

CITY OF LONG BEACH

DEPARTMENT OF ECONOMIC DEVELOPMENT

333 West Ocean Boulevard 3rd Floor • Long Beach, CA 90802 • (562) 570-6099 • Fax (562) 570-6380

December 19, 2017

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach

California

RECOMMENDATION:

Authorize the City Manager, or designee, to execute all documents, and any needed subsequent amendments, with various Pacific Gateway service and product providers for training and employment services to residents, to increase the aggregate amount by \$1,326,180 for a revised total aggregate amount not to exceed \$2,014,000, and to extend for one additional one-year term, with an option to renew for two additional one-year periods. (Citywide)

DISCUSSION

Pacific Gateway administers the Federal Workforce Innovation and Opportunity Act (WIOA) and other employment and training funds received annually by the City. Those funds support job training programs and business services delivered by the Career Transition Center, Harbor Gateway WorkSource Center, and selected community-based organizations to assist local residents acquire skills leading to employment in high-demand occupations with local employers.

Additionally, Pacific Gateway utilizes labor market information, industry feedback and trends to monitor hiring needs, and to ensure that local skill training design and investments are in industries that will most quickly improve, leading to re-employment for residents. For training programs that are not part of Pacific Gateway initiatives connected with local colleges and universities, customers are required by WIOA to select training providers procured and/or approved through the State's Eligible Training Provider List (ETPL). Vendors under this State list are exempt from other local procurement, as mandated by WIOA. Once customers select a vendor from the State list, Pacific Gateway initiates an agreement and a Blanket Purchase Order (BPO) to accommodate costs of training. Once the BPO is anticipated to exceed \$100,000, Pacific Gateway obtains City Council approval to initiate an increase in the BPO and, as applicable, a full contract.

Relative to the new YouthSource Center at the Harbor area, Pacific Gateway will be partnering with Boys and Girls Club of the Los Angeles Harbor (BGCHLA) to ensure program deliverables and attainment of program performance for the in-school portion of the WIOA contract. BGCHLA is a required partner, as mandated by the City of Los Angeles, under the YouthSource contract.

Pacific Gateway will continue to partner with these various training and service providers outlined below, based on customer demand. Pacific Gateway requests contract or Blanket

HONORABLE MAYOR AND CITY COUNCIL

December 19, 2017

Page 2

Purchase Order increases and renewals for the coming months for existing vendors with current agreements with the City.

SERVICE PROVIDER	PRIMARY AREA OF INSTRUCTION / SERVICES / PRODUCT	CURRENT CONTRACT/ BPO TERMS	REQUESTED AMENDMENT/ NEW TERMS	NEW CONTRACT /BPO TERMS
Boys & Girls Club of the Los Angeles Harbor	<ul style="list-style-type: none"> ▪ WIOA In-School Activities 	None	New: 1 Year New: \$94,000	7/1/17 – 6/30/18 \$94,000
Long Beach Memorial Medical Center	<ul style="list-style-type: none"> ▪ Customized Training ▪ On-the-Job Training 	11/1/16 – 12/31/17 \$320,000 CN 34622	Add: 1 Year Add: \$350,000	1/1/18 – 12/31/18 \$670,000
Los Angeles Unified School District	<ul style="list-style-type: none"> ▪ Truck Driving ▪ Heavy Equipment Operation 	10/15/16 – 12/31/17 \$195,000 BPEP17000004	New: 2 years New: \$450,000	1/1/18 – 12/30/19 \$450,000
Career Development Solutions	<ul style="list-style-type: none"> ▪ Information Technology 	1/1/17 – 12/30/18 \$270,000 BPEP17000042	Add: \$180,000	1/1/17 – 12/30/18 \$450,000
California State University, Dominguez Hills	<ul style="list-style-type: none"> ▪ Logistics ▪ Information Technology ▪ Healthcare 	10/15/16 – 10/14/18 \$122,820 BPEP17000006	Add: \$97,180	10/15/16 – 10/14/18 \$220,000
Dolphin Trucking	<ul style="list-style-type: none"> ▪ Truck Driving 	10/1/17 – 9/30/18 \$100,000 BPEP18000002	Add: \$75,000	10/1/17 – 9/30/18 \$175,000
Employed Security Service Center	<ul style="list-style-type: none"> ▪ Security Guard 	1/1/17 – 12/30/18 \$195,000 BPEP17000037	Add: \$80,000	1/1/17 – 12/30/18 \$275,000
TOTAL			\$1,326,180	\$2,014,000

This matter was reviewed by Deputy City Attorney Amy R. Webber on December 5, 2017 and by Budget Analysis Officer Julissa José -Murray on November 30, 2017.

TIMING CONSIDERATIONS

City Council action is requested on December 19, 2017, to facilitate processing of required documents.

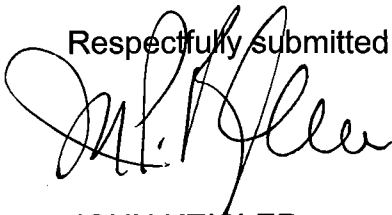
FISCAL IMPACT

Sufficient WIOA grant funding is currently appropriated in the Community Development Grants Fund (SR 150) in the Economic Development Department (ED). Approval of this recommendation will result in job training, skills enhancement, and employment opportunities for hundreds of residents.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



JOHN KEISLER
DIRECTOR OF ECONOMIC DEVELOPMENT

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APPROVED:



PATRICK H. WEST
CITY MANAGER