	
Wheelbase	118 in.		✓	
Engine	3.0 Liter		✓	
Power	148 HP		✓	
Transmission	4 speed Automatic overdrive	5-Speed auto o/d	✓	
Axle Ratio, Rear	4.10		✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5, P235/75R15, BSW		✓	
Fuel Tank Capacity	20 gal.		✓	
Alternator	120 AMP	115 Amps	✓	✓
Battery	12V, Maintenance Free		✓	
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	Class II, 4 Wire connector	Class III - includes receiver hitch	✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts, w/ air bags		✓	
Windows	Tinted manual control		✓	
Mirrors	Factory Standard, side view		✓	
Seats	Bench, gray vinyl	60/40 split bench	✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	

SPEC G

FORD RANGER REG. CAB, 4X4, LONG BED, COMPACT PICK UP

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL Ranger 4x4 (R11)

\$ 14,920.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1230.90 SALES TAX

\$ 16,159.65 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY

90-130 days

PAYMENT TERMS  
(discounts offered)

Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC H**

(SPEC H) FORD RANGER, EXTENDED CAB, 2WD, COMPACT PICK UP

Vehicle Classification	Extended cab, 2WD compact P/U	COMMENTS	COMPLY	
			YES	NO
GVWR	4620 lbs.		✓	
Payload	1260 lbs.		✓	
Bed Size	6.0 ft		✓	
Wheelbase	126 in.		✓	
Engine	3.0 Liter		✓	
Power	148 HP		✓	
Transmission	4 speed automatic overdrive	5-Speed auto O/D	✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5, P225/70R15 BSW		✓	
Fuel Tank Capacity	19gal.	17 gallons <sup>V-H</sup> 19.5 gallons	✓	<del>✓</del> V-H=
Alternator	120 AMP	115 Amps	✓	✓
Battery	12V, Maintenance Free		✓	
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	Class II. W/ 4 wire connector	Class II not available. IF Class III desired, add \$178.00 Truck + tax	✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts, w/ airbags		✓	
Windows	Tinted manual control		✓	
Mirrors	Factory standard side view		✓	
Seats	Bench, gray vinyl	60/40 Split bench	✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	

SPEC H

FORD RANGER, EXTENDED CAB, 2WD, COMPACT PICK UP

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Ranger Super Cab (R14)

\$ 11,940.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 985.05 SALES TAX

\$ 12,933.80 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 130 days

PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



## SPEC I

(SPEC I) FORD RANGER, 4X4, EXTENDED CAB, COMPACT PICK UP

		COMMENTS	COMPLY YES NO	
Vehicle Classification	4X4. compact pick up, extended cab		✓	
GVWR	5000 lbs.		✓	
Payload	1260 lbs.		✓	
Bed Size	6.0 ft.		✓	
Wheelbase	126 in.		✓	
Engine	4.0 liter		✓	
Power	200 HP		✓	
Transmission	4 speed automatic overdrive	5-Speed auto o/d	✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5,P235/75R15 BSW		✓	
Fuel Tank Capacity	19 gal.		✓	
Alternator	115 AMP		✓	
Battery	12V, Maintenance Free		✓	
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	Class II. W/ 4 wire connector	Class III includes receiver	✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts, w/ air bags		✓	
Windows	Tinted manual control		✓	
Mirrors	Factory standard side view		✓	
Seats	Bench, gray vinyl	60 / 40 cloth	✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	

SPEC I

FORD RANGER, EXTENDED CAB, 4WD, COMPACT PICK UP

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL Ranger SuperCab 4x4 (R15)

\$ 15,280.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1260.60 SALES TAX

\$ 16,549.35 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY

90-130 days

PAYMENT TERMS  
(discounts offered)

Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC J**

(SPECJ) FORD ESCAPE, 2WD HYBRID COMPACT SUV

		COMMENTS	COMPLY	
			YES	NO
Classification	2WD, Hybrid, Compact SUV		✓	
GVWR	4700 lbs.	4680 lbs		-
Payload	1000 lbs		✓	
Wheelbase	103 in.		✓	
Engine	4 cylinder, AT-PZEV Rating		✓	
Power	150 HP over all		✓	
Electric motor	94 HP	155 HP	✓	
Transmission	5 speed automatic overdrive	ECVT Transmission	✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5, P235/70R16 BSW		✓	
Fuel Tank Capacity	15 gal.		✓	
Battery	12V, Maintenance Free	330 V sealed nickel-metal hydride battery	✓	
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	N/A		✓	
Air Conditioning	Manual Control	dual zone electronic automatic Temp. control	✓	
Radio	AM/FM / Stereo / Single CD	6 disc in dash	✓	
Restraint System	3 point belts, w/ airbags		✓	
Windows	Tinted w/ power control		✓	
Mirrors	Black, power adjust, side view		✓	
Seats	Manual cloth, medium gray	Stone	✓	
Flooring	Carpeted, medium gray	Stone	✓	
Paint	Standard White		✓	

SPEC J

FORD ESCAPE, 2WD, HYBRID COMPACT SUV

BID SECTION

VENDOR Pasadena Ford.  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Escape Hybrid (U49)  
FWD

\$ 24,460.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 2,017.95 SALES TAX  
\$ 26,486.70 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 150 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC K

(SPEC K) FORD ESCAPE, 4WD HYBRID COMPACT SUV

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	4WD, Hybrid, Compact SUV		✓	
GVWR	4700 lbs.		✓	
Payload	1000 lbs		✓	
Wheelbase	103 in.		✓	
Engine	4 cylinder, AT-PZEV Rating		✓	
Power	150 HP over all		✓	
Electric motor	94 HP		✓	
Transmission	5 speed automatic overdrive	<i>ECVT Transmission</i>	✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5, P235/70R16 BSW		✓	
Fuel Tank Capacity	15 gal.		✓	
Battery	12V, Maintenance Free	<i>330V Sealed-michel-metal hydride</i>	✓	
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	N/A		✓	
Air Conditioning	Manual Control	<i>Dual zone, electronic automatic Temp Control</i>	✓	
Radio	AM/FM / Stereo / Single CD	<i>6 Disc CD</i>	✓	
Restraint System	3 point belts, w/ airbags		✓	
Windows	Tinted w/ power control		✓	
Mirrors	Black, power adjust, side view		✓	
Seats	Manual cloth, medium gray	<i>Stone</i>	✓	
Flooring	Carpeted, medium gray	<i>Stone</i>	✓	
Paint	Standard White		✓	

SPEC K

FORD ESCAPE, 4X4, HYBRID COMPACT SUV

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Escape Hybrid 4WD (V59)

\$ 26,060.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$      DELIVERY  
\$ 2149.95 SALES TAX  
\$ 28,218.70 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 150 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

## SPEC L

(SPEC L) MEDIUM SIZE 2WD SPORT UTILITY

		COMMENTS	COMPLY	
			YES	NO
Vehicle classification	2WD Sport utility medium size		✓	
Wheelbase	114 in.	113.7"	✓	
Engine	3.5 liter V6 min.	4.0L	✓	
Power	200 HP		✓	
Emissions package	California, emissions package		✓	
Transmission	4 speed automatic overdrive	5-Speed auto	✓	
Axle Ratio, Rear	3.10	3.55	✓	
Brakes	Power 4 wheel Disk, 4 wheel antilock		✓	
Wheels & Tires	5, P235/65R15 Bsw	P235/70R16	✓	
Fuel Tank Capacity	20 gal.		✓	
Alternator	110 Amp		✓	
Battery	12V, Maintenance Free		✓	
Bumpers, Front & Rear	Standard equipment		✓	
Trailer Tow Package	Class II, 4 wire harness		✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock	Am/Fm Single CD	✓	
Restraint System	3 point belts, w/ airbags		✓	
Windows	Electric remote control		✓	
Mirrors	Black remote control, side view		✓	
Seats	Cloth, medium gray	Camel or black	✓	
Flooring	Carpeted, Medium gray	Camel or black	✓	
Paint	Standard White		✓	

SPEC L

MEDIUM SIZE 2WD SPORT UTILITY

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Explorer 2WD (U63)

\$ 19,150.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$      DELIVERY

\$ 1,579.87 SALES TAX

\$ 20,738.62 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 120 days

PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



### SPEC M

(SPEC M) 4 DOOR, 4WD SPORT UTILITY

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	Medium size 4WD 4door, SUV		✓	
Wheelbase	114 in.		✓	
Engine	3.5 liter V6 min.	4.0 L	✓	
Power	200 HP		✓	
Transmission	4 speed automatic overdrive	5-Speed auto	✓	
Axle Ratio, Rear	3.10	3.55	✓	
Brakes	Power 4 wheel Disk, 4 wheel antilock		✓	
Wheels & Tires	5, P235/65R15 Bsw	P235/70 R16	✓	
Fuel Tank Capacity	20 gal.		✓	
Alternator	110 Amp		✓	
Battery	12V, Maintenance Free		✓	
Bumpers, Front & Rear	Standard equipment		✓	
Trailer Tow Package	Class II, 4 wire harness		✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock	Am/Fm Single CD	✓	
Restraint System	3 point belts, w/ airbags		✓	
Windows	Electric remote control		✓	
Mirrors	Black remote control, side view		✓	
Seats	Cloth, medium gray	Camel or black	✓	
Flooring	Carpeted, Medium gray	Camel or black	✓	
Paint	Standard White		✓	

SPEC M

MEDIUM SIZE 4WD, 4DOOR, SPORT UTILITY

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Explorer 4x4 (U73)

\$ 21,100.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 1,740.75 SALES TAX  
\$ 22,849.50 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-120 days.  
PAYMENT TERMS Net 30 days.  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC N**

(SPEC N) 1/2 TON CARGO VAN

		COMMENT	COMPLY	
			YES	NO
Vehicle Classification	1/2 Ton Cargo Van		✓	
GVWR	8000 lbs.		✓	
Payload	3000 lbs.		✓	
Wheelbase	135 in.		✓	
Engine	5.3 liter min.	5.4 L	✓	
Power	250 Hp min.		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.42	3.55	✓	
Brakes	Power 4 wheel disk /4 wheel antilock		✓	
Wheels & Tires	5, LT225/75R16 BSW		✓	
Fuel Tank Capacity	30 gal. minimum		✓	
Alternator	110 AMP		✓	
Battery	12V 650CCA Maintenance Free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class IV		✓	
Air Conditioning	Front manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts, w/ airbags		✓	
Windows	Tinted manual control		✓	
Mirrors	Standard side view		✓	
Seats	2, bucket type, medium gray vinyl		✓	
Flooring	Front black vinyl	vt IF REAR <del>black</del> vinyl floor cover is ordered add \$54.00 van to price quoted	✓	
Paint	Standard White		✓	

SPEC N  
½ TON CARGO VAN

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL E150 Cargo Van (E14)

\$ 15,746.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 1299.04 SALES TAX  
\$ 17,053.79 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 120 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

SPEC O

(SPEC O) 1/2 TON PASSENGER VAN

		COMMENT	COMPLY	
			YES	NO
Vehicle Classification	1/2 Ton Passenger van		✓	
GVWR	7200 lbs.		✓	
Payload	1900 lbs.		✓	
Passenger seating	8 passenger		✓	
Wheelbase	135 in		✓	
Engine	5.3 liter min	5.4L	✓	
Power	260 HP	255 h.p.	✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.42	3.55	✓	
Brakes	Power 4 wheel disk / 4 wheel antilock		✓	
Wheels & Tires	5, P235/75R16 BSW	LT 225 / 75 R x 16		✓
Fuel Tank Capacity	30 gal. minimum		✓	
Alternator	110 AMP		✓	
Battery	12V, 650CCA, Maintenance Free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class IV	Not available w/ 8 pass 1/2 ton configuration		✓
Air Conditioning	Front, and Rear Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts w/ air bags		✓	
Windows	Tinted manual control		✓	
Mirrors	Standard side view		✓	
Seats	Standard seating, medium gray vinyl		✓	
Flooring	Black vinyl		✓	
Side door	Hinged, swing out		✓	
Paint	Standard White		✓	

SPEC 0

1/2 TON PASSENGER VAN

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL E150 Club Wagon (E11)

\$ 18,000.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1,485.00 SALES TAX

\$ 19,493.75 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 120 days

PAYMENT TERMS  
(discounts offered) Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC P

(SPEC P) 1 TON CARGO VAN

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	Rear wheel drive Cargo Van		✓	
GVWR	9500 #		✓	
Wheelbase	138 in.		✓	
Engine	5.4 Liter V8 EFI		✓	
Power	255 HP @ 4500 RPM		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist disk, w/ anti lock		✓	
Wheels & Tires	5, LT245/75R16		✓	
Fuel Tank Capacity	35 gallons		✓	
Alternator	115 AMP		✓	
Battery	12V maintenance free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class IV		✓	
Air Conditioning	Front manual control		✓	
Radio	AM/FM stereo radio w/ Clock		✓	
Restraint System	3 point belts w/ airbags		✓	
Windows	Tinted / manual control		✓	
Mirrors	Manual telescopic side		✓	
Seats	2, Bucket type, medium gray		✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	
Side door	Sliding side door		✓	
Rear doors	Swing out w/ fixed glass		✓	

SPEC P

1 TON CARGO VAN

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL E350 Cargo Van (E34)

\$ 18,100.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1493.25 SALES TAX

\$ 19,602.00 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 120 days

PAYMENT TERMS  
(discounts offered)

Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



**SPEC Q**

(SPEC Q) 1 TON PASSENGER VAN

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	Rear wheel drive Passenger Van		✓	
GVWR	9500 #	8800 lbs		✓
Wheelbase	138 in.		✓	
Engine	5.4 Liter V8 EFI		✓	
Power	255 HP @ 4500 RPM		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist disk, w/ anti lock		✓	
Wheels & Tires	5, LT245/75R16	LT 225/75R16		✓
Fuel Tank Capacity	35 gallons		✓	
Alternator	115 AMP		✓	
Battery	12V maintenance free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class IV		✓	
Air Conditioning	Front, rear manual control		✓	
Radio	AM/FM stereo radio w/ Clock		✓	
Restraint System	3 point belts w/ airbags		✓	
Windows	Tinted / manual control		✓	
Mirrors	Manual telescopic side	Aerodynamic LH / RH manual		✓
Seats	Medium gray		✓	
Seating Capacity	12 passengers		✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	
Side door	Sliding side door		✓	
Rear doors	Swing out w/ fixed glass		✓	

SPEC Q

1 TON PASSENGER VAN

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL E350 Club Wagon (E31)

\$ 19,940.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 1645.05 SALES TAX  
\$ 21,593.80 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-120 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

## SPEC R

(SPEC R) 2WD REGULAR CAB PICK UP

		COMMENTS	COMPLY YES NO	
Vehicle Classification	2WD Regular cab pick up		✓	
GVWR	7000 lbs. Min.		✓	
Payload	2000 lbs min.		✓	
Bed Size	8.0 ft.		✓	
Wheelbase	140 in.	145"	✓	
Engine	5.0 liter min.	5.4L	✓	
Power	250 HP min.		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.55		✓	
Brakes	Power 4 wheel disk /4 wheel antilock		✓	
Wheels & Tires	5, P235/75R16 BWS	P235/70R17BSW		✓
Fuel Tank Capacity	25 gal. minimum		✓	
Alternator	110 AMP min.		✓	
Battery	12V, 650CCA. Maintenance Free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class VI	Class IV	✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM./ Stereo / Clock		✓	
Restraint System	3 Point belts w/ airbags		✓	
Windows	Tinted, manual control		✓	
Mirrors	Standard side view		✓	
Seats	Split bench / medium gray vinyl		✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	

SPEC R

REGULAR CAB, 2WD, LONG BED PICK UP

BID SECTION

VENDOR     Pasadena Ford      
MODEL YEAR     2008      
MANUFACTURER     Ford      
VEHICLE MODEL     F150 Pickup (F12)    

\$ 14,720.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$      DELIVERY  
\$ 1214.40 SALES TAX  
\$ 15,943.15 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY     90-180 days      
PAYMENT TERMS     net 30 days      
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC S

