



**Date:** June 2, 2010  
**To:** Patrick H. West, City Manager  
**From:** Lori Ann Farrell, Director of Financial Management/CFO  
**For:** Mayor and Members of the City Council  
**Subject:** FY 10 Adopted Revenue Solutions and FY 11 Compensation Costs

It was noted in the May 6, 2010 responses to City Council questions from the March 23, 2010 Special City Council meeting that two questions would be answered under separate cover. This memo provides responses to these two remaining questions.

**1. Provide a list of new revenue sources that were implemented for FY 10.**

The following list of new revenue sources totaling \$7.7 million was reflected in the FY 10 Adopted Budget and provided to the City Council at the May 18, 2010 Special Meeting on the Budget.

- \$3.8 million - TOT Saved From Aquarium Debt Service Restructuring
- \$1.4 million - Tree Trimming Nexus Study
- \$1.2 million - Private Refuse Hauler Fee
- \$300,000 - Towing Bad Debt Collections (pending)
- \$275,000 - El Dorado Parking and Sports Leagues Fees; RLC Contribution
- \$250,000 - Contracting-in of Fire Dispatch Services (pending)
- \$250,000 - Environmental Recovery Fee (pending)
- \$141,000 - Cable Franchise Revenue
- \$93,000 - Animal Licensing

**2. What is the breakdown of the \$11.3 million employee portion of the FY 11 General Fund deficit by department and by category?**

The following is the allocation of the \$11.3 million in FY 11 General Fund negotiated compensation increases by category of expense:

General Salary Increases	\$	5,785,818
Skill Pays		1,232,063
Step Increases		881,221
PERS (related to salary increases)		1,037,117
Payroll Overhead/FICA		266,210
Overtime (PD and FD only)		508,243
IAM 2% Equity Adjustment		1,610,557
<b>Total</b>	<b>\$</b>	<b>11,321,229</b>

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The following chart reflects the \$11.3 million in negotiated compensation increases by department:

Mayor and City Council	\$	132,253
City Attorney	\$	71,566
City Auditor	\$	31,563
City Clerk	\$	25,427
City Manager	\$	17,925
City Prosecutor	\$	180,302
Civil Service	\$	34,245
Community Development	\$	120,816
Development Services	\$	2,731
Financial Management	\$	245,092
Fire	\$	2,708,109
Health	\$	251,598
Library Services	\$	437,019
Police*	\$	6,077,461
Parks, Recreation and Marine	\$	465,801
Public Works	\$	519,321
<b>Total</b>	<b>\$</b>	<b>11,321,228</b>

\*Reflects FY 10 and FY 11 negotiated compensation increases

Please let me know if you have any questions or require additional information.

LAFDW  
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CC: SUZANNE FRICK, ASSISTANT CITY MANAGER  
REGINALD J. HARRISON, DEPUTY CITY MANAGER  
ALL DEPARTMENT DIRECTORS