



CITY OF LONG BEACH

PUBLIC WORKS DEPARTMENT

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JANUARY 17, 2013

BELMONT SHORE PARKING AND BUSINESS IMPROVEMENT AREA COMMISSION MEMBERS
City of Long Beach
California

REFERENCE: 13-007BS

SUBJECT: Recommendation to approve renewal of the agreement with Qualified Mobile, Inc. (QMI) in the amount of \$27,500 to provide sidewalk and alley steam cleaning for Belmont Shore for one-year, with an option to renew an additional year.

DISCUSSION

The previous contract for steam cleaning the sidewalks and alleys in Belmont Shore expired in 2011 and the City was required to go out to bid for this service. There were nine companies that responded to the bid, 104 bidders were notified and 29 companies downloaded the bid specifications. The City was obligated to award the contract to the lowest qualified bid. The range of cost proposals for a one-year period was from \$27,500 to \$152,800, and the expired contract was in the amount of approximately \$47,000.

The bid specifications included the requirement that interested companies must employ state-of-the-art equipment, which may include surface spinners. The company Quality Mobile, Inc. met the required bid specifications, and the City of Los Angeles and City of Riverside references contacted by City staff were pleased with QMI's performance and recommended their services.

Quality Mobile, Inc. was founded in 1985 with corporate offices and warehouse facilities in Norco, CA. The company employs over 80 men and women and has over 15 years experience with sidewalk steam cleaning, including the use of surface spinners. In addition to regular business hours, they also have field supervisor staff available to take client calls 24 hours a day.

The initial QMI term order was for the period commencing 02.01.12 to 02.01.13. If renewed, the new term order would commence for the period of 02.01.13 to 02.01.14.

RECOMMENDATION

Approve recommendation.