(SPEC S) 2 WD. 1/2 TON EXTENDED CAB PICK UP

		COMMENTS	COMPLY YES NO	
Vehicle Classification	2WD Extended cab pick up		✓	
GVWR	7000 lbs. Min.		✓	
Payload	2000 lbs min.	1870		✓
Bed Size	6.5 ft.		✓	
Wheelbase	140 in.	145 "	✓	
Engine	5.0 liter min.	5.4L	✓	
Power	250 HP min.		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.55		✓	
Brakes	Power 4 wheel disk /4 wheel antilock		✓	
Wheels & Tires	5, P235/75R16 BWS	P235/70R17		✓
Fuel Tank Capacity	25 gal. minimum		✓	
Alternator	110 AMP min.		✓	
Battery	12V, 650CCA. Maintenance Free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class VI	Class IV	✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 Point belts w/ airbags		✓	
Windows	Tinted, manual control		✓	
Mirrors	Standard side view		✓	
Seats	Split bench / medium gray vinyl		✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	

SPEC S

2WD, 1/2 TON, EXTENDED CAB, SHORT BED PICK UP

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL F150 Super Cab (X12)

\$ 17,370.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 1433.02 SALES TAX  
\$ 18,811.77 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-180 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC T

(SPEC T) 1/2 TON, 4X4, 4 DOOR PICK UP

		COMMENTS	COMPLY YES NO	
Vehicle Classification	½ ton, 4X4, 4 door, standard pick up		✓	
GVWR	7000 lb. min.	6950 lbs		✓
Payload	2300 lb. min	1670 lbs		✓
Bed Size	8.0 ft.		✓	
Wheelbase	150 in.	145 "		✓
Engine	5.3 liter V8 EFI min.	5.4 L	✓	
Power	250 HP @ 4700 RPM		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.55		✓	
Brakes	Power 4 wheel disk/ 4 wheel antilock		✓	
Wheels & Tires	5, LT235/75R16 BSW	LT 235/75R17		✓
Fuel Tank Capacity	25 gal. Min.		✓	
Alternator	110 Amp min.		✓	
Battery	12V, 650CCA. Maintenance Free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class IV		✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts w/ airbags		✓	
Windows	Tinted manual control		✓	
Mirrors	Standard side view		✓	
Seats	Split bench / medium gray vinyl		✓	
Flooring	Black vinyl		✓	
Paint	Standard White		✓	

SPEC T

½ TON, 4X4, 4 DOOR, LONG BED PICK UP

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER FORD

VEHICLE MODEL F150 4x4 pickup (F14)<sup>V.H.</sup>

\$ 18,080.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1491.60 SALES TAX

\$ 19,580.35 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY

90 - 180 days

PAYMENT TERMS  
(discounts offered)

Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



**SPEC U**

(SPEC U) 2WD. REGULAR CAB 3/4 TON PICK UP

COMMENTS

COMPLY  
YES NO

			YES	NO
Vehicle Classification	2WD. Reg. cab 3/4 ton pick up		✓	
GVWR	8600 lbs.	8800 lbs	✓	
Payload	3000 lbs.		✓	
Bed Size	8.0 ft.		✓	
Wheelbase	137 in.		✓	
Engine	5.3 liter min.		✓	
Power	250 HP		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	4.10		✓	
Brakes	Power 4 wheel disk /4 wheel antilock		✓	
Wheels & Tires	5, LT245/75R17 BSW		✓	
Fuel Tank Capacity	35 GAL. minimum		✓	
Alternator	110 AMP		✓	
Battery	12V, 650CCA Maintenance Free		✓	
Bumpers, Front & Rear	Standard		✓	
Trailer Tow Package	Class IV		✓	
Air Conditioning	Manual control		✓	
Radio	AM/FM / Stereo / Clock		✓	
Restraint System	3 point belts w/ airbags		✓	
Windows	Tinted manual control			
Mirrors	Standard side view			
Seats	Split bench, medium gray vinyl	IF vinyl full bench seat acceptable deduct \$322.00 / Truck from price quoted.	✓	
Flooring	Black vinyl			
Paint	Standard White		✓	

SPEC U

¾ TON, 2WD, REGULAR CAB, LONG BED PICK UP

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL F250 Super duty Pickup (F20)

\$ 16,860.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1390.95 SALES TAX

\$ 18,259.70 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 120 - 220 days

PAYMENT TERMS  
(discounts offered) Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

### SPEC V

(SPEC V) LARGE 2WD SUV

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	2WD, large SUV		✓	
GVWR	8600 lbs.	7400 lbs		✓
Payload	2500 lbs.	1850 lbs		✓
Wheelbase	120 in.	119"	✓	
Engine	5.3 Liter min. Gasoline	5.4L	✓	
Power	300 HP		✓	
Transmission	4spd. Automatic overdrive	6 Speed auto	✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist, w/ 4whl. antilock		✓	
Wheels & Tires	5, P265/70R17, w/ steel wheels	aluminum wheels	✓	✓
Fuel Tank Capacity	25 gal. minimum		✓	
Alternator	140 AMP.		✓	
Battery	12V, Maintenance Free		✓	
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	Class IV, w 4 wire connector		✓	
Air Conditioning	Front, manual control	Front + rear	✓	
Radio	AM/FM Stereo/Single CD		✓	
Restraint System	3 point belt, w/ airbags		✓	
Windows	Tinted, power control		✓	
Mirrors	Manual fold, power remote side view		✓	
Seats	Medium gray, cloth	city can choose cloth captns chairs or front 60/40 split bench seat	✓	
Flooring	Medium gray, carpeted		✓	
Paint	Standard White		✓	

SPEC V

2WHEEL DRIVE, LARGE SUV

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2009  
MANUFACTURER Ford  
VEHICLE MODEL Expedition XLT 4x2 (U15)

\$ 24,380.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 2,011.35 SALES TAX  
\$ 26,400.10 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90 - 120 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC W**

(SPEC W) LARGE 4WD SUV

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	2WD, large SUV	4WD	<input checked="" type="checkbox"/>	<input type="checkbox"/>
GVWR	8600 lbs.	7700 lbs	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Payload	2500 lbs.	1900 lbs	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Wheelbase	120 in.	119"	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Engine	5.3 Liter min. Gasoline	5.4L	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Power	300 HP		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Transmission	4spd. Automatic overdrive	6 Speed auto	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Axle Ratio, Rear	3.73		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Brakes	Power assist, w/ 4whl. antilock		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Wheels & Tires	5, P265/70R17, w/ steel wheels	Aluminum wheels	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Fuel Tank Capacity	25 gal. minimum		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Alternator	140 AMP.		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Battery	12V, Maintenance Free		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Bumpers, Front & Rear	Factory Standard		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Trailer Tow Package	Class IV, w 4 wire connector		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Air Conditioning	Front, manual control		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Radio	AM/FM / Stereo / Single CD		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Restraint System	3 point belt, w/ airbags		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Windows	Tinted, power control		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Mirrors	Manual fold, power remote side view		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Seats	Medium gray, cloth	City can choose front Captains Chairs or 60/40 front Split bench Seat.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Flooring	Medium gray, carpeted		<input checked="" type="checkbox"/>	<input type="checkbox"/>
Paint	Standard White		<input checked="" type="checkbox"/>	<input type="checkbox"/>

SPEC W

4WHEEL DRIVE, LARGE SUV

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Expedition 4x4 XLT (U16)

\$ 26,860.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 2,215.95 SALES TAX

\$ 29,084.70 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-120 days

PAYMENT TERMS  
(discounts offered) Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC X**

