

Business Partner Spotlight: Daniel Medina, Atlantic Aviation

We're pleased to shine this month's Business Partner Spotlight on Daniel Medina, General Manager of Atlantic Aviation—one of our two Fixed-Base Operators (FBO)—at Long Beach Airport. Medina's aviation career started nearly two decades ago with Atlantic Aviation, and he's been loyal to the company throughout that time, now happily positioned to oversee operations at LGB.

Q: Please tell us about your background and role with Atlantic Aviation.

A: I started my career with Atlantic Aviation in 2005 as a Line Service Technician at Los Angeles International Airport (LAX), handling jumbo type aircraft, such as B-747s, Airbus 340s and more. This is where my passion for aviation grew, and I became a supervisor leading multiple teams to success. My experience opened opportunities to a management role within Atlantic, and I relocated to Houston, Texas, to work at William P. Hobby Airport (HOU). There I became more familiar with corporate aviation operations. Three years later, I transferred to John Wayne Airport (SNA), one of the busiest general aviation airports in the west, where I was the Operations Manager. In 2018, I became the General Manager (GM) for Hollywood Burbank Airport (BUR), and then this year the opportunity to relocate closer to home became available when the GM position at Atlantic LGB opened. My role as GM in Long Beach is to oversee the entire operation. My vast experience makes me a great fit for both this position and this airport. I help to ensure that all our general aviation customers, both transient and tenant alike, have a safe and memorable experience.



Q: Can you talk about the Atlantic Aviation operation at LGB?

A: Atlantic Aviation LGB is one of 100+ Atlantic locations in North America, including Hawaii and the Caribbean. Atlantic LGB is a full-service FBO providing all general aviation customers aircraft ground services with a detailed focus on ensuring a safe and unforgettable customer experience. Our services include: aircraft fueling (Jet-A and Avgas); aircraft hangarage in our three large hangars (each over 32,000 square feet); concierge-like customer service, which includes securing hotel and ground transportation accommodations, aircraft catering, local dining and attraction recommendations; and more. We are proud to have a military service contract allowing us to service various types of military aircraft, from combat to civilian, and serving as an overflow base for the Los Alamitos Army Airfield. Our current staff includes 17 total employees, including three managers who oversee 10 line service employees and four customer service team members.

Q: What do you enjoy most about working at LGB?

A: I enjoy our team, customers, and the airport personnel around us. Everyone in Long Beach carries some type of pride, a positive one, that transfers to one another. Everyone is friendly, helpful, and passionate about what their daily contributions are to the airport. This helps us not just accomplish our daily routines but maintain focus and positivity throughout our airport community. The airport has a lot of history—about 100 years' worth of it—and it is very robust within the community around us. Coming from other airports throughout my career, I can see and appreciate how unique Long Beach is. It's tranquil and strives to continue to achieve greatness.

Q: Do you have any hobbies that you'd like to share?

A: I like the outdoors—summers are my favorite time of year. Long Beach summers are pleasant with almost perfect temperatures, allowing me to enjoy a bike ride to work and hit the beach or kayak in the evenings. I also enjoy food, and the area around Long Beach is full of new flavors and extremely diverse in types of food, offering endless choices for breakfast, lunch and dinner adventures.