

**From:** Tamika Boyce [mailto:tamikab@canna-xpress.com]  
**Sent:** Monday, January 4, 2021 2:11 PM  
**To:** CityClerk <CityClerk@longbeach.gov>  
**Subject:** City Council Agenda (Non-Storefront Delivery)

**-EXTERNAL-**

Dear City Council,

My name is Tamika Boyce and I am a Social Equity Applicant currently seeking Adult & Medical Use Distribution, Cultivation & Manufacturing Licenses in the City of Long Beach. As an Equity Applicant, I can attest first hand how difficult the road to Cannabis Licensing is and some of the barriers that exist for local residents and aspiring small business owners such as myself.

As we navigate the process and wait to obtain licensing approvals, much needed capital is exhausted daily/monthly on mandatory expenses, with no means to generate revenue until we have completed the licensing process, which could stretch on for months on end. Additionally, there are currently no paths to retail that exist for a new Cannabis Equity Applicants such as myself. Others have tried and failed due to lack of funding and other barriers such as legal support and technical assistance. Licenses which were previously allotted for the city of Long Beach also stipulated that in order to legally provide Cannabis delivery services, a business must be a license retail (brick & mortar) location. Because those licenses are no longer being offered, Equity Applicants like myself are currently shut out of the retail markets.

One of my hopes is that an ordinance/law will be signed and passed in the very near future, that would allow for non-storefront delivery services city wide and that priority would be given to current and new Cannabis Equity Applicants who have been shut out of the retail business. Passing such ordinance would generate additional revenue and tax dollars for our city (Long Beach) and provide Equity Applicants a desired path into retail outside of the time and expenses required to open a physical storefront dispensary/location. I would like to add that this is also a way for equity Applicants who may have limited experience in operating as a small business to learn about the industry, tax laws, compliance and a host of other things that come along with operating a small business, without having to scale a full retail dispensary. This experience and knowledge could be gained in a less risky and more cost effective environment & business model.

Thank you for taking the time and allowing me to provide input!

Truly Thankful,

Tamika Boyce  
Canna-Xpress LLC/Owner  
[tamikab@canna-xpress.com](mailto:tamikab@canna-xpress.com)