(SPEC X) EXTRA LARGE 2WD SUV

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	Extra large 2WD SUV		✓	
GVWR	8600 lbs.	7625 lbs		✓
Payload	2250 lbs.	1775 lbs		✓
Wheelbase	130 in.	131 "	✓	
Engine	5.3 Liter	5.4 L	✓	
Power	300 HP		✓	
Transmission	4 speed automatic overdrive		✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5, P245/75R16E, w/ steel wheels <i>aluminum wheels</i>	P265/70R17	✓	
Fuel Tank Capacity	35 gal. minimum	33.5 gallons		✓
Alternator	140 AMP		✓	
Battery	12V, 660 CCA, Maintenance Free	650 CCA		✓
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	Class IV, 4 wire connector		✓	
Air Conditioning	Front & rear manual control		✓	
Radio	AM/FM / Stereo / single disc CD		✓	
Restraint System	3 point belts w/ airbags		✓	
Windows	Tinted. Power control		✓	
Mirrors	Manual fold back, electric remote		✓	
Seats	Medium gray, cloth	<i>City can choose front Captain's chairs or 60/40 split bench seat.</i>		
Flooring	Medium gray, carpeted		✓	
Paint	Standard White		✓	

SPEC X

EXTRA LARGE 2WD SUV

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Expedition 4x2 XLT EL (K15)

\$ 28,800.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 2376.00 SALES TAX  
\$ 31,184.75 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-120 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



### SPEC Y

(SPEC Y) EXTRA LARGE 4WD SUV

		COMMENTS	COMPLY	
			YES	NO
Vehicle Classification	Extra large 4WD SUV		✓	
GVWR	8600 lbs.	7900 lbs.		✓
Payload	2250 lbs.	1800 lbs.		✓
Wheelbase	130 in.	131"	✓	
Engine	5.3 Liter	5.4 L	✓	
Power	300 HP		✓	
Transmission	4 speed automatic overdrive	6-Speed auto	✓	
Axle Ratio, Rear	3.73		✓	
Brakes	Power assist, 4 wheel antilock		✓	
Wheels & Tires	5, P245/75R16E, w/ steel wheels <i>aluminum wheels</i>	LT 265/70R17	✓	
Fuel Tank Capacity	35 gal. minimum	33.5 gallons.		✓
Alternator	140 AMP		✓	
Battery	12V, 660 CCA, Maintenance Free	650 CCA's		✓
Bumpers, Front & Rear	Factory Standard		✓	
Trailer Tow Package	Class IV, 4 wire connector		✓	
Air Conditioning	Front & rear manual control		✓	
Radio	AM/FM / Stereo / single disc CD		✓	
Restraint System	3 point belts w/ airbags		✓	
Windows	Tinted. Power control		✓	
Mirrors	Manual fold back, electronic remote		✓	
Seats	Medium gray, cloth	<i>city can choose just cloth captain chairs or cool 40 split bench seats</i>		
Flooring	Medium gray, carpeted		-	
Paint	Standard White		✓	

SPEC Y

EXTRA LARGE 4WD SUV

BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Expedition 4x4 XLT EL (K16)

\$ 31,350.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 2586.37 SALES TAX  
\$ 33,945.12 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 90-120 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC Z**

(SPEC Z) 3/4 TON SERVICE TRUCK	COMPLY		COMMENTS
	YES	NO	
<p><b><u>Instructions:</u></b></p> <p>State comments and/or exceptions in the blank spaces provided for each section regarding the vehicle or equipment offered corresponding to the specifications set forth. FAILURE TO COMPLETE ALL BLANK SPACES WILL OTHERWISE BE DETERMINED AS BIDDER MEETING SPECIFICATIONS MINIMUMS.</p>	✓		<i>As specified</i>
<p><b><u>General Conditions:</u></b></p> <p>The truck, cab and chassis with installed service bed body shall be completely equipped as specified and shall be ready for service upon delivery. It is the responsibility of the prime bidder to insure body/chassis integrity. The complete unit shall comply with the latest editions of the California Vehicle code, California Code of Regulations, SAE Standards, Federal Motor Vehicle Standards, and provisions of Cal. OSHA. The omission from the specifications of any standard feature as shown in the manufacturer's brochure shall not alleviate the successful Bidder from the responsibility of furnishing a complete truck, cab and chassis with installed service bed body with all of the manufacturer's latest improvements in current production unless specifically deleted in the specifications. The complete units and all components shall be standard and cataloged by major manufacturers.</p>	✓		<i>As specified</i>
<p><b><u>General:</u></b></p> <p>3/4 Ton, single rear wheel, standard cab (delete bed) with installed service bed.</p>	✓		<i>As specified</i>
<p><b><u>GVWR:</u></b></p> <p>Shall be at least 9,000 pounds.</p>		✓	<i>8800 lbs w/ 5.4L V-8</i>
<p><b><u>Wheel Base:</u></b></p> <p>Shall be a minimum of 130" inches.</p>	✓		<i>137"</i>

**SPEC Z**

(SPEC Z) 1/4 TON SERVICE TRUCK	COMPLY		COMMENTS
	YES	NO	
<b>Cab Axle:</b> Shall be a minimum of 56" inches.	✓		<i>As specified</i>
<b>Engine:</b> Shall be V8 type with at least 5.0 liters of displacement.	✓		<i>As specified</i>
<b>Cooling:</b> Shall be largest, heaviest duty, increased capacity system available for size of engine/transmission offered. Engine fan shall be heavy duty, multi-blade, viscous drive type.	✓		<i>As specified</i>
<b>Exhaust System:</b> Shall be of a quiet design type with minimum backpressure restriction. Muffler(s) shall have aluminized coating or be of stainless steel construction.	✓		<i>As specified</i>
<b>Transmission:</b> Shall be an automatic, torque converter type with at least four (4) speeds forward and one (1) reverse.	✓		<i>5-Speed auto</i>
<b>Axles:</b> Front: 3,500 pounds. Rear: 6,500 pounds	✓	✓	<i>5250 lbs front 6200 lbs rear</i>
<b>Shock Absorbers:</b> Shall be optional heavy duty, direct double acting type.	✓		<i>As specified</i>
<b>Stabilizer Bar (anti-roll):</b> Shall be heavy-duty option.	✓		<i>As specified</i>
<b>Brakes:</b> Shall be the largest, heavy-duty option, power brake package available for vehicle/axles offered.	✓		<i>As specified</i>
<b>Frame:</b> Shall be compatible to GVWR.	✓		<i>As specified</i>

**SPEC Z**


(SPEC Z) ¾ TON SERVICE TRUCK	COMPLY		COMMENTS
	YES	NO	
<b>Steering:</b> Shall be factory power.	✓		<i>As specified</i>
<b>Wheels:</b> Manufacturer shall provide five (5) wheels at least six (6") inches wide.	✓		<i>As specified</i>
<b>Tires:</b> Manufacturer shall provide five (5) LT 225/70R x 16E tires with highway tread, minimum. Front wheels and tires shall be statically and dynamically balanced.	✓		<i>LT 245/75R17</i>
<b>Electrical System:</b> Shall be twelve (12) volt, negative ground system. Wire piercing connectors are unacceptable; all body wiring shall be enclosed in nonmetallic, flexible loom, well supported.	✓		<i>As specified</i>
<b>Alternator:</b> Shall be not less than ninety-five (95) amp manufacturer's rated capacity.	✓		<i>As specified</i>
<b>Batteries:</b> Shall be manufacture's heavy-duty option.	✓		<i>As specified</i>
<b>Fuel Tank:</b> Largest factory standard for model offered. This shall include any and all hardware elbows, hoses, or modifications necessary for adapting filler assembly to body style specified.	✓		<i>As specified</i>

