



# CITY OF LONG BEACH

## DEPARTMENT OF PUBLIC WORKS

# RES-40

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June 22, 2004

HONORABLE MAYOR AND CITY COUNCIL  
City of Long Beach  
California

**SUBJECT: Resolution to Purchase AllSteel Furniture Through the Agreement Between AllSteel Inc., and the State of California Multiple Award Schedule (CMAS) for the Public Safety Building (District 2)**

### DISCUSSION

The construction phase for the Public Safety Building (PSB) Seismic Retrofit and Tenant Improvements Project began in August 2002. This project is scheduled to be complete in December 2004. Office systems and loose furniture need to be purchased for the facility. Furniture identified by the architect to be in "good" condition will be reused and relocated from City Hall East to the new Public Safety Building.

Staff identified vendors who offer purchasing pools, which afford excellent pricing on high-quality furniture by way of collective purchasing agreements for local governmental agencies. Proposals were solicited from Steelcase, AllSteel and Herman Miller Furniture.

A subcommittee composed of 3D/International construction management consultants, representatives from the Police Department, Public Works Department and the project architects visited all three vendors to select furniture from product lines that were of acceptable quality, and would closely meet the project's budget constraints. Proposals utilizing discounted pricing, afforded through the above noted purchasing pools, were requested from all vendors.

The quality and layout of the AllSteel furniture were selected by the end users. Police Department operations require staffing twenty-four hours a day and, therefore, need equipment able to withstand continual high impact use. Furthermore, the AllSteel product design gives more flexibility for future modifications that are not available in all furniture systems.

The final pricing for AllSteel (including all taxes, delivery and installation) is \$1,500,000 and is the lowest price amongst all three vendors. The City Charter provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment and labor with other governmental agencies by

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purchasing under their contracts on a voluntary and selective basis, when authorized by a Resolution of the City Council. By purchasing this furniture through Agreement No. 4-01-01-0060A between AllSteel Inc., and the State of California Multiple Award Schedule, the City of Long Beach is able to take advantage of the purchasing power made available to government agencies.

This matter was reviewed by Assistant City Attorney Michael J. Mais on June 14, 2004 and Budget Management Officer David Wodynski on June 2, 2004.

TIMING CONSIDERATIONS

City Council action on this matter is requested on June 22, 2004, to ensure timely procurement of the furniture in order to meet project deadlines.

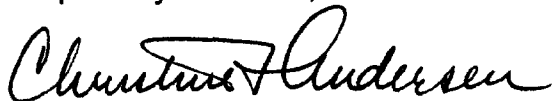
FISCAL IMPACT

The AllSteel purchase and installation costs are estimated at \$1,500,000. Sufficient funds to cover the expenditures are budgeted in PW4260 in the Civic Center Funds (IS 380) in the Department of Public Works (PW). The funding source is Civic Center Bond Finance Authority Series 1997A bond monies.

IT IS RECOMMENDED THAT THE CITY COUNCIL:

Adopt the attached Resolution authorizing the City Manager to execute an agreement with Corporate Express, an authorized AllSteel Inc. dealer, pursuant to the CMAS Contract Number 4-01-01-0060A, in an amount not to exceed \$1,500,000 plus an additional 2 percent of that base amount, if needed for unforeseen expenses, to be added by amendment to the agreement.

Respectfully submitted,



CHRISTINE F. ANDERSEN  
DIRECTOR OF PUBLIC WORKS



ANTHONY BATTS  
CHIEF OF POLICE

CFA:DD:wjm P:\ccletter steelcase.doc

Attachment

APPROVED:

*Christine J. Shippy*  
for GERALD R. MILLER  
CITY MANAGER