

34049

AMENDMENT NO. ONE TO CONTRACT NO. 34049

RE: **Renewal No. One of Contract No. 34049 (ITB TI15-108) for furnishing and delivering surveillance cameras, parts, and accessories to the City of Long Beach (BPTS16000008)**

This Amendment to Contract No. 34049 is made and entered as of October 21, 2017 by and between the CITY OF LONG BEACH, a municipal corporation, and **American Integrated Security Group (Contractor)**

Contract No. 34049 is amended by mutual agreement of the parties and as indicated below by a check or other mark preceding the appropriate amendment:

- 1. First Renewal option extending term to October 20, 2018.
- 2. Adding \$300,000 for a new amount not to exceed \$510,000.
- 3. Prices during this period shall remain firm.
- 4. The price for certain items shall be increased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 5. The price for certain items shall be decreased as shown on Exhibit "A", which is attached hereto and incorporated herein by this reference.
- 6. The discount offered to the City is increased by 0 %
- 7. The items or locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby deleted from the Contract.
- 8. The locations identified on Exhibit "B", which is attached hereto and incorporated herein by this reference, are hereby added to the Contract.
- 9. Current permits, licenses, insurance and other required information are attached as Addendum No. 1.

Except as expressly amended above, all terms and conditions in this Contract are ratified and confirmed and remain in full force and effect. Executed with all formalities required by law as of the date first stated above.

Attach Notary if Out-of-State Contractor

CONTRACTOR:

  
\_\_\_\_\_  
(Signature)

ARNOLD LOBKE  
\_\_\_\_\_  
(Print / Type Name)

\_\_\_\_\_  
President / Vice President / Secretary / Treasurer  
(circle one)

CONTRACTOR:

  
\_\_\_\_\_  
(Signature)

PAUL N. FRANZESE  
\_\_\_\_\_  
(Print / Type Name)

\_\_\_\_\_  
President / Vice President / Secretary / Treasurer  
(circle one)

THE CITY OF LONG BEACH:

By:   
\_\_\_\_\_  
City Manager

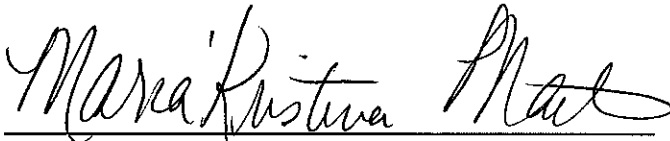
Approved as to form:  
CHARLES PARKIN, City Attorney

By:   
\_\_\_\_\_  
Deputy

**CERTIFICATE OF NOTARY**

I, **Maria Kristiana Martino**, being duly sworn depose and say that I am a Notary Public in the State of Florida and that on March 8, 2018 before me personally appeared in Palm Beach County, Florida, Paul N. Franzese and Arnold Koble both of whom are personally known to me as Vice Presidents of American Integrated Security Group, Inc. and after having demonstrated to me to sufficiently represent same have affixed my seal and signature below as acknowledgment.

Sworn to before me on this 8th day of March, 2018



Maria Kristiana Martino, Notary Public



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# EXHIBIT "A"

Contract No. 34049

Contractor: American Integrated Security Group  
Amendment No. One

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Reference: Purchase Order No. BPTS16000008

EXHIBIT A: Surveillance Cameras & Parts

| Local Archivers for group |   | Annual            |                 |                      |
|---------------------------|---|-------------------|-----------------|----------------------|
| Line                      | Description   | Part Number       | Manufacturer    | Estimated Quantities |
| 1                         | Universal Pole Mounting Kit   | HGX-PMT13         | L-Com           | 40                   |
| 2                         | Enclosure 18x16x8 W / Fan   | NB181608-50F      | L-Com           | 10                   |
| 3                         | Enclosure 14x12x7 W / Fan   | NB141207-10F      | L-Com           | 30                   |
| 4                         | Enclosure 12x10x5 W / Fan   | NB121005-10F      | L-Com           | 1                    |
| 5                         | Modular Phone Plug for Stranded Wire-8-Contact - «25 each Per / Package»  | AT8X8RC           | Allen Tel       | 1                    |
| 6                         | Power Supply RS-100-12  | 709-RS100-12      | Mean Well       | 10                   |
| 7                         | Power Supply W/102W   | picopPSU-150-XT   | Mini-Box        | 10                   |
| 8                         | Asus AM1-A Socket AM1/ DDR3/ SATA3&USB3.0/ A&GbE/ Mini-ITX Motherboard  | AM1-A             | Asus            | 10                   |
| 9                         | AMD SD3850JAHMBOX Sempron 3850 X4 1.3GHZ APU, Socket AM1, 2MB Cache, 25W  | SD3850JAHMBOX     | AMD             | 10                   |
| 10                        | Corsair CMV4GX3M1A1333C9 4 GB (1 x 4 GB) 240-pin DDR3 1333mhz non-ECC desktop memory module   | CMV4GX3M1A1333C9  | Crucial         | 20                   |
| 11                        | Hard Drive 6TB 3.5 inch   | WD60PURX          | Western Digital | 20                   |
| 12                        | Hard Drive 4TB 3.5 inch   | WD40EZRX          | Western Digital | 1                    |
| 13                        | Hard Drive 2TB 2.5 inch   | WD20NPVT          | Western Digital | 1                    |
| 14                        | Battery lead acid - sealed  | PS-1250 F1        | Power Sonic     | 1                    |
| 15                        | Transformer   | P-8663            | Stancor         | 1                    |
| 16                        | Ethernet switch unmanaged   | EB-5ES-PSE-1      | Sixnet          | 40                   |
| 17                        | 48V power supply for POE  | LPF-90-48         | Mean Well       | 40                   |
| 18                        | CAT5E Cable (1,000 ft)  | 2131611E          | Carol           | 6                    |
| 19                        | Receptacle in archiver  | 5252AG            | Hubbell         | 80                   |
| 20                        | NUJO Hybrid appliance with open platform for IP cameras, Windows 7 64-bit operating system, Intel Quad Core 2.9GHz, 4GB RAM, 4bay, with (1) 4TB hard drive  | NH-4500-PRO-4T    | NUJO            | 30                   |
| 21                        | NUJO Hybrid appliance with open platform for IP cameras, Windows 7 64-bit operating system, Intel Quad Core 3.1GHz, 4GB RAM, 6 bay, with (1) 4TB hard drive | NH-4500-ENT-4T    | NUJO            | 30                   |
| 22                        | NUJO Hybrid appliance with open platform for IP cameras, Windows 7 64-bit operating system, Intel Core 2.0GHz, 8GB RAM, 6 bay, with (1) 4TB hard drive.     | NH-4500-EXT-4T    | NUJO            | 30                   |
| 23                        | Genetec Security Center Ruggedized Recording Server with 4TB RAW Storage 110613-612-147836  | 110613-612-147836 | BCDVideo        | 1                    |
| 24                        | BCDVideo - RIGID INDUSTRIAL SERVER CORE I7 (2) 2.5" HARD DRIVE BAY, (8) POE PORTS   | BCD-RGD-5770-7C   | BCDVideo        | 1                    |
| 25                        | BCDVideo - RIGID SERIES- 8GB RAM UPGRADE  | BCD-RGD-8GB       | BCDVideo        | 1                    |

