



# CITY OF LONG BEACH

# C-16

DEPARTMENT OF FINANCIAL MANAGEMENT

333 West Ocean Boulevard 6<sup>th</sup> Floor • Long Beach, CA 90802 • (562) 570-5400 • Fax (562) 570 -5414

April 23, 2019

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to amend Contract No. 35110 with Haaker Equipment Company, of La Verne, CA, for Elgin Pelican street sweeper equipment, to add maintenance services to the scope of the contract, and increase the annual contract amount by \$125,000, with a 10 percent contingency in the amount of \$12,500, for a total annual contract amount not to exceed \$577,500, for the current contract period and all subsequent years of the contract. (Citywide)

## DISCUSSION

On October 23, 2018, the City Council approved a contract with Haaker Equipment Company (Haaker) for the purchase of Elgin Pelican street sweeper parts, in an annual amount not to exceed \$440,000, for a period of two years with the option to renew for three additional one-year periods.

City Council approval is requested to amend Contract No. 35110 with Haaker to increase the annual contract authority by \$125,000, with a 10 percent contingency, for a revised total annual contract amount not to exceed \$577,500, and to add maintenance services to the scope of the contract, which is currently a parts-only contract.

The City's fleet of Elgin Pelican sweepers are five years past their useful life and require extensive maintenance to keep the units in operational condition. Additional service assistance is needed for breakdowns that are occurring more frequently in the older units. Currently, Fleet Services technicians provide daily inspection, parts replacement, and preventative maintenance for the 14 sweepers currently in operation. Eleven new street sweepers have been ordered and delivery is expected between August and September 2020.

Haaker is the sole authorized distributor of Elgin Pelican street sweeper parts in the region and is the only authorized dealer in Southern California able to perform warranty work on the Elgin Pelican street sweepers. Part replacement work requires the use of proprietary software, which is only accessible by authorized distributors.

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City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson on March 22, 2019, by Purchasing and Business Services Manager Sandy Tsang-Palmer on April 2, 2019, and by Budget Management Officer Rhutu Amin Gharib on April 3, 2019.

### SUSTAINABILITY

Maintenance of the City's street sweepers, including replacement of worn parts and regular service, ensures optimal efficiency, operational performance, and safety requirements for operators and the public.

### TIMING CONSIDERATIONS

City Council action is requested on April 23, 2019, to ensure the contract amendment is in place expeditiously.

### FISCAL IMPACT

The total annual contract amount will not exceed \$557,500, and is budgeted in the Fleet Services Fund (IS 386) in the Financial Management Department (FM). Costs for street sweepers are charged to user departments in the Fleet Services MOU and are collected through the monthly billing process. This contract amendment is not expected to require additional staff hours beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

### SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:

  
\_\_\_\_\_  
PATRICK H. WEST  
CITY MANAGER

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
333 West Ocean Boulevard, 11th Floor  
Long Beach, CA 90802-4664

1 RESOLUTION NO.  
2

3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO EXECUTE AN AMENDMENT TO  
6 CONTRACT NO. 35110 WITH HAAKER EQUIPMENT  
7 COMPANY, WITHOUT ADVERTISING FOR BIDS, TO  
8 INCREASE THE ANNUAL CONTRACT AMOUNT BY  
9 \$125,000, WITH A 10% CONTINGENCY IN THE AMOUNT  
10 OF \$12,500, TO INCLUDE SERVICE FOR ELGIN PELICAN  
11 STREET SWEEPER EQUIPMENT SERVICE, FOR A  
12 REVISED ANNUAL CONTRACT AMOUNT NOT TO  
13 EXCEED \$577,500, FOR THE CURRENT CONTRACT  
14 PERIOD AND ALL SUBSEQUENT YEARS OF THE  
15 CONTRACT  
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17 WHEREAS, the City operates fourteen alternative-fueled Elgin Pelican  
18 street sweepers throughout the City; and

19 WHEREAS, the Fleet Services Bureau provide daily inspection, parts  
20 replacement, and preventative maintenance for these Elgin Pelican street sweepers as  
21 part of the City's fleet maintenance program; and

22 WHEREAS, additional service assistance is needed for breakdowns that  
23 are occurring more frequently in the older unit while the Fleet Services Bureau awaits the  
24 delivery of eleven new street sweepers between August and September 2020; and

25 WHEREAS, Haaker Equipment Company ("Haaker") is the sole authorized  
26 distributor in Southern California for replacement parts for the Elgin Pelican street  
27 sweepers; and

28 WHEREAS, as a result of Haaker being the sole authorized distributor in

1 Southern California for replacement parts for the Elgin Pelican street sweepers, Haaker is  
2 authorized by Elgin to replace parts in accordance with the MFG (Elgin) procedures  
3 which sometimes includes the use of proprietary software which is only accessible to  
4 Haaker in this region of the country; and

5 WHEREAS, Haaker is also the only authorized dealer in Southern  
6 California able to perform warranty work on the Elgin Pelican street sweepers; and

7 WHEREAS, as a result, no useful purpose would be served by advertising  
8 for bids and to do so would constitute an idle and useless act and an unnecessary  
9 expenditure of public funds;

10 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
11 follows:

12 Section 1. The City Manager is hereby authorized to amend Contract No.  
13 35110 with Haaker Equipment Company to include service for Elgin Pelican street  
14 sweeper equipment to increase the annual contract amount by One-Hundred Twenty-  
15 Five Thousand Dollars (\$125,000), with a ten-percent (10%) contingency in the amount  
16 of Twelve Thousand, Five Hundred Dollars (\$12,500) annually, for a total annual amount  
17 not to exceed Five Hundred Seventy-Seven Thousand, Five Hundred Dollars (\$577,500)  
18 for the current contract period and all subsequent years of the Contract.

19 Section 2. This resolution shall take effect immediately upon its adoption  
20 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 2019 by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

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\_\_\_\_\_  
\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_  
City Clerk

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
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