

OFFICE OF THE CITY ATTORNEY
ROBERT E. SHANNON, City Attorney
333 West Ocean Boulevard, 11th Floor
Long Beach, CA 90802-4664

FIRST AMENDMENT TO CONTRACT NO. 30722

30722

THIS FIRST AMENDMENT TO CONTRACT NO. 30722 is made and entered, in duplicate, as of March 1, 2011, for reference purposes only, pursuant to a minute order adopted by the City Council of the City of Long Beach at its meeting on May 6, 2008, by and between FRASCA & ASSOCIATES, LLC, a New York limited liability company ("Consultant") and the CITY OF LONG BEACH, a municipal corporation ("City").

WHEREAS, the parties entered Contract No. 30722 (the "Contract") whereby Consultant agreed to provide aviation industry marketing and financial consulting services to City; and

WHEREAS, the parties desire to extend the term of the Contract and update the Consultant's fee schedule;

NOW, THEREFORE, in consideration of the mutual terms and conditions in the Contract, the parties agree as follows:

1. The term of the Contract is hereby extended so that the termination date is February 28, 2013. City has one additional extension option remaining pursuant to Section 2 of the Contract.
2. The fee schedule attached hereto as Exhibit "A" hereby supplements and is incorporated into Exhibit "A" attached to the Contract. City shall pay for the services as described in the Agreement, not to exceed \$590,000.00 during the extended term.
3. Except as expressly amended herein, all of the terms and conditions of the Contract are ratified and confirmed and shall remain in full force and effect.

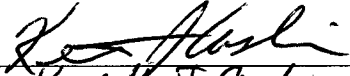
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IN WITNESS WHEREOF, the parties have caused this document to be duly
executed with all formalities required by law as of the date first stated above.

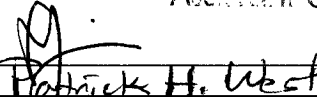
"Consultant"

FRASCA & ASSOCIATES, LLC,
a New York limited liability company

By: 
Name: Kenneth J. Cushine
Title: Vice President

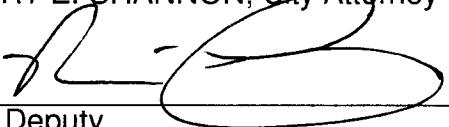
"City"

CITY OF LONG BEACH
Assistant City Manager

By: 
Name: Patrick H. West EXECUTED PURSUANT
Title: City Manager TO SECTION 301 OF
THE CITY CHARTER.

This First Amendment to Contract No. 30722 is approved as to form on
March 2, 2011.

ROBERT E. SHANNON, City Attorney

By: 
Deputy



Fee Schedule for 2011:

Current hourly fees for *FRASCA* professionals are:

Senior Professionals: \$325 per hour

Associates: \$160 per hour

The above hourly fees are exclusive of reimbursements for actual out-of-pocket costs for travel, lodging and meals, subject to the City's requirements and policies.

FRASCA requests that its compensation for the first renewal period under Agreement No. 30722 with the City of Long Beach for aviation financial consulting and advisory services be maintained at \$15,000 per month plus reimbursement of expenses.