**SPEC Z**

(SPEC Z) 3/4 TON SERVICE TRUCK

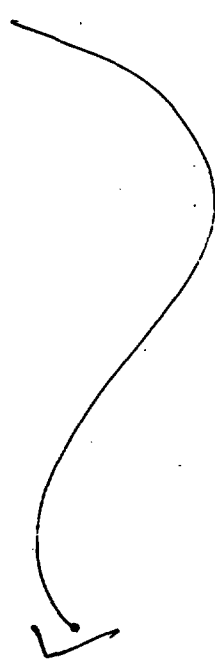

COMPLY

COMMENTS

	COMPLY		COMMENTS
	YES	NO	
<p><b>Body:</b> Shall be standard production, and include at least all of the following:</p> <ol style="list-style-type: none"> <li>1. Seat shall be bench type, darker shade, vinyl material upholstery with seat belts for three (3) occupants.</li> <li>2. Floor covering shall be rubber.</li> <li>3. All glass shall be tinted.</li> <li>4. Doors shall provide automatic illumination when opened.</li> <li>5. An integral heater, defroster, and air conditioner, factory installed.</li> <li>6. Two speed windshield wipers and washers.</li> <li>7. Inside center rear view mirror shall have day/night adjustment feature.</li> <li>8. A cab dome light.</li> <li>9. All instruments, controls, indicators, lights and switches shall be factory standard unless otherwise specified.</li> <li>10. Glove box, lockable if available.</li> <li>11. Sun visors and armrests shall be provided on both sides of cab.</li> <li>12. Factory installed AM/FM radio w/ clock</li> </ol>	✓		<p><i>As specified</i></p>  <p><i>- Glove box is non-key lock</i></p>
<p><b>Additional Equipment:</b> The following minimums shall be provided and installed:</p> <ol style="list-style-type: none"> <li>1. Front bumper shall be factory standard.</li> <li>2. Rear bumper - Painted step type, with legal lights.</li> <li>3. Class IV hitch, pintle type, adequately braced to withstand load rating of hitch with a safety chain eye on each side of hitch; Holland PH 16B 2" outside diameter ball or approved equal. Height to be 18". Trailer Electrical Connector shall be H.W. Phillips model 15-600, mounted near hitch.</li> <li>4. Right and left outside rear view, low profile type, and mirrors with fold back capability, 6" x 9" minimum size. <b>Mirrors must be usable with body configuration.</b></li> <li>5. Back-up alarm, electric.</li> </ol> <p>Keys: A minimum of four (4) keys for each type of lock, i.e. door, tool boxes, and or compartment doors.</p>	✓		<p><i>As specified</i></p> <p><i>5 keys per addendum</i></p>

**SPEC Z**


(SPEC Z) 3/4 TON SERVICE TRUCK

	COMPLY		COMMENTS
	YES	NO	
<p><b><u>Service Body:</u></b></p> <ol style="list-style-type: none"> <li>Service body dimensions shall be minimum; 96"Lx79"Wx38"H, with cab window protection</li> <li>Body shall be primer coated, with final finish to match truck cab.</li> <li>All body panels shall be minimum 14 gauge-galvanized steel, with continuous welds.</li> <li>Bed compartments shall have vertical configuration, street side, and curbside. Compartments shall each have two (2) adjustable shelves, with metal dividers.</li> <li>All compartment doors shall have chrome plated recessed T handle type mechanisms, with lock assemblies all keyed alike, and a hold open feature.</li> <li>Flip top compartments, (both sides) shall have a minimum 4" depth, with dividers. Flip top doors shall be covered with aluminum diamond plate.</li> <li>Tailgate shall be double wall construction, and self-leveling, 12" finished height.</li> </ol> <p>Bed floor shall be a minimum of 12-gauge diamond plate steel, with adequate bottom support. Flooring shall have a minimum of 49" width space between compartment bases.</p>	✓		<p><i>Pacific Truck Equipment</i>  <i>96401549VF</i>  <i>As specified</i></p> 
<p><b><u>Service Body Equipment: Optional</u></b></p> <ol style="list-style-type: none"> <li>Over cab rack shall be minimum 1"x2" rectangular tube type steel construction. Rear crossbar shall be a swing-away type, and center crossbar shall be removable.</li> <li>Honda EU3000 generator to be installed in the #1 compartment curbside. Generator shall have remote start, and stop capability. Generator fuel supply shall be drawn from vehicle fuel supply. A weather sealed duplex 110V electrical outlet shall be wired and installed at end of curbside compartment. Generator shall be mounted on a slide out shelf.</li> </ol>	✓		<p><i>As specified</i></p> 

**SUPPLEMENTAL CONDITIONS**

**SPEC Z**

(SPEC Z) 3/4 TON SERVICE TRUCK

	COMPLY		COMMENTS
	YES	NO	
<p><b><u>Service Body Equipment cont:</u></b></p> <p>3. Removable vise bracket mounted at end of curd side compartment.</p> <p>4. Two Whelen L31HAF L36 LED beacons</p> <p>5. Beacons to be mounted atop over cab rack street side</p> <p>6. One Whelen TA837A 33" 8 segment amber traffic Advisor light strip, with controller. Shall be mounted on bed window protection below over cab rack.</p> <p>7. Four rectangular halogen type work lights, with swivel mounting. Lights shall be mounted on over cab rack post.</p> <p>8. Roll top enclosure.</p> <p>9. One lift gate, 1000 lb. Tommy Gate model #54-1040TP, or approved equal.</p> <p><b>NOTE :</b> All wiring for lighting shall terminate in truck cab compartment at the Traffic Advisor controller. Beacon and work lights shall have separate lighted rocker switches on controller.</p>	✓		<p><i>As specified</i></p> 
<p><b><u>EMISSION RATING:</u></b></p> <p>Vehicle shall meet the minimum emission requirements set forth by the SCAQMD and shall be rated at LEV, ULEV, or SULEV emission standards. (if available)</p>	✓		<p><i>As specified</i></p> <p><i>LEV II   ULEV II</i></p>
<p><b><u>Paint:</u></b></p> <p>Cab shall be standard manufacturer's "White". Service body to match.</p>	✓		<p><i>As specified</i></p>
<p><b><u>Acceptable Makes and Models, but not limited to:</u></b></p> <p>Chevrolet GMC Ford Dodge</p>	✓		<p><i>Ford</i></p>



SPEC Z

3/4 TON SERVICE BED TRUCK

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL F250 Super duty (F20)

<sup>v.H.</sup> \$ 21,360.00 COST FOR VEHICLE (3/4 TON TRUCK WITH SERVICE BODY)

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1,762.20 SALES TAX

\$ 23,130.95 <sup>v.H.</sup> SUB TOTAL

Note: Base option prices given without tax in order to provide % increases in 3<sup>rd</sup> + 4<sup>th</sup> year option

OPTIONAL ITEM COST TO INCLUDE TAXES

\$ 733.00 OVER CAB RACK + Tax = \$ 793.47

\$ 4,195.00 HONDA EU 3000 GENERATOR + Tax = \$ 4541.08

\$ 136.00 REMOVABLE VISE BRACKET + Tax = \$ 147.22

\$ 1,213.00 (2) WHELEN L31 HAF BEACONS + Tax = \$ 1313.07

\$ 584.00 (1) WHELEN T1A + Tax = \$ 632.18

\$ 735.00 (4) HALOGEN WORK LIGHTS + Tax = \$ 795.63

\$ 706.00 ROLL TOP ENCLOSURE + Tax = \$ 764.24

\$ 1,724.00 LIFT GATE, 1000 LB. (deletes rear bumper) + Tax = \$ 1866.23

\$ 33,984.07 TOTAL COST PER VEHICLE - Tax included

ESTIMATED DAY OF DELIVERY 120-250 days

PAYMENT TERMS (discounts offered) Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC AA**

( SPEC AA ) FORD, POLICE CERTIFIED SEDAN, MARINE PATROL

COMPLY

COMMENTS

	YES	NO	
<p><b>Instructions:</b> State comments and/or exceptions in the blank spaces provided for each section regarding the vehicle or equipment offered corresponding to the specifications set forth. FAILURE TO COMPLETE ALL BLANK SPACES WILL OTHERWISE BE DETERMINED AS BIDDER MEETING SPECIFICATIONS MINIMUMS.</p>	✓		<i>As specified</i>
<p><b>General:</b> Full size; gasoline powered; rear wheel drive, police certified, 4-door sedan.</p>	✓		
<p><b>Wheelbase:</b> Shall be at least 114.4".</p>	✓		
<p><b>Overall Length:</b> Shall be 212.0".</p>	✓		
<p><b>Engine:</b> Shall be a V-8 configuration, fuel injected, with at least 4.6L of displacement and 210 horsepower.</p>	✓		
<p><b>Transmission:</b> Minimum, four (4) speed automatic.</p>	✓		
<p><b>Cooling:</b> Shall be largest, heaviest duty, increased capacity system available for size of engine specified. Option code: PCD, silicone hoses and aircraft-type clamps.</p>	✓		
<p><b>Suspension:</b> Shall be heavy-duty Police option.</p>	✓		
<p><b>Shock Absorbers:</b> Heavy-duty option, front and rear.</p>	✓		
<p><b>Drive Axle Ratio:</b> Shall be 3.55:1</p>	✓		<i>includes limited slip differential</i>
<p><b>Brakes:</b> Front and rear power ABS disc.</p>	✓		

