

C-6

January 14, 2020

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract with Geotab USA, Inc., of Las Vegas, Nevada, for the purchase of Global Positioning System (GPS) tracking software, hardware and installation services, on the same terms and conditions afforded to the State of California, Department of General Services contract, for a startup amount of \$170,762 plus a 10 percent contingency of \$17,076 in year-one, and an annual amount of \$170,620 for monitoring service in year-two, for a total contract amount not to exceed \$358,458 over a two-year period, with the option to renew the contract for seven additional one-year periods at an annual amount of \$170,620, at the discretion of the City Manager; and, authorize the City Manager, or designee, to execute all documents necessary to enter into the contract, including any necessary amendments. (Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Geotab USA, Inc. (Geotab), for the purchase of GPS tracking software, hardware and installation services. The GPS software provided by Geotab would replace the City's current Zonar GPS tracking system, which is equipped on 653 vehicles, totaling 26 percent of the City's fleet.

The Fleet Services Bureau of the Financial Management Department investigated procurement options for GPS tracking software, hardware, and installation and discovered the State of California had completed an open, fair, transparent, and competitive procurement process. The City reviewed this cooperative agreement option under the State of California's contract and Geotab was selected for its ability to capture data on engine conditions and vehicle performance, and its ability to produce customizable reports to suit the needs of all departments.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson on December 24, 2019, Purchasing Agent Tara Yeats on December 17, 2019, and by Revenue Management Officer Geraldine Alejo on December 26, 2019.

TIMING CONSIDERATIONS

City Council action is requested on January 14, 2020, to ensure that a contract is in place expeditiously.

FISCAL IMPACT

The initial startup cost of the contract will not exceed \$187,838, inclusive of a 10 percent contingency. The monitoring and service contract amount for year-two and beyond will not exceed \$170,620 annually. The total cost of the contract over a two-year period will not exceed \$358,458 and is budgeted in the Fleet Service Fund Group in the Financial Management Department. Purchasing and annual monitoring costs will be charged to multiple funds and departments through the regular Fleet Services Memorandum of Understanding (MOU) monthly billing process. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS

DIRECTOR OF FINANCIAL MANAGEMENT

ATTACHMENT – RESOLUTION

APPROVED:



THOMAS B. MODICA
ACTING CITY MANAGER

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Lona Beach, CA 90802-4511

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH GEOTAB USA, INC. FOR THE PURCHASE OF GLOBAL POSITIONING SYSTEM (GPS) TRACKING SOFTWARE, HARDWARE AND INSTALLATION SERVICES, THROUGH THEIR AGREEMENT WITH THE STATE OF CALIFORNIA, DEPARTMENT OF GENERAL SERVICES FOR A STARTUP AMOUNT OF \$170,762 PLUS A TEN PERCENT CONTINGENCY OF \$17,076 FOR YEAR ONE, AND AUTHORIZE AN ANNUAL AMOUNT OF \$170,620 FOR MONITORING SERVICE FOR YEAR TWO, WITH THE OPTION TO RENEW FOR SEVEN ADDITIONAL ONE-YEAR PERIODS AT AN ANNUAL AMOUNT OF \$170,620

WHEREAS, the Charter of the City of Long Beach (the "City"), Section 1802, permits the City to purchase services, supplies, materials, equipment and labor with other government agencies by purchasing under their contracts on a voluntary and selective basis when authorized by resolution; and

WHEREAS, the City desires to purchase Geotab telematics and GPS tracking hardware and software with installation and monitoring services; and

WHEREAS, the STATE OF CALIFORNIA, DEPARTMENT OF GENERAL SERVICES has an Agreement with GEOTAB USA, INC. for the purchase, installation, and monitoring of the Geotab telematics and GPS tracking hardware and software, Agreement No. 1-19-58-69 ("DGS Agreement"); and

WHEREAS, the City's participation in the DGS Agreement will facilitate the

1 City's ability to purchase Geotab telematics and GPS tracking hardware and software
2 with installation and monitoring services as well as provide considerable cost benefits to
3 the City; and

4 WHEREAS, if the City had to utilize a formal bid process rather than
5 participate in the DGS Agreement considerably more funds would be required;

6 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
7 follows:

8 Section 1. The above recitals are true and correct and are incorporated
9 herein by this reference.

10 Section 2. The City Manager or designee is hereby authorized to enter
11 an agreement with GEOTAB USA, INC. to purchase Geotab telematics and GPS tracking
12 hardware and software with installation and monitoring services, of the same type and
13 kind identified in the DGS Agreement except as modified by mutual agreement of the City
14 and GEOTAB USA, INC., and the purchase by the City shall be on the same terms and
15 conditions afforded to the STATE OF CALIFORNIA, DEPARTMENT OF GENERAL
16 SERVICES for a startup amount of \$170,762 plus a ten percent contingency of \$17,076
17 for a total amount not to exceed \$187,838 in year one, and an annual amount of
18 \$170,620 for monitoring service for year two, with the option to renew for seven additional
19 one-year periods at an annual amount of \$170,620, at the discretion of the City Manager.

20 Section 3. This resolution shall take effect immediately upon its adoption
21 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of _____, 2020, by the following vote:

Ayes: Councilmembers: _____

Noes: Councilmembers: _____

Absent: Councilmembers: _____

City Clerk

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Lana Beach, CA 90802-4511