



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

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December 8, 2015

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt Specifications No. ITB FS15-183 and award a contract to FFBH Motors, LLC, dba Frontier Ford, of Santa Clara, CA, for the purchase of three Ford F-250 CNG-fueled, Super Cab trucks, in a total amount not to exceed \$205,974, inclusive of taxes and fees. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Frontier Ford for the purchase of three Ford F-250 CNG-fueled, Super Cab trucks. These trucks will support the operations of the Parks, Recreation and Marine Department, Animal Care Services Bureau (Animal Care). Sufficient replacement funds have been collected to replace these units, which are two years past their scheduled replacement. This equipment is part of the approved replacement plan for FY 16. The new units are the same make and model as the current vehicles being used by Animal Care; therefore, enabling operational equipment to be transferred instead of replacing with new equipment.

The bid was advertised in the Long Beach Press-Telegram on September 10, 2015, and 1,080 potential bidders specializing in transportation, automotive parts and services were notified of the bid opportunity. Of those bidders, 11 downloaded the bid via our electronic bid system. The bid document was made available from the Purchasing Division, located on the seventh floor of City Hall, and the Purchasing Division's website at www.longbeach.gov/purchasing. A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities, which is sent to 22 local, minority, and women-owned business groups. Two bids were received on September 25, 2015. Of those bidders, none were Minority-owned Business Enterprises (MBEs), none were Women-owned Business Enterprises (WBEs), one was a certified Small Business Enterprise (SBE), and one was a Long Beach business (Local). Frontier Ford, of Santa Clara, CA (not an MBE, WBE, SBE, or Local), was the lowest responsible bidder.

Local Business Outreach

In an effort to align with our outreach goal, Long Beach businesses are encouraged to submit bids for City contracts. The Purchasing Division also assists businesses with registering on the Bids Online database to download bid specifications. Through outreach, 154 Long Beach vendors were notified to submit bids, of which one downloaded and submitted a bid. The Purchasing Division is committed to continuing to perform outreach to local vendors to expand the bidder pool.

This matter was reviewed by Deputy City Attorney Monica J. Kilaita on November 17, 2015 and by Assistant Finance Director Lea Eriksen on November 19, 2015.

SUSTAINABILITY

The new units are CNG-fueled, which is less expensive and a more environmentally beneficial alternative to the current gasoline fueled trucks. The new units are in full compliance with California Air Resources Board regulations for mileage and emission standards, and will be fueled by less expensive, cleaner burning, natural gas fuel.

TIMING CONSIDERATIONS

City Council action to adopt Specifications No. ITB FS15-183 and award a contract concurrently is requested on December 8, 2015, to ensure that a contract is in place expeditiously.

FISCAL IMPACT

The total purchase amount will not exceed \$205,974, and is budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). Purchase costs have been collected through regular capital replacement charges to the Parks, Recreation and Marine Department (PR) in the General Fund (GF). The incremental cost for the CNG fueling option on these trucks is being funded through the FY 15 AB2766 grant allocation to the Fleet Services Bureau. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:



PATRICK H. WEST
CITY MANAGER