



# CITY OF LONG BEACH

# C-9

ECONOMIC DEVELOPMENT DEPARTMENT

411 W. Ocean Boulevard 10th Floor • Long Beach, CA 90802 • (562) 570-6099 • Fax (562) 570-6380

September 10, 2019

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt a Resolution approving the Annual Report for October 1, 2019 to September 30, 2020, for the East Anaheim Street Parking and Business Improvement Area, declaring its intention to levy the annual business assessment, and setting the date of hearing for October 1, 2019. (Districts 3, 4)

## DISCUSSION

The East Anaheim Street Parking and Business Improvement Area (EASPBIA) was established by the City Council in 2010, allowing for the levy of an annual business license assessment to be paid by businesses located in the EASPBIA. The City of Long Beach (City) contracts with the Zaferia Business Association (ZBA) to manage the EASPBIA and the ZBA Board of Directors serve as the Advisory Board to the City Council on matters related to the EASPBIA. The ZBA promotes and markets the commercial area along East Anaheim Street using funds generated through the EASPBIA business license assessment.

State law governing Parking and Business Improvement Areas requires that an Annual Report be submitted to the City Council by the Advisory Board for the EASPBIA. On June 11, 2019, the Advisory Board voted to recommend to the City Council approval of the 2019-2020 EASPBIA Annual Report (Annual Report) (Exhibit A to the Resolution).

The Annual Report describes boundaries, proposed activities, and budgetary information, as well as the method and basis for continuation of the assessment. The Annual Report proposes no change to the EASPBIA boundaries or the method of levying the assessment and no significant change to proposed activities.

The Annual Report, transmitting the recommendations of the Advisory Board, proposes the following assessment rates:

### **Method of Assessment**

The estimated 2019-2020 fiscal year revenue from business assessments is \$142,255. Assessments are calculated by category of business and incorporate a base rate plus a per employee rate. Businesses categories and rates are as follows:

HONORABLE MAYOR AND CITY COUNCIL

September 10, 2019

Page 2

- Type 1 Businesses: Retail, recreation and entertainment, unique businesses, and banking institutions, pay annual assessment fees of:
  - Base fee: \$300 per year except that secondary licensees in these classes are exempt;
  - Employee Fee: \$15 per employee up to \$300 maximum.
- Type 2 Businesses: Service, vending, professional, wholesale, contractor, manufacturing and miscellaneous mobile, pay annual assessment fees of:
  - Base Fee: \$200 per year except that secondary licensees in these classes shall pay a base fee of \$120;
  - Employee Fee: \$15 per employee up to \$300 maximum.
- Type 3 Businesses: Non-residential space rental businesses pay an annual assessment fee of:
  - Base Fee: \$120 per year;
  - Employee Fee: not applicable.
- Type 4 Businesses: Non-profit businesses pay an annual assessment fee of:
  - Base Fee: \$100 per year;
  - Employee Fee: not applicable.
- Type 5 Businesses: Home-based businesses that voluntarily choose to be a member of the organization pay an annual assessment fee of:
  - Base Fee: \$100 per year;
  - Employee Fee: not applicable.

Residential property rental is exempt from the assessment.

Each year the City calculates the Consumer Price Index (CPI), an adjustment for consumer goods and services, and applies the CPI to various City fees on July 1<sup>st</sup> of each year. Parking and Business Improvement Area Advisory Boards may request a CPI adjustment for business license assessments. The EASPBIA Advisory Board has decided not to request a July 2020 CPI adjustment.

The recommended Resolution grants approval of the Annual Report, declares the intention of the City Council to levy the assessment for proposed activities, and sets the date of the public hearing for October 1, 2019.

This matter was reviewed by Deputy City Attorney Amy R. Webber on August 20, 2019 and by Budget Management Officer Rhutu Amin Gharib on August 22, 2019.

TIMING CONSIDERATIONS

City Council action is requested on September 10, 2019, to set the date of the public hearing for October 1, 2019. The new contract year begins on October 1, 2019.

FISCAL IMPACT

It is estimated that the EASPBI will generate \$142,255 in FY 20 through the proposed continuation of the assessment. Assessment funds are collected by the City on behalf of the ZBA through additional fees attached to EASPBI business licenses and passed directly through to the ZBA for implementation of annual programs. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN KEISLER  
DIRECTOR OF ECONOMIC DEVELOPMENT

JK:AA:er

Attachment: Resolution

APPROVED:

  
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PATRICK H. WEST  
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH APPROVING AN ANNUAL REPORT FOR OCTOBER 1, 2019 TO SEPTEMBER 30, 2020 FOR THE EAST ANAHEIM STREET PARKING AND BUSINESS IMPROVEMENT AREA AND DECLARING ITS INTENTION TO LEVY THE ANNUAL ASSESSMENT FOR THAT FISCAL YEAR