| Deliverability in days (ARO) | Unit Cost   | Extended Cost |
|------------------------------|-------------|---------------|
|                              | \$ 41.18    | \$ 1,538.88   |
|                              | \$ 312.73   | \$ 3,127.32   |
|                              | \$ 207.59   | \$ 6,227.55   |
|                              | \$ 207.59   | \$ 207.59     |
|                              | \$ 48.95    | \$ 48.95      |
|                              | \$          | \$            |
|                              | \$ 41.95    | \$ 419.48     |
|                              | \$          | \$            |
|                              | \$ 32.54    | \$ 325.40     |
|                              | \$ 27.29    | \$ 545.79     |
|                              | \$ 234.94   | \$ 4,698.75   |
|                              | \$ 142.79   | \$ 2,855.79   |
|                              | \$ 308.69   | \$ 308.69     |
|                              | \$ 10.50    | \$ 10.50      |
|                              | \$          | \$            |
|                              | \$ 41.71    | \$ 1,668.24   |
|                              | \$ 42.00    | \$ 1,680.00   |
|                              | \$ 809.55   | \$ 4,857.30   |
|                              | \$ 4.65     | \$ 372.12     |
|                              | \$ 1,936.64 | \$ 58,099.23  |
|                              | \$ 2,518.17 | \$ 75,545.19  |
|                              | \$ 3,076.51 | \$ 92,295.32  |
|                              | \$          | \$            |
|                              | \$          | \$            |
|                              | \$          | \$            |
|                              | \$          | \$            |

| Unit Cost 2018 | Extended Cost 2018 |
|----------------|--------------------|
| \$ 41.80       | \$ 1,671.91        |
| \$ 317.42      | \$ 3,174.21        |
| \$ 210.70      | \$ 6,321.12        |
| \$ 210.70      | \$ 210.70          |
| \$ 49.68       | \$ 49.68           |
| \$             | \$                 |
| \$ 42.58       | \$ 425.79          |
| \$             | \$                 |
| \$ 33.03       | \$ 330.28          |
| \$ 27.70       | \$ 553.99          |
| \$ 238.46      | \$ 4,769.28        |
| \$ 144.93      | \$ 144.93          |
| \$ 313.32      | \$ 313.32          |
| \$ 10.66       | \$ 10.66           |
| \$             | \$                 |
| \$ 42.34       | \$ 1,693.43        |
| \$ 42.63       | \$ 1,705.20        |
| \$ 821.69      | \$ 4,930.16        |
| \$ 4.72        | \$ 377.58          |
| \$ 1,965.69    | \$ 58,970.69       |
| \$ 2,555.94    | \$ 76,678.28       |
| \$ 3,122.66    | \$ 93,679.73       |
| \$             | \$                 |
| \$             | \$                 |
| \$             | \$                 |
| \$             | \$                 |



