

C-10

August 18, 2020

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract with Galls, LLC, of Lexington, KY, for furnishing and delivering fire uniforms, on the same terms and conditions afforded to the Orange County Fire Authority, in an annual amount of \$500,000, with a 10 percent contingency of \$50,000, for a total annual amount not to exceed \$550,000, until the Orange County Fire Authority contract expires on October 2, 2022, with the option to renew for as long as the Orange County Fire Authority contract is in effect, at the discretion of the City Manager. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Galls, LLC, to furnish and deliver fire uniforms. This contract will meet safety and quality standards for the Long Beach Fire Department and ensure the timely availability of uniforms for personnel.

The Purchasing Division in the Financial Management Department researched procurement options and learned that the Orange County Fire Authority had recently completed a Request for Proposals process for the purchase of fire uniforms, and has a contract with Keystone, a company acquired by Galls, LLC, that meets the City's needs. The Orange County Fire Authority was competitively bid in March 2019. This cooperative purchase agreement will allow the City to obtain competitive pricing due to increased buying power.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

This matter was reviewed by Deputy City Attorney Sarah E. Green on July 8, 2020 and by Deputy Finance Director Sandy Tsang-Palmer on July 15, 2020. Due to time constraints, no Budget Office review was able to be conducted.

TIMING CONSIDERATIONS

City Council action is requested on August 18, 2020, to ensure the contract is in place expeditiously.

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FISCAL IMPACT

The annual contract cost will not exceed \$550,000. Sufficient funds are budgeted in the General Fund Group and in the Tidelands Operating Fund Group in the Fire Department. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. This contract will provide continued support to our local economy by assisting in the preservation of employment for 27 employees residing in Long Beach.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



XAVIER ESPINO
FIRE CHIEF

ATTACHMENT

APPROVED:



THOMAS B. MODICA
CITY MANAGER



City of Long Beach

Working Together to Serve

Office of the City Attorney

Memorandum

DATE: July 8, 2020
To: David Honey, Fire Department
FROM: Sarah E. Green, Deputy City Attorney
SUBJECT: RESOLUTION – GALLS, LLC

Enclosed is the above-referenced Resolution which has been prepared and is transmitted to you for placement on a City Council agenda. Thank you.

SEG:mb
A20-03842
01166450.docx
Enclosure

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH GALLS, LLC, TO FURNISH AND DELIVER FIRE UNIFORMS, THROUGH THEIR CONTRACT WITH ORANGE COUNTY FIRE AUTHORITY IN AN ANNUAL AMOUNT NOT TO EXCEED \$550,000, FOR A PERIOD OF TWO YEARS

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase fire uniforms; and

WHEREAS, GALLS, LLC has an Agreement with ORANGE COUNTY FIRE AUTHORITY for the purchase of these fire uniforms, Agreement No. MA2019SK2352 ("Agreement"); and

WHEREAS, the City's participation in the fire uniform Agreement will facilitate the City's ability to purchase as well as provide considerable cost benefits to the City; and

WHEREAS, if the City had to utilize a formal bid process rather than participate in the fire uniform Agreement considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as follows:

Section 1. The above recitals are true and correct and are incorporated herein by this reference.

Section 2. The City Manager or designee is hereby authorized to enter

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

1 an agreement with GALLS, LLC to purchase, of the same type and kind identified in the
2 fire uniform Agreement except as modified by mutual agreement of the City and GALLS,
3 LLC, and the purchase by the City shall be on the same terms and conditions afforded to
4 the ORANGE COUNTY FIRE AUTHORITY in an amount not to exceed Five Hundred
5 Thousand Dollars (\$500,000), and a 10 percent contingency of Fifty Thousand Dollars
6 (\$50,000) including tax and shipping, for a period of two (2) years, with the option to
7 renew for two (2) additional one-year periods.

8 Section 3. This resolution shall take effect immediately upon its adoption
9 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

10 I hereby certify that the foregoing resolution was adopted by the City
11 Council of the City of Long Beach at its meeting of _____, 2020,
12 by the following vote:

13
14 Ayes: Councilmembers: _____
15 _____
16 _____
17 _____

18 Noes: Councilmembers: _____
19 _____

20 Absent: Councilmembers: _____
21 _____

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24 _____
City Clerk

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