WHEREAS, pursuant to Section 36533 of the California Streets and Highways Code, the Zaferia Business Association has caused a Report to be prepared for October 1, 2019 to September 30, 2020 relating to the East Anaheim Street Parking and Business Improvement Area ("EASPBA"); and

WHEREAS, said Report contains, among other things, with respect to October 1, 2019 to September 30, 2020 all matters required to be included by the above cited Section 36533; and

WHEREAS, having approved such Report, the City Council hereby declares its intention to:

A. Modify assessments and confirm levy of and direct collecting assessments for the EASPBA for October 1, 2019 to September 30, 2020. Said assessments are proposed to be levied on such classifications and at such rates as are set forth in Exhibit "A" attached hereto and incorporated herein. These assessments are not proposed to be levied on owners of commercial or residential property;

B. Provide that each business shall pay the assessment annually, at the same time the business license is due. This is the same collection procedure which occurred in the previous fiscal year; and

WHEREAS, to this end, the proposed activities and improvements

1 undertaken by the Area include those generally specified in the establishing Ordinance  
2 ORD-10-0012, as adopted by the City Council on May 4, 2010; and

3 WHEREAS, a copy of the Report is on file with the City Clerk and includes  
4 a full description of the activities and improvements to be provided from October 1, 2019  
5 to September 30, 2020, the boundaries of the area, and the proposed assessments to be  
6 levied on the businesses that fiscal year and all other information required by law; and

7 WHEREAS, it is the desire of this City Council to fix a time and place for a  
8 public hearing to be held in the City Chamber of the City of Long Beach on October 1,  
9 2019 at 5:00 p.m., regarding the Report, the levy and the proposed program for October  
10 1, 2019 to September 30, 2020;

11 NOW THEREFORE, the City Council of the City of Long Beach resolves as  
12 follows:

13 Section 1. That certain Report entitled "2019-2020 Annual Report East  
14 Anaheim Street Parking and Business Improvement Area" for the period October 1, 2019  
15 to September 30, 2020, as filed with the City Clerk is hereby approved.

16 Section 2. On October 1, 2019 at 5:00 p.m., in the Civic Chamber, 411  
17 West Ocean Boulevard, Long Beach, California 90802, the City Council of the City of  
18 Long Beach will conduct a public hearing on the levy of proposed assessments for  
19 October 1, 2019 to September 30, 2020 for the EASPBIA. All concerned persons are  
20 invited to attend and be heard, and oral or written protests may be made, in accordance  
21 with the following procedures:

22 A. At the public hearing, the City Council shall hear and consider all  
23 protests. A protest may be made orally or in writing by any interested person. Any  
24 protest pertaining to the regularity or sufficiency of the proceedings shall be in writing and  
25 shall clearly set forth the irregularity or defect to which the objection is made.

26 B. Every written protest shall be filed with the City Clerk at or before the  
27 time fixed for the public hearing. The City Council may waive any irregularity in the form  
28 or content of any written protest and at the public hearing may correct minor defects in the

1 proceedings. A written protest may be withdrawn in writing at any time before the  
2 conclusion of the public hearing.

3 C. Each written protest shall contain a description of the business in  
4 which the person subscribing the protest is interested sufficient to identify the business  
5 and, if a person subscribing is not shown on the official records of the City as the owner of  
6 the business, the protest shall contain or be accompanied by written evidence that the  
7 person subscribing is the owner of the business. A written protest which does not comply  
8 with this section shall not be counted in determining a majority protest.

9 D. Testimony is also invited relating to any perceived irregularities in or  
10 protests to previous years' proceedings/assessments.

11 Section 3. The City Clerk shall give notice of the public hearing called for  
12 in Section 2 by causing this Resolution of Intention to be published once in a newspaper  
13 of general circulation in the City not less than seven days before the public hearing.

14 Section 4. This resolution shall take effect immediately upon its adoption  
15 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2019, by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

City Clerk

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802-4664

# EXHIBIT "A"





**2019-2020 Annual Report  
East Anaheim Street Parking and  
Business Improvement Area**

SUBMITTED BY ZAFERIA BUSINESS ASSOCIATION  
JULY 11, 2019

## Table of Contents

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DISTRICT OVERVIEW .....	2
District Background .....	2
East Anaheim Street Parking and Business Improvement Area Boundary .....	2
Proposed Changes.....	2
District Advisory Board .....	2
District Personnel .....	3
METHOD OF ASSESSMENT .....	3
Proposed Changes.....	3
Consumer Price Index Adjustment .....	4
BUDGET.....	4
Projected Budget.....	4
Surplus or Deficit Carryover.....	5
Contributions from Other Sources .....	5
ZAFERIA BUSINESS ASSOCIATION PROGRAM .....	5
2019 – 2020 Program.....	5
Cleanliness .....	5
Support of Area Events .....	5
Member & Area Marketing & Promotion.....	6
Member Representation & Communication.....	6