**SPEC AA**

(SPEC AA) FORD, POLICE CERTIFIED SEDAN MARINE PATROL	COMPLY		COMMENTS
	YES	NO	
<p><b>Wheels and Tires:</b> Five (5) steel 16" X 7" wheels with <u>small</u> cover hub caps, and five (5) radial ply, black wall tires, minimum size P225/60VR16-100V BSW speed rated. (All tire and wheel assemblies to be balanced statically and dynamically.)</p>	✓		P235/55R X 17 BSW
<p><b>Electrical:</b> 12-volt negative ground system.</p> <p><b>Alternator:</b> Largest factory option available. Not less than 130 amp.</p> <p><b>Battery:</b> 78 amp hr, extra heavy duty.</p>	✓		As specified
<p><b>Interior:</b> Shall be heavy-duty cloth <u>front buckets</u> no rear seat, with power drivers seat (Code 21A), dark blue color.</p>	✓		Rear Vinyl Seat std. Colors Available are: Charcoal/Black, light camel or med/light Stone
<p><b>Steering:</b> Factory Power</p>	✓		
<p><b>Additional Equipment:</b> Shall have all standard equipment as listed in factory brochure in the Police Package option. If not listed as standard equipment the following shall be furnished and installed.</p> <ol style="list-style-type: none"> <li>1. <u>Factory</u> installed air conditioning.</li> <li>2. Power (electric) rear view mirrors, left and right outside mirrors to be remote controlled from drivers seat.</li> <li>3. Tinted glass - all windows.</li> <li>4. Sun Visors and arm rests, right and left sides.</li> <li>5. Keys - single locking, fleet keyed alike, Key Code 1284X, two keys per unit, all units.</li> <li>6. Cigarette lighter.</li> <li>7. Body and side molding.</li> <li>8. Heavy-duty rubber floor covering.</li> <li>9. Under hood and trunk lights.</li> <li>10. Rear trunk lid light.</li> <li>11. Inside hood and trunk release on instrument panel (Code 614).</li> <li>12. Dual horns.</li> <li>13. Electric rear window defogger.</li> <li>14. Power door locks, rear handles inoperative.</li> <li>15. Power windows; option code "PW4" driver operated.</li> </ol>	<p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p> <p>✓</p>		<p>As specified</p> <p>→</p> <p>Front Shipped Loose</p> <p>under hood light dealer installed - not available from manufacturer</p> <p>(948) code</p>

**SPEC AA**

(SPEC AA) FORD, POLICE CERTIFIED SEDAN MARINE PATROL	COMPLY	COMMENTS
	YES NO	
<b><u>Additional Equipment cont:</u></b>		
16. Tilt steering wheel.	✓	
17. Windshield wipers, 2 speed with washer minimum.	✓	
18. Left and Right spotlights, <b><u>Unity</u></b> only, 6" <b><u>black housing</u></b> windshield pillar mounted.	✓	
19. Delete radio option.	✓	
20. Radio interference suppression and option (Code 53M).	✓	
21. Push bumpers, <b><u>Go-Rino, Model 5036, 18" buddy bumper</u></b> or approved equal.	✓	model 5038
22. Trunk air circulation fan.	✓	
23. Permanent rubber tie down. Skid plates on front suspension/steering.	✓	Y strap included
24. License plate bracket, front.	✓	
25. Factory side impact air bags.	✓	
<b><u>Paint:</u></b> Shall be white.	✓	
<b><u>Acceptable Makes and Models:</u></b> Ford Crown Victoria	✓	
<b><u>Delivery:</u></b>  <b><u>Shall be FOB Long Beach Fleet Services Bureau 2600 Temple Ave Long Beach all DMV paperwork is due at time of delivery.</u></b>	✓	

SPEC AA

FORD, POLICE CERTIFIED SEDAN, MARINE PATROL

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL Crown Victoria Police Interceptor  
(P71)

\$ 22,800.00 COST FOR VEHICLE

\$ 8.75 TIRE TAX

\$ — DELIVERY

\$ 1881.00 SALES TAX

\$ 24,689.75 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY

150 - 250 days

PAYMENT TERMS  
(discounts offered)

Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC BB**

(SPEC BB) FORD, POLICE CERTIFIED SEDAN BLACK AND WHITE	COMPLY		COMMENTS
	YES	NO	
<p><b><u>Instructions:</u></b>            State comments and or exceptions in the blank spaces provided for each section regarding the vehicle or equipment offered corresponding to the specifications set forth. FAILURE TO COMPLETE ALL BLANK SPACES WILL OTHERWISE BE DETERMINED AS BIDDER MEETING SPECIFICATIONS MINIMUMS.</p>	✓		<i>As specified</i>
<p><b><u>General:</u></b>            Full size, gasoline powered, rear wheel drive, police certified, 4-door sedan.</p>	✓		<i>As specified</i>
<p><b><u>Wheelbase:</u></b>            Shall be at least 114.4".</p>	✓		<i>As specified</i>
<p><b><u>Overall Length:</u></b>            Shall be 212.0".</p>	✓		<i>As specified</i>
<p><b><u>Engine:</u></b>            Shall be a V-8 configuration, fuel injected, with at least 4.6L of displacement and 210 horsepower.</p>	✓		<i>As specified</i>
<p><b><u>Transmission:</u></b>            Minimum, four (4) speed automatic.</p>	✓		<i>As specified</i>
<p><b><u>Cooling:</u></b>            Shall be largest, heaviest duty, increased capacity system available for size of engine specified. Option code: PCD, silicone hoses and aircraft-type clamps.</p>	✓		<i>As specified</i>  <i>code 177</i>
<p><b><u>Suspension:</u></b>            Shall be heavy-duty Police option.</p>	✓		<i>As specified</i>

**SPEC BB**

(SPEC BB) FORD, POLICE CERTIFIED SEDAN BLACK AND WHITE	COMPLY		COMMENTS
<b>Shock Absorbers:</b> Heavy-duty option, front and rear.	YES	NO	As Specified
<b>Drive Axle Ratio:</b> Shall be 3.55:1	✓		includes limited slip
<b>Brakes:</b> Front and rear power ABS disc.	✓		As Specified
<b>Wheels and Tires:</b> Five (5) steel 16" X 7" wheels with <u>small</u> cover hub caps, and five (5) radial ply, black wall tires, minimum size P225/60VR16-100V BSW speed rated. (All tire and wheel assemblies to be balanced statically and dynamically.)	✓		P235/55R X 17 BSW
<b>Electrical:</b> 12-volt negative ground system.			
<b>Alternator:</b> Largest factory option available. Not less than 130 amp.	✓		As Specified
<b>Battery:</b> 78 amp hr, extra heavy duty.	✓		
<b>Interior:</b> Shall be heavy-duty cloth <b>front buckets</b> no rear seat, with power drivers seat (Code 21A), dark blue color.	✓		Rear Vinyl Seat std from Mfr. - Trim colors are: Charcoal / Black, light camel or light stone
<b>Steering:</b> Factory Power	-		As Specified
<b>Additional Equipment:</b> Shall have all standard equipment as listed in factory brochure in the Police Package option. If not listed as standard equipment the following shall be furnished and installed. <ol style="list-style-type: none"> <li>1. <u>Factory installed</u> air conditioning.</li> <li>2. Power (electric) rear view mirrors, left and right outside mirrors to be remote controlled from drivers seat.</li> <li>3. Tinted glass - all windows.</li> <li>4. Sun Visors and arm rests, right and left sides.</li> </ol>	✓		As Specified ↓

