



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

**C-10**

333 West Ocean Blvd • Long Beach, California 90802

August 15, 2006

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Authorize the City Manager to execute a first amendment to the existing Purchase and Software License Agreement (Contract No. 26551) with System Innovators, Inc., to upgrade the current cashiering system in an amount not to exceed \$84,000. (Citywide)

## DISCUSSION

On September 30, 1999, City Council authorized the Department of Financial Management to enter into a Purchase and Software Agreement with System Innovators, Inc., for a cashiering system. The Financial Management Department processes in-person and mailed payments for utility customers, customers paying parking citations and various City services. System Innovators, Inc., the City's current vendor, has enhanced the existing version of the cashiering system used by the City and has offered to upgrade the City's system with the new technology at a minimum cost.

By migrating to the latest web-based technology, the City will have the capability to securely consolidate various databases for all collection activities. This will allow us to expand the use of the cashiering system into other City functions that do not currently use the City's main cashiering system. In addition, the new system architecture has the ability to effectively be deployed to existing and planned systems utilizing the City's Technology Services Department staff to interface with various back-end systems. Also, expanded reporting and query capabilities will enhance the established cash handling audit and controls.

The Integrated Information Systems (IIS) taskforce conducted an extensive search to identify an enterprise solution for many of the City's aging systems that would meet future demands and several cashiering solutions were proposed and evaluated. As a result, the current vendor, System Innovators, Inc., was contacted to present their latest cashiering system. The proposed upgraded cashiering system will serve as a Citywide solution for various legacy and specialized applications. The review team selected System Innovators, Inc., as the vendor providing the best overall solution at a reasonable cost, and with the lowest risk of disruption to operations.

This matter was reviewed by Senior Deputy City Attorney Donna F. Gwin and Budget Management Officer David Wodynski on August 7, 2006.

HONORABLE MAYOR AND CITY COUNCIL  
August 15, 2006  
Page 2

TIMING CONSIDERATIONS

City Council action is requested on August 15, 2006 to have a contract in place to coincide with the Fall 2006 implementation of the Hansen Information Technologies' building permit and inspection system. This new system will provide critical technological support for the Code Enforcement Bureau of the Community Development Department, Business License permitting, and Planning and Building permits and inspections.

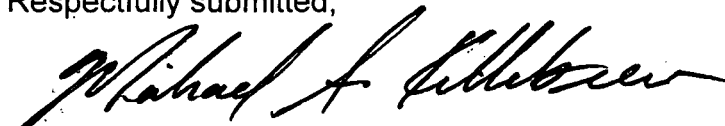
FISCAL IMPACT

Total expenditures the first year will not exceed \$84,000 for the purchase of the software, peripheral hardware, training and installation. Funding is budgeted in the financial systems portion of the General Services Fund (IS 385) in the Department of Financial Management (FM). After the first year, annual maintenance costs estimated at \$42,120 will be borne by user funds, an increase from current annual maintenance costs of \$22,351.

SUGGESTED ACTION

Approve recommendation.

Respectfully submitted,



MICHAEL A. KILLEBREW  
DIRECTOR OF FINANCIAL MANAGEMENT

MAK:PH:VMO:BCV  
K:\EXEC\COUNCIL LETTERS\COMMERCIAL SERVICES\MISC\08-15-06 CCL - CASHIERING SYSTEM - SI AGREEMENT.DOC

APPROVED:



GERALD R. MILLER  
CITY MANAGER