

## **C-22**

November 17, 2020

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

### RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary amendments, with Vigilant Solutions, LLC, of Livermore, CA, for the purchase of Automatic License Plate Reader (ALPR) system hardware, software, installation, and training services, for a total contract amount not to exceed \$381,051, inclusive of taxes and fees; and,

Increase appropriations in the Fleet Services Fund Group in the Financial Management Department by \$381,051, offset by funds previously collected from the General Fund Group in the Public Works Department. (Citywide)

### DISCUSSION

City Council approval is requested to enter into a contract with Vigilant Solutions, LLC, for the purchase of Vigilant ALPR system software and hardware, for a total contract amount not to exceed \$381,051, inclusive of taxes and fees.

This Vigilant ALPR system is currently used by the Long Beach Police Department, which was installed between FY 17 and FY 19. Under this contract, the Vigilant ALPR system will be installed on 17 vehicles used by the Parking Enforcement Division of the Environmental Service Bureau in the Public Works Department. The Vigilant ALPR system will replace an out-of-date ALPR system currently installed on three of the Parking Enforcement vehicles and the system will be installed for the first time on the remaining 14 vehicles. The new system is more efficient, with automatic chalk technology, high definition cameras, a client portal, payment validation, and the ability to interface with a managed server. The new ALPR system will eliminate the need for manual tire chalking and will improve interface communication between the Police and Public Works Departments for faster service delivery.

The Fleet Services Bureau and the Purchasing Division in the Financial Management Department researched procurement options and worked closely with the Public Works Department and Police Department staff. The need for communication and interaction with the existing Police Department system made Vigilant the only possible provider for the service to ensure compatibility and functionality within the City's existing systems.

City Charter Section 1801 requires that contracts for City purchases be awarded to the lowest responsible bidder after a competitive bid process but allows for awards without a competitive bid process if accompanied by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Taylor M. Anderson and Business Service Bureau Manager Tara Yeats on October 27, 2020, and by Budget Management Officer Rhutu Amin Gharib on October 29, 2020.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and execute a contract concurrently is requested on November 17, 2020, to ensure a contract is in place expeditiously and the ALPR hardware is installed at the same time the new Parking Enforcement vehicles are being delivered.

FISCAL IMPACT

The total contract amount will not exceed \$381,051, inclusive of taxes and fees. An appropriation increase of \$381,051 is requested in the Fleet Services Fund Group in the Financial Management Department for the purchase, installation, and training associated the Vigilant system, offset by funds previously collected in FY 18 from the General Fund Group in the Public Works Department. The system's equipment is transferable to new vehicles; therefore, the maintenance or ongoing expenses associated with the Vigilant system is expected to be minimal and will be paid for directly by the Public Works Department, under the appropriate approval protocol. This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN GROSS  
DIRECTOR OF FINANCIAL MANAGEMENT



ERIC LOPEZ  
DIRECTOR OF PUBLIC WORKS

APPROVED:



THOMAS B. MODICA  
CITY MANAGER

OFFICE OF THE CITY ATTORNEY  
CHARLES PARKIN, City Attorney  
411 West Ocean Boulevard, 9th Floor  
Long Beach, CA 90802-4511

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT AND ANY AMENDMENTS THERETO WITH VIGILANT SOLUTIONS, LLC WITHOUT ADVERTISING FOR BIDS FOR THE PURCHASE OF AUTOMATIC LICENSE PLATE READER HARDWARE, SOFTWARE, INSTALLATION AND TRAINING SERVICES IN AN AMOUNT NOT TO EXCEED \$381,051

WHEREAS, the Automatic License Plate Reader ("ALPR") system is the same as used by the Long Beach Police Department, which was installed between FY17 and FY19; and

WHEREAS, the ALPR system will be installed on seventeen (17) vehicles used by the Parking Enforcement Division of the Environmental Service Bureau in the Department of Public Works; and

WHEREAS, the new system is more efficient, with automatic chalk technology, high definition cameras, interfaces with a managed server and client portal, and payment validation; and

WHEREAS, the Vigilant Solutions, LLC ("Vigilant") package replaces an out of date ALPR system currently installed on three of the Parking Enforcement vehicles, will eliminate the need for manual tire chalking on fourteen (14) vehicles, and will improve interface communication between the Police Department and Public Works for faster service delivery; and

WHEREAS, the Fleet Services and Public Works staff have worked closely with the Police Department to ensure compatibility and functionality with the City's existing Vigilant systems; and

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1                   WHEREAS; the need for communication and interaction with the existing  
2 Police Department system makes Vigilant the only possible provider for the service; and

3                   WHEREAS, as a result, no useful purpose would be served by advertising  
4 for bids and to do so would constitute an idle and useless act and an unnecessary  
5 expenditure of public funds;

6                   NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
7 follows:

8                   Section 1.    The above recitals are true and correct and are incorporated  
9 herein.

10                  Section 2.   The City Manager is hereby authorized to enter a contract and  
11 any amendments thereto with Vigilant Solutions, LLC for the purchase of Automatic  
12 License Plate Reader hardware, software, installation and training services in an amount  
13 not to exceed Three Hundred Eighty One Thousand Fifty One Dollars (\$381,051),  
14 inclusive of taxes and fees.

15                  Section 3.   This resolution shall take effect immediately upon its adoption  
16 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

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I hereby certify that the foregoing resolution was adopted by the City Council of the City of Long Beach at its meeting of \_\_\_\_\_, 20\_\_ by the following vote:

Ayes: Councilmembers: \_\_\_\_\_

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\_\_\_\_\_

\_\_\_\_\_

Noes: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

Absent: Councilmembers: \_\_\_\_\_

\_\_\_\_\_

Recusal(s): Councilmembers: \_\_\_\_\_

\_\_\_\_\_  
City Clerk

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