



# CITY OF LONG BEACH

DEPARTMENT OF FINANCIAL MANAGEMENT

333 WEST OCEAN BOULEVARD • LONG BEACH, CALIFORNIA 90802

November 23, 2004

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach  
California

SUBJECT: Adopt Specifications No. PA-01404 and Award Contract to All Pro Fence Company to Furnish and Deliver Temporary and Permanent Fencing (Citywide)

## DISCUSSION

City Council approval is being requested to enter into a Citywide contract for temporary and permanent fencing to ensure that the City's facilities are maintained and adequate materials are available for special projects as part of its ongoing service for various City departments.

The bid was advertised on July 27, 2004, and bids were opened on August 11, 2004. The bid document was made available from the Purchasing Division located on the Plaza Level of City Hall and the Division's website at [www.lbpurchasing.org](http://www.lbpurchasing.org). A bid announcement was also included in the Purchasing Division's weekly update of Open Bid Opportunities sent to 32 local, minority, and women's groups. Twelve potential bidders specializing in providing temporary and permanent fencing were notified; one is a Minority-owned Business Enterprise (MBE), two are Women-owned Business Enterprises (WBEs), and three are Long Beach businesses. All Pro Fence Company, a woman-owned business in Compton, California, was the lowest responsible bidder.

This matter was reviewed by Senior Deputy City Attorney Donna F. Gwin on June 24, 2004 and Budget Management Officer David Wodynski on November 9, 2004.

## TIMING CONSIDERATIONS

City Council action to adopt Specifications No. PA-01404 and award a contract concurrently is requested on November 23, 2004 to ensure that a new contract is in place expeditiously.

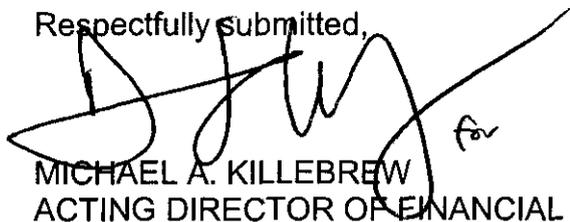
FISCAL IMPACT

The cost of this contract, in the estimated amount of \$175,000 annually, is budgeted in various participating departments. The City will have the option of adding expenditures up to 10 percent above the contract amount. This estimate is based on historical expenditures and reflects a \$5,000 increase from the annual amount approved in the previous contract. The increase is a result of raw material costs in the steel industry and does not reflect an increase in department usage.

IT IS RECOMMENDED THAT THE CITY COUNCIL:

- 1) Adopt Specifications No. PA-01404 and award the contract to All Pro Fence Company to furnish, deliver and install temporary and permanent fencing materials, in the estimated annual amount of \$175,000. The term of the contract will be for one year, with the option for two additional one-year periods.
- 2) Authorize amendments to exercise the City's option to renew where noted and authorize the City Manager to execute same.

Respectfully submitted,



MICHAEL A. KILLEBREW  
ACTING DIRECTOR OF FINANCIAL MANAGEMENT

APPROVED:



GERALD R. MILLER  
CITY MANAGER