# DISTRICT OVERVIEW

## District Background

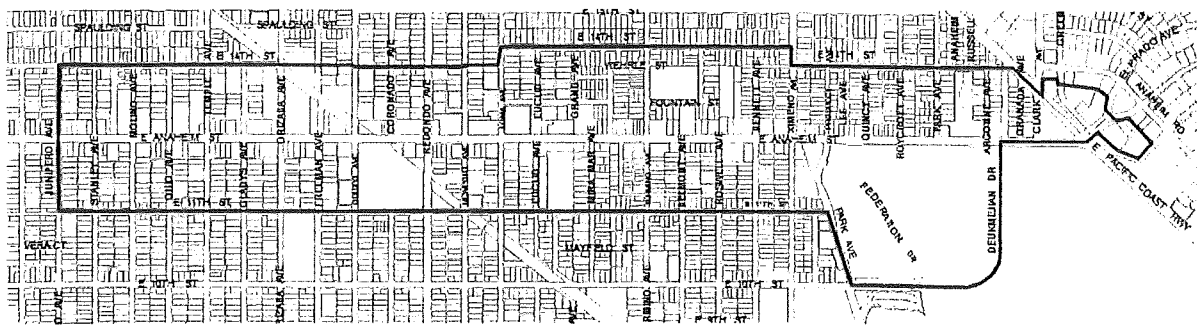
Conceived by a coalition of business owners located along Anaheim Street, the East Anaheim Street Parking and Business Improvement Area (the "District") is a benefit assessment district whose goal is to provide a more attractive and vibrant business environment in the East Anaheim Street / Zaferia business area, including a sidewalk cleanliness program, marketing and promotions of our members and the Zaferia area, and support of local programs.

The organization overseeing the management of the District is the Zaferia Business Association (ZBA), an IRS 501 C-6, tax-exempt organization.

*The mission of the Zaferia Business Association is to promote, enhance, and represent the business members of the Zaferia district.*

## East Anaheim Street Parking and Business Improvement Area Boundary

The District is bounded by Junipero Avenue to the west, Pacific Coast Highway to the east, 11<sup>th</sup> Street to the south, and 14<sup>th</sup> Street to the north. Historically, this area is known as Zaferia.



## Proposed Changes

The Zaferia Business Association Board of Directors proposes no changes to the district boundary for 2019-2020.

## District Advisory Board

OFFICERS		TERMS
<b>President</b> Tracy Ames	Proprietor – The Red Leprechaun	2018 - 2020
<b>Vice President</b> Madison Mooney	Executive Director – Long Beach Playhouse Theatres	2019 - 2021
<b>Secretary</b> Kourosh Davatolhagh	Vice President, Relationship Manager – Farmers & Merchants Bank	2018 - 2020
<b>Treasurer</b> Scott Bristol	Controller – Brascia Builders	2018 - 2020
DIRECTORS		
Cameron Crockett	Principal Architect - Ultra-Unit Architectural Studio	2018 - 2020

Alan Gomez	Owner - Commodity	2019 - 2021
Zain Ramjan	Owner – Sani-Tec Janitorial Supplies and Coastline Car Wash	2019 - 2021

### District Personnel

**Executive Director**  
 Kristine Hammond  
*Part-Time, Independent Contractor*

[director@zaferia.org](mailto:director@zaferia.org)  
 (562) 305-7102

## METHOD OF ASSESSMENT

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Assessments are calculated as follows:

- **Type 1 Businesses:** Retail, recreation and entertainment, unique businesses, and banking institutions, shall pay annual assessment fees of:
  - Base fee: \$300 per year except that secondary licensees in these classes are exempt;
  - Employee Fee: \$15 per employee up to \$300 maximum.
- **Type 2 Businesses:** Service, vending, professional, wholesale, contractor, manufacturing and miscellaneous mobile, shall pay annual assessment fees of:
  - Base Fee: \$200 per year except that secondary licensees in these classes shall pay a base fee of \$120;
  - Employee Fee: \$15 per employee up to \$300 maximum.
- **Type 3 Businesses:** Non-residential space rental businesses shall pay an annual assessment fee of:
  - Base Fee: \$120 per year;
  - Employee Fee: not applicable.
- **Type 4 Businesses:** Non-profit businesses shall pay an annual assessment fee of:
  - Base Fee: \$100 per year;
  - Employee Fee: not applicable.
- **Type 5 Businesses:** Home-based businesses that voluntarily choose to be a member of the organization shall pay an annual assessment fee of:
  - Base Fee: \$100 per year;
  - Employee Fee: not applicable.

