



# CITY OF LONG BEACH

# R-28

DEPARTMENT OF FINANCIAL MANAGEMENT

333 West Ocean Boulevard 6<sup>th</sup> Floor • Long Beach, CA 90802 • (562) 570-6845 • Fax (562) 570-5836

January 22, 2008

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

## RECOMMENDATION:

Adopt the attached Resolution authorizing the City Manager to execute a contract and any amendments thereto with M&M Lifts, Inc., for the purchase of one aerial lift truck on the same terms and conditions afforded the City of Corona in the total amount not to exceed \$96,805 including tax, with the option to purchase additional units, plus a 10 percent contingency if necessary and if funds are available.  
(Citywide)

## DISCUSSION

City Council approval is being requested authorizing the City Manager to execute a contract for the purchase of one (1) aerial lift truck for the Public Works, Street Maintenance, Street Tree Division.

The Public Works, Street Maintenance, Street Tree Division is currently utilizing one small aerial lift truck that is now past its useful life and is creating excessive inefficiencies. The current aerial lift truck to be replaced is 11 years old and was originally on a scheduled nine year life cycle. This aerial lift truck is part of the FY 08 replacement plan, as approved by the Fleet Review Committee.

The new aerial lift will be mounted on a Ford F-550 chassis with a gasoline powered engine rather than diesel, which will meet AQMD requirements for this classification. The possibility of other alternative fuel options was researched and found not to be a viable option for this configuration and usage.

The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by purchasing under their contracts on a voluntary and selective basis when authorized by a Resolution of the City Council.

The Department of Public Works, Fleet Services Bureau, investigated procurement options and learned that the City of Corona had completed a competitive bid process for aerial lift trucks and has a contract with M&M Lifts, Inc., that meets the City's needs. This cooperative purchase agreement will facilitate the timely acquisition of the aerial lift truck and provide cost benefits to the City.

HONORABLE MAYOR AND CITY COUNCIL

January 22, 2008

Page 2

M&M Lifts, Inc., has agreed to sell one aerial lift truck to the City of Long Beach under the same terms and conditions as are afforded to the City of Corona in an amount not to exceed \$96,805 including tax, with the option to purchase additional units, plus a 10 percent contingency, if necessary and if funds are available. The Matrix Fleet Review Study also supports the use of cooperative purchase agreements and adherence to a long-term replacement plan. M&M Lifts, Inc., is a Minority-owned Business Enterprise (MBE).

This matter was reviewed by Deputy City Attorney Lori A. Conway on January 7, 2008 and Budget Management Officer Victoria Bell on January 10, 2008.

TIMING CONSIDERATIONS

City Council action to adopt the attached Resolution is requested on January 22, 2008 to ensure that the contract is in place expeditiously to minimize delivery turnaround time.

FISCAL IMPACT

The cost of this contract is \$96,805, including tax, and is budgeted in the Fleet Services Fund (IS 386) in the Department of Public Works (PW). The City will have the option of purchasing additional units, and adding expenditures up to 10 percent (or \$9,681) above the contract amount.

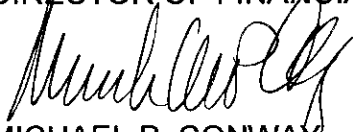
**SUGGESTED ACTION:**

Approve recommendation.

Respectfully submitted,



LORI ANN FARRELL  
DIRECTOR OF FINANCIAL MANAGEMENT/CFO



MICHAEL P. CONWAY  
DIRECTOR OF PUBLIC WORKS

FM:LAF:MPC  
K:\Exec\Council Letters\Purchasing\01-22-08 ccl - Adopt Reso - M&M Lifts - Aerial Truck.doc

Attachment

APPROVED:



PATRICK H. WEST  
CITY MANAGER

1 RESOLUTION NO.  
2

3 A RESOLUTION OF THE CITY COUNCIL OF THE  
4 CITY OF LONG BEACH AUTHORIZING THE CITY  
5 MANAGER TO PURCHASE ONE (1) AERIAL LIFT TRUCK  
6 WITH THE OPTION TO PURCHASE ADDITIONAL UNITS  
7 THROUGH THE CONTRACT BETWEEN THE CITY OF  
8 CORONA AND M & M LIFTS, INC.  
9

10 WHEREAS, the Charter of the City of Long Beach (the "City"), Section  
11 1802, permits the City to purchase services, supplies, materials, equipment and labor  
12 with other government agencies by purchasing under their contracts on a voluntary and  
13 selective basis when authorized by resolution; and

14 WHEREAS, the City desires to purchase one (1) aerial lift truck with the  
15 option to purchase additional units and equipment; and

16 WHEREAS, the City of Corona has a purchase order for the purchase of  
17 this aerial lift truck from M & M Lifts, Inc., P.O. Number P14387 ("Corona Purchase  
18 Order"); and

19 WHEREAS, the City's participation in the Corona Purchase Order will  
20 facilitate acquisition of this aerial lift truck as well as provide considerable cost benefits to  
21 the City; and

22 WHEREAS, if the City had to go to formal bid rather than participate in the  
23 Corona Purchase Order considerably more funds would be required;

24 NOW, THEREFORE, the City Council of the City of Long Beach resolves as  
25 follows:

26 Section 1. The above recitals are true and correct and are incorporated  
27 herein by this reference.

28 Section 2. The City Manager of the City is hereby authorized to enter an

OFFICE OF THE CITY ATTORNEY  
ROBERT E. SHANNON, City Attorney  
333 West Ocean Boulevard, 11th Floor  
Long Beach, CA 90802-4664

1 agreement and amendments thereto with M & M Lifts, Inc. to purchase one (1) aerial lift  
2 truck, with the option to purchase additional units, of substantially the same type and kind  
3 purchased by the City of Corona pursuant to the Corona Purchase Order except as  
4 modified by mutual agreement of the City and M & M Lifts, Inc., and the purchase by the  
5 City shall be on the same terms and conditions afforded to the City of Corona in an  
6 amount not to exceed \$96,805.16, including tax, with a 10% contingency for additional  
7 equipment, for a period extending until the warranty on the aerial lift truck expires.

8 Section 3. This resolution shall take effect immediately upon its adoption  
9 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

10 I hereby certify that the foregoing resolution was adopted by the City  
11 Council of the City of Long Beach at its meeting of \_\_\_\_\_, 20\_\_\_\_ by the  
12 following vote:

13  
14 Ayes: Councilmembers: \_\_\_\_\_  
15 \_\_\_\_\_  
16 \_\_\_\_\_  
17 \_\_\_\_\_

18 Noes: Councilmembers: \_\_\_\_\_  
19 \_\_\_\_\_

20 Absent: Councilmembers: \_\_\_\_\_  
21 \_\_\_\_\_

22  
23  
24 \_\_\_\_\_  
City Clerk