**SPEC BB**

(SPEC BB) FORD, POLICE CERTIFIED SEDAN BLACK AND WHITE	COMPLY		COMMENTS
	YES	NO	
5. Keys - single locking, fleet keyed alike, Key Code 1284X, two keys per unit, all units.	✓		As specified
6. Cigarette lighter.	✓		Front shipped loose: - under hood light dealer - installed - not available from mfg
7. Body and side molding.	✓		
8. Heavy-duty rubber floor covering.	✓		As specified 67R Model 5038 4" Strip included As specified
9. Under hood and trunk lights.	✓		
10. Rear trunk lid	✓		
11. Inside hood and trunk release on instrument panel (Code 614).	✓		
12. Dual horns.	✓		
13. Electric rear window defogger.	✓		
14. Power door locks, rear handles inoperative.	✓		
15. Power windows; option code "PW4" driver operated.	✓		
16. Tilt steering wheel.	✓		
17. Windshield wipers, 2 speed with washer minimum.	✓		
18. Left and Right spotlights, <b>Unity</b> only, 6" <b>black housing</b> windshield pillar mounted.	✓		
19. Delete radio option.	✓		
20. Radio interference suppression and option (Code 53M).	✓		
21. Push bumpers, <b>Go-Rino, Model 5036, 18" buddy bumper</b> or approved equal.	✓		
22. Trunk air circulation fan.	✓		
23. Permanent rubber tie down.	✓		
24. Skid plates on front suspension/steering (Go-Rino).	✓		
25. License plate bracket, front.	✓		
26. Factory side impact air bags.	✓		
<b>Paint:</b>	YES	NO	
Two tone, black and white, body shall be painted black, doors and top shall be white.	✓		As specified
<b>Acceptable Makes and Models:</b>			
Ford Crown Victoria	✓		As specified
<b>Delivery:</b>			
<b>Shall be FOB Long Beach Fleet Services Bureau 2600 Temple Ave Long Beach all DMV paperwork is due at time of delivery.</b>	✓		As specified



SPEC BB

FORD, POLICE CERTIFIED SEDAN BLACK AND WHITE

BID SECTION

VENDOR Pasadena Ford

MODEL YEAR 2008

MANUFACTURER Ford

VEHICLE MODEL Crown Victoria Police Interceptor  
(P71)

\$ 23,390.00 COST FOR VEHICLE

\$ 8.15 TIRE TAX

\$ — DELIVERY

\$ 1929.67 SALES TAX

\$ 25,328.42 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 150-250 days

PAYMENT TERMS  
(discounts offered) Net 30 days

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.

**SPEC CC**

(SPEC CC)

FORD, POLICE CERTIFIED SEDAN, SOLID, POLICE, FIRE

COMPLY

COMMENTS

	COMPLY		COMMENTS
	YES	NO	
<p><b>Instructions:</b> State comments and/or exceptions in the blank spaces provided for each section regarding the vehicle or equipment offered corresponding to the specifications set forth. FAILURE TO COMPLETE ALL BLANK SPACES WILL OTHERWISE BE DETERMINED AS BIDDER MEETING SPECIFICATIONS MINIMUMS.</p>	✓		<i>As specified</i>
<p><b>General:</b> Full size, gasoline powered, rear wheel drive, police certified, 4-door sedan.</p>	✓		<i>As specified</i>
<p><b>Wheelbase:</b> Shall be at least 114.4".</p>	✓		<i>As specified</i>
<p><b>Overall Length:</b> Shall be 212.0".</p>	✓		<i>As specified</i>
<p><b>Engine:</b> Shall be a V-8 configuration, fuel injected, with at least 4.6L of displacement and 210 horsepower.</p>	✓		<i>As specified</i>
<p><b>Transmission:</b> Minimum, four (4) speed automatic.</p>	✓		<i>As specified</i>
<p><b>Cooling:</b> Shall be largest, heaviest duty, increased capacity system available for size of engine specified. Option code: PCD, silicone hoses and aircraft-type clamps.</p>	✓		<i>As specified option code 177</i>
<p><b>Suspension:</b> Shall be heavy-duty Police option.</p>	✓		<i>As specified</i>

**SPEC CC**

(SPEC CC)

FORD, POLICE CERTIFIED SEDAN, SOLID, POLICE, FIRE

COMPLY

COMMENTS

	COMPLY		COMMENTS
	YES	NO	
<b><u>Shock Absorbers:</u></b> Heavy-duty option, front and rear.	✓		As specified
<b><u>Drive Axle Ratio:</u></b> Shall be 3.55:1	✓		Includes Limited Slip differential
<b><u>Brakes:</u></b> Front and rear power ABS disc.	✓		As specified
<b><u>Wheels and Tires:</u></b> Five (5) steel 16" X 7" wheels with <b>full</b> cover hub caps, and five (5) radial ply, black wall tires, minimum size P225/60VR16-100V BSW speed rated. (All tire and wheel assemblies to be balanced statically and dynamically.)	✓		P235/55R17BS
<b><u>Electrical:</u></b> 12-volt negative ground system.	✓		As specified
<b><u>Alternator:</u></b> Largest factory option available. Not less than 130 amp.	✓		As specified
<b><u>Battery:</u></b> 84-amp hour, extra heavy duty.	V.H ✓	✓	78 A.H
<b><u>Interior:</u></b> Shall be color-coded as requested. Front seats shall be bucket type with armrests on each side of seat and drivers seat shall be power.	✓		NO Center Armrest w/ bucket seats As specified
<b><u>Steering:</u></b> Factory Power	✓		As specified
<b><u>Additional Equipment:</u></b> Shall have all standard equipment as listed in factory brochure in the Police Package option. If not listed as standard equipment the following shall be furnished and installed:  1. <u>Factory</u> installed air conditioning. 2. Electric clock. 3. Rear view electric mirrors, left and right outside mirrors to be remote controlled from drivers seat.	✓  ✓ ✓		As specified  ↓

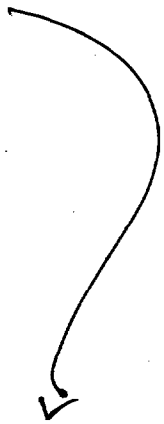
**SPEC CC**

(SPEC CC)

FORD, POLICE CERTIFIED SEDAN, SOLID, POLICE, FIRE

COMPLY

COMMENTS

	COMPLY		COMMENTS	
	YES	NO		
4. Tinted glass - all windows.	✓		<p>5 Keys Total per addendum</p> <p>under hood light dealer - installed - not available from manufacturer</p> <p>As specified</p> 	
5. Sun visors.	✓			
6. Keys - single locking, Six (6) keys per lock type for each vehicle (vehicles shall be keyed separately).	✓			
7. Body and side molding painted to match.	✓			
8. Under hood and trunk lights.	✓			
9. Cigarette lighter.	✓			
10. Inside hood and trunk release, option code (618).	✓			
11. Dual horns.	✓			
12. Electric rear window defogger.	✓			
13. Power door locks.	✓			
14. Power windows.	✓			
15. Tilt steering wheel.	✓			
16. AM/FM Radio CD Player. Radio suppression package (53M).	✓			
17. Cruise Control	✓			
18. Floor covering shall be carpeted.	✓			
19. Carpeted matching floor mats.	✓			
20. Skid plates on front suspension/steering (Go-Rino).	✓			
21. Black grill and trim.	✓			
22. Truck air circulation fan	✓			
23. License plate bracket, front.	✓			
24. Factory side impact air bags.	✓			
<b><u>Color Desired:</u></b>	✓			As specified
Exterior: mixed colors Interior: mixed colors				
<b><u>Delivery:</u></b>	✓			As specified
<b><u>Shall be FOB Long Beach Fleet Services Bureau 2600 Temple Ave Long Beach all DMV paperwork is due at time of delivery.</u></b>	✓			

SPEC CC

FORD, POLICE CERTIFIED SEDAN SOLID, POLICE, FIRE

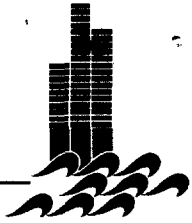
BID SECTION

VENDOR Pasadena Ford  
MODEL YEAR 2008  
MANUFACTURER Ford  
VEHICLE MODEL Crown Victoria Police Interceptor  
CP71

\$ 22,540.00 COST FOR VEHICLE  
\$ 8.75 TIRE TAX  
\$ — DELIVERY  
\$ 1859.55 SALES TAX  
\$ 24,408.30 TOTAL COST PER VEHICLE

ESTIMATED DAY OF DELIVERY 150-250 days  
PAYMENT TERMS Net 30 days  
(discounts offered)

Time is of the essence for delivery. Failure to deliver on the date stated above is a material breach of the Contract. The parties agree that damages for delay would be difficult to calculate. Therefore, liquidated damages in the amount of \$ 25.00 per day will be withheld from final payment.