Residential property rental is exempt from the assessment.

### Proposed Changes

The Zaferia Business Association Board of Directors proposes no changes to the method and basis of levying the assessment.

## Consumer Price Index Adjustment

The Zaferia Business Association Board of Directors is not requesting a Consumer Price Index adjustment for the 2019-2020 contract year.

## BUDGET

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### Projected Budget

#### ZBA

#### Budget Overview: ZBA FY 2019-2020 DRAFT October 2019 - September 2020

	<u>Total</u>
<b>Income</b>	
Member Assessments	142,255.00
Voluntary Member Assessments	100.00
<b>Total Income</b>	<u>\$ 142,355.00</u>
<b>Gross Profit</b>	<u>\$ 142,355.00</u>
<b>Expenses</b>	
<b>Administrative Expense</b>	
Accounting	3,060.00
Cell Phone	780.00
Dues & Memberships	520.00
Franchise Tax Board	10.00
Hardware Purchases	500.00
Insurance	2,100.00
Management Fee	37,100.00
Office Supplies	500.00
Postage	1,000.00
Professional Services	850.00
Rent & Parking	
Rent	1,258.00
Total Rent & Parking	<u>\$ 1,258.00</u>
Software Fees	2,200.00
Training	150.00
<b>Total Administrative Expense</b>	<u>\$ 50,028.00</u>
<b>Program Expense</b>	
Events	20,000.00
Food & Drinks	

BOD Meetings	1,100.00
Member Meetings	2,000.00
Member Socials	3,000.00
Total Food & Drinks	\$ 6,100.00
Marketing	
Advertising Merchandise	2,500.00
Social Media Marketing	9,500.00
Total Marketing	\$ 12,000.00
Pole Banners & Maintenance	8,000.00
Sponsorship	1,500.00
Streetscape and Cleanliness	42,827.00
Water	600.00
Total Streetscape and Cleanliness	\$ 43,427.00
Website	1,300.00
<b>Total Program Expense</b>	<b>\$ 92,327.00</b>
<b>Total Expenses</b>	<b>\$ 142,355.00</b>
<b>Net Operating Income</b>	<b>\$ 0.00</b>
<b>Net Income</b>	<b>\$ 0.00</b>

### Surplus or Deficit Carryover

The Zaferia Business Association has set aside \$45,000 of surplus funds from prior years for area improvements relating to the Pedestrian Safety Grant Work by the City of Long Beach that is currently pending.

### Contributions from Other Sources

The Zaferia Business Association is not anticipating any monetary contributions from any other sources for the coming fiscal year.

## ZAFERIA BUSINESS ASSOCIATION PROGRAM

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### 2019 – 2020 Program

#### Cleanliness

The ZBA will continue to manage our cleanliness program. Weeds, trash, gum, and stickers continue to be an ongoing issue in the district. Compounded with an increase in the homeless population in our area, the ZBA is making attempts to keep ahead of this issue by working closely with our cleaning contractor, our members, and the City.

#### Support of Area Events

The ZBA intends to again support with funding and promotion of the Happy Sundays event on the last Sunday of August. This event includes multiple venues (eight business locations in 2018 and 2019) with multiple musical and comedy acts that is free and open to the public. In 2018 we saw

close to 3,000 in attendance throughout the day. As of the writing of this report, 2019 is expected to exceed this number.

The ZBA will again support with funding and promotion of the Open Art Studio Tour in October. This event includes several artists' studios on the city-wide tour. It is free and open to the public.

The ZBA will again support with funding and promotion the annual Orizaba Park Halloween Party for area children, providing games and candy in a safe environment. It is free and open to the public.

The ZBA Board of Directors will continue to review all requests for support on an individual basis.

### **Member & Area Marketing & Promotion**

The ZBA will continue with our robust social media program with our monthly contract with Creative Marketing Services (CMS). CMS creates posts for the ZBA Facebook, Instagram, Twitter, and Pinterest pages that highlight ZBA members, our events, the events that we support, and the general Zaferia area. The ZBA budget incorporates boosting of some of the posts.

The ZBA will continue to provide a district website, [www.zaferia.org](http://www.zaferia.org), which includes a directory of members and provides the opportunity for members to share promotions, events, and be highlighted.

It is anticipated that the ZBA will again participate in the annual Belmont Shore Christmas Parade, which provides an opportunity for members to promote their businesses and their location within the Zaferia district.

### **Member Representation & Communication**

The ZBA will continue to support and participate in the Council of Business Associations (COBA) and relay information about City programs and topics of interest to ZBA members by way of email communications and the Member Resources page on our website.