

C-19

January 18, 2022

HONORABLE MAYOR AND CITY COUNCIL

City of Long Beach
California

RECOMMENDATION:

Adopt a Resolution authorizing the City Manager, or designee, to execute a contract, and any necessary documents including any subsequent amendments, with Frontier California, Inc., of Norwalk, CT, to provide local and long distance telephone, data communications, and internet services, on the same terms and conditions afforded to the City of Los Angeles, in a total annual amount not to exceed \$2,200,000, until the City of Los Angeles contract expires on March 31, 2024 with the option to renew for as long as the City of Los Angeles contract is in effect, at the discretion of the City Manager.
(Citywide)

DISCUSSION

City Council approval is requested to enter into a contract with Frontier California, Inc. (Frontier), to provide local and long-distance telephone, data communications, and internet services.

On October 5, 2021, the City Council authorized the execution of contracts with Charter Communications Operating, LLC, dba Spectrum Enterprise (Charter), of Cerritos, CA, and Verizon Business Network Services, Inc. (Verizon), of Basking Ridge, NJ, for telecommunication services. Frontier is another provider of these services to the City.

The City has over 150 facilities using local and long distance telephone, data communications, and internet services, and over 50 of these facilities are currently using Charter, Verizon or Frontier. As needs and emerging circumstances arise, the City routinely adds and removes facilities and services to meet the City's operational needs.

The Telecommunications Division of the Technology and Innovation Department researched procurement options for local and long distance telephone, data communications, and internet services and discovered other agencies had completed an open, fair, transparent, and competitive procurement process. The City reviewed the contract options and determined that the contract between the City of Los Angeles and Frontier provided the best value to the City.

City Charter Section 1802 provides an alternative procurement method by permitting the City to purchase or otherwise obtain services, supplies, materials, equipment, and labor with other governmental agencies. This alternative procurement method can save time and reduce costs through economies of scale by purchasing under existing contracts from other government agencies on a voluntary and selective basis, when authorized by a Resolution adopted by the City Council.

This matter was reviewed by Deputy City Attorney Erin Weesner-McKinley on December 20, 2021, Purchasing Agent Michelle Wilson on December 19, 2021, and by Budget Analysis Officer Greg Sorensen on December 23, 2021.

TIMING CONSIDERATIONS

City Council action to adopt a Resolution and award contract concurrently is requested on January 18, 2022, to ensure that City telecommunication network services are uninterrupted.

FISCAL IMPACT

The total annual amount of the contract will not exceed \$2,200,000. Sufficient appropriation is budgeted in the General Services Fund Group in the Technology and Innovation Department. Costs are recovered from client departments through the annual TI Memorandum of Understanding (MOU). This recommendation has no staffing impact beyond the normal budgeted scope of duties and is consistent with existing City Council priorities. There is no local job impact associated with this recommendation.

SUGGESTED ACTION:

Approve recommendation.

Respectfully submitted,



LEA D. ERIKSEN
DIRECTOR OF TECHNOLOGY AND INNOVATION

ATTCHMENT – RESO

APPROVED:



THOMAS B. MODICA
CITY MANAGER

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RESOLUTION NO.

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LONG BEACH AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH FRONTIER CALIFORNIA INC. TO PROVIDE LOCAL AND LONG DISTANCE TELEPHONE, DATA COMMUNICATIONS, AND INTERNET SERVICES, ON THE SAME TERMS AND CONDITIONS AFFORDED TO THE CITY OF LOS ANGELES, IN AN ANNUAL AMOUNT NOT TO EXCEED \$2,200,000, UNTIL THE CITY OF LOS ANGELES CONTRACT EXPIRES ON MARCH 31, 2024, WITH THE OPTION TO RENEW FOR AS LONG AS THE CITY OF LOS ANGELES CONTRACT IS IN EFFECT, AT THE DISCRETION OF THE CITY MANAGER

WHEREAS, the Charter of the City of Long Beach, Section 1802, permits the City Manager to enter into a contract on behalf of the City, in writing or otherwise, without advertising for bids, for services, supplies, materials, equipment or labor, with other government agencies, when authorized by resolution; and

WHEREAS, the City requires local and long distance telephone, data communications, and internet services; and

WHEREAS, Frontier California Inc. has a contract with the City of Los Angeles, California, for the telephone, voice and data services, Contract No. C-139544 (“LA Contract”); and

WHEREAS, the City’s participation in the LA Contract will facilitate acquisition of local and long distance telephone, data communications, and internet services as well as provide considerable cost benefits to the City; and

OFFICE OF THE CITY ATTORNEY
CHARLES PARKIN, City Attorney
411 West Ocean Boulevard, 9th Floor
Long Beach, CA 90802-4664

1 WHEREAS, if the City had to go to formal bid rather than participate in the
2 LA Contract considerably more funds would be required;

3 NOW, THEREFORE, the City Council of the City of Long Beach resolves as
4 follows:

5 Section 1. The City Manager or designee is hereby authorized to enter a
6 contract with Frontier California Inc. for local and long distance telephone, data
7 communications, and internet services, in an annual amount not to exceed Two Million
8 Two Hundred Thousand Dollars (\$2,200,000) until the City of Los Angeles contract
9 expires on March 31, 2024, with the option to renew, for as long as the City of Los
10 Angeles contract is in effect, at the discretion of the City Manager.

11 Section 2. This resolution shall take effect immediately upon its adoption
12 by the City Council, and the City Clerk shall certify the vote adopting this resolution.

13 I hereby certify that the foregoing resolution was adopted by the City
14 Council of the City of Long Beach at its meeting of _____, 2022
15 by the following vote:

16
17 Ayes: Councilmembers: _____
18 _____
19 _____
20 _____

21 Noes: Councilmembers: _____
22 _____

23 Absent: Councilmembers: _____
24 _____

25 Recusal(s): Councilmembers: _____
26 _____

27
28 _____
City Clerk