



# CITY OF LONG BEACH

DEPARTMENT OF COMMUNITY DEVELOPMENT

# R-12

333 WEST OCEAN BOULEVARD • LONG BEACH, CALIFORNIA 90802

November 10, 2009

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Authorize the City Manager to execute contract amendments totaling \$380,000 with various One-Stop Career Center Service Providers in support of the Workforce Investment Network's employment services strategies for dislocated workers and other residents; and to execute any needed subsequent amendments. (Citywide)

## DISCUSSION

As the Workforce Investment Board's administering agency, the Workforce Investment Network (Network) administers the federal Workforce Investment Act (WIA) and other employment and training funds awarded annually and throughout the year. Those funds support job training programs and business services delivered through the Career Transition Center, Youth Opportunity Center, Torrance Career Center, Center for Working Families, Harbor WorkSource Center, and selected community-based organizations to assist local residents acquire skills leading to employment in demand occupations with local employers.

The Network completed a procurement to select American Recovery and Reinvestment Act/WIA service providers of various skills development sessions, workshops and/or workforce development project services for the period of July 1, 2009 through June 30, 2010. The City Council authorized initial contracts at its June 23, 2009 meeting.

Currently, these services are being delivered onsite at Network facilities to thousands of adult customers. With the subsequent receipt of additional resources from various initiatives funded through the American Recovery and Reinvestment Act, coupled with an even higher unemployment rate than in June 2009, the demand for these services has increased significantly.

A chart that outlines current service providers for which the Network is requesting amendment to existing contracts is attached. These providers have been found to be successful in service delivery, are in-demand with respect to program content, and are rated highly by Network customers in evaluations.

This matter was reviewed by Deputy City Attorney Gary J. Anderson on October 21, 2009 and by Budget and Performance Management Bureau Manager, David Wodynski on October 23, 2009.

TIMING CONSIDERATIONS

City Council action is requested on November 10, 2009 to facilitate processing of required documents.

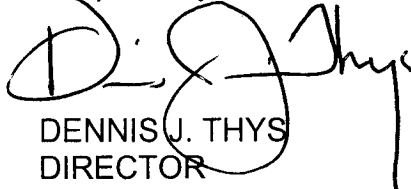
FISCAL IMPACT

Sufficient funds are currently appropriated in the Community Development Grants Fund (SR 150) in the Department of Community Development (CD) to support these activities. There is no impact to the General Fund.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



DENNIS J. THYS  
DIRECTOR  
DEPARTMENT OF COMMUNITY DEVELOPMENT

DJT:BSR:JCL:mh  
11-10-09 Workshop Providers v3.doc

Attachment: Workforce Investment Network Service Provider List Amendments

APPROVED:



PATRICK H. WEST  
CITY MANAGER

**Workforce Investment Network  
Service Provider List Amendments**

<b>SERVICE PROVIDER</b>	<b>PRIMARY AREA OF SERVICES</b>	<b>CURRENT CONTRACT TERMS</b>	<b>AMENDMENT</b>	<b>NEW CONTRACT TERMS</b>
Bennett-Streb & Associates*	Employment Skills / Development Workshops that include: <ul style="list-style-type: none"> <li>• Coping with Career Transition</li> <li>• Resume Writing / Cover Letters</li> <li>• Career Planning/ Mapping/Transferable Skills</li> <li>• Computer Operations</li> <li>• Interview Preparation and Thank You Follow-Up</li> <li>• Internet Job Search &amp; Related Applications</li> <li>• Intro to Today's Changing Marketplace/ LMI Research</li> <li>• Facilitated Job Club</li> </ul>	7/1/09 – 6/30/10 \$85,000	Add: \$65,000	7/1/09 – 6/30/10 \$150,000
Jag Tag Enterprises, Inc.*		7/1/09 – 6/30/10 \$85,000	Add: \$65,000	7/1/09 – 6/30/10 \$150,000
Practical Data Processing*		7/1/09 – 6/30/10 \$40,000	Add: \$80,000	7/1/09 – 6/30/10 \$120,000
Pelletier & Associates		7/1/09 – 6/30/10 \$30,000	Add: \$60,000	7/1/09 – 6/30/10 \$90,000
GCAP Services		7/1/09 – 6/30/10 \$25,000	Add: \$50,000	7/1/09 – 6/30/10 \$75,000
Goodwill SOLAC		7/1/09 – 6/30/10 \$35,000	Add: \$30,000	7/1/09 – 6/30/10 \$65,000
LaunchPad Careers, Inc.		7/1/09 – 6/30/10 \$30,000	Add: \$30,000	7/1/09 – 6/30/10 \$60,000

\* Currently serves as a training vendor with a Blanket Purchase Order (BPO) created on July 1st; this action will convert existing BPO into a formal contract.