

A close-up photograph of a flowering plant with bright yellow, star-shaped flowers. A single bee is visible, hovering near one of the flowers. The background is slightly blurred, emphasizing the flowers in the foreground.

# Printing Contract Renewals

May 27, 2021





# Background

- 2019: Staff issued RFQ to solicit bids from qualified vendors for printing services.
- Goal for staff to have a menu of vendors to choose from for various services needed for printing.
- All divisions/bureaus in Water have access to use the printing contracts for their needs.



# Chosen Consultants

- iColor
  - Stationery and branded Water Department items
- Sepko Industries
  - Larger printing jobs such as banners and signage for events
- Speed Pro
  - Marketing materials such as flyers, postcards and reports
- Alliance Printing Associates
  - Direct mail pieces and bulk printing jobs



# Second, One-Year Renewals

- The contracts, as originally approved, allows for two (2) one-year renewals in total.
- These are the second renewals with no more renewals left in the contracts, not to exceed 36 months each contract.
- Printing services on a task-order basis.
- Costs are included in the Water Fund FY 21 Budget and will be included in the FY 22 Budget.



# Contract Performance

- The contracts are on a job order basis at the same annual rates
- Printing services expenditures last year = \$33,000 (reduced event/community activity)
- Printing service budget this year = \$55,000
- Last year in RFQ; vendors remain in good standing and may resubmit as part of any future RFQ process





**Long Beach Water**

Exceptional Water • Exceptional Service