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|----|---|--|-------|----|-----------|-------------|
| 48 | Axis P1355-E 5 megapixel resolution, including HDTV 720p and 1080p video. With Enclosure  | 0529-001                                   | Axis  | 1  | \$ 894.16 | \$ 894.16   |
| 49 | Axis P3346-VE Fixed Dome 1080P, 3MP   | 0371-001                                   | Axis  | 1  | \$ 847.27 | \$ 847.27   |
| 50 | Axis 5800-21 Weather Shield Kit   | 5800-021                                   | Axis  | 1  | \$ 15.21  | \$ 15.21    |
| 51 | Axis T91A67 Pole Bracket  | 5017-671                                   | Axis  | 1  | \$ 75.33  | \$ 75.33    |
| 52 | Axis Pendant Kit  | 5502-321                                   | Axis  | 1  | \$ 37.29  | \$ 37.29    |
| 53 | Axis T91A61 Wall Bracket  | 5017-611                                   | Axis  | 1  | \$ 75.33  | \$ 75.33    |
| 54 | 0.5-1.2MP IP66-Rated Domes with WDR, Low-Light Performance, H.264 and Auto Focus - Outdoor Sarix IM-E Series Environmental Mini Domes with SureVision.Up to 3 Megapixel (MP) Resolution (1280 x 960) In-Ceiling Mount | IMP319-1ERI                                | Pelco | 1  | \$ 800.52 | \$ 800.52   |
| 55 | 0.5-1.2MP IP66-Rated Domes with WDR, Low-Light Performance, H.264 and Auto Focus - Outdoor Sarix IM-E Series Environmental Mini Domes with SureVision.Up to 3 Megapixel (MP) Resolution (1280 x 960) Surface Mount    | IMP319-1ERS                                | Pelco | 1  | \$ 800.52 | \$ 800.52   |
| 56 | 0.5-1.2MP IP66-Rated Domes with WDR, Low-Light Performance, H.264 and Auto Focus - Outdoor Sarix IM-E Series Environmental Mini Domes with SureVision.Up to 3 Megapixel (MP) Resolution (1280 x 960) Pendant Mount    | IMP319-1ERP                                | Pelco | 10 | \$ 800.52 | \$ 8,005.20 |
| 57 | Wall Mount for use with Environmental & Vandal Pendant  | WMVE-SR                                    | Pelco | 10 | \$ 36.06  | \$ 360.63   |
| 58 | Pole Adapter Mount for use with WMVE-SR   | PA101                                      | Pelco | 10 | \$ 44.08  | \$ 440.81   |
| 59 | Wall Mount for use with Environmental & Vandal Pendant  | WMVE-SR                                    | Pelco | 1  | \$ 36.06  | \$ 36.06    |
| 60 | Pole Adapter Mount for use with WMVE-SR   | PA101                                      | Pelco | 1  | \$ 44.08  | \$ 44.08    |
| 61 | 1.4 MP 1329 x 1049 Camera Bullet Style 720P HD  | SNC-CH180                                  | Sony  | 1  | \$ 971.03 | \$ 971.03   |
| 62 | 0.5-1.2MP IP66-Rated Domes with WDR, Low-Light Performance, H.264 and Auto Focus - Sarix IM-E Series Environmental Mini Domes with SureVision 720P HD   | SNC-DH160                                  | Sony  | 1  | \$ 637.72 | \$ 637.72   |
| 63 | Pendant Bracket   | UNIMDB3                                    | Sony  | 1  | \$ 90.27  | \$ 90.27    |
| 64 | In-Ceiling Mount Kit  | YTICB45                                    | Sony  | 1  | \$ 46.94  | \$ 46.94    |
| 65 | Network 720p HD 1.3 megapixel impact resistant mini dome camera. Ceiling mount installations, lens tilt range of 90 degrees. 1280 x 960 max resolution, POE   | SNC-DH110T/W, White<br>SNC-DH110T/B, Black | Sony  | 1  | \$ 241.65 | \$ 241.65   |
| 66 | Vandal-resistant 720p HD Hybrid Mini Dome Camera, Simultaneous transmission of IP HD video and analog SD video. Maximum cable length of 1,000 feet (300 m) with an RG-59 coaxial cable                                | SNC-ZM551                                  | Sony  | 1  | \$ 599.96 | \$ 599.96   |
| 67 | Network 1080p HD 3.27 megapixel Bullet camera with IR illuminator & built in heater. 1920 x 1440 max resolution, POE  | SNC-CH260                                  | Sony  | 1  | \$ 832.15 | \$ 832.15   |
| 68 | Network 1080p HD 3.27 megapixel impact resistant minidome camera with IR illuminator. lens tilt range of 90 degrees. 1920 x 1440 max resolution, POE  | SNC-DH260                                  | Sony  | 1  | \$ 776.60 | \$ 776.60   |

