

March 17, 2020

R-21

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Authorize the City Manager, or designee, to execute all documents and any needed subsequent amendments, with various Pacific Gateway Workforce Innovation Network service and product providers for training and employment services to residents, to increase the total amount by \$1,900,000, for a revised total aggregate amount not to exceed \$5,105,712, and to extend for one additional one-year period, with an option to renew for two additional one-year periods. (Citywide)

DISCUSSION

Pacific Gateway Workforce Innovation Network (Pacific Gateway) administers the Federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City. Those funds support job training programs and business services delivered by the Workplace, Harbor Gateway WorkSource Center, Harbor YouthSource Center, FutureLB, and selected community-based organizations to assist residents to acquire skills leading to employment in high-demand occupations with local employers.

Pacific Gateway utilizes labor market information, industry feedback, and changes in the industry to monitor hiring needs. Such practices ensure that local skill training design and investments are in industries with growth and demand leading to employment for residents. For training programs not associated with Pacific Gateway initiatives connected with local colleges and universities, customers are required by the WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL).

Vendors under the ETPL are exempt from other local procurements, as are employers participating in On-the-Job Training (OJT), and Customized Training (CT) programs, as mandated by WIOA. Pacific Gateway initiates an agreement and Munis Contract to accommodate the cost of training once a customer makes a selection from the vendor ETPL, or when an employer initiates an OJT or CT program. If the Munis Contract is anticipated to exceed \$100,000, Pacific Gateway obtains City Council approval to initiate an increase and, as applicable, enter in to a formal contract.

Pacific Gateway will continue to partner with the following training and service providers outlined below, based on customer demand. Pacific Gateway requests contract increases and renewals for the coming months for existing vendors with current agreements with the City.

HONORABLE MAYOR AND CITY COUNCIL

March 17, 2020

Page 2

| Service Provider | Primary Area of Instruction/ Services/ Product | Current Contract/BPO Munis Contract Terms | Requested Amendment/ New Terms | New Contract/Munis Contract Terms |
|---|--|--|-----------------------------------|-----------------------------------|
| College of Instrument Technology (CIT) | <ul style="list-style-type: none"> ▪ Truck Driving ▪ Heavy Equipment Operator | 10/15/16 - 09/30/20 3172500001 \$495,000 Contract 34733 | Add 1 Year Add: \$250,000 | 10/15/16 - 09/30/21 \$745,000 |
| California State University Dominguez Hills | <ul style="list-style-type: none"> ▪ Advanced Safety and Health Certificate ▪ Project Management Certificate ▪ Grant Writing and Administration | 10/15/16 - 10/14/20 3172500006 \$480,000 Contract 34951 | Add 1 Year Add: \$200,000 | 10/15/16 - 10/14/21 \$680,000 |
| El Camino College | <ul style="list-style-type: none"> ▪ US Coast Guard STCW ▪ Medical Assistant ▪ Medical Billing & Coding | 12/01/16 - 11/30/20 3172500020 \$130,842 | Add 1 Year Add: \$200,000 | 12/01/16 - 11/30/21 \$330,842 |
| Employed Security Service Center | <ul style="list-style-type: none"> ▪ Private Security Officer ▪ Logistics & Supply Chain Professional | 01/01/17 - 12/30/20 3172500037 \$275,000 Contract 34887 | Add 1 Year Add: \$100,000 | 01/01/17 - 12/30/21 \$375,000 |
| Hacienda La Puente Adult Education | <ul style="list-style-type: none"> ▪ Pest Control Technician ▪ Computer Networking and Repair | 10/15/16 - 10/14/20 3172500013 \$100,000 | Add 1 Year Add: \$150,000 | 10/15/16 - 10/14/21 \$250,000 |
| LAUSD (Harbor Occupational & Maxine Waters) | <ul style="list-style-type: none"> ▪ Welding ▪ Computer Operations Specialist ▪ Medical Assistant | 01/01/18 - 12/31/20 3182500002 \$450,000 Contract 34921 | Add 1 Year Add: \$350,000 | 01/01/18 - 12/31/21 \$800,000 |
| Nurses Development Center Inc. | <ul style="list-style-type: none"> ▪ Nursing Assistant | 10/01/17 - 09/30/20 3182500034 \$400,000 Contract 35016 | Add 1 Year Add: \$250,000 | 10/01/17 - 09/30/21 \$650,000 |

| Service Provider | Primary Area of Instruction/ Services/ Product | Current Contract/BPO Munis Contract Terms | Requested Amendment/ New Terms | New Contract/Munis Contract Terms |
|---|---|--|--------------------------------|-----------------------------------|
| UCLA Extension | <ul style="list-style-type: none"> • Certificate in Database Management • Human Resource Management • Project Management | 01/01/17 - 12/30/20 3172500033 \$204,870 | Add 1 Year Add: \$150,000 | 01/01/17 - 12/30/21 \$354,870 |
| Long Beach Memorial Medical Center (LBMCC) | <ul style="list-style-type: none"> ▪ Patient Care Assistant (PCA) Customized Training ▪ On-the-Job Training | 11/01/16 – 12/31/19 3172500057 \$670,000 Contract 34622 | Add 1 Year Add: \$250,000 | 11/01/16 - 12/31/20 \$920,000 |

This matter was reviewed by Deputy City Attorney Amy R. Webber and by Grants and Projects Officer Arlen Crabtree on February 19, 2020.

TIMING CONSIDERATIONS

City Council action is requested on March 17, 2020, to facilitate processing of required documents.

FISCAL IMPACT

Sufficient WIOA grant funding is currently appropriated in the Community Development Grants Fund Group in the Economic Development Department. This recommendation has no staffing impact beyond the budgeted scope of duties and is consistent with existing City Council priorities. Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN KEISLER
DIRECTOR OF ECONOMIC DEVELOPMENT

APPROVED:



THOMAS B. MODICA
ACTING CITY MANAGER