

#27



Samamage@aol.com

03/24/2009 01:58 PM

To nancy_muth@longbeach.gov

cc

bcc

Subject For Council Distribution and Consideration - SBE Ordinance

Hello:

Please distribute following letter at Council Meeting tonight.

Thank you,

Barbara Sullivan

Sullivan International, Inc.

562.590.0512

www.sullivaninternational.com

www.PEOpleonesource.com

March 24, 2009

Dear Mayor, Councilmembers, and Staff:

I am writing in support of Item 27 - the pilot program for small business recruitment. This pilot would apply to the Departments of Parks, Recreation, and Marine; Public Works; and Long Beach Gas & Oil.

The program would mandate those departments to identify contracts that small businesses could work on, and set goals for small business participation for such contracts. This ensures that even if a small business is not a prime contractor, whomever is the prime would have to hire small business as subcontractors, vendors, or to provide services whenever possible.

The program sets a goal of having 20% of the contracts in these departments being executed by small businesses, particularly those based in Long Beach.

I support this program because it will increase small business participation in City contracts, create new jobs, and generate additional revenue for the City of Long Beach. It is also important to promote our small business community during these times of economic hardship.

Thank you for your consideration of Item 27. I respectfully request your vote in favor of this important pilot program.

Sincerely,
Barbara Sullivan

Feeling the pinch at the grocery store? Make dinner for \$10 or less.