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

333 W. Ocean Blvd., Lobby Level • Long Beach, CA 90802 • (562) 570-6361 • FAX (562) 570-5099

PURCHASING DIVISION

October 11, 2007

## ADDENDUM #2

To All Perspective Bidders

### BID NO. PA00208 MULTI VEHICLE – MULTI YEAR

**Bid due date has been extended to 11:00 a.m., Friday, October 19, 2007**

Make sure that your bid is submitted to the City Clerk's Office, City Hall, Plaza Level, 333 West Ocean Blvd, Long Beach, CA 90802, no later than **11:00 a. m.**, Friday, October 19, 2007, the bid opening date.

If you have any further technical questions please call John Seevers, Acquisition Superintendent, Fleet Services Bureau at 562-570-5406. If you have any bid related questions please feel free to call me at 562-570-6020.

Sincerely,

Michelle King  
Buyer

**PASADENA FORD  
1365 E. COLORADO BLVD.  
PASADENA, CA 91106  
(626) 993-3673**

ACCOUNTING  
(562) 570-8988  
Fax (562) 570-6780

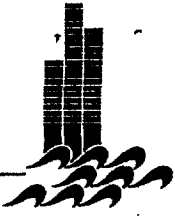
ADMINISTRATIVE SERVICES  
(562) 570-5045  
Fax (562) 570-6780

BUDGET MANAGEMENT  
(562) 570-8425  
Fax (562) 570-5280

CITY CONTROLLER  
(562) 570-8450  
Fax (562) 570-6780

CITY TREASURER  
(562) 570-8845  
Fax (562) 570-5836

COMMERCIAL SERVICES  
(562) 570-7031  
Fax (562) 570-6867



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

333 W. Ocean Blvd., Lobby Level • Long Beach, CA 90802 • (562) 570-6361 • FAX (562) 570-5090

PURCHASING DIVISION

October 9, 2007

## ADDENDUM #1

To All Perspective Bidders

On September 27, 2007 there was a Mandatory pre-bid conference held for PA-00208 for furnishing and delivering multiple new vehicles. We had a question and answer period. The following are questions and answers that were discussed at the conference.

1. Question: Request to change the Price Increase information  
Answer: The Price Increase information will remain the same. No change to Page 11
2. Question: For vendors to wait more than 30 days to receive payment for a vehicle is not cost effective to the vendor. Request to delete invoicing requirements.  
Answer: Invoicing will be NET30. Discounts given from the bidder will not be allowed.  
**YOU MUST REPLACE PAGE 12 OF THE BID WITH THE REVISED PAGE 12**
3. Question: Fleet Services has requested to change the quantity of Spec Z for 2008.  
Answer: Quantity for Spec Z for 2008 has been changed to 20.  
**YOU MUST REPLACE PAGE 13 OF THE BID WITH THE REVISED PAGE 13**
4. Question: What is the total # of keys the City is requiring for each vehicle?  
Answer: A total of five (5) keys and two (2) remotes are required.

**YOU MUST REPLACE PAGE 14 OF THE BID WITH THE REVISED PAGE 14**

PASADENA FORD  
1365 E. COLORADO BLVD.  
PASADENA, CA 91106  
(626) 993-3673

ACCOUNTING  
(562) 570-8988  
Fax (562) 570-6780

ADMINISTRATIVE SERVICES  
(562) 570-9045  
Fax (562) 570-6780

BUDGET MANAGEMENT  
(562) 570-8425  
Fax (562) 570-6260

CITY CONTROLLER  
(562) 570-8430  
Fax (562) 570-6780

CITY TREASURER  
(562) 570-8845  
Fax (562) 570-6636

COMMERCIAL SERVICES  
(562) 570-7031  
Fax (562) 570-6867

5. Question: For Spec Z, Service Body Equipment, the City will be adding a lift gate.

Answer: The lift gate is 1000 lb. Tommy Gate model #54-1040TP, or approved equal.

**YOU MUST REPLACE PAGE 72 OF THE BID WITH THE REVISED PAGE 72**

6. Question: Due to the addition of a lift gate changes to the bid section will need to be done.

Answer: Page 73 has been revised to add the line item of the lift gate.

**YOU MUST REPLACE PAGE 73 OF THE BID WITH THE REVISED PAGE 73**

**FAILURE TO REPLACE PAGES WITH REVISED PAGES MAY DISQUALIFY YOUR BID.**

This concludes all the questions and answers from our conference. If you have any further technical questions please call John SeEVERS, Acquisition Superintendent, Fleet Services Bureau at 562-570-5406. If you have any bid related questions please feel free to call me at 562-570-6020.

Sincerely,

  
Michelle King  
Buyer





October 17, 2007

Ms. Michelle King, Buyer  
City of Long Beach  
333 W. Ocean Blvd., Plaza Level  
Long Beach, CA 90802

Ref: Bid No. PA00208 Multi Vehicle – Multi Year, due Friday, October 19, 2007, 11:00 AM, as per Addendum #1 and #2

Dear Ms. King:

Pasadena Ford kindly requests, that this letter be incorporated as part of our response to above captioned bid item with the following explanations:

1. All Ford Motor Company cars, SUV's, trucks, and vans orders have a firm base price for a period of four (4) years, with no price increase(s) to the City of Long Beach.

2. Item Z – ¾ Ton Service Truck – On the optional equipment (listed below) there is a % price escalation of:

A. 4 ½ % during the first renewal period (3<sup>rd</sup> year), and an additional

B. 4 ½ % during the second renewal period (4<sup>th</sup> year).

The percentage increase is applicable only the following options:

Utility body cost: \$4,984.00

Rack - \$733.00

Generator - \$4,195.00

Vice Bracket - \$136.00

Beacons - \$1,213.00

Traffic Advisor - \$584.00

Work Lights - \$735.00

Roller Top - \$706.00

Lift Gate - \$1,724.00

3. Item AA –Ford Police Certified Sedan, Marine Patrol –The optional equipment listed below will have a % price escalation for the 3<sup>rd</sup> and 4<sup>th</sup> year renewal period of 3-10% increase depending on market conditions and explicit to the Ford Crown Victoria Interceptor platform.

Under Hood Light, Go-Rhino Push Bumper, Trunk Circulation Fan, Permanent Rubber Tie Down – Y Strap, Skid Plates for Front Suspension/Steering – Cost of options - \$796.44.

Ms. Michelle King, Buyer  
City of Long Beach

October 17, 2007

4. Item BB – Ford Police Certified Sedan, Black and White - The optional equipment listed below will have a % price escalation for the 3<sup>rd</sup> and 4<sup>th</sup> year renewal period of 3-10% increase depending on market conditions and explicit to the Ford Crown Victoria Interceptor platform.

Under Hood Light, Go-Rhino Push Bumper, Trunk Circulation Fan, Permanent Rubber Tie Down – Y Strap, Skid Plates for Front Suspension/Steering – Cost of options - \$796.44.

5. Item CC – Ford Police Certified Sedan, Solid, Police, Fire - The optional equipment listed below will have a % price escalation for the 3<sup>rd</sup> and 4<sup>th</sup> year renewal period of 3 to 10% increase depending on market conditions and explicit to the Ford Crown Victoria Police Interceptor platform.

Under Hood Light, Skid Plates for Front Suspension/Steering, Truck Circulation Fan – Cost of options - \$393.23.


Pasadena Ford appreciates the City of Long Beach consideration to our bid proposal. Should any questions arise, please feel free to contact our Fleet Managers, Virginia Harper or Melinda Lake to assist you.

Very truly yours,

PASADENA FORD,



Laurence Reemtsen, President



Thomas Frew, Chief Financial Officer