|  |  |  |  |  |           |             |
|--|--|--|--|--|-----------|-------------|
|  |  |  |  |  | \$ 880.95 | \$ 880.95   |
|  |  |  |  |  | \$ 834.75 | \$ 834.75   |
|  |  |  |  |  | \$ 14.99  | \$ 14.99    |
|  |  |  |  |  | \$ 74.22  | \$ 74.22    |
|  |  |  |  |  | \$ 36.74  | \$ 36.74    |
|  |  |  |  |  | \$ 74.22  | \$ 74.22    |
|  |  |  |  |  | \$ 788.69 | \$ 788.69   |
|  |  |  |  |  | \$ 788.69 | \$ 788.69   |
|  |  |  |  |  | \$ 788.69 | \$ 7,886.87 |
|  |  |  |  |  | \$ 35.53  | \$ 355.32   |
|  |  |  |  |  | \$ 43.43  | \$ 434.28   |
|  |  |  |  |  | \$ 35.53  | \$ 35.53    |
|  |  |  |  |  | \$ 43.43  | \$ 43.43    |
|  |  |  |  |  | \$ 956.68 | \$ 956.68   |
|  |  |  |  |  | \$ 628.30 | \$ 628.30   |
|  |  |  |  |  | \$ 88.94  | \$ 88.94    |
|  |  |  |  |  | \$ 46.25  | \$ 46.25    |
|  |  |  |  |  | \$ 238.08 | \$ 238.08   |
|  |  |  |  |  | \$ 591.09 | \$ 591.09   |
|  |  |  |  |  | \$ 819.85 | \$ 819.85   |
|  |  |  |  |  | \$ 765.12 | \$ 765.12   |

|    |   |  |       |    |           |             |
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| 51 | Axis T91A67 Pole Bracket  | 5017-671                                   | Axis  | 1  | \$ 75.33  | \$ 75.33    |
| 52 | Axis Pendant Kit  | 5502-321                                   | Axis  | 1  | \$ 37.29  | \$ 37.29    |
| 53 | Axis T91A61 Wall Bracket  | 5017-611                                   | Axis  | 1  | \$ 75.33  | \$ 75.33    |
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| 62 | 0.5-1.2MP IP66-Rated Domes with WDR, Low-Light Performance, H.264 and Auto Focus - Sarix IM-E Series Environmental Mini Domes with SureVision 720P HD   | SNC-DH160                                  | Sony  | 1  | \$ 637.72 | \$ 637.72   |
| 63 | Pendant Bracket   | UNIMDB3                                    | Sony  | 1  | \$ 90.27  | \$ 90.27    |
| 64 | In-Ceiling Mount Kit  | YTICB45                                    | Sony  | 1  | \$ 46.94  | \$ 46.94    |
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|-----|--|-----------------|---------------|----|
| 98  | E(z)RF Network Manager   | EZRF-NM-50-A    | Meru Networks | 1  |
|     | Service Contract, 7x24x365 TAC, L1, L2 & L3 Support. Includes SW upgrades, patches, Advanced HW Replacement for Controllers and APs. Duration 1 year.  |                 |               |    |
| 99  | 7x24x365 TAC, L1, L2 & L3 Support. SW upgrades, maintenance and patches. Duration 1 year.  | S1-MC4200       | Meru Networks | 1  |
| 100 | Outdoor, ruggedized Dual radio - 3x3 3-stream 2.4 GHz 802.11 b/g/n and 5-GHz a/n/ac 3-stream Access Point. Requires Antennas to be ordered separately. Outdoor, ruggedized Dual radio - 3x3 3-stream 2.4 GHz 802.11 b/g/n and 5 GHz a/n/ac 3-stream Access Point. Requires Antennas to be ordered separately. Includes typical wall and pole | S1-EZRF-NM-50-A | Meru Networks | 1  |
| 101 |  | OAP832e         | Meru Networks | 40 |
| 102 | Meraki MR72 Cloud Managed Access Point   | MR72-HW         | Meraki        | 40 |
| 103 | Meraki Enterprise Cloud Controller License, 3 Years  | LIC-ENT-3YR     | Meraki        | 40 |
| 104 | Meraki Dual-band Omni Antennas   | MA-ANT-20       | Meraki        | 80 |

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Payment terms: Net \_\_\_\_\_; \_\_\_\_\_ % discount in \_\_\_\_\_ days.

All deliveries shall be FOB Destination City of Long Beach.