

**CITY OF LONG BEACH**

DEPARTMENT OF FINANCIAL MANAGEMENT

333 WEST OCEAN BOULEVARD • LONG BEACH, CALIFORNIA 90802

August 2, 2005

HONORABLE MAYOR AND CITY COUNCIL
City of Long Beach
California

RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract with GTSI Inc., to upgrade the Police Department's Mobile Computer System according to the terms and conditions afforded Fairfax County, Virginia, on behalf of U.S. Communities Government Purchasing Alliance, and authorize the City Manager to execute a lease-purchase agreement and related financing documents with Banc of America Leasing & Capital, LLC, in an amount not to exceed \$2,902,000. (Citywide)

DISCUSSION

The Long Beach Police Department (LBPD) uses mobile computers in their field units for suspect investigation. Most of the computers currently utilized were purchased eight years ago from Litton, Inc. The technology of these computers is outdated, and the current hardware can only support Windows 98, which is no longer supported by Microsoft. Additionally, the Department of Justice (DOJ) has mandated that all computer transactions that the Police send be encrypted. The software to allow the encryption (Tiburon MDS software) has greater system requirements than the Litton computers provide.

The LBPD researched several replacement options for its field units. Their findings show that the Panasonic Toughbook, mounted in the trunk, with front cab mounted screens and keyboards, would be the best option for the City of Long Beach. The computers have swappable hard drives, which allow malfunctioning computers to be replaced with working units in a matter of minutes, keeping the LBPD vehicles in the field for a longer period of time. The Toughbook has proved successful in other Southern California agencies, including the San Diego Police Department and the Orange County Sheriff's Department.

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The LBPDP, with the collaboration of the Purchasing Division, investigated various procurement options and learned that Fairfax County, Virginia, had completed a competitive bid process on behalf of U.S. Communities Government Purchasing Alliance and the City of Los Angeles for electronic safety equipment, which includes the Panasonic Toughbooks recommended by LBPDP. The U.S. Communities Government Purchasing Alliance has established a national structure for local government agencies to make use of their collective purchasing power to competitively solicit government contracts meeting government agencies' piggyback requirements. This contract requires vendors to commit to the lowest available pricing for local agencies nationwide, and to further commit to match lower pricing under the U.S. Communities Government Purchasing Alliance if the local agency is eligible through a state, regional, or local contract. GTSI Inc. was the lowest responsible bidder.

It is being recommended to enter into a \$2,494,878 plus tax contract with GTSI Inc., under the terms and conditions afforded the County of Fairfax, Virginia, for the purpose of upgrading the LBPDP's mobile computer system. The sales tax associated with this transaction, in the estimated amount of \$185,543, will be self-accrued by the City. The recommended contract is based on replacement of all 315 patrol and spare units. This acquisition is to be lease-financed through Banc of America Leasing & Capital, LLC, at a total cost not to exceed \$2,902,000 over a four-year financing period.

This matter was reviewed by Senior Deputy City Attorney Donna Gwin on May 13, 2005 and Budget Management Officer David Wodynski on July 25, 2005.

TIMING CONSIDERATIONS

City Council action is requested on August 2, 2005 to ensure installation is timed to coordinate with the LBPDP's Tiburon upgrade, which is scheduled to start on September 1, 2005. This would allow the computers to be configured properly and most efficiently with the new software.

FISCAL IMPACT

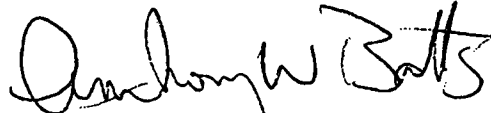
The total purchase price to be financed is not to exceed \$2,680,421 and will be financed over a four-year period. The total debt service (principal and interest) for this agreement is not to exceed \$2,902,000, with annual payments totaling \$725,500. Sufficient funds are currently budgeted in the General Fund (GP) in the Police Department (PD) to cover the installation and debt service costs of this purchase over the life of the lease agreement. The City will have the option of adding expenditures up to 10 percent above the contract amount, if necessary.

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SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



ANTHONY W. BATTS
CHIEF OF POLICE



CURTIS TANI
DIRECTOR OF TECHNOLOGY SERVICES



MICHAEL A. KILLEBREW
DIRECTOR OF FINANCIAL MANAGEMENT

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ATTACHMENT

APPROVED:



GERALD R. MILLER
CITY MANAGER