



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

C-8

333 West Ocean Boulevard 6th Floor • Long Beach, CA 90802 • (562) 570-5400 • Fax (562) 570 -5414

January 9, 2018

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract with Seagrave Fire Apparatus, LLC (Seagrave), of Clintonville, WI, for the purchase of six Seagrave Marander II fire pumpers, with related equipment and accessories, on the same terms and conditions afforded to the Houston-Galveston Area Council of Governments (HGAC), of Houston, TX, in an amount of \$4,554,633, plus \$24,500 in inspection and processing fees; and, authorize a 5 percent contingency in the amount of \$227,732, for a total amount not to exceed \$4,806,865, inclusive of all taxes and fees. (Citywide)

DISCUSSION

On December 5, 2017, the City Council approved the purchase of six Seagrave Marauder II fire pumpers, for a total amount of \$4,806,865 for use by the Fire Department in regular operations. When this item was presented for City Council approval, the distributor, Derotic Emergency Equipment (Derotic), was incorrectly listed as the vendor under contract with HGAC. The manufacturer, Seagrave, should have been listed as the vendor, not Derotic. Therefore, City Council approval is now needed to enter into a contract with Seagrave.

These units are replacing six fire pumpers that are 16 years old and have an average of 110,000 miles. The new fire pumpers were authorized in the approved FY 17 replacement plan. The contingency fee is needed to cover price variations that may occur during the 12-month build-out period and is exclusive of one-time processing and inspection fees.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Fleet Services Bureau and the Purchasing Division of the Department of Financial Management investigated procurement options, and the HGAC agreement with Seagrave Fire Apparatus, LLC, of Clintonville, WI (not a SBE, MBE, WBE, or Local),

was determined to provide the best discounted price while allowing for timely acquisition and delivery. Derotic Emergency Equipment is Seagrave's local distributor. The HGAC contract was competitively bid and offers the best available pricing. There are no dealers for this type of equipment in Long Beach. Service, parts, and warranty support will be provided by Southern California Fleet Services, Inc., in Corona, CA.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on December 20, 2017 and by Assistant Finance Director Lea Eriksen on December 21, 2017.

SUSTAINABILITY

These new fire pumpers are in full compliance with State of California and local district air quality regulations.

TIMING CONSIDERATIONS

City Council action is requested on January 9, 2018, to ensure the contract is in place expeditiously.

FISCAL IMPACT

The cost of the six fire pumpers will not exceed \$4,806,865, inclusive of a 5 percent contingency of \$227,732 and \$24,500 in one-time processing and inspection fees. All costs are budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM) and are fully funded through regular capital replacement charges collected from the Fire Department (FD) through the Fleet monthly billing process. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE
CITY OF LONG BEACH AUTHORIZING THE CITY
MANAGER TO PURCHASE SIX SEAGRAVE FIRE
PUMPERS WITH RELATED EQUIPMENT AND
ACCESSORIES THROUGH THE CONTRACT BETWEEN
HOUSTON-GALVESTON AREA COUNCIL OF
GOVERNMENTS AND SEAGRAVE FIRE APPARATUS,
LLC

WHEREAS, the Charter of the City of Long Beach (the "City"), Section
1802, permits the City to purchase services, supplies, materials, equipment and labor
with other government agencies by purchasing under their contracts on a voluntary and
selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase six Seagrave fire pumpers with
related equipment and accessories ("Fire Pumpers"); and

WHEREAS, the Houston-Galveston Area Council of Governments
("HGAC") has a contract for the purchase of these Fire Pumpers, Contract No. FS12-15
("Contract"); and

WHEREAS, the City's participation in the Contract will facilitate acquisition
of these Fire Pumpers as well as provide considerable cost benefits to the City; and

WHEREAS, if the City had to go to formal bid rather than participate in the
Contract considerably more funds would be required;

NOW, THEREFORE, the City Council of the City of Long Beach resolves as
follows:

Section 1. The above recitals are true and correct and are incorporated
herein by this reference.

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

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Section 2. The City Manager or designee of the City is hereby authorized to enter an agreement with Seagrave Fire Apparatus, LLC to purchase six Seagrave fire pumpers, with related equipment and accessories of substantially the same type and kind purchased by the Houston-Galveston Area Council of Governments pursuant to the Contract No. FS12-15 except as modified by mutual agreement of the City and Seagrave Fire Apparatus, LLC, and the purchase by the City shall be on the same terms and conditions afforded to the Houston-Galveston Area Council of Governments in an amount not to exceed Four Million Eight Hundred Six Thousand Eight Hundred Sixty Five Dollars (\$4,806,865), inclusive of all taxes and fees.

Section 3. This resolution shall take effect immediately upon its adoption by the City Council, and the City Clerk shall certify the vote adopting this resolution.

I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2018 by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk