

April 4, 2023

C-13

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager, or designee, to execute a contract, and any necessary documents including any necessary subsequent amendments, with various Pacific Gateway Workforce Innovation Network training and service providers, for training and employment services to residents, in a total aggregate amount not to exceed \$750,000, for a term ending December 31, 2023, with the option to renew for an additional one-year period, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into contracts with various Pacific Gateway Workforce Innovation Network training providers for a total amount not to exceed \$750,000 in providing training and employment services to Long Beach residents.

Pacific Gateway Workforce Innovation Network (Pacific Gateway) administers the Federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City of Long Beach (City). Those funds support job training programs and business services delivered by the Workplace, Harbor Gateway WorkSource Center, FutureLB, and selected community-based organizations to assist residents to acquire skills leading to employment in high-demand occupations with local employers.

Pacific Gateway utilizes labor market information, industry feedback, and changes in the industry to monitor hiring needs. Such practices ensure that local skill training design and investments are in industries with growth and demand leading to employment for residents. For training programs not associated with Pacific Gateway initiatives connected with local colleges and universities, customers are required by the WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL).

Training Providers under the ETPL are exempt from other local procurements, as are employers participating in On-the-Job Training (OJT), and Customized Training (CT) programs, as mandated by WIOA. Pacific Gateway initiates an agreement to accommodate the cost of training once a customer selects a training provider from the ETPL, or when an employer initiates an OJT or CT program. If the agreement is anticipated to exceed \$100,000, Pacific Gateway obtains City Council approval to initiate an increase and, as applicable, enter into a formal contract.

Pacific Gateway will partner with the training and service providers outlined below, based on customer demand.

The following provides the proposed amounts for each intended contract:

Service Provider	Primary Area of Instruction/ Services/ Product	Contract Term/Amounts
Airstream (Tehachapi, CA)	Renewable Energy and Communications Tower Technician Renewable Energy & Communications Tower Technician	3/21/23 – 12/31/23 \$150,000
Career Development Solutions – New Horizons (Anaheim, CA)	Network – Cybersecurity - Web Design – Cisco – CompTIA A+, Microsoft	3/21/23 – 12/31/23 \$150,000
Dialysis Education Services, LLC (Bellflower, CA)	Hemodialysis Training	3/21/23 – 12/31/23 \$150,000
Dolphin Trucking School (Vernon, CA)	Commercial Driver’s Training Class A & B	3/21/23 – 12/31/23 \$150,000
Reich Industries, Inc. – TGA (Montebello, CA)	Professional Truck Driver Training Program	3/21/23 – 12/31/23 \$150,000

This matter was reviewed by Deputy City Attorney Monica Kilaita and Purchasing Agent Michelle Wilson on February 15, 2023, and by Budget Operations and Development Officer Rhutu Amin Gharib on February 28, 2023.

TIMING CONSIDERATIONS

City Council action to award contracts concurrently is requested on April 4, 2023, to ensure the contracts are in place expeditiously.

FISCAL IMPACT

The total amount of the contracts will not exceed \$750,000, at \$150,000 per contract. Sufficient WIOA grant funding of \$750,000 is currently appropriated in the Community Development Grants Fund Group in the Economic Development Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council

priorities. Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



BO MARTINEZ
DIRECTOR
ECONOMIC DEVELOPMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER