



CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

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November 16, 2004

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

SUBJECT: Award a Contract With Loomis, Fargo & Co., for Armored Car Services
(Citywide)

DISCUSSION

Since 1949, the City has used Loomis, Fargo & Co. (Loomis), then known as Guard Armored, for armored car services for the City of Long Beach. The current contract is executed on an annual basis unless cancelled by the City. The City is satisfied with Loomis' performance to date and has negotiated a reduced rate structure going forward as well as a longer-term contract. Therefore, City Council approval is requested to award this contract for two years from December 1, 2004 through November 30, 2006.

This matter has been reviewed by Senior Deputy City Attorney Donna F. Gwin on October 26, 2004 and Budget Management Officer David Wodynski on October 29, 2004.

TIMING CONSIDERATIONS

City Council action is requested on November 16, 2004 to execute a two-year contract to ensure that the new rate structure and agreement is in place expeditiously.

FISCAL IMPACT

The proposed monthly rate will be approximately \$3,500 for the first year, beginning December 1, 2004, through November 30, 2005. This rate will be subject to 3 percent CPI adjustment during year two. The current monthly rate is approximately \$8,200. Total charges for FY 05 are projected to be \$51,400, an expense decrease of \$47,000 over FY 04, savings that were anticipated in the Three-Year Financial Strategic Plan. This amount is currently budgeted in the General Fund (GP) in the Department of Financial Management (FM).

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IT IS RECOMMENDED THAT THE CITY COUNCIL:

Authorize the City Manager to execute a contract with Loomis, Fargo & Co., for a term of two years at the rate of \$3,500 per month for the first year plus CPI adjustments for the second year ending November 30, 2006.

Respectfully submitted,



MICHAEL A. KILLEBREW
ACTING DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:



GERALD R. MILLER
CITY MANAGER

MAK:EF